



INSTITUTE FOR DEFENSE ANALYSES

## **Obsolescence Considerations for Materials in the Lower Sub-Tiers of the Supply Chain**

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## **Obsolescence Considerations for Materials in the Lower Sub- Tiers of the Supply Chain**

**International Institute of Obsolescence Management  
Conference  
Edinburgh, Scotland  
June 16-18, 2015**



**Jay Mandelbaum  
Christina Patterson**

### **Overview**

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- **Scope**
  - **Critical materials that are hazardous, exotic, or otherwise supply-constrained and appear in the lower level tiers of the items listed on the system's Bill of Materials (BOM), e.g.,—**
    - **Raw material (an element)**
    - **Engineered material (a chemical, an alloy)**
- **This presentation will present—**
  - **The questions that program management should address in determining whether critical materials in lower level tiers of the supply chain should be part of the program's obsolescence management efforts**
  - **A proactive approach to problem identification for critical materials**

## The Case for Why This Might be Important

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- **Critical materials are likely to be incorporated into the system at a low level in the supply chain**
  - The critical material is likely to exist below an item being surveyed or statused by a predictive tool
  - The company responsible for the critical material may not even be aware that it is destined for a DoD system
- **Potential disruptions or changes in these lower level critical materials may not be immediately apparent or understood by solely statusing an item**

### **ASSUMPTION:**

Knowing whether there is a critical material present in or used in the manufacturing process of a material or mechanical item (and electronic items too) listed on a BOM will improve the analysis of availability for that material or item

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## Prepare: Establishing Strategic Underpinnings

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- **Two questions to be answered by program management**
  - To what extent should a program apply obsolescence management to materials (including critical materials in the supply chain) and mechanical items?
  - When should a program's efforts begin in these areas?

Responses to these questions assume that resources are constrained and a risk-based approach should be pursued

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## **Prepare: Prioritizing Obsolescence Effort as Part of Establishing Strategic Underpinnings (1 of 3)**

- **Two elements of prioritization**
  - **Prioritize the systems/sub-systems of interest**
    - No changes to strategic underpinnings when mechanical items and materials are considered
  - **Determine the items (including critical materials in the supply chain) in the sub-systems of interest to be monitored**
    - This is where strategic underpinnings for monitoring materials and mechanical items (and electronic items too) should be explicitly considered

**Three determinations should be made when establishing strategic underpinnings; one of which applies to critical materials that do not appear on a BOM**

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## **Prepare: Prioritizing Obsolescence Effort as Part of Establishing Strategic Underpinnings (2 of 3)**

- **Determine the items (including critical materials in the supply chain) in the sub-systems of interest to be monitored**
  - **Items that are listed in a BOM**
    1. Determine the heuristic algorithms to use to identify the families of materials and mechanical items (and electronics too) to definitely monitor
    2. Determine whether to further analyze uncategorized items
  - **Critical materials that appear in lower level tiers of the items listed on the system's BOM**
    3. Determine whether to investigate critical materials in the supply chain
      - Who is in the best position to research and mitigate any issues?  
Centralized approach may be best

**Ultimately, program management must decide if and the degree to which to apply resources to identify material issues in lower tier suppliers based on perceived risk**

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## **Prepare: Prioritizing Obsolescence Effort as Part of Establishing Strategic Underpinnings (3 of 3)**

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- **Determine when obsolescence management effort for materials (including critical materials in the supply chain) and mechanical items should begin**
  - **Early monitoring provides—**
    - A larger window of opportunity to do something about an issue
    - The availability of a larger selection of less expensive resolutions
    - A smaller likelihood of schedule or readiness impacts
    - The opportunity for designs to be changed if they contain critical materials of concern
    - A baseline for understanding the critical material content of the system, as well as potential issues during sustainment

**BEST PRACTICE:**  
Begin proactive obsolescence management for critical materials should begin by the time of the preliminary design review

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## **Identify: Two Different Approaches**

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- **Materials and mechanical items (and electronics items too) that are listed in a BOM**
  - **Applies to the first two determinations from the strategic underpinnings on what to monitor**
    1. Apply the heuristic algorithms to identify the items to definitely monitor
    2. Further analyze (as appropriate) uncategorized items where the heuristics did not provide a definitive answer
- **Critical materials that appear in lower level tiers of the system**
  - **Applies to the third determination from the strategic underpinnings on what to monitor**
    3. Investigate how critical materials in the supply chain or in a manufacturing process may alter the status of items being proactively monitored
      - Identify the lower tier critical materials of interest
      - Better understand the extent to which issues associated with these materials may impact monitored item availability

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## Identify: Analysis of Item Availability (1 of 3)

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- **Two-Step Approach to Determination 3**
  1. Select critical materials of concern
  2. Identify potential obsolescence issues associated with these critical materials of concern

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## Identify: Analysis of Item Availability: *Select Critical Materials of Concern* (1 of 4)

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- **Critical materials of concern may be based on:**
  - A master list of ALL critical materials
  - A list of critical materials where the availability of that material can be anticipated to be uncertain, due to a pending regulatory change or other potential supply disruption
- **When making a choice, consider that critical materials can be categorized as—**
  - Prohibited
  - Restricted
  - Or otherwise require Tracking

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## Identify: Analysis of Item Availability: *Select Critical Materials of Concern* (2 of 4)

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- Sources for creating a list of materials where there is availability uncertainty
  - For environment, health, and safety uncertainties
    - Chemical and Material Risk Management Program
      - Scans a variety of sources for emerging contaminants and issue alerts
      - Develops screening reports and places contaminants on watch list
      - Performs qualitative and quantitative assessments focused on identifying the enterprise risk posed by the contaminant
  - For conflict-driven material vulnerability uncertainties
    - Strategic and Critical Materials (SCM) List
      - Compiled through nominations from DoD components and others, serving as the basis for studies every two years that identify materials of interest or concern (potential for shortfall given planning scenario)
      - New additions to the list of materials of concern are of greatest interest from obsolescence perspective

In many instances it will be sufficient to create a list of critical materials where the availability of that material is uncertain or anticipated to be uncertain

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## Identify: Analysis of Item Availability: *Select Critical Materials of Concern* (3 of 4)

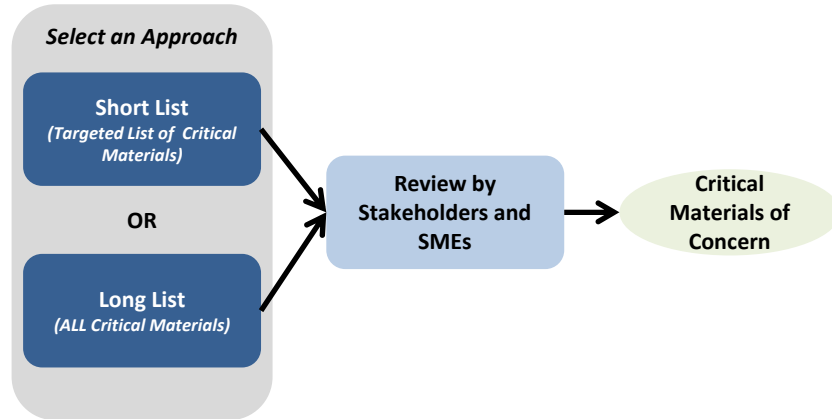
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- Sources for creating a list of ALL materials
  - 2013 National Aerospace Standard (NAS) 411-1, *Hazardous Material Target List (HMTL)*
  - DLA's SCM list
  - International Aerospace Environmental Group's (IAEG) Aerospace and Defense Declarable Substance List (ADDSL)
  - Hazardous Substances covered under the EU's—
    - Registration, Evaluation, Authorisation, and Restriction of Chemicals (REACH)
    - Restriction of Hazardous Substances (RoHS)

Some programs may still judge that ALL critical materials are of concern

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## Identify: Analysis of Item Availability: *Select Critical Materials of Concern* (4 of 4)



Regardless of the choice made to compile a list of critical materials of concern, obsolescence stakeholders should have an opportunity to contribute

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## Identify: Analysis of Item Availability: *Identify Potential Obsolescence Issues Associated with Critical Materials* (1 of 3)

- How can a program pursue a risk based approach to issue identification?
  - In absence of exacerbating circumstances indicating high risk, the most cost effective obsolescence management team (OMT) approach is: Communication, Communication, Communication!
    - Establish critical material supply chain issues as a OMT agenda item
    - Engage with stakeholders (in preparation for OMT meetings and other)
      - DLA(SCM)
      - Manufacturing Industrial Base Policy (MIBP)
      - Environmental risk alerts
      - Major OEMs within the supply chain
      - Material and environmental engineers in the program office
      - Cross-cutting materials SME within the Component

A typical proactive approach using vendor surveys/ research/ predictive tools would not normally be used

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**Identify: Analysis of Item Availability:**  
**Identify Potential Obsolescence Issues Associated with**  
**Critical Materials (2 of 3)**

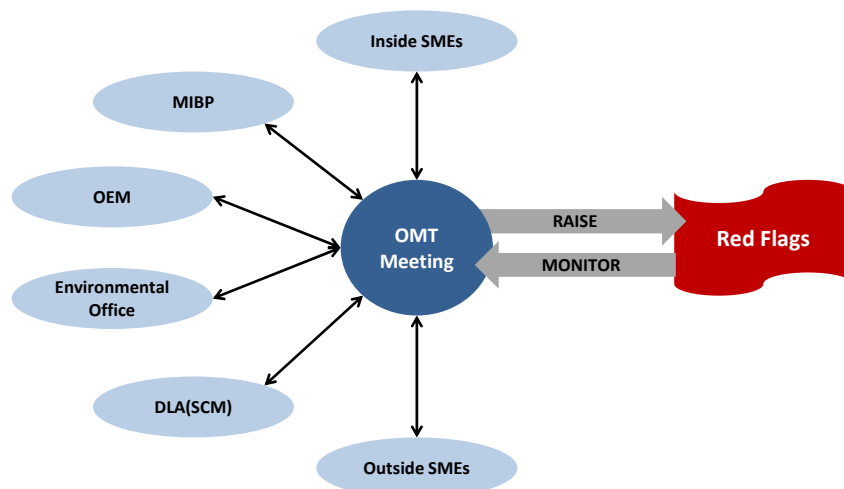
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- The purpose of communication regarding critical supply chain issues
  - Encourage stakeholders to be aware of issues, i.e.,—
    - Existing and potential issues of concern to others
    - What is being done about these issues
    - What conversations are taking place about these issues
  - Promote information sharing among stakeholders
  - Ultimately better position stakeholders to anticipate regulations changes and other market-driven disruptions that could impact critical materials in supply chains
  - Once a problem is discovered, the conversation can switch to “what to do about the problem”
  - Opportunity to establish a DOD-wide initiative

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**Identify: Analysis of Item Availability:**  
**Identify Potential Obsolescence Issues Associated with**  
**Critical Materials (3 of 3)**

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## Identify: Analysis of Item Availability (2 of 3)

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- **Pursuing problem identification and resolutions on a centralized basis**
  - Further exploration by a program will be limited because critical materials are likely to be used on multiple platforms
    - Consequently, research and resolutions should be accomplished on a DOD-wide basis, not just a single program basis
  - Only in the highly unlikely case that the critical material is unique to the platform should the program carry out the assess, analyze, and implement steps of robust obsolescence management
  - Program's role is to scream and yell

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## Identify: Analysis of Item Availability (3 of 3)

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- **Regardless of who ultimately does the research, some potential data sources include:**
  - Industry associations
  - Organizations that track both recent and pending domestic and international regulation changes
  - REACH, RoHS, and conflict minerals data associated with items
  - Other technical data

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## Assess and Analyze

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- **Obsolescence management processes performed as usual**

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## Questions?

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