

#### INSTITUTE FOR DEFENSE ANALYSES

## **Countering the Effects of Violent Transnational Crime**

Major Findings of the Technical Seminar

Amy A. Alrich, Principal Author Richard H. White Lauren Burns Arthur Fries Barry D. Crane, Project Leader

May 2008

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#### **PREFACE**

This document was prepared by the Institute for Defense Analyses (IDA) for the Department of State, in partial fulfillment of the task Criminal Insurgencies (EU-6-2817.00). The objective of this task was to examine law enforcement and military interventions as a means to improve deterrence of terrorists, illicit transnational gangs, and insurgents in allied countries. As a key objective of this task, IDA planned, hosted, and reported on an international conference coordinated through the UN Office of Drugs and Crime at the Vienna International Centre in December 2007. This technical conference focused on transnational crime and its destabilizing effects. This document contains the original, unaltered, briefings, as prepared for the workshop. In accordance with the sponsor's request, this compilation serves as the final report and was prepared in a cost-effective manner.

The Review Committee consisted of Dr. Barry Crane, Assistant Secretary of State David Johnson, and Dr. Sandeep Chawla, Chief of the Policy and Research Analysis Branch at the United Nations Office on Drugs and Crime (UNODC).

## COUNTERING THE EFFECTS OF VIOLENT TRANSNATIONAL CRIME

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M	ike Spagat (Oxford University) – Modeling the Iraq War: A Market for Insurgency
A	nthony Placido (Drug Enforcement Administration, DEA) – Drugs and
Bı	Terrorism
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Ca	aroline Ziemke (IDA) – Criminal Insurgencies in South and Southeast Asia
	even Woodland (DEA) – Internet Pharmacies - A Global Problem lexandre Kukhianidze (Transnational Crime and Corruption Center,
A	TraCCC) - Organized Crime, Unresolved Conflicts and Nuclear
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# MAJOR FINDINGS OF THE TECHNICAL SEMINAR "COUNTERING THE EFFECTS OF VIOLENT TRANSNATIONAL CRIME"

#### A. BACKGROUND AND OVERVIEW

To advance the understanding of how illicit markets operate and support violent anti-government groups, the United Nations Office on Drugs and Crime (UNODC) hosted a two-day expert's level technical seminar, "Countering the Effects of Violent Transnational Crime," on 5 and 6 December 2007. The event, held at the Vienna International Centre (VIC), was sponsored by the U.S. Department of State and administered by the Institute for Defense Analyses (IDA). Attendance was by invitation only and based upon technical expertise and experience. A roster of attendees and speakers, spanning broad ranges of nationalities, disciplines, and law enforcement roles, appears in Paragraph C.

Seminar topics concentrated on histories of transnational crime and connections to anti-government/terrorist groups, similarities between criminal and terrorist network operations, the underlying organizational principles governing their behavior, and viable strategies for defeating them. The Colombian narco-insurgency and criminal activities in the surrounding regions were examined as the largest case study of successfully countering the legitimacy and capabilities of a criminal-based anti-government group.

The consensus of the world-wide experts assembled at the seminar was:

- The failure to grasp and deal with emerging violent transnational criminal groups will continue to create larger and larger numbers of self-financed antigovernment forces unless checked by efficient strategies.
- The emerging unfavorable situation in Afghanistan requires immediate application of the scientific principles enumerated in the seminar.

Additional elaboration follows in the specific findings presented immediately below. A more detailed synopsis of individual seminar presentations is given in Section D.

#### **B.** CONCLUSIONS

Four primary conclusions and sets of related findings are listed here. These appear in order of priority, beginning with the most paramount.

- A direct relationship exists between the illicit opium industry and the failure of
  international aid programs and reconstruction efforts. As the drug economy grows,
  it fuels the reconstitution of anti-government forces; the resulting environment is one
  in which stability and rule of law cannot flourish. Concepts presented in the
  seminar, relying on sound economic principles, can be exploited to achieve this aim,
  but no single element of any government has the capacity to accomplish this
  objective unilaterally.
  - The opium industry is increasingly controlled by the Taliban and other antigovernment groups who rely on that revenue source for funding.
  - While cultivation has been contained in some areas of the country, it has
    expanded rapidly in those provinces with some of the highest levels of
    insecurity (particularly in Helmand Province), but transnational antigovernment forces, seeking to minimize their risk, operate and recuperate in
    both Afghanistan and Pakistan.
  - Without a redirection of strategy, pro-government armed forces likely will
    continue to endure increasing casualties year after year, while enemy forces
    continually reconstitute, sustain, and enhance their capability to conduct
    attacks.
  - Synchronized efforts with armed forces engaging the illicit opium industrial
    base as sets of military targets are required in order to drive the price of
    opium downward, to substantially reduce the value of stored opium stockpiled
    by traffickers, and to eliminate their prospects for future funding infusions
    supporting reconstitution, recruitment, and rearming. Initially this effort will
    require integrated operations involving armed forces (the only entity that
    presently has sufficient capacity and capability).
  - Eradication of illicit crops is a complementary strategy, but should be conducted only after the underlying opium value is reduced to near or below cost.
  - Law enforcement operations are needed to prosecute key criminals for corruption, extortion, and drug trafficking in order to "bring to justice" and publicly identify the criminal nature of the insurgency. However, the current law enforcement operations have insufficient capacity to ruin either the underlying drug business or to substantially cripple the anti-government groups because current operations entrench and embolden these elements who create additional dispersed groups, which are better armed than the police.

- When the opium industry collapses, key agencies and donors must be prepared to step in and provide substantial alternative assistance to adversely affected farmers and workers.
- 2. Across the globe, many anti-government groups have transformed into transnational criminal enterprises that seek foremost to protect their organizational structure (at the expense of all other considerations, including their founding principles and ideals). Specific examples are the Fedayeen Saddam, the Tamil Tigers (and other Asian terrorist organizations), the Colombian FARC, and the emerging takeover by the Taliban of the illicit drug industry in Afghanistan.
- 3. Effective and efficient intervention campaigns can be conducted against violent transnational criminal groups; the strategies to employ were initially developed in the counter-narcotics realm. The implementation of these strategies is not straightforward because they require extensive cooperation between governments, agencies, and inexperienced host nation forces.
  - Intervention thresholds, i.e., minimum operational levels that need to be achieved and sustained to reap huge deterrence benefits, have been characterized.<sup>2</sup>
  - Criminal organizations resist interventions by fragmenting into smaller, more
    numerous but less capable elements. A key parameter dependent on local
    conditions is reconstitution time (a measure of enemy adaptability) of the
    militarized criminal organization. Reconstitution time (one month to one
    year) will govern the adaptive capacity of allied organizations employed to
    counter the anti-government forces. Shorter reconstitution times require more
    dispersed elements with increased authorities and forward deployed to act
    within the reconstitution time.
  - A fatal flaw of transnational anti-government organizations is that their trend
    to criminality offers ways to de-legitimize them and to invoke international
    law enforcement regulations against them.
  - There is an *urgent* need for the technical and professional experts to characterize how reconstitution of the violent transnational criminal groups occurs, both in quantitative and qualitative terms. Currently, only successive operations over more than ten reconstitution time cycles have been shown to effectively manage the transnational anti-government groups. It is difficult to

<sup>&</sup>lt;sup>1</sup> The criminal activities of the Fedayeen Saddam evolved in response to international sanctions against Iraq. During Operation Iraqi Freedom, US forces did not always appreciate that the resident extrajudicial power was neither the military nor the police.

<sup>&</sup>lt;sup>2</sup> Thresholds vary with the severity of the consequences of being apprehended, e.g., lethal, arrest, or property loss. Numerical values have been estimated from counter-cocaine campaigns and independently corroborated using data from Iraq against the criminally based insurgencies found there.

keep complex allied organizations and efforts focused on the tasks for this length of time. Making the reconstitution more difficult is the key to effective and efficient operations.

4. There is a need for an ongoing forum for the community of experts assembled at the technical seminar and others invited to participate. UNODC will explore hosting an open on-line forum, enabling all interested parties to share unrestricted data and discuss academic and non-sensitive issues related to transnational anti-government groups. IDA will host a limited-membership on-line forum, accommodating law enforcement sensitive and other restricted data as required. Follow-on technical workshops could be convened, if the sponsor so desires, to continue the momentum established by the initial technical seminars in order to speed up the benefits derived from understanding how to deal with transnational anti-government groups.

## C. ROSTER OF TECHNICAL SEMINAR PARTICAPANTS, CONTRIBUTORS, AND INVITEES

NAME	Affiliation	Speaker
Alrich, Dr. Amy	Institute for Defense Analyses	No
Alvarez Luna, Inspector Jose Manuel	Spanish National Police	No
Brandolino, John	Senior INL Advisor U.S. Mission to UN Agencies in Vienna (UNVIE)	No
Burns, Ms. Lauren	Institute for Defense Analyses	No
Chawla, Dr. Sandeep	United Nations Office on Drugs and Crime	Yes
Costa, Executive Director Antonio Maria	United Nations Office on Drugs and Crime	Yes
Crane, Dr. Barry	Institute for Defense Analyses	Yes
Fries, Dr. Arthur	Institute for Defense Analyses	Yes
Gourley, Mr. Sean	Oxford University	Yes
Harris, Mr. Scott	U.S. Department of State	No
Kukhianidze, Dr. Alexandre	Transnational Crime and Corruption Center (TraCCC)	Yes
Lowe, Mr. Richard	Serious Organized Crime Agency (SOCA)	Yes
Makarenko, Dr. Tamara	St. Andrews University	Yes
Nieto Aldana, Juan Carlos	Colombian Ministerio de Defensa	Yes
Pietschmann, Dr. Thomas	United Nations Office on Drugs and Crime	Yes

NAME	Affiliation	Speaker
Pinto, Mr. Julian	Permanent Mission of Colombia to the United Nations (Vienna)	No
Placido, Mr. Anthony	Drug Enforcement Administration (DEA)	Yes
Restrepo Torres, Dr. Jorge A.	Pontificia Universidad Javeriana	Yes
Santos Calderón, H.E. Francisco	Vice President, República de Colombia	TBD
Schneider, Prof. Dr. Friedrich	Johannes Kepler University of Linz	Yes
Semesky, Mr. Don	Drug Enforcement Administration (DEA)	Yes
Serrano Cadena, H.E. Mr. Rosso José	Ambassador of the Permanent Mission of Colombia to the United Nations (Vienna)	No
Shroyer, Mr. Frankie	Drug Enforcement Administration (DEA)	No
Spagat, Dr. Mike	University of London	Yes
Taylor, Brian	United Nations Office on Drugs and Crime, Counter Trafficking	Yes
Tullis, Ms. Melissa	United Nations Office on Drugs and Crime	Yes
Westlake, Mr. James	Former Deputy for Operations, Interagency Task Force South	No
Woodland, Mr. Steven	Drug Enforcement Administration (DEA)	Yes
Woods, Mr. Kevin	Institute for Defense Analyses	Yes
Zarama, Mr. Roberto	Universidad de los Andes	No
Ziemke, Dr. Caroline	Institute for Defense Analyses	Yes
Other Contributors		
Johnson, Prof. Neil	Oxford and Miami University	No

#### D. SYNOPSIS OF TECHNICAL SEMINAR PRESENTATIONS

#### 1. PRELIMINARIES

Consistent with the Statement of Work for the IDA Project "Criminal Based Insurgencies" (Task EU-6-2817), the IDA study team convened a two-day technical seminar on transnational crime and terrorism, held at the UNODC VIC on 5-6 December 2007.

The assembled group of experts represented a broad range of fields, nations, and roles in the counter-narcotics and counter-terrorism efforts. When drafting the list of individuals to invite, the IDA team worked with the UNODC to achieve a balance between academic, law enforcement, and NGO perspectives, as well as representatives with geographical diversity both in terms of their nation of origin and their focus area. Although events in Colombia led to several prominent speakers being unable to attend at the last minute, the schedule was full and the presentations were well-received by the diverse audience in attendance.

#### 2. DAY ONE

The IDA Project Leader, Dr. Barry Crane, and the chief of the Policy Analysis and Research Branch of the UNODC, Dr. Sandeep Chawla, opened up the proceedings with background on the technical seminar and an articulation of its specific objectives. These objectives included establishing an international, collaborative forum for technical discussions about criminal-based insurgencies, interdiction strategies, and means to prevent reconstitution. Dr. Crane and Dr. Chawla's opening remarks discussed the similarity of the organizational structures, intervention types, and the reconstitution of criminal groups and violent transnational anti-government entities. While there are both reasonable quantitative and qualitative descriptions of the underlying organizational structures and intervention strategies, there is no such research available on the reconstitution and coalescing capacity of violent armed groups sustained by criminal means.

On behalf of the UNODC, the Executive Director, Dr. Antonio Maria Costa, welcomed participants and delivered an impassioned address on the significance of what he called a "crucial subject matter" – illicit activities funding criminal organizations, transnational anti-government groups, and international organized crime. He strongly supported the technical seminar, noting that the expertise and viewpoints provided by conference participants serve to broaden the UNODC's perspective and enhance its role as a broker in international agreements on drug control and prevention of transnational crime.

Following Dr. Costa's comments, Ambassador Rosso José Serrano Cadena, head of the Colombian diplomatic mission to Austria, spontaneously addressed the conference participants on behalf of Colombia. He traced the Colombian experience with cocaine, their struggles against the FARC, the impact of narcotics trafficking on Colombian society, and the ongoing issues. He indicated how pleased he was that

internationally-recognized experts were assembled at the technical seminar, and issued a personal plea that they as a collective take steps to counter narco-traffickers and the damage they do in the local, national, as well as international arenas. He emphasized demand reduction as a key piece of the strategy and urged nations to adopt policies that would drive down the number of users.

The first formal session consisted of a pair of talks – first, Dr. Tamara Makarenko, and then Professor Mike Spagat and Mr. Sean Gourley. These presentations set the stage for the remainder of the seminar.

Dr. Makarenko surveyed academic approaches to grappling with the relationships between crime and terrorism. She began with the innovative modeling work on the nexus between crime and terrorism she conducted in the 2001 timeframe, and then progressed to discuss other modeling approaches and more recent developments.

Professor Spagat and Mr. Gourley presented their findings on the patterns that exist in modern asymmetric conflicts based upon the similarity of organizational structures. In particular, size distributions of casualties were shown to be similar across wide classes of conflicts and insurgencies. Additional discussions focused on the utility of their modeling and the prospects for learning more about responses to interdiction, coalescing of forces, and fragmentation of transnational antigovernment groups.

Mr. Anthony Placido, Assistant Administrator and Chief of Intelligence, DEA, delivered a lunch-time presentation on the connections drugs and terrorism. He examined profit potential of narcotics trafficking, the role of drugs as a weapon, historical case studies of narco-trafficking, and lastly concerns about rules of engagement and roles in the counter-narcotics/counter-terrorism mission space.

The next session consisted of presentations with a somewhat narrower focus. Mr. Brian Taylor, Chief of the Anti-Trafficking section, UNODC, spoke on the roles and mission of the UNODC with respect to trafficking and organized crime.

Next, Major Juan Carlos Nieto Aldana, from the Colombian Ministry of Defense, spoke on Colombia's experience with the FARC and whether their activities placed them in the category of being a guerilla or a cartel.

Delivering the closing presentation for the day one, Dr. Caroline Ziemke, IDA, drew from her work with the Council on Asian Terrorism Research and

presented case studies of various Southeast Asian criminal anti-government groups. She established the historical linkages in that part of the world between terrorism and criminal activities – for the Tamil Tigers, the Hizb ul-Mujahideen, and numerous other groups.

#### 3. DAY TWO

The first session of the second day opened with Mr. Steven Woodland, Special Operations Division Section Chief, DEA, speaking on internet sales of pharmaceuticals. He indicated that the investigative principles used by his section were transferable and apply to other areas of counter-network operations in the cyber realm. He addressed technological challenges, as well as the rules of conducting investigations in this realm.

Dr. Alexandre Kukhianidze, from the Transnational Crime and Corruption Center (TraCCC), spoke on the history of transnational crime in Georgia and the surrounding regions over the past century. He focused on Georgian criminal bosses operating within and outside of Georgia, as well as on smuggling operations (nuclear materials, humanitarian aid shipments, luxury cars, and other stolen goods.)

Mr. Richard Lowe, Serious Organized Crime Agency (SOCA), spoke on the economics of the opiate trade in Afghanistan. He discussed the user population and demand-related issues, as well as the factors of production, trade routes, and costs of production and trafficking, drawing on recent data and statistics.

The morning session ended with a presentation by Professor Friedrich Schneider, Johannes Kepler University of Linz, on money laundering. He discussed the means of and purposes for money laundering from a theoretical perspective.

Mr. Kevin Woods, IDA, delivered the lunch-time presentation on "Iraq 1991-2003: From Totalitarian State to Corrupt Enterprise." Based on in-depth reviews of unique sources contained in captured documents, he described the political power struggles Saddam Hussein faced over the years in tribally diverse Iraq. He portrayed the creation of the Baathist Party and the use of bribes as a means for Saddam Hussein to establish footholds in the complex tribal structure that dominated Iraqi society. He also showed how the steps Saddam Hussein took led to his regime becoming a criminal enterprise by establishing the *Fedayeen Saddam* extra-judicial gang, especially in response to internal sanctions imposed on Iraq.

Professor Schneider returned in the final session to discuss shadow economies, which exist somewhere between the criminal/underground realm and the informal household. He examined the relationship between corruption and state regulation and the existence of a shadow economy, concluding that more regulation is associated with an increase in the size of shadow economies.

Next, Mr. Don Semesky, DEA, spoke on combating threat finance. He discussed how terrorists fund their activities (hawalas, using corruption, financial facilitators), and how understanding their command and control can be exploited to track the flow of money and effectively target their organizations.

Dr. Arthur Fries, IDA, delivered a presentation on IDA's involvement in counter-drug projects. He summarized the different data used to assess operational effectiveness of counter-drug operations, addressing various complementary indicators and related analysis methods. He also discussed a general theory of deterrence, derived from empirical observations and repeatedly confirmed in diverse settings (including Iraq). He argued that the deterrence theory principles can be applied against distributed, franchise-type criminal organizations, and documented that a series of tactical interventions, arresting a sufficient number of perpetrators inside their adaptation time, resulted in significant reductions in cocaine usage (greater than 55 percent.)

The final presentation was given by Dr. Thomas Pietschmann and Ms. Melissa Tullis, UNODC. They addressed data on poppy and opium in Afghanistan. Of significant note was the price variability of the opium market, both within Afghanistan and in the surrounding areas.

#### 4. ADDITIONAL SUBMITTED PAPER

Professor Neil Johnson (University of Oxford) and Professor Roberto Zamarra (University of Bogotá), who at the last minute could not attend, kindly forwarded their presentation: "Towards Computational Models of Violent Actions." It summarizes the sizes of gangs and their relationship to similar organizational structures in Iraq and Colombia. It presents analytical results that portray the spread of criminal patterns to be similar to that for contagious diseases. It concludes by asking what types of further research can be pursued to understand these behaviors.<sup>3</sup>

Particularly important would be research into the coalescing and reconstitution of insurgent criminals.

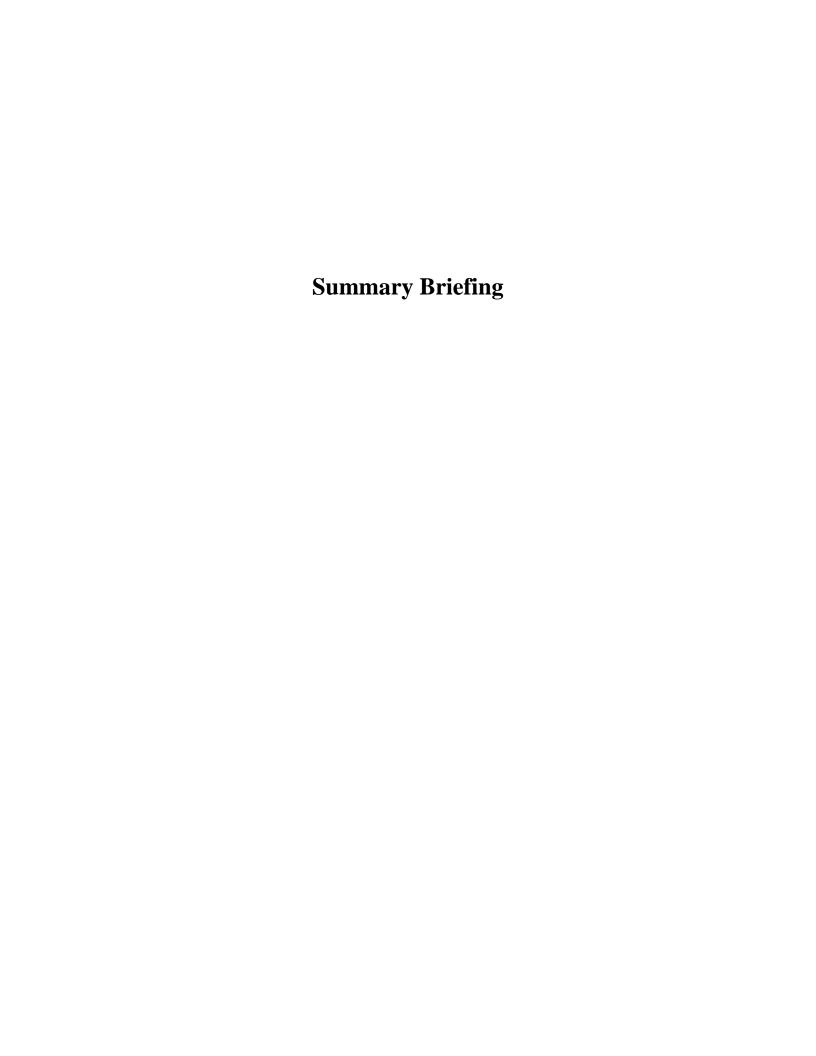
#### 5. FOLLOW-ON DISCUSSIONS

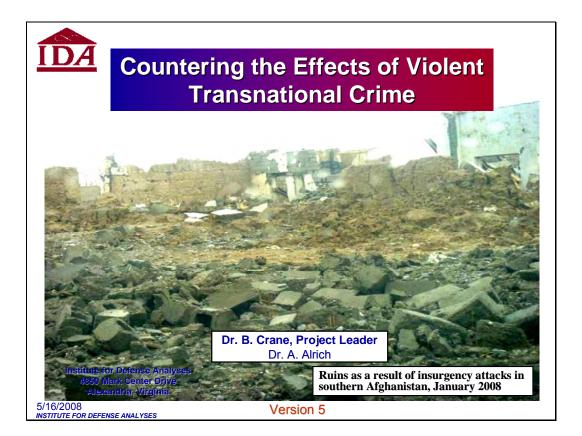
Immediately after the conclusion of the last formal session, the technical seminar participants focused on the need for the creation of an *ongoing forum* so that the community of experts assembled there and others invited to participate could continue their collaborations, foster research efforts, and develop strategies to counter the insurgency in Afghanistan presently funded heavily by opiate drugs. Specific options for promoting these activities were settled on the following day (as described in the last paragraph below.)

Further discussions highlighted the need for an Afghan strategy that encompasses the expertise of the academic, law enforcement, and NGO communities, and that is packaged in a form that would be useful to the forces on the ground. Some concerns were voiced about crop eradication, humanitarian issues, and the proper place and time for these types of interdiction efforts. The group of experts agreed that eradication could never be a stand-alone solution, but it could be a key part of an integrated solution, provided commodity prices are at or below cost. Before any eradication effort is undertaken, actions need to be taken to drive the opium price down to near or below cost (as was the case for the successful implementation in Bolivia and later in Peru) requiring the cooperation of allies and synchronous action by the USA's DoD, State, and Justice. Many participants expressed concerns about the viability of alternative livelihoods and the enormous humanitarian crisis that would ensue in Afghanistan following a ruination of the A final point of agreement was that interdiction efforts in poppy economy. Afghanistan would need to be cohesive and effectively planned, a goal that can be achieved only if the various stages of production, individuals involved, supporting enabling corruption, etc., are well understood.

On the following day, Friday 7 December, the IDA team returned to the UNODC for an after-action review. Dr. Chawla indicated that, from the UNODC perspective, this technical seminar had been a success. He made it clear that they would be happy for this event to be the beginning of a series of similarly focused technical workshops. Discussions then focused on the participants' expressed interest in a means for ongoing discussion via an online forum. He indicated support in principle for developing two such forums. One forum could be limited-membership and hosted by IDA (e.g., a carefully monitored and moderated SharePoint™ site), accommodating more sensitive law enforcement data. The partner open-forum (i.e., a "community of practice") could be hosted by the

UNODC, enabling technical seminar participants, as well as selected experts who did not attend the event, to discuss in a dynamic fashion issues relating to criminal-based, transnational anti-government groups. Dr. Chawla was pleased with the consensus that emerged from the diverse group of experts; a last set of discussions centered on potential applications to Afghanistan.







## Countering the Effects of Violent Transnational Crime



- Technical seminar, IDA Facilitated, 5-6 Dec 2007
  - Host: United Nations Office on Drugs and Crime (UNODC)
  - Broad range of nationalities, disciplines, police roles
- Seminar topics:
  - Connections / similarities between transnational crime and terrorist groups and their operations
  - Underlying organizational principles governing their behavior

### **Technical Seminar Objective:**

Similarities between criminal and terrorist network operations, the underlying organizational principles governing their behavior, and viable strategies for defeating them

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## IDA UNODC Seminar Consensus



- The failure to grasp and deal with emerging violent transnational criminal groups will continue to create and support larger numbers of self-financed anti-government forces.
- The emerging unfavorable situation in Afghanistan requires immediate action.

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## IDA UNODC Seminar Findings (1)



- 1. A direct relationship exists between illicit opium industry and failure of international aid programs and reconstruction efforts.
- 2. Many anti-government groups have transformed into transnational criminal enterprises seeking foremost to protect their power, organizational structure, and funding stream.



## IDA UNODC Seminar Findings (2)



- 3. Effective/efficient intervention campaigns can be conducted against violent transnational criminal groups; strategies to employ come from counter-narcotics realm.
- 4. There is a need for an ongoing interagency forum from the international community to continue to assess and advise policy makers.

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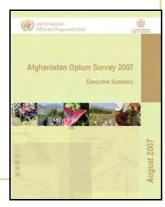
## IDA Afghanistan Opium Survey 2007 (1)



**Executive Summary, Antonio Maria Costa's** recommendations:

## NATO: help taking on opium labs, markets and traffickers

- Bankrupt the Opium economy
  - Block two-way flows of:
    - · Imported chemicals
    - Exported drugs
  - Interdict mid-level Taliban associates
- Drug trafficking and insurgency live off of each other



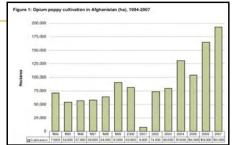


## IDA Afghanistan Opium Survey 2007 (2)



## **Exec Summary (cont'd):**

- CT objectives linked to CN
  - Destroy heroin labs
  - Close opium markets
  - Seize opium convoys
  - Prevent reconstitution



- Double benefit of supporting CN operations:
  - Destruction of mid-level drug trade→ win popular support
  - Lower opium demand by traders leads to price reduction; makes alternative economic activity more likely/attractive

Essential to cast doubt on viability of drug trade from farmers' perspective.



### Organizational similarities of terrorist and criminal groups

- Distributed, cell-like organization
  - Collection of fairly self-contained units
- Dynamic, resilient, adaptive
  - A generic, self-organizing system which is dynamically evolving through continual coalescence and fragmentation of its constituent groups
    - Attack strength of forces thereby continually dispersed

Johnson/Spagat/Restrepo, "insurgent force:"

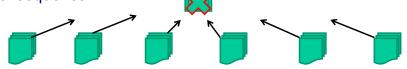
the various insurgent forces are beginning to operate in a similar way regardless of their underlying ideologies, motivations and the terrain in which they operate



## **IDA** Using Organizational Similarity

## Insurgents transform into criminal enterprises sacrificing principles to preserve their organization

- Asian terrorist organizations (i.e., Tamil Tigers)
- **≻FARC**
- ➤ Taliban
- ▶ Fedayeen Saddam
- Fatal flaw: transformation into criminals
- Intervention thresholds are known (kinetic, arrest, etc.)
  - Explains impact of removal of "Emir"
  - Competition to replace Emir–leads to an unintended consequence



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## Colombian lessons: applicable in Afghanistan (1)

### Organizational similarities lead to behavioral similarities

- Anti-Government forces in Colombia, Iraq, and Afghanistan share similar characteristics
  - Preserving organization trumps other motives

### Organizational similarities/weaknesses and **Intervention efforts**

- Critical tipping point thresholds and reconstitution times
  - Types of interventions to fragment enemy organizations:
    - Kinetic operations, arrest, extradition, and loss of property
    - Successive interventions inside the reconstitution time lead to long-term success



#### Courses of action

- Military "social work" consolidates to create a permanent presence
  - Identify community needs; mobile combat engineers make improvements
  - Coordinate with other government ministries and provide permanent support
  - Directly engage illicit narco industries with police
- Local cooperation continues community improvements

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## What was faced in Colombia

- Internal armed conflict between guerrilla/ paramilitary forces
  - Unconventional foe
    - FARC, ELN, other guerrilla/paramilitary forces
    - Traffickers and drug cartels, corrupt officials
- Anti-government forces provide environment for drug trafficking
  - Drug trafficking proceeds fund arms, salaries, etc.
  - Generates a large, black market, corrupt economy
- Military / law enforcement response required
  - Direct security actions: insufficient to deter
  - Ruin underlying illicit economy; reform institutions



## **Colombia's Counter-Narcotics Situation (1)**

Manual eradication

### **Operational Successes in / around Colombia**

- Attack on production
  - Aerial eradication (Colombia)
  - Manual eradication (Peru, Bolivia)
  - Alternative crop development (USAID)
  - Control flow of precursor chemicals (Colombia)



- Air bridge denial (Peru, Colombia); price below cost
- Riverine presence (main transportation corridors)
- Control roads (Colombia, Bolivia)
- Interdict fishing/go fast boats (primarily arrests)

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## <u>IDA</u>

## **Colombia's Counter-Narcotics Situation (2)**

#### Operational Successes in / around Colombia (cont'd)

- Attack on the organization
  - Peru-Sendero Luminoso / Tupac Amaru
  - Colombia—Control territory with democratic security
  - Law enforcement in every province
  - Colombia → "bring to justice" high value targets (extradition, prosecution, military action)



President Alvaro Uribe engaged in manual coca eradication in La Macarena



"Comrade Artemio," a leader of Sendero Luminoso (Shining Path)



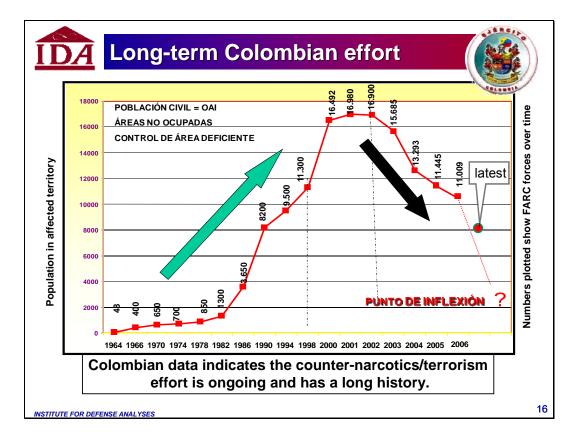
## IDA Essential Colombian TTPs



#### Colombian TTPs are illustrative:

- -Regain and consolidate territory 4 types of troops (260,000 total)
  - Professional (70K), Regular (conscripted, 160K), Admin, SOF
- -<u>Host nation</u> professional troops neutralize enemy
- Regular troops do not maneuver (IEDs) and hold key areas to draw out insurgents
- -Security presence permanent, "town soldier"
- -SOF provides intelligence and targeting

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## Measures of Colombian Success against the FARC



Variable	2000	2006
Victims of Massacres	1,403	193
Cases of Massacres	236	37
No. of Journalists Murdered	9 (2001)	3
No. of Teachers Murdered	82 (2001)	56
No. of Indigenous People Murdered	181 (2001)	44
No. of Uninonists Murdered	123 (2001)	23
Human Rights complaints (to a Civilian Ombudsman) as a % of active duty Military and Policemen	0,19%	0,25%

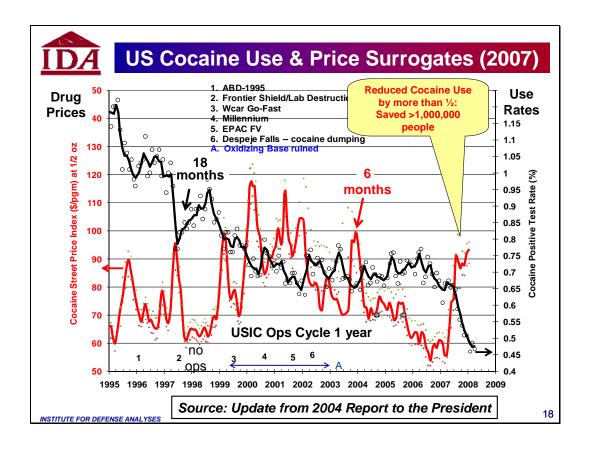
Variable	2002	2006
% of GDP Growth	1,93%	6,80%
National Poverty Rate	56%	45%
Unemployment Rate	16,40%	11,40%
Inflation Rate	6,99%	4,48%

Economic stability indicators are improving

Crime is down

Colombian data: Examples of increased stability resulting from their campaign against the FARC

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## IDA Way Ahead in Afghanistan (1)

- Need L.E. intelligence driven campaign plan
  - Premised on international, interagencymilitary-host nation participation
  - UK/US military forces need to conduct military campaign to deny reinforcement/reconstitution
  - International/interagency unity of effort essential
  - Need Afghan CN face; host nation security force is key







**Herat Province** 



Afghan police officers in Afghan police destroying opium poppies in Tarin Kowt in Urugzan

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## IDA Way Ahead in Afghanistan (2)

- CN strategy competes for attention, resources and support
  - The **Deep Battle** must be prioritized as a military strategy
  - SOCA/DEA and US/UK Military intense actions needed for about two months - a military-led campaign
    - DEA, SOCA, and Afghans can provide authorities and specific targeting
    - Need to "take out" > approximately 30 targets in combined operations
  - Need DEA support for bringing to justice key traffickers
  - Result: illicit economy loses ½ to ¾ of its current value



## IDA Concept to collapse opium prices (1)

- Limit drug enforcement, until ready to strike
  - Hold off for DEA coordinated major attack (continue "bring to justice")
  - Force price collapse shock—conditions now make it possible
- When? Counter-insurgency campaign declines (suggestion)
  - Taliban forces → recovery phase; cross border to rest
  - Maximum L.E. attack by US forces & DEA advisors Afghan forces
    - Interdict labs, opium bazaars, traffickers (south, east)
  - Will force a response, on Coalition terms, of Taliban

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### Concept to collapse opium prices (2)

- Farm level opium prices decline sharply → few buyers, excess sellers → middle men risk/reward ratio rises/price falls below cost
  - Farmers likely to blame opium traffickers, not government, for losses
  - Government/NGOs provide food / development assistance to farmers
- Deny ~\$1 Billion in opium revenue in provinces

Afghan farmers cash in seed and fertilizer vouchers as part of a USAID-assisted poppy eradication program.





## **IDA** Deep Battle concept development

- Interagency operational concept
  - Validated concept for ruining illicit opium economy;
     (like 1996 in Peru)
  - Coordinated with Defense (ASD GSA), State (INL), Justice (DEA)
  - Coordinated concept with British MOD, police-SOCA, and Foreign Office
  - Coordinated with UN ODC → Law enforcement/NATO military response
    - · UN requests NATO support to ruin illicit economy
    - UN data shows dramatic price declines from overproduction (E and S)

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## Way Ahead with Research Community

- Research community developing tools for a long-term campaign strategy
  - Quantitative methods to manage asymmetric wars
    - · Intervention effectiveness (kinetic, law enforcement, eradication)
    - Time duration and execution strategy concept (US Central Command)
  - Critical need for follow-on research
    - · Reconstitution of criminals and insurgents
    - · Operating within the response times of an insurgent system component
- Recommendations for follow-on work
  - Research support for DOS/INL
  - Local conference on transnational insurgency (classified) (July 2008)
    - Illicit economies (focus on Afghanistan)
    - · Lessons from Colombia
  - Establish collaborative interaction medium for transnational crime experts (follow-on from UNODC conference)

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# Briefings Delivered at the Technical Workshop in Vienna



## Seminar Objectives and Issues: Countering the Destabilizing Effects of Violent Transnational Crime

December 5, 2007 Dr. Barry Crane Dr. Amy Alrich Ms. Lauren Burns

Institute for Defense Analyses 4850 Mark Center Drive Alexandria, Virginia

UNCLASSIFIED



### Objectives

### Objective:

The Technical Seminar will provide a forum for technical discussions among invited experts on violent transnational crime.

- o Similar organizational structures found that lead to similar behaviors
- o Similar intervention types can be used for similar outcomes
- o Defeating the reconstitution of criminal activities poorly understood

The focus will be on data and case studies, as well as methods and models for conceptualizing and evaluating the impact of transnational crime and criminal markets.

- o Colombian country and regional approaches valuable examples
- o How can the principles be applied elsewhere?
- What are the underlying principles to deal with criminal reconstitution?

We welcome both qualitative and quantitative research.



### Core Ideas

- This technical seminar will provide a forum for interaction and collaboration among invited experts on violent transnational crime.
- Three core observations about transnational crime motivated the organizers and sponsors to plan this workshop:
  - The perpetrators, regardless of motivation, demonstrate similar organizational structures leading to similar behaviors
  - Similar intervention types can be used against transnational criminal groups for similar outcomes
  - However, defeating the reconstitution of criminal activities is an area in need of more attention
- Continuing this community will lead to further valuable understanding that can be used to minimize the impact of criminal insurgents: the most dangerous are those seeking to create ungoverned regions.

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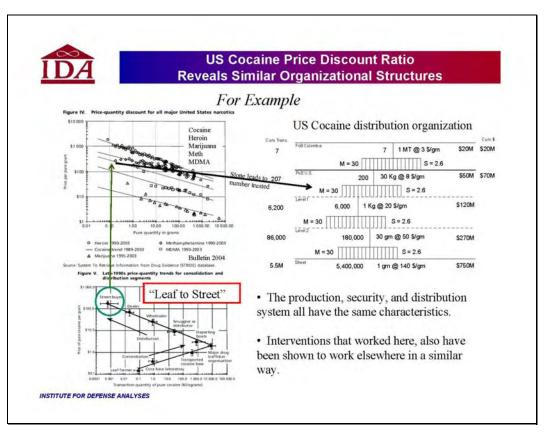
### Seminar will develop new ideas

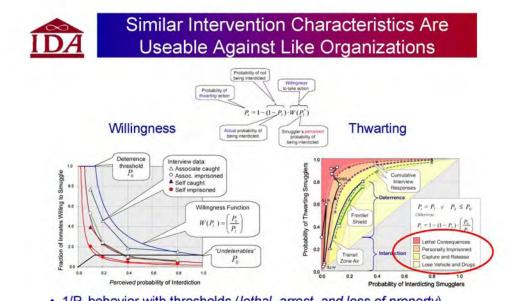
- The focus of this technical workshop will be on data and case studies, as well as methods and models for conceptualizing and evaluating the impact of transnational crime and criminal markets.
- We have invited experts from a broad range of fields and with a wide range of expertise to establish international, collaborative, interdisciplinary environments.
- The presentations all contribute to our understanding of the fundamental challenges and ultimately will enhance our ability to deal with those challenges:
  - What are some of the valuable insights from Colombian national and regional approaches to countering transnational criminal groups?
  - How can the insights gained from such examples be applied elsewhere?
  - What are some of the major areas of concern, geographically, as well as functionally?
  - What are the underlying principles to countering transnational criminal groups?
- · What are the underlying principles to preventing criminal reconstitution?



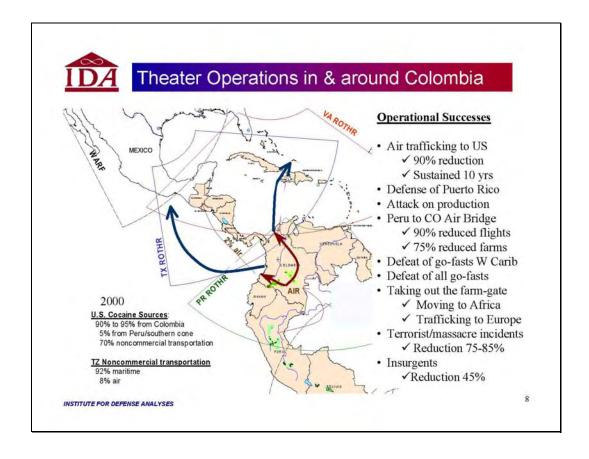
### Similar Organizational Characteristics

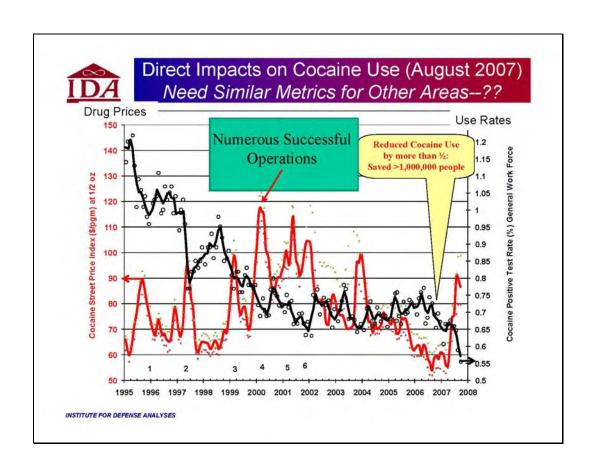
- Definition: "a generic, self-organizing system which is dynamically evolving through continual coalescence and fragmentation of its constituent groups."
  - Insurgencies in Iraq, Afghanistan and Colombia similar
  - Terrorism in non-G7 countries similar
  - Drug trafficking gangs similar
- "Our findings [power law] suggest that the dynamical evolution of these various examples of modern conflict has less to do with geography, ideology, ethnicity or religion and much more to do with the day-to-day mechanics of human insurgency; the respective insurgent forces are effectively becoming identical in terms of how they operate. Our findings are backed up by extensive statistical tests."
- There are many examples from drug trafficking; many more will be presented in other areas.





- 1/P<sub>I</sub> behavior with thresholds (lethal, arrest, and loss of property)
- · Empirically derived from operations, repeatedly tested; reviewed later
- · Basis for determining required future actions to be successful



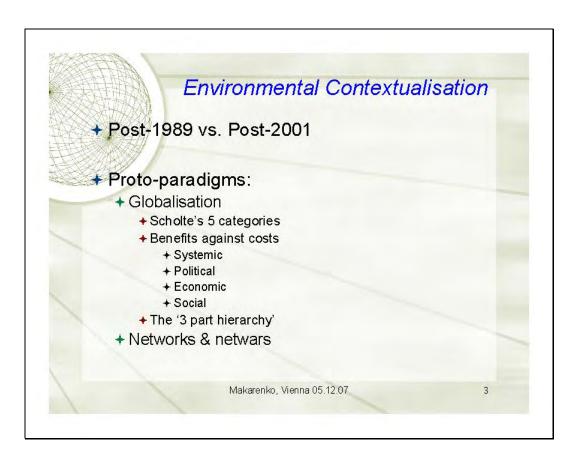


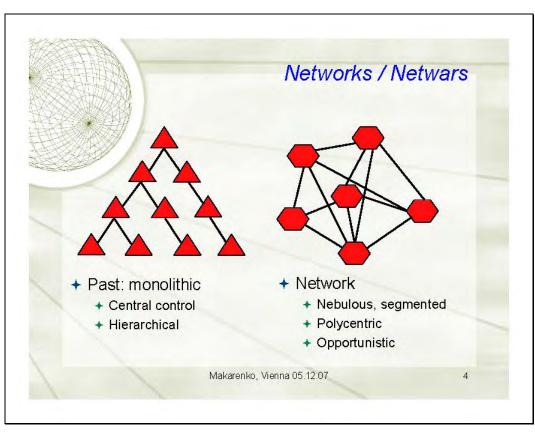


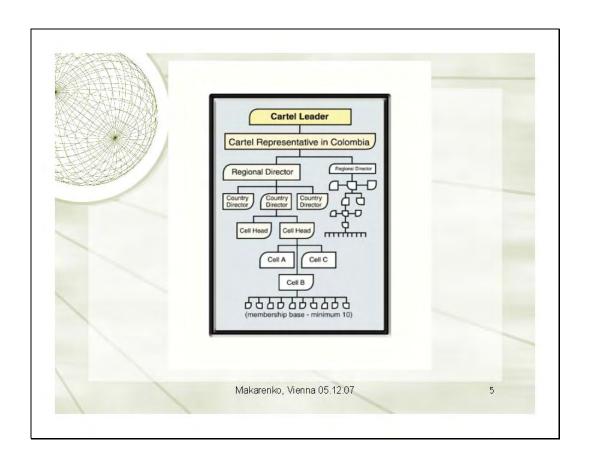
Countering the Destablising Effects of Violent Transnational Crime UNODC, Vienna, 05 December 2007 Dr. Tamara Makarenko

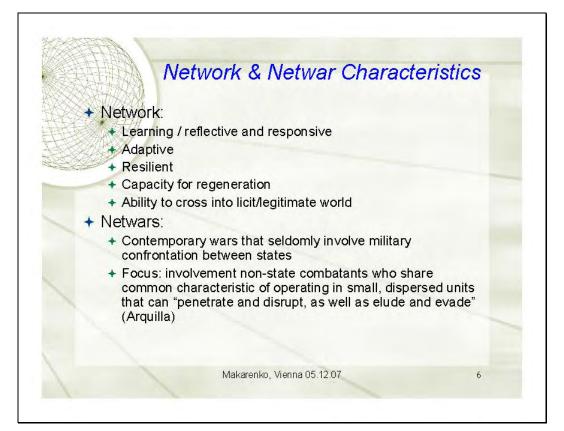
### Remit

- Background to the crime-terror nexus
  - Environmental & intellectual contextualisation
  - f'Proto-paradigms': globalisation, networks/netwars
- The nexus model
- + Criticisms of the concept
- Alternative/additional explanatory models
- ◆ Where are we now?
  - Is there validity in modeling the relationship between organised crime and terrorism?









### Intellectual Contextualisation

- 'Intellectual' framework
  - \* Kaldor 'new wars'
  - + Snow 'uncivil wars' / criminal vs. ethnic insurgencies
  - Metz 'spiritual vs criminal insurgencies'
  - + Duffield 'protracted emergencies'
  - + Manwaring 'grey area phenomenon'
  - + Collier 'greed and grievance'
  - \* Reno; Keen political economy of violence

Makarenko, Vienna 05.12.07

-

### Observations from the Field

- Africa
  - · Sierra Leone, Liberia
- \* Balkans (1997/1998)
- + Central Asia (1998-2000)
- + Caucasus Chechnya, Georgia
- + Afghanistan (2000, 2004)
- + Europe (2001-2004)
- + Pakistan (2004-2005)
- + South/east Asia
  - + Thailand
  - Philippines

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### Definition: TOC

- Mandatory criteria:
  - Must consist of at least 3 people that are gathered for a prolonged or indefinite period of time
  - Suspected or convicted of committing serious criminal offences with objective of pursuing profit and/or power
  - + Use of violence or other means suitable for intimidation
  - + Operating on an international level
- + 2/7 Optional criteria:
  - + Specific division of labour
  - + Form of internal discipline and control
  - Exerting influence on public and private sectors
  - + Using commercial or business-like structures
  - Engaged in money laundering

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### Definition: Terrorism

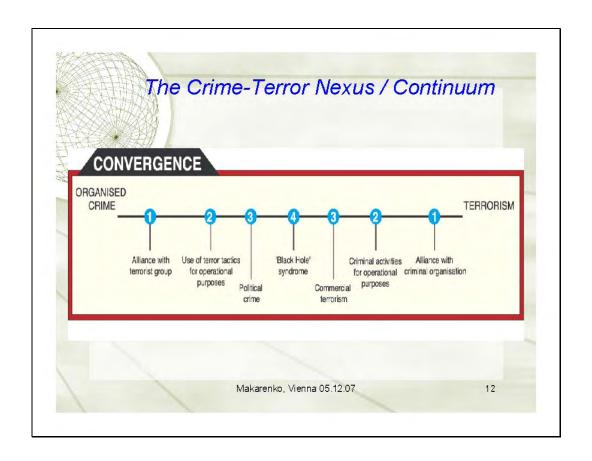
- Premeditated violent act or threat of violence by members of an organised group
  - Creates fear among an adversary or specific segment of society. Fear is the intended result of terrorism, not a by-product. Therefore, terrorism is a tool of intimidation and/or coercion.
- Achieves predetermined political objective, normally an attempt to influence political behaviour
- Terrorism is political in nature it is often discretionary (for the terrorist), therefore terrorists will often choose their targets carefully
- Ultimate goal of terrorism may be to destroy their opposition, however, terrorism is primarily concerned with breaking the will of the group's enemy and forcing it to submit to their demands.

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### Similarities TOC/Terrorism

- Organisation: networks
  - Protected yet flexible
  - Ability to cross borders
- + Role of secrecy as foundational concept
  - Membership, locales, leadership, communities
- + Identify and leverage gaps in state institutions to own advantage
  - + Intelligence/counter-intelligence
- + Use of 'specialists'
- + Cross (il)licit divide
- + Use of émigré/diaspora communities for support and/or cover
- + Ability to recognise new opportunities
- + Alliance formation management of risk

Makarenko, Vienna 05.12.07



### Alliance Formations

- Logic behind alliances
  - ¥ Expert knowledge (money laundering, counterfeiting)
  - + Operational support: access to established networks
  - + 'Business' transaction for limited period of time
- Smuggling operations most common
  - + FARC Mexican cartels; Russian organised crime
  - + KLA Albanian mafia; ETA Italian organised crime
  - + IMU Afghan drug mafia; Central Asian organised crime; Pakistani organised crime
  - + Indonesian separatists; LTTE Thai organised crime
  - + Chechen terrorists Russian organised crime; Caucasian syndicates
  - + Hezb'allah Lebanese organised crime
  - + Al-Qaeda Caucasian syndicates; Russian organised crime (?)
  - + Various militant Islamist groups Algerian organised crime

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### Operational Use

- Shift from alliances
  - **₩** Know-how
  - + Limit vulnerability
  - Straight profit (often remain dependent on alliances for services)
- + Criminal use of terror tactics
  - Pre-1991: not to change political status quo, but to destroy competition or threaten/disrupt anti-crime efforts
    - + Ex. Medellin cartel wave of violence late 1980s-early 1990s (+500)
  - + Post-1991: change from violence as lesson/obstacle, to violence as tool that can be used to eviscerate legal/political power
    - Ex. Italian mafia bombing campaign against tourist targets 1990s, to openly challenge political elite
- + Terrorist use of organised crime

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### 'Hybrids' vs/ Transformation

- Convergence thesis
  - Criminal and terrorist motivations, organisation, operations overlap to point at which analytically difficult to differentiate
  - Starts with group that simultaneously displays characteristics of both
  - May end up with group transforming itself into an entity situated at the opposite end of the continuum from which it began
  - + 2 categories:
    - + political crime
    - + commercial terrorism

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### 'Black Hole' Phenomenon

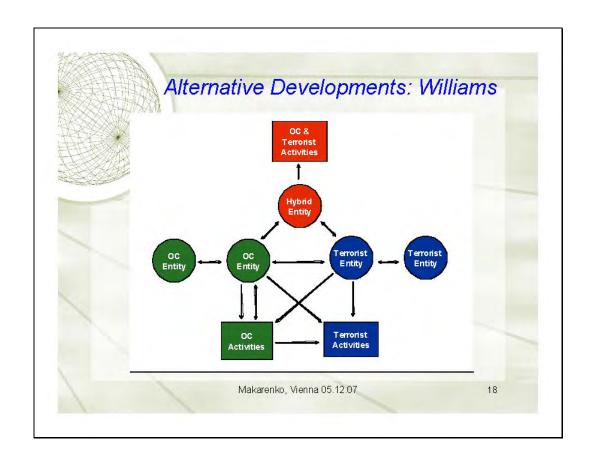
- + Epitome of the crime-terror nexus/continuum
- Covers two situations/scenarios:
  - Primary motive of groups engaged in civil war evolves from political to criminal aims
  - Emergence black hole state which has been de facto overrun by a hybrid group (I.e. warlords)
- Ultimate aim: to create/promote civil war to reproduce positions of power and access to resources
  - + Ex. Afghanistan, Burma, Sierra Leone
  - ◆ Ex. Areas in Pakistan, Indonesia, Thailand

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### Critiques of the CTC/Nexus

- ★ 'Methods not Motives' proponents
  - No obvious way in which criminal and terrorist motives can be crossed: criminal always driven by profit, terrorist by politics/ideology
    - +I.e. Hoffman
- + No nexus but transformation
  - No interest in cooperation, but evidence of transformation into hybrid entities
    - + I.e. Dishman

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### Williams

- + 'Nexus' as 'analytically useless'
- ⋆ Types of relationships
  - Parallel evolution and similar organisational structures (operating methods)
  - Cooperation between criminal and terrorist entities
  - + Appropriation of methods of the 'other'
  - + Convergence and emergence of hybrids
  - + Transformation of one type into another
  - Transformation combined with integration of one type into another

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### Alternative Developments: TRaCCC

- + Terror-crime interaction spectrum
  - Activity appropriation
    - ♣ Direct comparison to 'operational use'
  - + Nexus
    - Relationship that is sustained over time, not a marriage of convenience or ad hoc interaction
  - → Symbiotic relationship
    - + Alliances / cooperation
  - + Hybrid
    - + Direct comparison
  - Transformation

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### TRaCCC Watchpoints

- Environmental
  - Open activities in legitimate economy
  - Shared illicit nodes
  - + Communications
  - + Use of IT
  - + Violence
  - Use of corruption
  - + Financial transactions and money laundering
- Organisational
  - + Structures
  - Goals
  - + Popular support
  - + Trust

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### Revisiting the Crime-Terror Nexus

- + Reflection 1
  - Didn't account for integration
    - I.e. of a criminal group into a terrorist entity
      - + Madrid bombing: drug traffickers were radicalised (Ahmidan) and integrated into a terror network
      - Result: added new contacts and skills to Madrid preparations
      - + Role prison radicalistion in integration?
- + Reflection 2
  - Required greater clarity on role of geography / nature of host state

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### Incorporating Geographical Dynamics

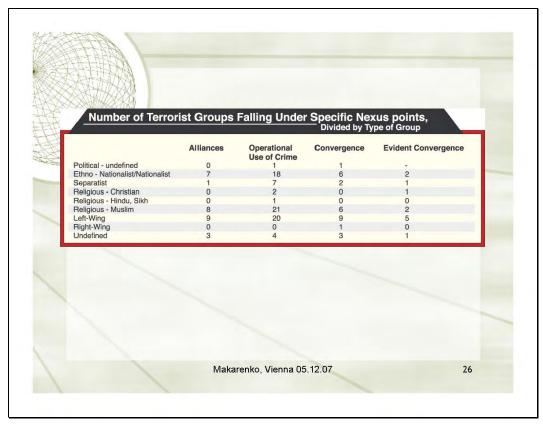
- + Interaction in 'unstable environments'
  - Accounted for in original thesis, with extreme reference to black hole syndrome
- ★ Interaction in 'transitional states'
  - Nexus not about perpetuating instability, but about maximising chances of success for immediate operations
    - Defining characteristic: entities have no identifiable state or social allegiance, therefore limited barriers
- + Interaction in 'established democracies'
  - Natural ideological divide between crime and terrorism, with criminal groups having no interest in destroying fabric of society from which they prosper
  - + However, growing evidence of connections
    - + Ndrangheta and militant cell based in Italy
    - + Madrid cell
  - Motivation: combination loyalties (ethnic, religious), emergence sympathetic feelings, converts, net radicalisation within criminal communities (i.e. prison system)

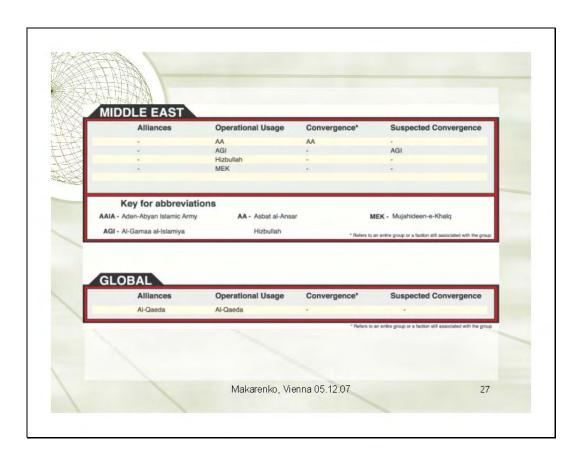
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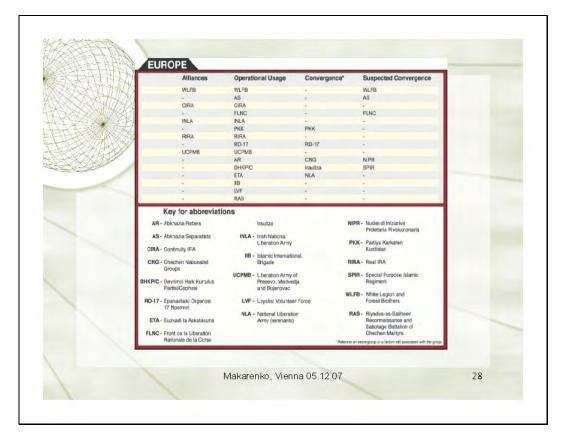
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# After-thoughts? + Dr. Tamara Makarenko + E. t.makarenko@btinternet.com + T. +44(0)1334 479672 Makarenko, Vienna 05.12.07 24



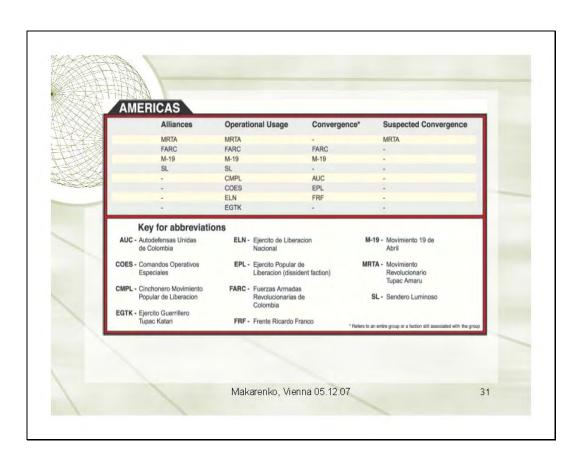






	Alliances	Operation				
700	IMLI	IMU		Convergence		Suspected Convergence
	IRP	IRP		IRP		
1/4	TPF	TPF		TPF		
D	4	BPLF-BSO	A-PFAR	BPLF-BSOA-PF	AR .	
70 <b>1</b>	GMP	GMIP		4		
74.	LTTE	LTTE		*		
124 m	-	МОМН		MOM-H		
PM	*	PULO		PULO		
4	RSO	RSO		+	-	
933		SMP		SMP		Sauren .
4	ULFA	UNITY		*		INITY
	HU	BLTF		MEF	19	PG
		BRA		SSPA-SSRC		
/	+	ENR		UWSA		
		HJI		ABG		
		KIA-KDA		2		
	-	KNLA		-		
		LET				
	4-	MILE				
	100	NSCN-IM SS				
	ey for abbreviat					
ASG - Abi	u Sayyaf Group	HJI -	Harakat ut-Jihad ut-Islami		PULO -	Patiani United Liberation
BPLF - Bal	luch People's		LE-TROSPERS			Organization
Lib	eration Front;	JI -	Jemaah Islamiah		PG-	Pertagon Gang
	luch Students' ganisation – Awami;	JM -	Jombesh-i-Milli		RSO-	Rohingya Solidarity
PFAR - Pos	pular Front for					Organisation
Azn	Armed Resistance KIA - Kachin Independence Army KDA - Kachin Democratic Army SSPA - Shan State Progness Army	Shan State Doorses Armi				
BLTF - Box	do Liberation				SSAC -	Shan State Restoration Council
To	er Force	KNLA -	Karen National Lib Army	Karen National Liberation		Sikh Separatists
BRA - Box	ugainvite				35-	
Res	volutionary Army	LeT -	Laskhar e-Tayyiba		-	Sipah-e-Mohammed
ENR - Em	vnic Nepalese Rebeis	LTTE -	Liberation Tigers			Pakistan
	rakan Mulahideen		of Yamil Estam		TPF-	Tajik People's Front.
inia	rakan Mujanideen am Pattani	MEF .	Malata Eagles For	100	UNITY -	The United Front for the
						Independence of Pattani
MQM-H - Has	qiqi Muthida: iumi Movement	MILF -	Moro Islamic Liberation Front			or Bersatu
					ULFA-	United Liberation
	amic Renaissance	NSCN-IM -	National Socialist C Nagaland-Isak Mui	Douncill leaft		Front of Assem
Day			CAMPAGE AND LOSSY, LAKER			Charles of the Others &com-
Par	amic Movement				UWSA -	United Wa State Army





# Modeling the Iraq War a market for insurgency

Sean Gourley<sup>1,2</sup>, Neil Johnson<sup>1</sup>, Mike Spagat<sup>3</sup>, Jorge Restrepo<sup>4</sup>, Juan Camilo Bohorquez, Alvaro Moreno, Elvira Restrepo, Juan Pablo Calderon, Alex Dixon, Roberto Zarama

(1) Physics Department, Oxford University
(2) Said Business School, Oxford University
(3) Department of Economics, University of London
(4) Centre for Conflict Studies, University of Bogota

Algeria, Insurgency, 1992 - Angola, Cabinda, 1975 - Burma, Insurgency, 1950 - China, Senkaku Islands, 1968 - China, Spratly Islands, 1988 - Colombia, Insurgencies, 1970s - Congo (Zaire), Congo War, 1998 - Georgia, Civil War, 1991 - India, Assam, 1985 - India, Kashmir, 1970s - India, Naxalite Uprising, 1967 - Indonesia, Aceh, 1986 - Israel, Al-Agsa Intifada, 2000 -Ivory Coast, Civil War, 2002 - Korea, Korean War, 1953 - Laos, Hmong Insurgency, 2000 - Moldova, Transdniester, 1991 -Namibia, Caprivi Strip, 1966 - Nepal, Maoists, 1996 - Nigeria, Civil Disturbances, 1997 - Pakistan, Baluchistan, 2004- Peru, Shining Path, 1970s - Philippines, Moro Uprising, 1970s -Russia, Chechen Uprising, 1992 - Somalia, Civil War, 1991 -Spain, Basque Uprising, 1970s - Sudan, Dafur, 1983 - Thailand, Islamic Rebels, 2001 - Turkey, Kurdistan, 1984 - Uganda, Civil Conflict, 1980 - United States, Afghanistan, 2001 - United States, Djibouti, 2001 - United States, Iraq, 2003 - United States, Philippines, 1898 - Uzbekistan, Civil Disturbances, 2005 -Yemen, Sheik al-Houti, 2004

Source - http://www.globalsecurity.org





### Introduction

- Is there a common structure of modern warfare that remains more or less constant across diverse wars?
- Aside from the inherent interest of this question, the answer can have important implications for the practical conduct of war, including medical and insurance planning.
- What is the relationship between terrorism and modern warfare?
- The distinction between the two is often blurred, e.g., in the concept of the "war on global terrorism". But there does appear to be a real relationship there and knowledge of its nature will be very welcome.

### Introduction

- There are remarkable regularities and similarities in the size distribution of violent events in Colombia, Iraq, Afghanistan, Indonesia, Israel-Palestine, Northern Ireland, Casamance (Senegal), Sierra Leone, El Salvador and Uganda.
- We can understand the findings for modern wars in terms of a model of the coalescence and fragmentation of insurgent groups.
- One can learn about the nature of an insurgency from studying the size distribution of casualties that it throws up.

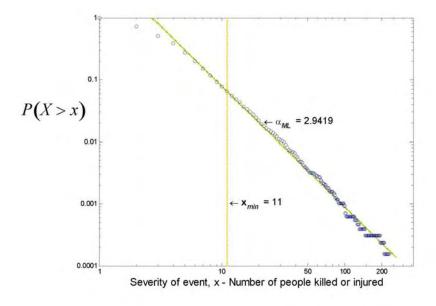
### Some Background

Is the nature of war changing?

What is the relationship between terrorism and guerrilla war?

- Hammes (2004) argues that typical wars are now irregular, guerrilla-like and/or terrorist-like. Believes that Pentagon planners are stuck in the past, preparing for increasingly irrelevant conventional wars
- Lind et al (1989) wrote of 'fourth generation war' marked by greater battlefield dispersion; importance of small, mobile groups; diminished need for centralized logistics; blurred distinctions between military and civilian targets; parallels with terrorism and emphasis on breaking the will of the enemy

### **Severity of Events for Colombia**



### Some maths

- p(x) is the probability that a particular event will be of size x
- Suppose that  $p(x) = Cx^{-\alpha}$

Such a distribution is called a 'power law'

· Take logs of both sides and the plot is a straight line

$$\log[p(x)] = \log C - \alpha \log x$$

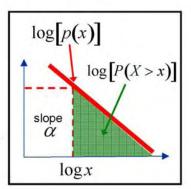
 Empirically these lines are very noisy. To smooth things out, work with the cumulative distribution function

$$P(X>x)=K x^{-(\alpha-1)}$$

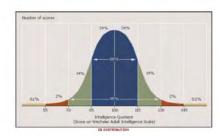
· Taking logs, gives another straight line

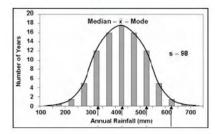
$$\log [P(X > x)] = \log K - (\alpha - 1) \log x$$

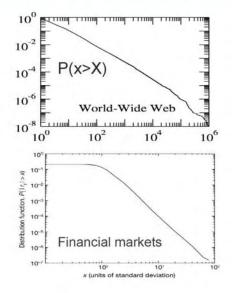
→ fat tails & scale-invariance

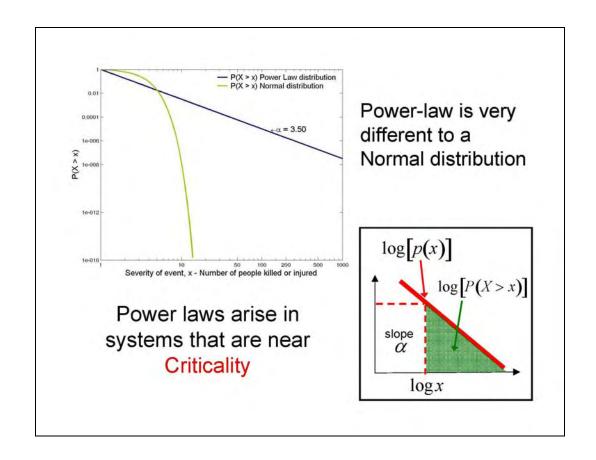


### **Distributions**







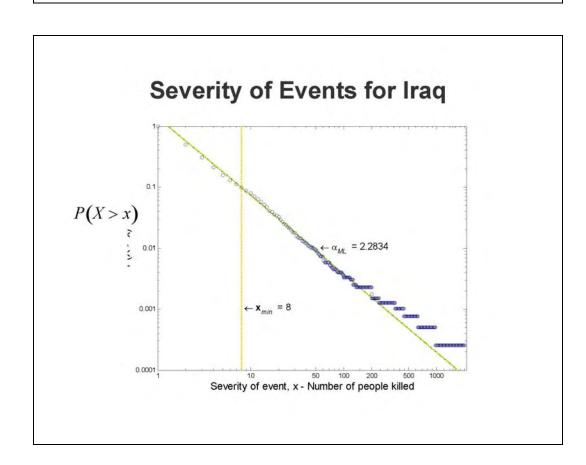


### Data

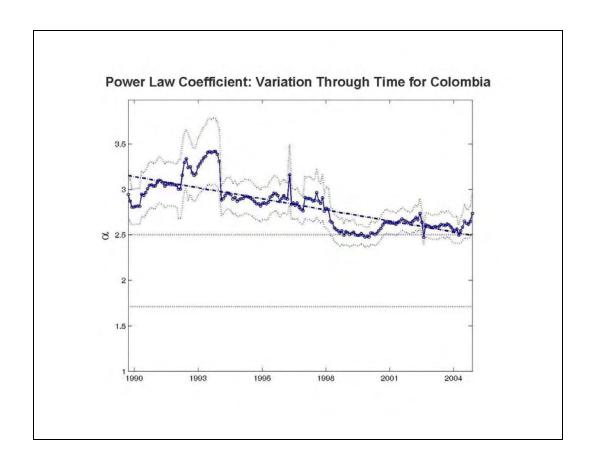
- We use event data taken from a variety of sources using similar methodologies
- All heavily utilize media sources.
- Most supplement and check using other sources such as NGO and government reports.

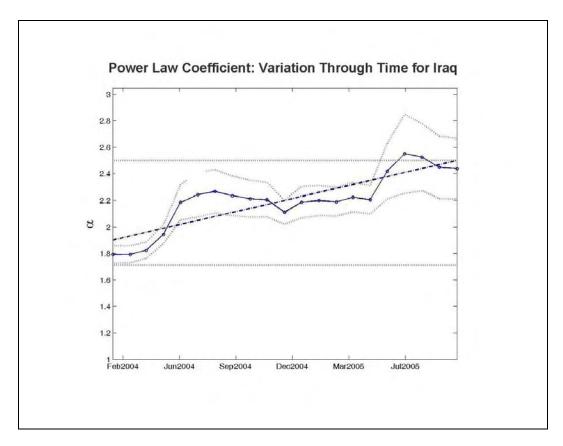
### Data

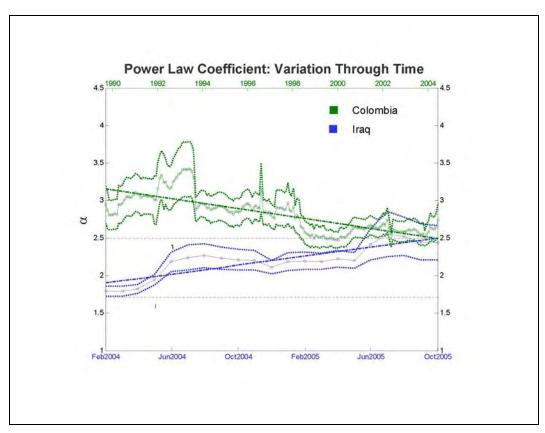
- List of conflict events, number of people killed and for some datasets the number of people injured.
- Such lists will almost always be incomplete but this is not a problem for us since we focus on the relative size of events above certain sizes.
- Today there is no time to go into detail on the data but we will be happy to answer questions either now or later.

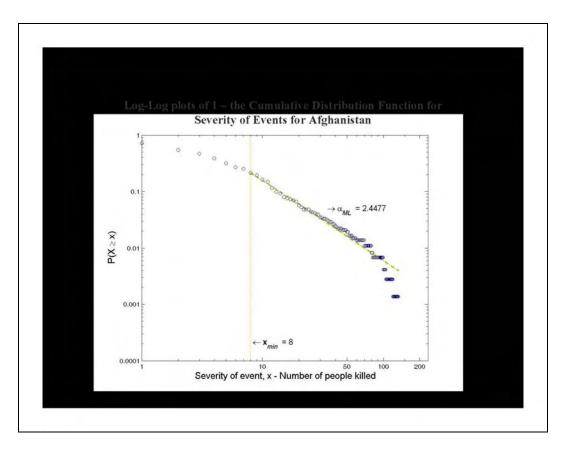


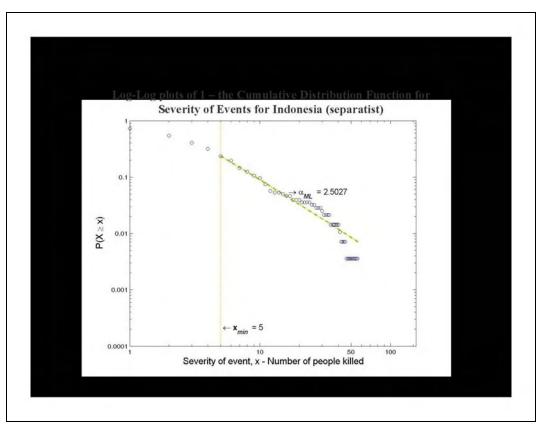
### Variation of lpha through time

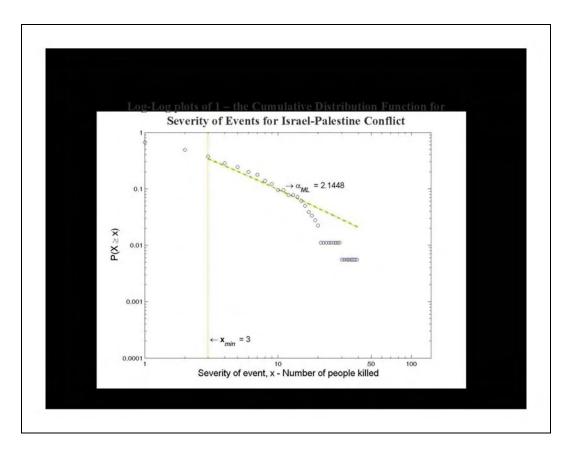


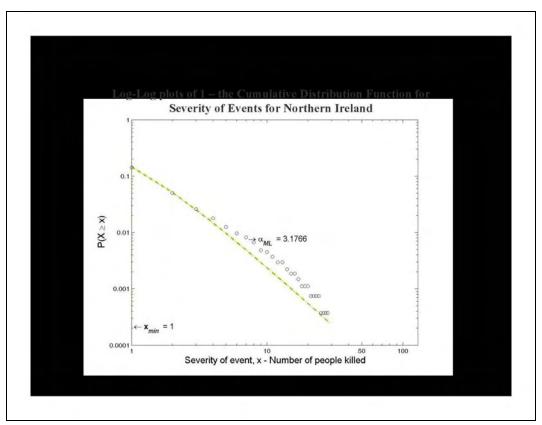


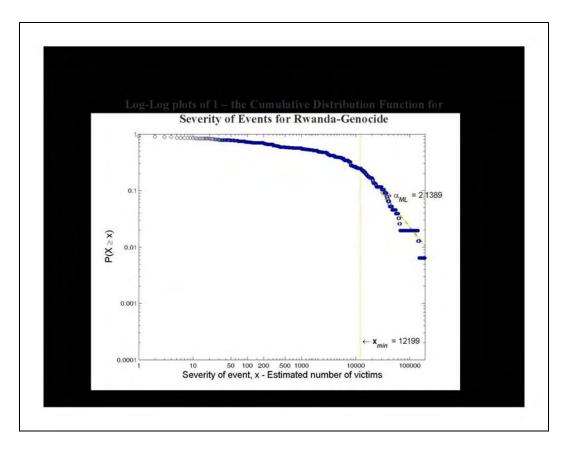


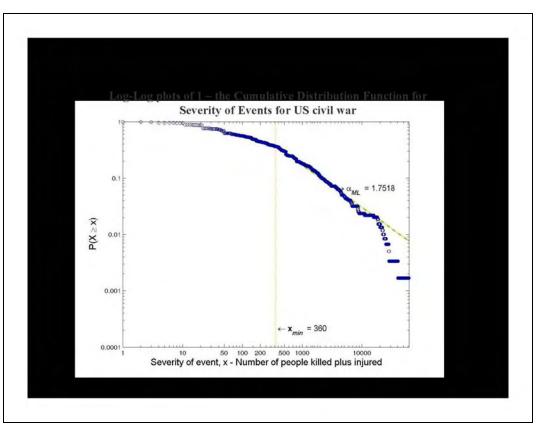


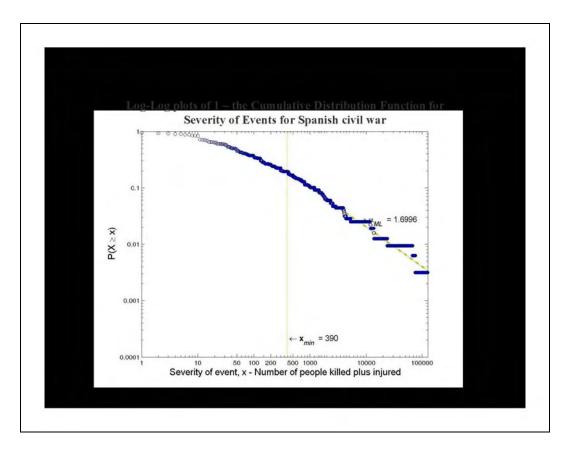


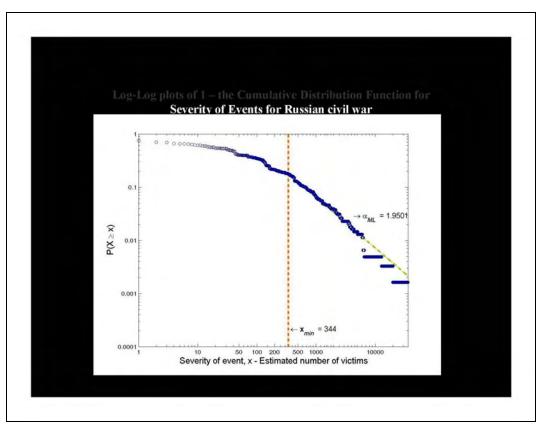


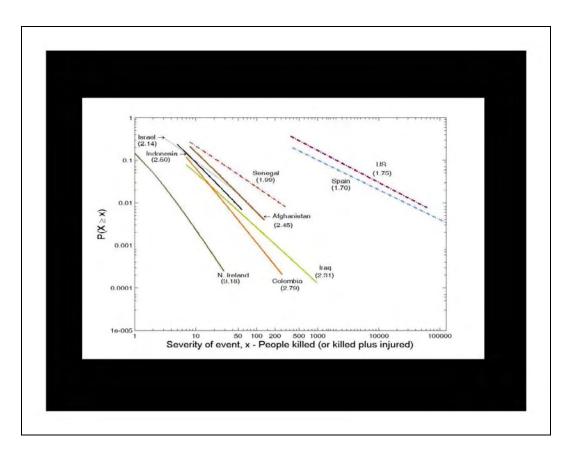


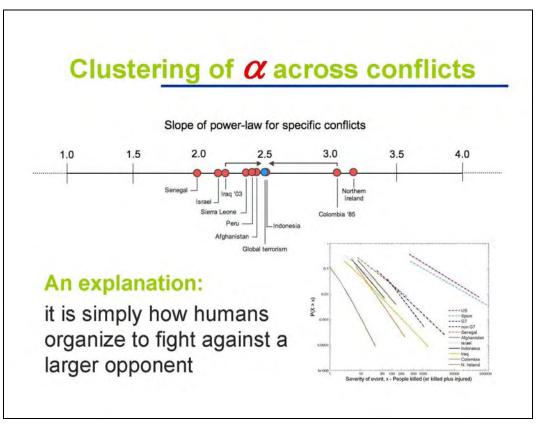












#### War is Chaos?

- We have found extremely regular patterns across a wide range of modern conflicts.
- Why do power laws occur in the distribution of events sizes?
- Furthermore, why should the power law coefficient cluster around 2.5 for multiple different wars and even global terrorism?



#### U.N. Office on Drugs & Crime

# GLOBALIZATION, TRANSNATIONAL CRIME & the DRUGS – TERRORISM NEXUS

Anthony Placido
Chief of Intelligence
U.S. Drug Enforcement Administration
December 2007



#### **Introduction**

- Motives & Metrics for Success Differ
- "Business" Processes & Govt.
   Responses are (should be) Similar
- No "Silver Bullet"
- My Goal: Inform and facilitate a discussion based on 28+ years of U.S. counter-drug experience
- I hope to learn from you!



## Globalization & Interdependence

- There really is something new!
- Reducing Barriers to Free Trade (NAFTA, EU Expansion, Schengen Agreement, etc.)
- Technology (Internet, money flows)
- Illicit Markets for: Arms, Drugs, Human Beings, Intellectual Property and Money



#### Why Drugs?

State Sponsorship declining

Powerful private donors declining

Shift from 'Corporate' to 'Franchise' model

Terrorist groups are looking to other sources for funding

Cost of actual terrorist attacks is moderate

Big money to build & sustain effective operational capability









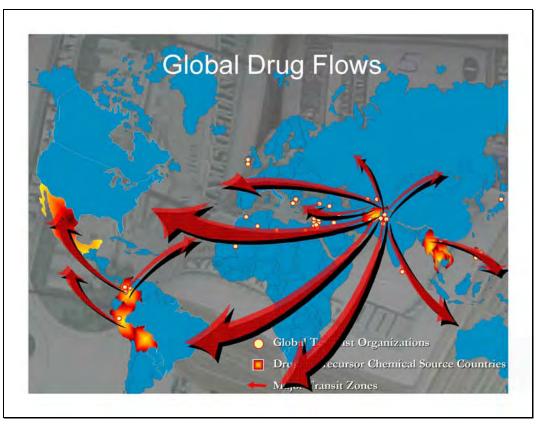


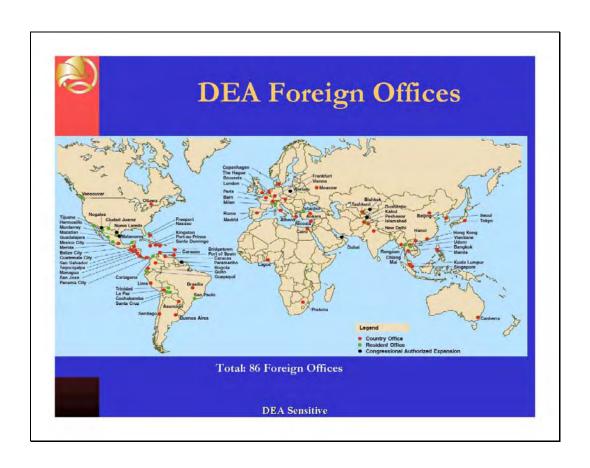


## Common Themes: Drugs and Terror - Transnational Crime

- Foreign based command and control
- Domestic operators Subordinate cells
- Highly compartmentalized Sophisticated
- Use of corruption, intimidation & violence
- Thrive in areas of "ungoverned space"











#### The Terrorism Alphabet

- Drugs as a weapon of mass destruction
  - -Atomic
  - -Biological
  - -Chemical
  - -Drugs



## Drugs & Terrorism or Drugs as Terrorism?

- 23,000 + Americans die as a <u>direct</u> <u>result</u> of illegal drugs every year!
- Millions addicted Health impacts
- Tens of millions suffer
  - Crime & violence
  - Abuse & neglect
  - Lost human potential & productivity
  - Environmental damage



### Drugs and Terrorism or Drugs as Terrorism?

- In addition to financing for traditional terrorist activities, drugs inflict damage on a massive scale because they:
  - Diminish respect for the rule of law
  - Corrupt or otherwise challenge public security
  - Erode public confidence in democratic governance
  - Undermine regional stability



## Drugs and Terrorism or Drugs as Terrorism?

- Examples of insurgents/terrorist organizations that use drug trafficking to advance their aims:
  - FARC, AUC Colombia
  - Shining Path Peru
  - Wa United Army/Sha United Army Burma
  - Taliban / HIG Afghanistan



Drugs and Terrorism or Drugs as Te

- Mexico as a victim of drug induced "terror"
- No traditional (officially designated) terrorist organizations involved in drug trafficking
- Pervasive corruption
- Incredible violence policemen decapitated, heads left on a pike with a warning "that you learn to respect us"





Las cabezas de los policias fueron descubiertas alrededor de las 3 de la madrugada Foto Eric Miralrio/Cuartoscuro.com



Drugs and Terrorism or Drugs as Terrorism?

- Citizens left helplessLos Zetas, etc.
- Other examples –Brazilian Favellas
- Puerto Rico police won't enter public housing projects without a force of 50 or more officers







- worldwide between Drug Trafficking and Terrorist Organizations
- From FARC and AUC to Hezbollah and Hamas—to Political / Religious **Extremists**







#### **GTO/GDTO Commonalities**

#### **GTOs**

- Clandestine operations
- Rely heavily on corruption, intimidation & violence
- Sophisticated organizational structures Rely on shadow facilitators
  - Money launderers Arms traffickers

  - Smugglers
  - Counterfeiters
- Rely on latest technology
  - Communications
  - Navigation
- Thrive best in weak nation states
  - Disrupt governments
- Need large amounts of money
- Ability to quickly regenerate
- Motivated by political, and/or ethnic and/or religious ideology

#### **GDTOs**

- Clandestine operations
- Rely heavily on corruption, intimidation & violence
- Sophisticated organizational structures
- Rely on shadow facilitators
  - Money launderers
  - Arms traffickers

  - Smugglers Counterfeiters
- Rely on latest technology
  - Communications
  - Navigation
- Thrive best in weak nation states
  - Disrupt governments
- Need large amounts of money
- Ability to quickly regenerate
- Motivated primarily by greed
  - May have a lesser ideological and/or political motivation



## Financing Terrorism

- Cost of actual terrorist attacks is moderate
- Terrorist groups need money to survive as viable organizations
  - Recruiting
  - Training
  - Corrupting officials
  - Carrying out operations Logistical support
- State sponsorship of terrorism continues to decline
- Terrorist groups looking to other sources for funding:
  - Drug trade
  - NGO and private fund raising
  - Kidnapping for ransom
  - Extortion
  - Other contraband trade, etc.





### **Drug Profits**

- Globally, illegal drugs are one of the most lucrative commodities traded
- Drug profits are among the sources of funding used by terrorist organizations
  - Taxing farmers
  - Providing security
  - Transportation
  - Production
  - Distribution







"To the honorable road tax collectors"

"Gentlemen, the bearer of this letter, who possess 4 kilograms of white good, has paid the custom duty at the Shinwar Custom. It is hoped that the bearer will not be bothered further."

Signed by Incharge of Shinwar Custom Stamp Nangarhar Province Shinwar Loy Wolaswal Custom Section

29/6/76 (Afghanistan Calendar Date which is September 20, 1997)

(The stamp at the top had an Arabic text meaning "In the name of GOD WHO is merciful)



#### Monzar al Kasar

- Working within foreign systems:
   Napoleonic Code & Agent Provocateur
- Cop to Cop Relations the Key
- Creating Opportunities
- Gathering Evidence



#### **MADRID TERRORIST ATTACK (3-11-2004)**

#### Financed w/ local sale of MDMA and Hashish



- A. Cellular Phone
- B. 10 Kgs of conventional dynamite: ECO-2
- C. Metal fragments (shrapnel)
- D. Cooper Detonator

Telephone received a call or alarm is activated. The electric impulse goes from the cable to the detonator, which activates the explosives.



#### **TERRORIST OPERATION - 2**

- 2 Unsuccessful Attacks:
  - 1. Spanish High Speed Line Madrid-Lleida (03.30.04)
  - 2. Spanish High Speed Line Madrid-Sevilla (04.02.04)



#### **Initiation Device**

Distance Activation system CABLE-MANDO: comprised of 136 meters of cable connected to an electric detonator which is battery operated.

#### **Explosive Charge**

- 12 kilograms of color white gelatinous substances (GOMA 2-ECO dynamite)
- Explosives inside of plastic bags
- Electric Detonator







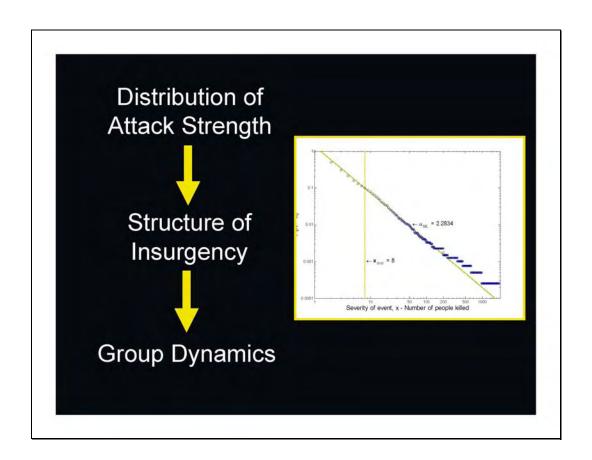
## Questions?

Anthony Placido (202) 307-3607 anthony.p.placido@usdoj.gov

Universal Patterns in Modern Wars Sean Gourley (Oxford University)

### Questions

- 1) Why do power laws occur in the distribution of events sizes?
- 2) Furthermore, why should the power law coefficient cluster around 2.5 for multiple different wars and even global terrorism?

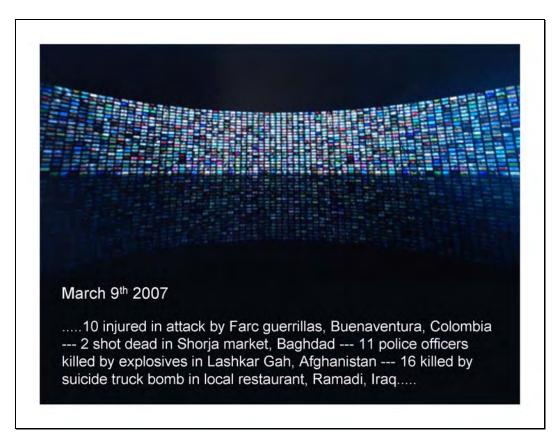




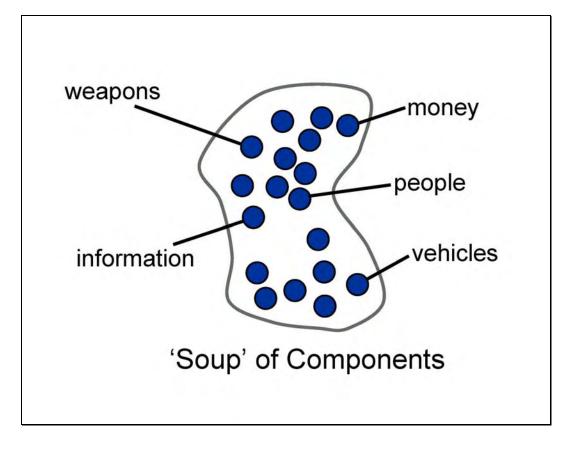


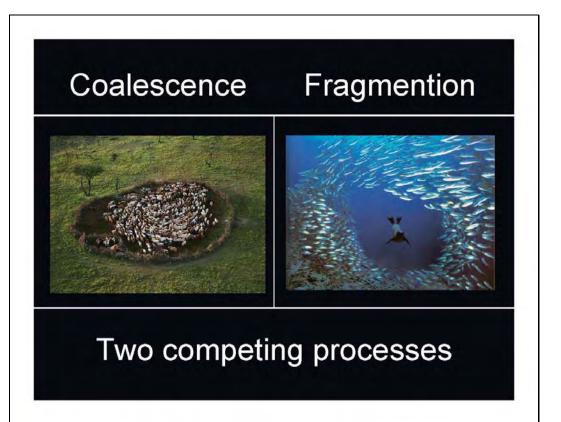










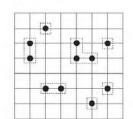


#### **Clustering models**

Cont and Bouchard - static percolation-type model, in which crowds form by random connections between agents

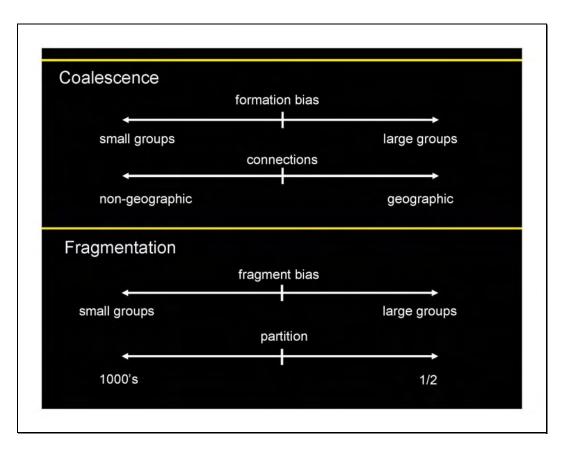
Eguiluz and Zimmermann- (EZ) model, based on cluster formation and fragmentation and was introduced to model herd formation among traders in financial markets. Produces power-law distributions and is analytically solvable.

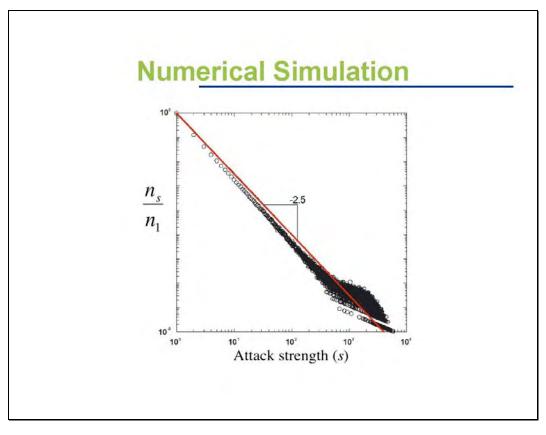


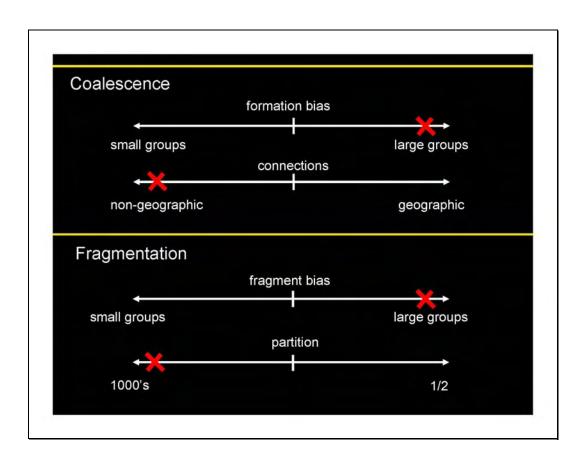


$$n_{s=1} = 4$$
 $n_{s=2} = 2$ 
 $n_{s=3} = 1$ 
etc.

$$n_s \sim s^{-\alpha}$$
  $\alpha = 2 \rightarrow 2.5$  for  $2D \rightarrow \infty D$ 



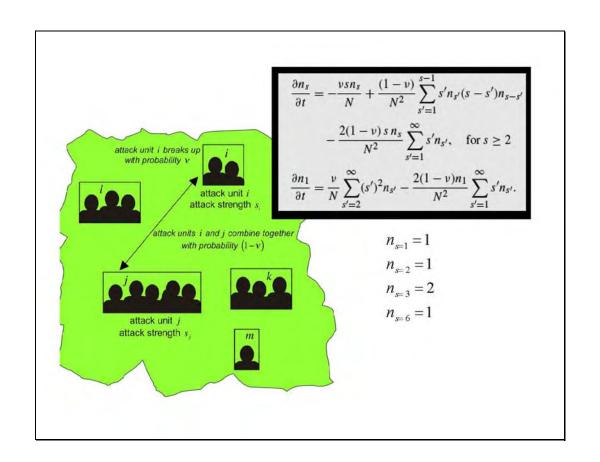


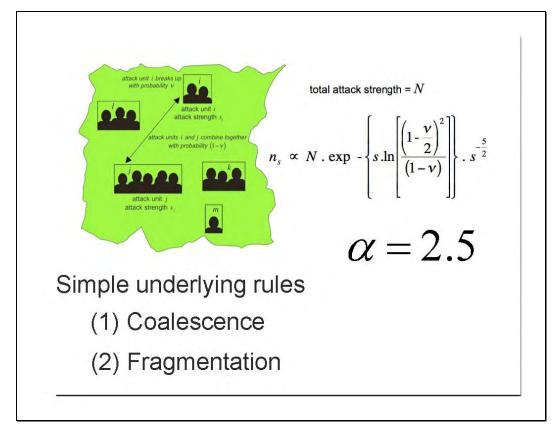


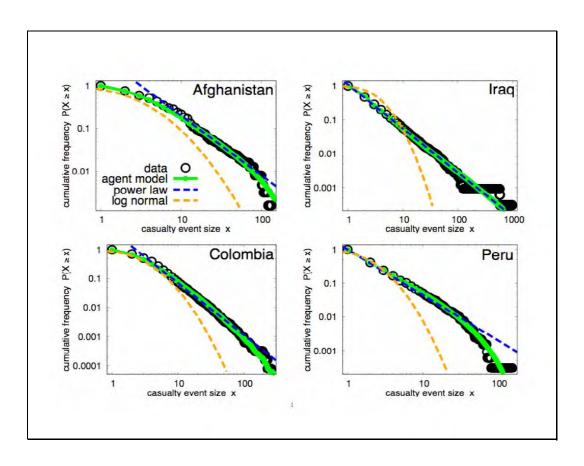
#### **Our model**

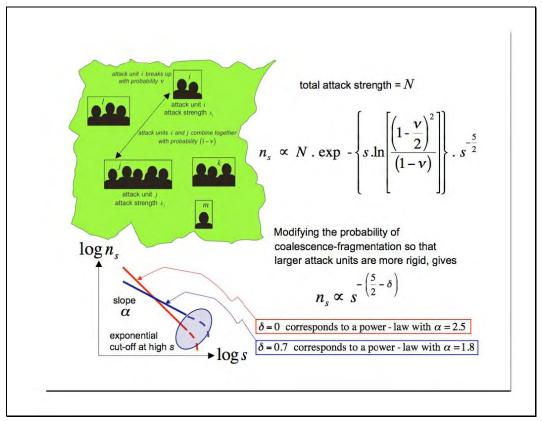
- Insurgent army comprises dynamically-evolving groups called attack units (e.g. guerrilla units or terrorist cells) of varying strengths
- Destructive potential is the key. Small groups might be very powerful, have the ability to inflict large amounts of damage
- At each point in time one group is chosen where the chances of getting selected are proportional to strength
- The selected group will either fragment into smaller groups or coalesce with another group, randomly chosen proportional to size, forming a stronger group

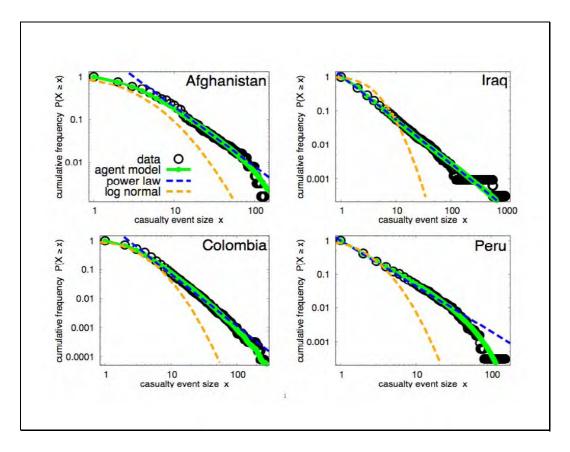


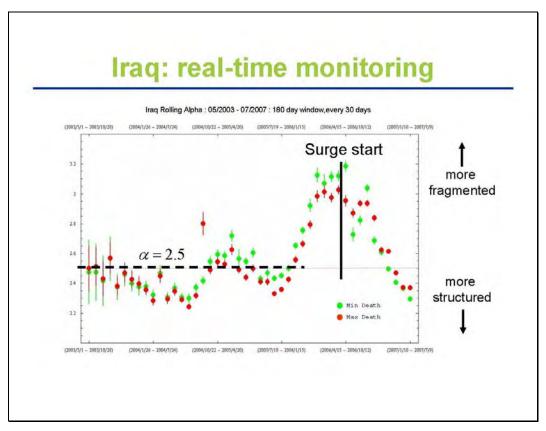












#### **Conclusions**

- Underlying the complexity of modern insurgency is a (relatively) simple set of forces
- Forces of coalescence and fragmentation are independent of religion, politics, geography, economy etc..
- Connections between elements are transient in nature and connect over a high dimensional network
- 4)
  Coalescence seems to be the dominant force creating the structure

### **Other Applications - Gang Size**



#### Gangs Operating in California

Black Guerrilla Family Black P. Stones (Jungles) Black Panthers Bloods [1] Damu Ridas Crenshaw Mafia The Denver Lanes Pirus

Cedar Block Pirus Compton Pirus Crips [2] 83 Gangster Crips

G-Crips Grape Street Watts Crips Insane Crips PJ Watts Gang Rollin' 20 Crips Rollin' 30 Crips Rollin' 60 Crips Westside Crips

Folk Nation Gangster Disciples [3] Westmob

West Side Baller's On Point Bahala Na Gang Big Circle Gang Born To Kill [4] Chinese Triads 14K

Four Seas Chung Ching Yee (Joe United Bamboo Gang (Taiwanese)

Wah Ching

Wo Hop To Criminally Related Tongs Bing Kong Tong Hip Sing Tong Ying On Tong

Hmong Gangs Masters of Destruction Japanese Mafia Nip Family Nip Family Juniors Pinoy Real

Ramirez Gang

Satanas Tiny Rascal Gang Lady Rascals Tiny Little Rascals Tiny Rascal Gangsters

Vargas Gang Vietnamese Boyz Armenian Mafia Armenian Power Aryan Brotherhood

Blade Blasters Freight Train Riders of America

Hammerskins Hells Angels The Hounds

Original Gangster Smokers

38th Street Gang

Big Hazard Breed Street Gang Clanton 14

Culver City Boyz Echo Park Gulf Cartel

Insane Deuces Latin Kings [9] Mara Salvatrucha Maras Maravilla

Mexican Mafia Avenues (43) [10][11] Onterio Varrio Sur (Black Angels)

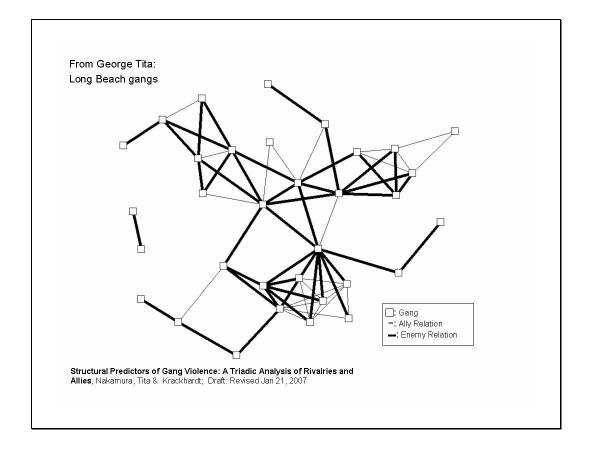
Sureños Florencia 13

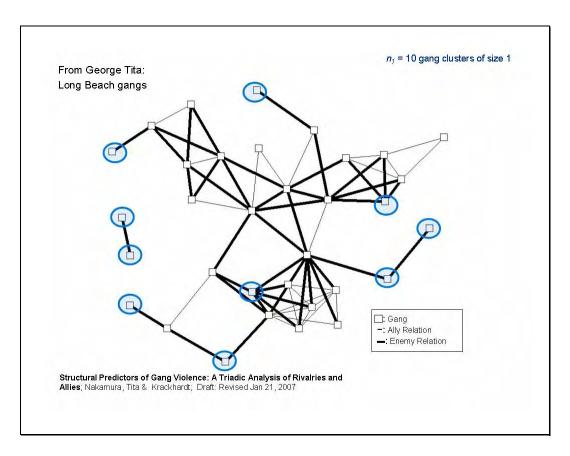
Barrio Longo 13 Rountable Surenos Nuestra Familia Norteños Varrio Nuevo Estrada

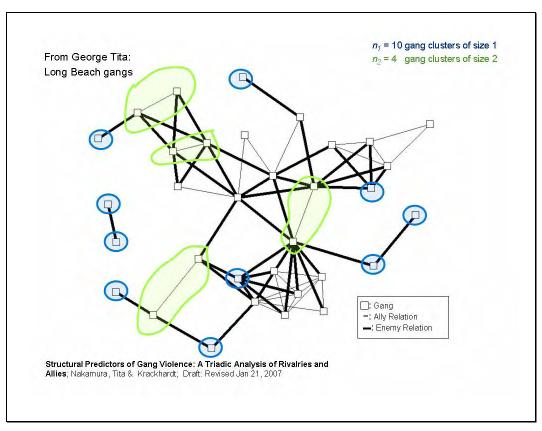
White Fence [edit]Indian-American Sher Puttar

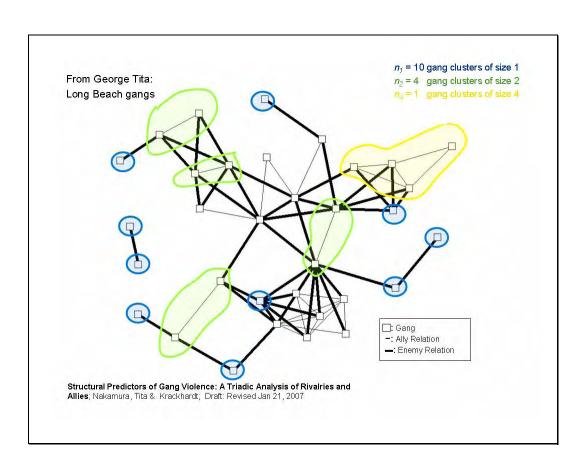
La Cosa Nostra (Italian Mafia) Bonnano Family Colombo Family

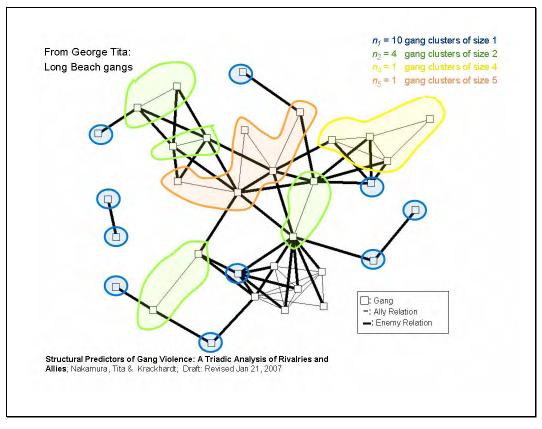
Genovese Family

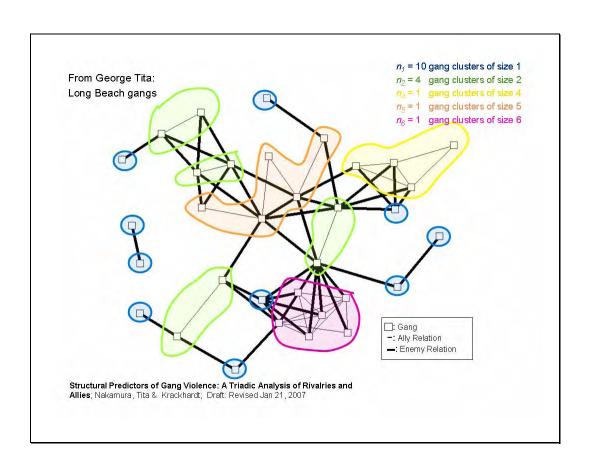


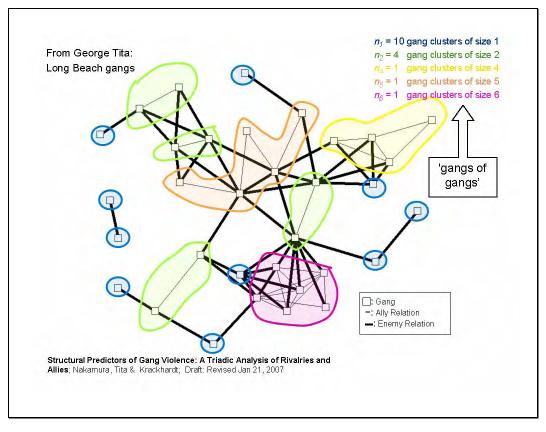


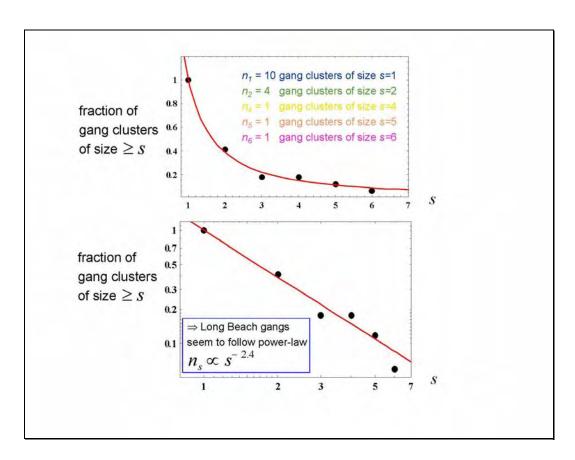


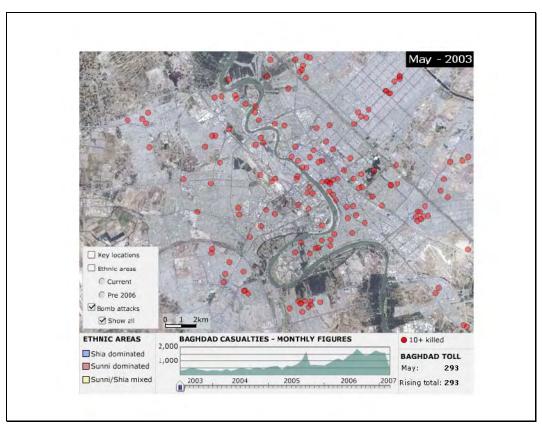


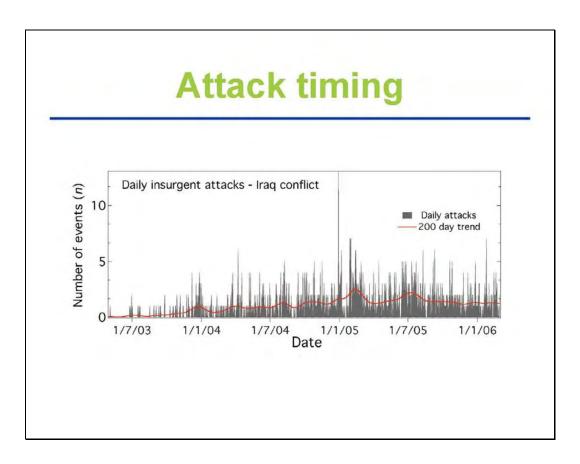


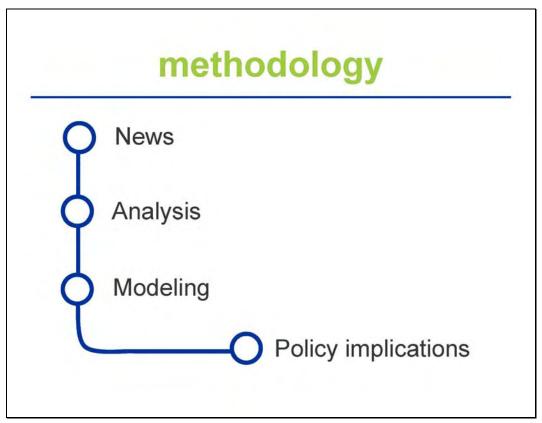










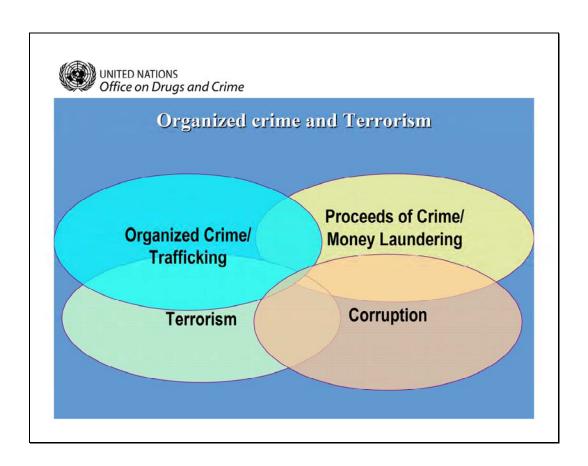


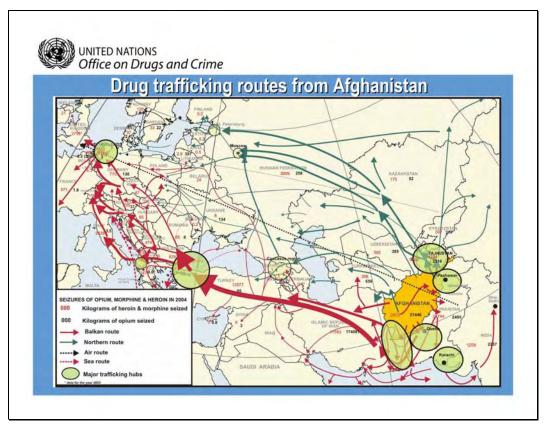


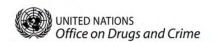
# Countering Transnational Crime - The role of the United Nations Office on Drugs and Crime (UNODC)

Brian Taylor, Chief Anti-Trafficking Section
UN Office on Drugs and Crime





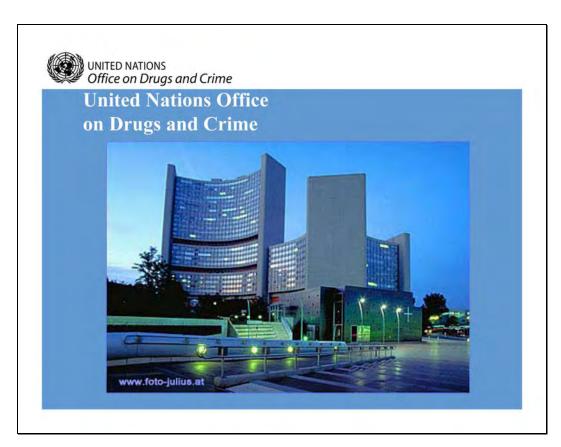


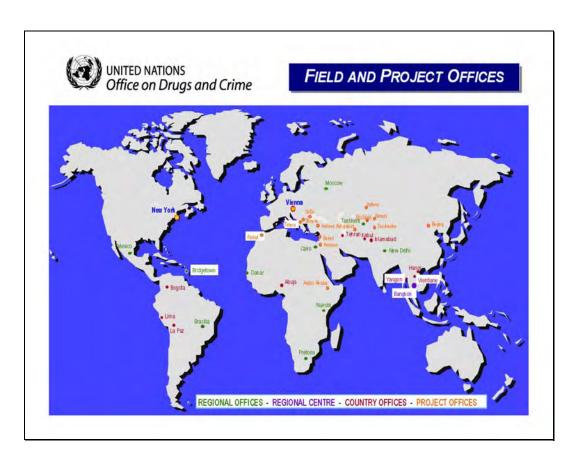


# Law enforcement - problem areas



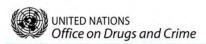
- Weak horder controls
- Lack of strategy and focus.
- Poor inter-agency working
- Inadequate intelligence systems
- Lack of effective cross-border and international cooperation
- Lack of equipment / forensic support
- Lack of trained staff & specialist expertise in modern enforcement methods
- Need for legislative assistance recovering proceeds of crime







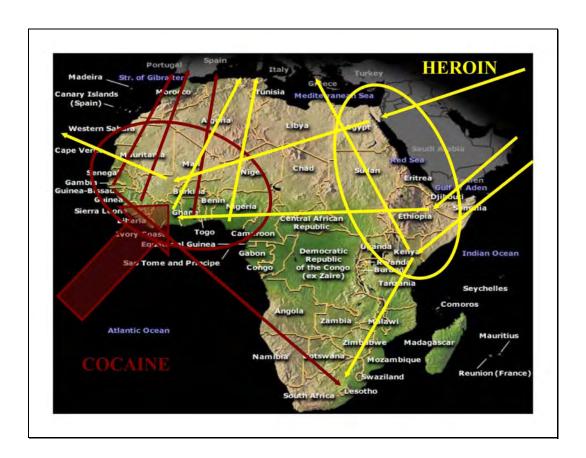


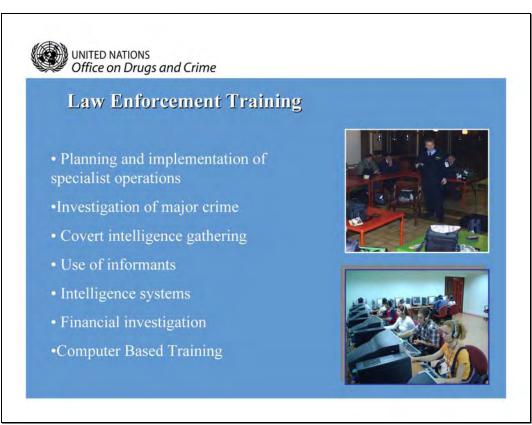


# The UNODC-WCO Container Control Programme (CCP)

- ➤ Ecuador, Senegal, Ghana, Pakistan
- ➤ Establishment of Joint Port Control Units police / customs
- ➤ Training of managers and the Joint Port Control Units
- ➤ Improved cooperation more effective risk profiling improved intelligence
- > Establishment of expert mentor service on site





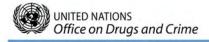




## Counter Kidnap Initiative

- Global increase in kidnapping;
- Need for more coordinated national and international efforts;
- Manual practical tool developed for investigators
- Supplemented by training to improve effectiveness in prevention and investigation of cases;
- Sharing of experience and international good practice;

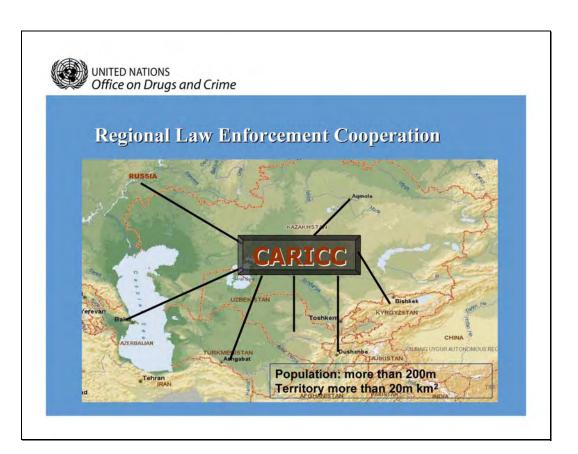


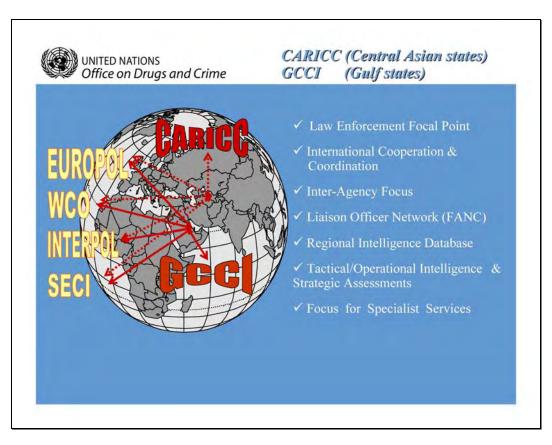


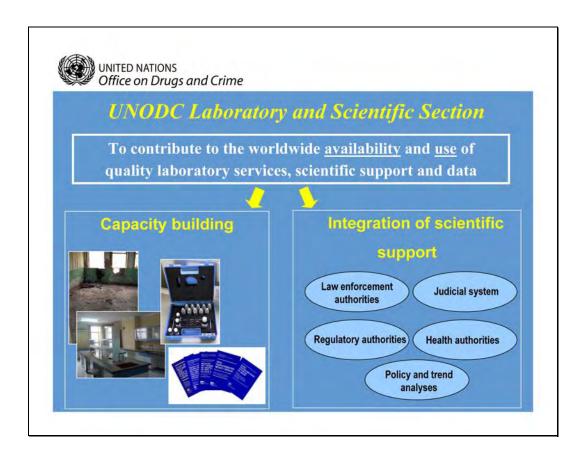
#### **Witness Protection Good Practices**

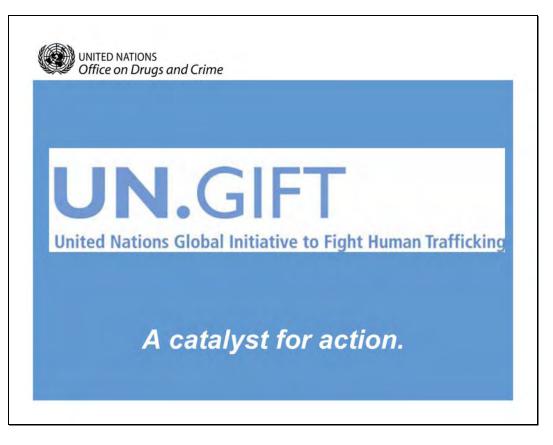
- Consultations witness protection officials
- International expert group meetings
  - a) Vienna, Austria (International)
  - b) Mexico City, Mexico (Latin America)
  - c) Bangkok, Thailand (Asia-Pacific)
  - d) Vienna, Austria (Europe, Africa, Middle East)
- Manual to be published in January 2008



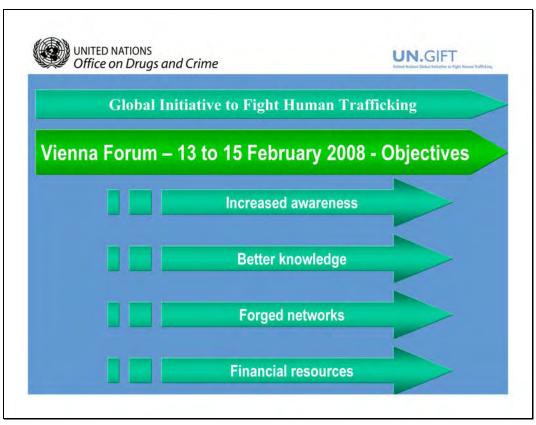
















Ut UN GIFT

News

Vienna Forum

Regional Events

TRAFFICKING:

Contact

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News

#### Human Trafficking in Israel

Young women from the countries of the former Soviet Union are being lured to Israel on the promise of jobs with good salaries - but instead are abused and forced to work as prostitutes.

This is according to Hila Tene, a lawyer at the Department for International Agreements and Litigation at the Israeli Ministry of Justice, who recently took part in an expert group meeting at the United Nations in Vienna, Austria.

Ms Tene was one of several legal experts invited by the United Nations Office on Drugs and Crime (UNODC) to provide guidance on the development of anti-trafficking legislations.

She said: "Israel is primarily a destination country for victims of trafficking, mostly for prostitution. Most of these women come from countries of the former Soviet Union. They're mainly aged between 18-25 and answered very impressive ads in



Press Releases

30/10/07 OSCE: Judicial handling of trafficking cases in Kosovo a concern, says OSCE Mission

26/10/07 OSCE: OSCE 20/10/07 OSCE: OSCE conference in Vilnius calls for zero tolerance, more co-operation to fight human trafficking

25/10/07 UNODO Photography Exhibition on Human Trafficking To Open at UN Headquarters in New York

24/10/07 OSCE: Preventing human trafficking focus of OSCE conference in Lithuania

19/10/07 OSCE: OSCE Centre supports anti-trafficking seminar for orphaned girls in Tajikistan

19/10/07 IOM: IOM Partners Government in US-funded Programme to Combat Human Trafficking

Video and Audio

eral Ban Ki-moon, More

e physical and hological damage. It can kill." UN Secretary-

Time for Action

nan trafficking is a crime

strips people of their

s, exploits people's ms of a better future, robs ale of their dignity. It can

ha Forum . Mant in Winnest

> **UNITED NATIONS** Office on Drugs and Crime



THANK YOU FOR YOUR ATTENTION

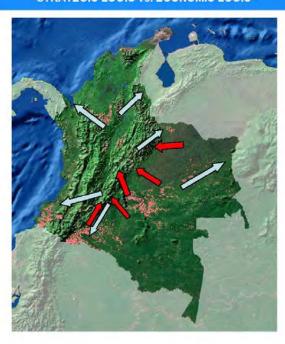


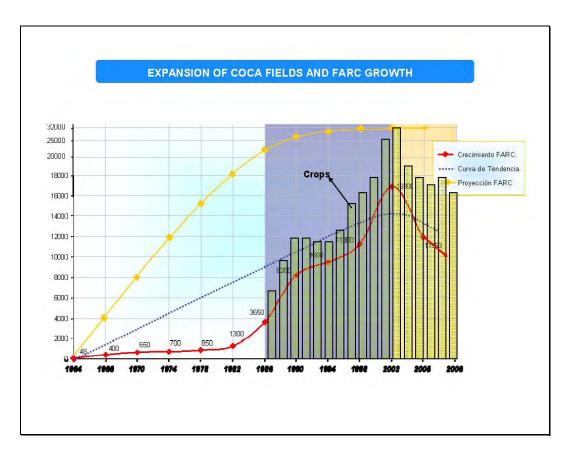
Mayor Juan Carlos Nieto Aldana Director de Programas de Seguridad Democratica Ministerio de Defensa

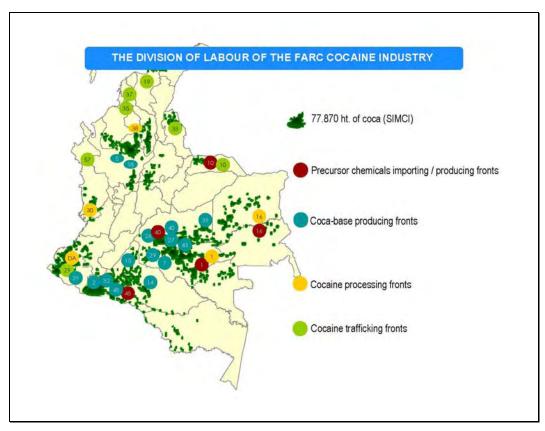


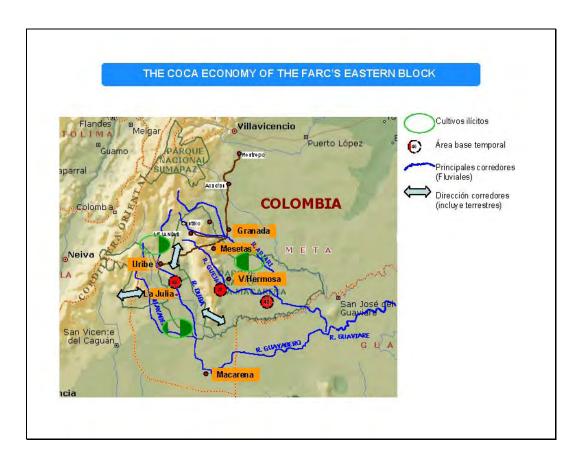
Ministry of Defence Republic of Colombia

#### STRATEGIC LOGIC vs. ECONOMIC LOGIC

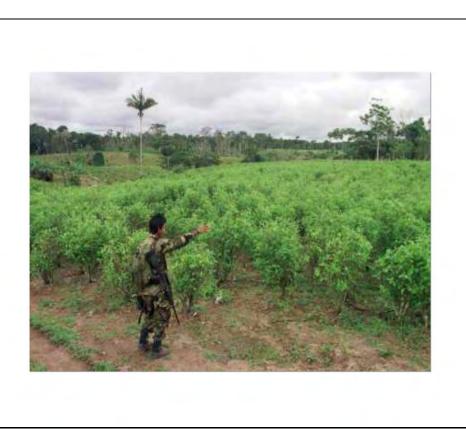


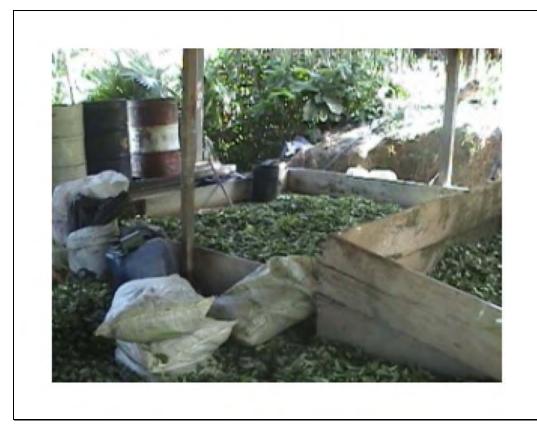






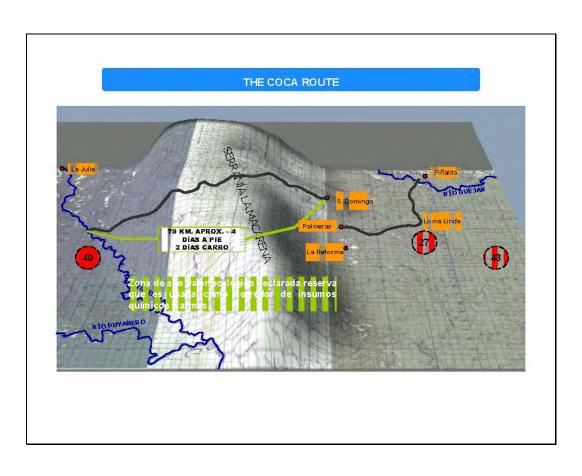




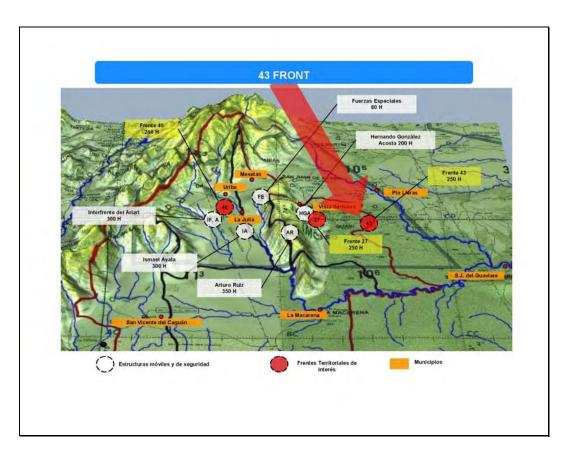


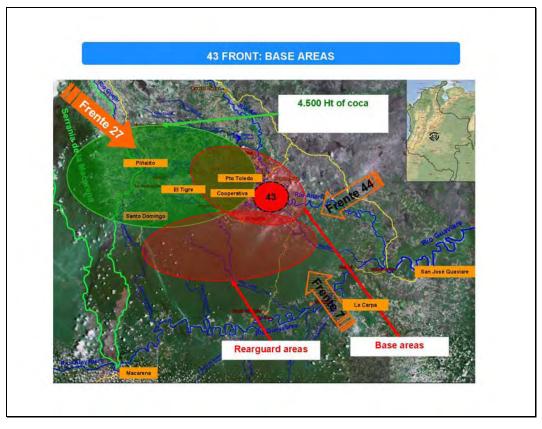










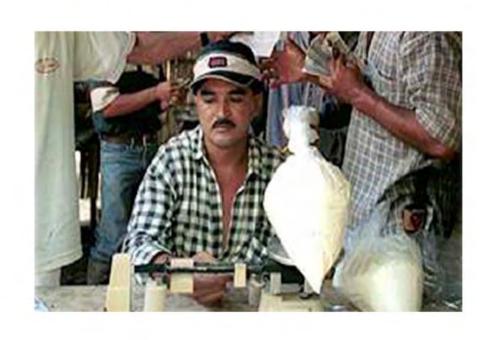












# "JOHN 40"

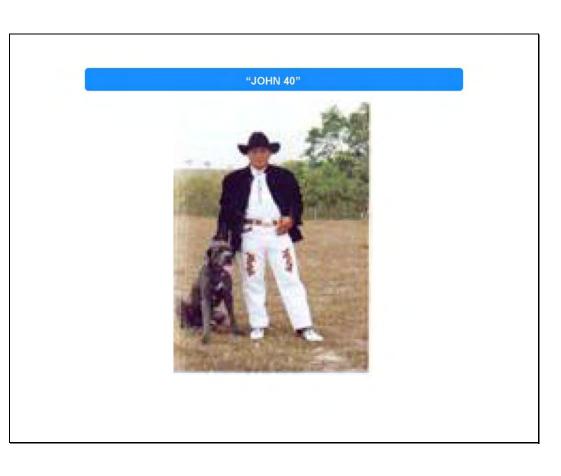


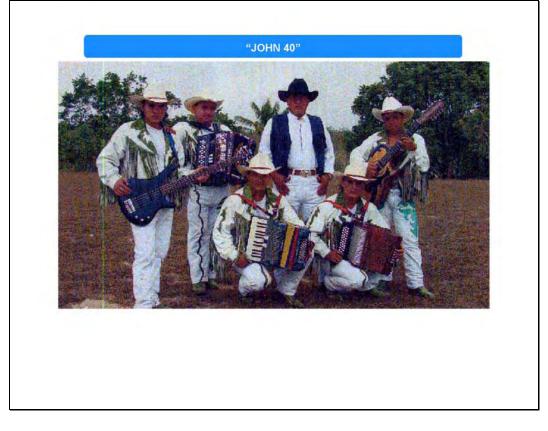












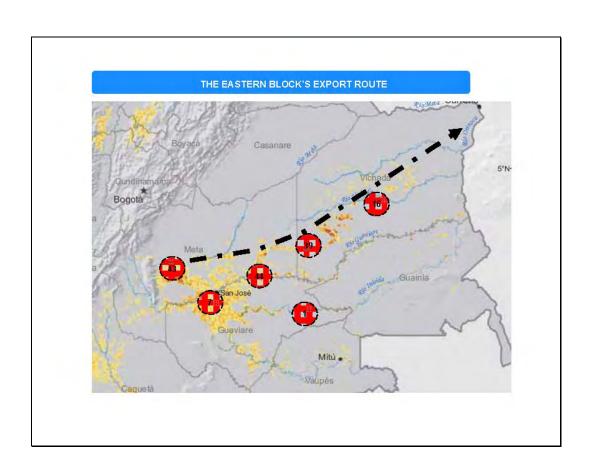




# JOHN 40's COUNTRY HOUSE







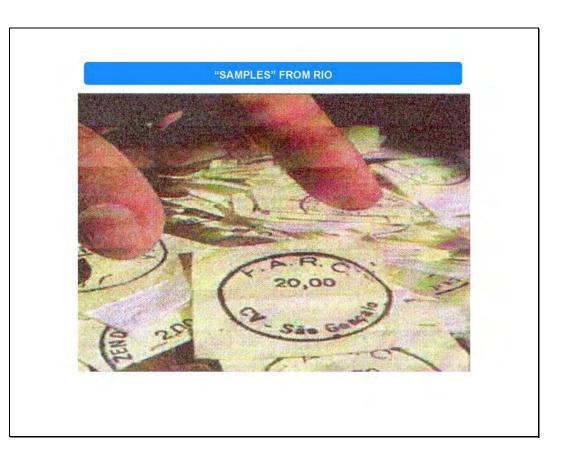


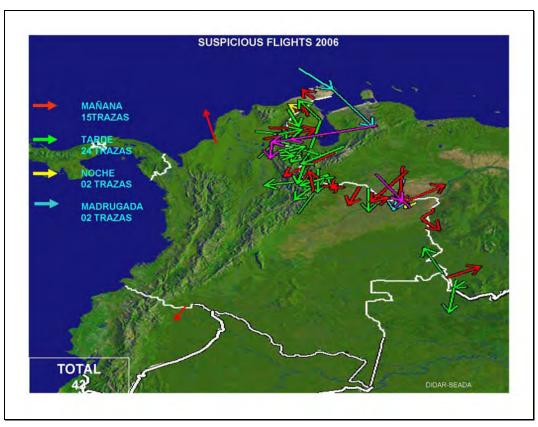


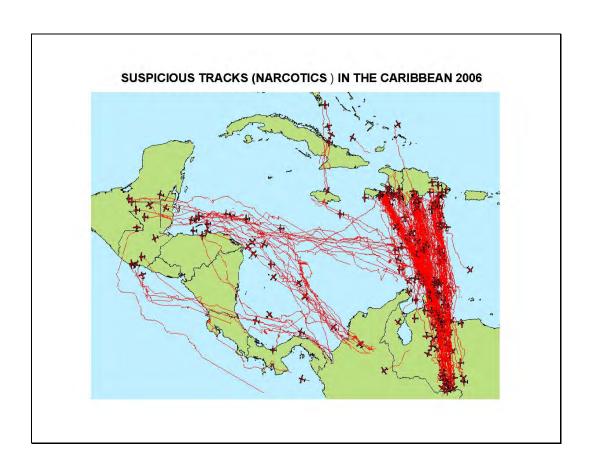
"NEGRO ACACIO" 16th FRONT



"FERNANDINHO"











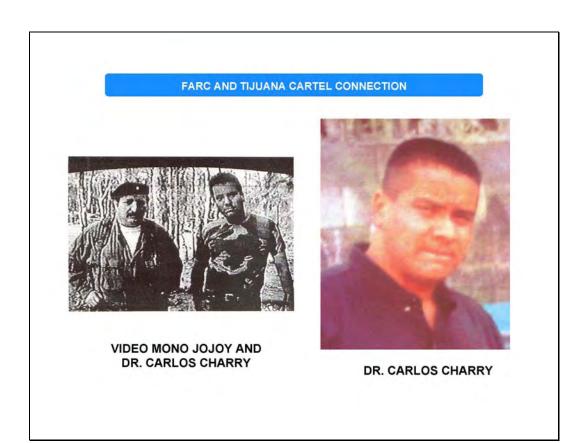


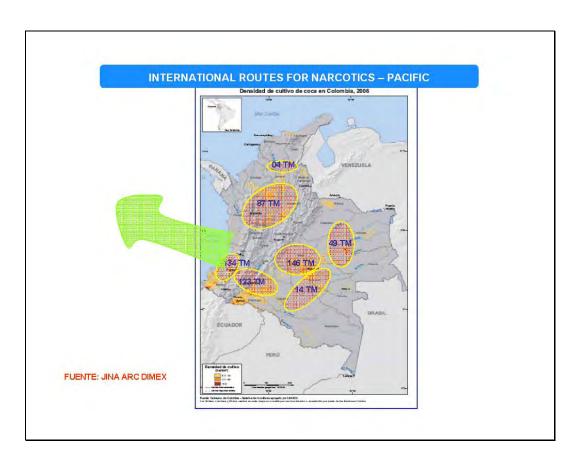
Ethalson Giovanni Mejía Hoy R.I.P.





"NEGRO ACACIO" 16th FRONT





#### THE FARC IN THE SOUTH PACIFIC



60 FRONT ONT FARC Gilberto Arroyabe Alias El Grillo 62 armed men Main Area: No realiza desplazamientos zona rural municipio de Argelia.



29 FRONT ONT FARC Alias Jhon Jairo o Aldemar 169 armed men Main Area: Patia River, Up river area Tapaje, Iscuandé.





Columna Móvil Daniel Aldana Gustavo Gonzáles Sánchez Alias Rambo 94 armed men Main Area: Presence at Hamlets of Mira, Guiza, Nulpe y Chagúí.



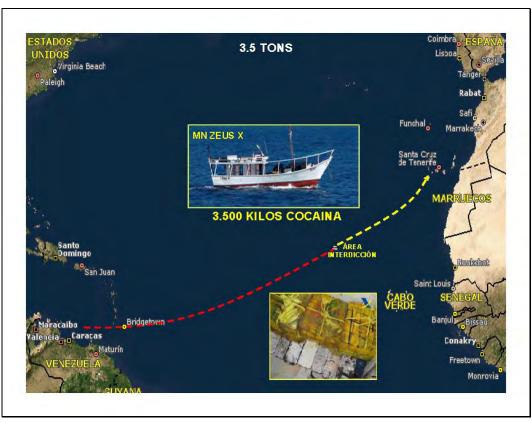
















And what are we doing?

"PLAN CONSOLIDACIÓN"

Ministry of Defence Republic of Colombia

#### OPERATIONAL CONCEPT

To recover full and permanent control of critical zones in the country that meet the following criteria as much as possible:

#### Criteria for area selection

#### Areas that from the point of view of the FARC have

- High strategic / operational value (important for the "Strategic Plan")
- · High symbolic / historical value
- · High economic / logistical value

#### Areas that from the point of view of the state

- · Are "operationally controllable"
- Conclusive results can be achieved in a reasonable amount of time (2 years)
- · Are zones that can be "consolidated."
- Are zones where resources from different sources can converge and be "aligned":
   (Plan Colombia (drug trafficking / illicit crops), CCAI- Social Action, Development Plan,
   international cooperation (development and peace programs), and private investment
   (agribusiness projects: palm, cacao, bananas, etc).

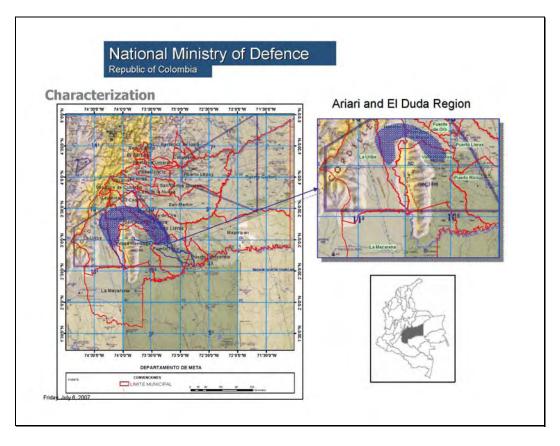
Friday, July 6, 2007

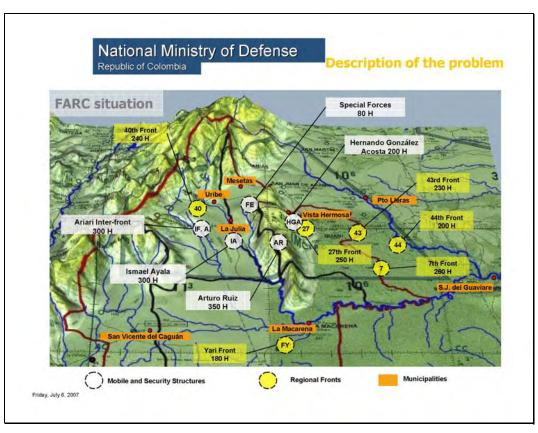
Ministry of Defence
Republic of Colombia

Objectives

#### **DESIRED ENDSTATE**

- **Strategic:** A region that is integrated into the life of the nation, where the Law rules and the formal economy is properly functioning. A region that is free from guerrillas and paramilitaries and any other destabilizing agent and where the public security forces and other state institutions enjoy the support of the population.
- Operational: Interruption, isolation, and neutralization of the enemy's base areas and support zones, and recovery of their operation bases (populated and colonized regions / coca markets), that are in the government consolidation areas.
- <u>Tactical</u>: neutralization and legal prosecution of the organizational structures that
  are the enemy's power base: structures for political organization and recruiting,
  command and control structure, intelligence network (militia), economic logistics
  network (inputs), and financial networks (drug trafficking, extortion).





# National Ministry of Defense Republic of Colombia

Illicit crops

•Sources of income: Ranching and Agriculture (palm, rice, banana, cotton, sorghum, cacao)

- $\, ^{\circ}$  Pervading presence of illegal armed groups; FARC, BACRIM drug traffickers
- •Great portion of the population obtain resources from illegal activities associated with the production and illegal traffic of coca and cocaine.

Municipality	Coca Area (Ha) 2005 /2006		
La Macarena	843 / 574		
La Uribe	335 / 32		
Mapiripan	1,778 / 3,311		
Mesetas	306 / 67		
Puerto Concordia	912 / 469		
Puerto Gaitan	113 / 214		
Puerto Lleras	1,097 / 578		
Puerto Rico	3,411 / 3,519		
San Juan de Arama	149 / 22		
San Martín	82 / 45		
Vista Hermosa	4,586 / 2,289		
Total	13,612 / 11,063		

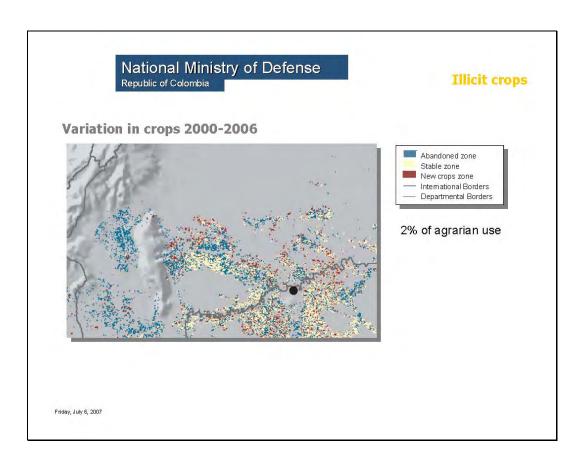
36% reduction in the area planted

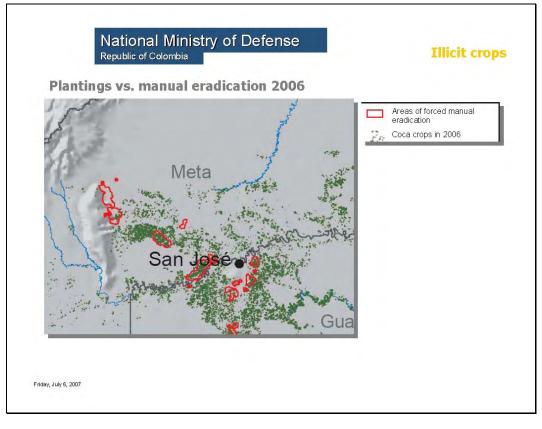
- · Extremely high level of crop mobility
- 27% of the crops are in lots larger than 3 hectares; some large cultivations persist
- Meta represents 14% of the total area planted with coca in Colombia and the greatest yield with 6.6 harvests per year

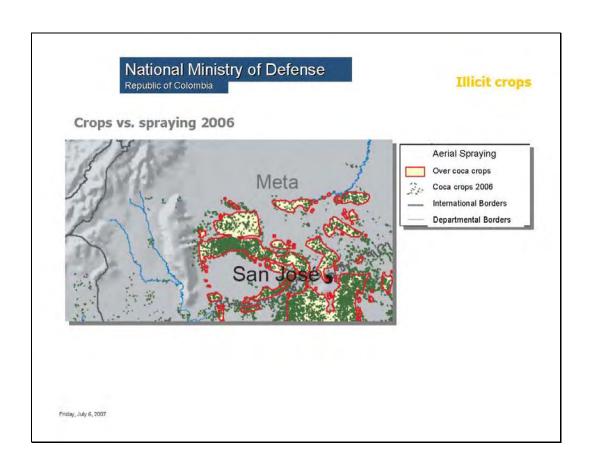
Friday, July 6, 2007

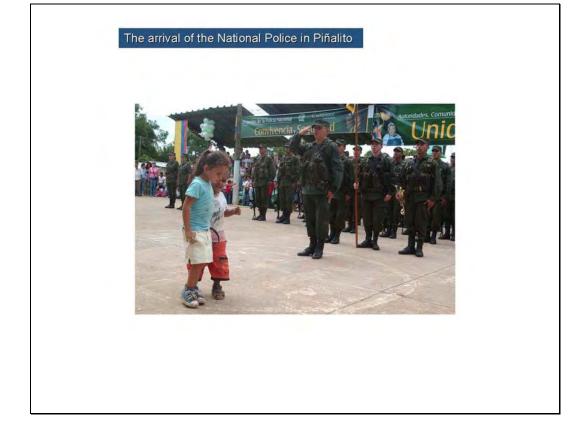
PONAL Anti-narcotic 2007

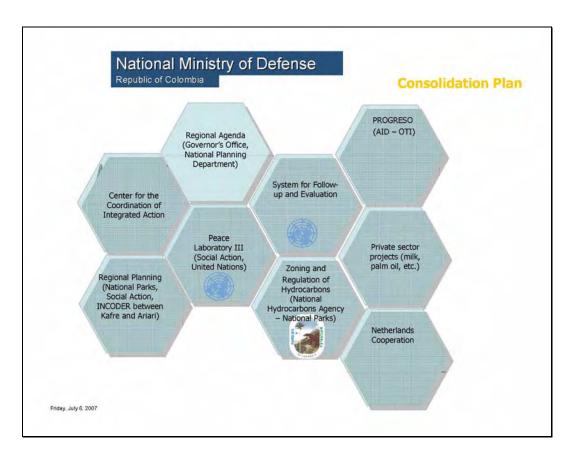
## National Ministry of Defense Illicit crops Republic of Colombia Crop density 2006 Villavicencio Source: Simci-UN •36% reduction •11,000 ha. •6.6 harvests San Martin •9900 kg/ha/year •70% pcc paste •14% total has •23% total cocaine Crop Density (ha/km²) Meta 4.1 - 8.0 International Borders Departmental Borders Municipal Borders ── Highways ■ Meta – Guaviare Region Friday, July 6, 2007

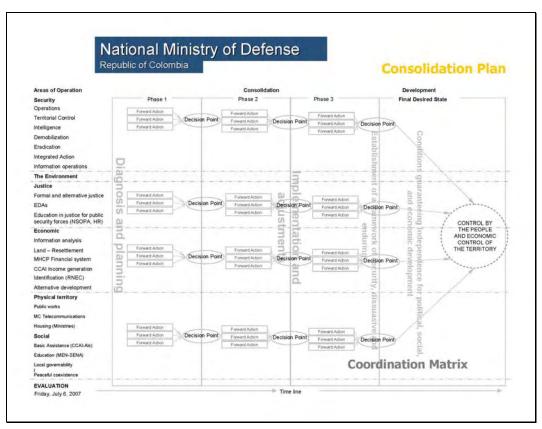




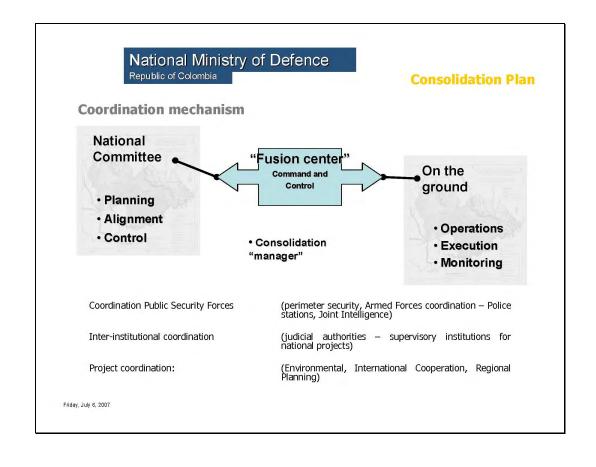








#### National Ministry of Defense Republic of Colombia Consolidation Plan **Coordination Matrix** Armed Forces - Police Security · Establishment of geographically based battalions · Establishment of Police stations · Time line for forced eradication (Spraying and manual) · Other actions such as operations, intelligence, psychological operations, relocation of theaters of operation Environment · Programs for alternative development Regional planning project → Peasant reservation zone → · Land titles → Buffer zone Social · JUNTOS Network (Identification, income and jobs, education, health, nutrition, habitability, family dynamics, insurance and bankarization, and legal support) Areas of cooperation: RGCP Regional Government Consolidation Program / Office of Transition Initiatives / PROGRESO, Netherlands Justice Alternative justice Legal conciliation · Fair Justice · Creation of EDA Support Structures Friday, July 6, 2007





# Criminal Insurgencies in South and Southeast Asia: A Brief Regional Survey

Dr. Caroline F. Ziemke
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The views expressed in this presentation are the author's alone and do not necessarily represent or imply the endorsement of the Institute for Defense Analyses, the Council on Asian Terrorism Research, or any agency of the United States government.

#### Outline

- An explanation of my sources
  - The Council on Asian Terrorism Research
- Short Country outlines
- Regional trends
- Barriers to effective regional responses

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#### A Few Words on Sources

- Council on Asian Terrorism Research
  - Founded in 2005
  - Consortium of researchers from 11 nations across the South and Southeast Asian regions
  - Meet biannually to share research findings and conduct workshops on issues related to terrorism and insurgency
- This briefing presents some of the key findings and themes that have emerged in the first six CATR symposia

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#### Sri Lanka

- The Liberation Tigers of Tamil Eelam (LTTE) is the grandfather of criminal insurgent groups in the region.
- Since its emergence in the 1980s, the LTTE has built an empire of licit and illicit businesses across the globe.
  - · Assassination for hire
  - For-profit terrorist training camps
  - Arms and human smuggling operations through its extensive shipping network
- The LTTE also runs a "state-of-the-art" diaspora management operation that reaches to Europe and North America.
  - "Membership" fees from Tamil expatriots
  - Satellite television network, phone cards
  - Business "start ups" for Tamil émigrés: restaurants, convenience and grocery stores, kiosks
  - · Cultural "clubs," excursions home for Tamil adolescents

# Evolution of LTTE Criminal Activities

- The LTTE provides a highly successful business model for ambitious insurgent organizations
  - Criminal infrastructure reaches across South and Southeast Asia and includes ties with criminal and insurgent organizations of all ideological stripes
- Profits from international criminal and "grey" activities fund insurgent operations in Sri Lanka and training for LTTE cadres.

#### India: Jammu and Kashmir

- The Hizb ul-Mujahideen (HuT) has become the most influential terrorist/insurgent group in Indian Kashmir
- HuT has metamorphosed from an ideologically/politically-motivated terrorist group into an organized crime family
  - Funding from Pakistan has dried up since 2002
  - Indian government investment in economic development and infrastructure modernization provides influx of funds
- HuT runs "protection rackets" that target local businessmen, farmers, construction contractors
  - · Torture/ murder of migrant laborers, businessmen
- HuT criminal activity has become a major barrier to Kashmir peace process
  - Has a vested interest in maintaining unrest, keeping local governance weak and corrupt

1

#### **Pakistan**

- 2002 crackdown forced jihadist groups to atomize and regroup
  - Reconstituted under new names
  - Established non-jihadist, often humanitarian, public mission statements
- Redistributed financial assets:
  - Invested in "real property," including health and education related businesses to launder funds, store assets
  - Heavy investment in agricultural real estate, driving prices up and pricing legitimate buyers out of the market

#### Bangladesh

- Insurgents in Chittagong Hill Tracts have long been engaged in organized criminal activities
  - Money laundering, drug and arms trafficking, smuggling, extortion, armed robbery
  - Networks that reach across borders
- Government believes violent Islamist groups are still relatively small, isolated
  - · Engaged in small-time, low risk crimes
  - Yet, there are signs of training, transfers of terrorist technologies from elsewhere in region

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#### Nepal

- Maoist insurgent groups have long engaged in a range of criminal activities
  - Local extortion, kidnapping for ransom, bank robbery
  - Ties to illegal international arms markets and smuggling operations
- Maoists are now part of a unity government, but have refused to demobilize and disarm

### Malaysia

- Manufacture and smuggling of electronic components for AQ Khan proliferation network
- Extent of ties between Malaysian groups and Malay insurgents in Southern Thailand still unknown, but probably significant

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## The Philippines

- Abu Sayyaf Group (ASG)
  - Ideological roots in 1980s Afghan jihad and Moro independence movement
  - Through 1990s, operated as hyper-violent kidnapping for profit organization
  - Since Philippine Army killed bandit leader Commander Robot, the group has shifted back to ideologically-based terror operations
  - No ransom operations since 2004
  - Involved in bribery and extortion of local government, military, media
  - Local criminal groups continue to use ASG affiliation to buy legitimacy
- RSM has also used funds raised through criminal activities to "buy" friendly media coverage.

#### **Philippines**

- Also a robust Communist/Moro Nationalist insurgency (CPP) that funds its activities through "revolutionary taxes" to fund its operations
  - About \$50M / year
  - Uses funds to buy protection, friendly media, local government and military officials

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#### **Thailand**

- Thai government continues to claim that the primary source of ethnic unrest in Muslim South is violent organized crime groups
  - Government is beginning to acknowledge presence of ethnic/ideological insurgent groups
- Drug trafficking and drug-running has long been a prominent feature of economic life in the Malay-speaking provinces of Pattani, Yala, and Narathitwat
- There needs to be more research done on the extent of criminal activities across the Thai – Malaysian border.

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#### Regional Trends

- Pressure related to war on terror has forced insurgent / terrorist groups to diversify into criminal / grey activities
  - Raise funds to support operations and protect existing financial assets
  - Forged links with secular insurgent groups and international organized crime
  - · May have been facilitated, early on, by links with JI
- Religious ideology is no barrier to cooperation with "immoral" criminal activities like drug trafficking
- Criminal and insurgent groups combine benefits of "globalization" with the existence of underground organizations dating back to the colonial era

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#### Regional Trends

- A number of organizations in the region have attempted to acquire aviation capabilities to enhance their underground logistics networks.
- Terrorist and insurgent groups in the region have become more sophisticated in handling their financial affairs.
  - Hiding illicit funds behind legitimate front businesses confounds the limited law-enforcement capabilities in region
  - Most states have financial intelligence units, but cooperation is still weak or non-existent
- Criminal and insurgent groups have learned to take advantage of weak international law enforcement and intelligence cooperation across the region

## Barriers to Effective Regional Responses

- Criminal insurgent organizations have created local social infrastructures that provide the basic social services governments do not
  - Further delegitimize national governments and create support, or at least tolerance, among local populations
- The process of creating regional legal and enforcement regimes in Asia is cumbersome
  - The "Asian Way" decision-making through consensus
  - · Continued lack of consensus on definitions and norms
  - While criminal insurgent organizations are highly agile and adaptable

17

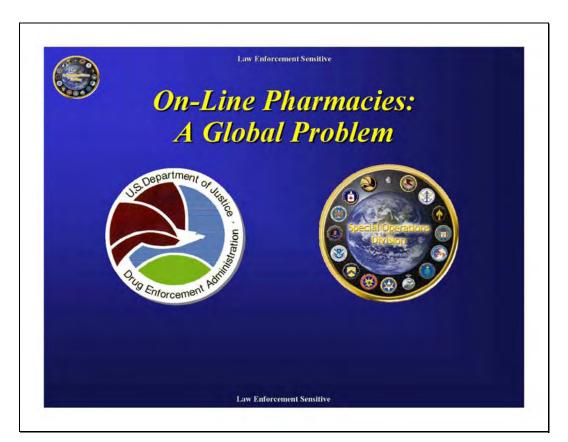
# Barriers to Effective Regional Responses

- Cooperative responses are hampered by legal/political legacies of authoritarianism
  - Public opinion in region resists CT legislation, fearing it would be a backdoor to repression of legitimate political opposition
- Lingering international resentments present obstacles to intra-regional cooperation:
  - Indonesia: Malaysia harbored terrorists
  - Malaysia: Indonesia exported its radicals
  - Thailand: Terrorists in S. Thailand are getting support from Malaysians across the border
  - Sri Lanka: SEA nations are not doing enough to crack down on LTTE businesses in the region

#### Conclusion

- Despite close criminal and insurgent cooperation, ideologically-motivated groups pose the greatest threat to long term stability in the CATR region
  - The leadership of these groups operate according to fundamentally different psychological and business models
  - Ideological leaders follow aesthetic model of bin Laden
  - Criminal insurgents see political fight as a means to pursue profit and power
- Success is defined differently, so effective deterrent strategies must aim at different priorities
  - Find ways to cleave the "spiritually-motivated" from the materialists

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#### Threat Assessment

- Nearly 7 million Americans are abusing prescription drugs\*—more than the number who are abusing cocaine, heroin, hallucinogens, Ecstasy, and inhalants, combined. That 7 million was just 3.8 million in 2000, an 80 percent increase in just 6 years.
- Prescription pain relievers are new drug users' drug of choice, vs. marijuana or cocaine.
- Opioid painkillers now cause more drug overdose deaths than cocaine and heroin combined.
- Nearly 1 in 10 high school seniors admits to abusing powerful prescription painkillers. A shocking 40 percent of teens and an almost equal number of their parents think abusing prescription painkillers is safer than abusing "street" drugs.
- Misuse of painkillers represents three-fourths of the overall problem of prescription drug abuse; hydrocodone is the most commonly diverted and abused controlled pharmaceutical in the U.S.
- Twenty-five percent of drug-related emergency department visits are associated with abuse of prescription drugs.

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#### Threat Assessment

- The illicit sale of pharmaceuticals is a serious global problem. The Internet is one of the most popular illicit sources for schedule II-V pharmaceuticals.
- The illicit sale of pharmaceuticals is a serious global problem. The Internet is one of the most popular illicit sources for schedule II-V pharmaceuticals.
- Domestic and foreign "rogue" Pharmacies sell directly to the consumer with no "medical evaluation". Domestic and foreign "rogue" Pharmacies sell directly to the consumer with no "medical evaluation".
- Counterfeit, adulterated, or contaminated products imported into the U.S. market.
- Methods of acquiring prescription drugs for abuse include "doctor-shopping," traditional drug-dealing, theft from pharmacies or homes, illicitly acquiring prescription drugs via the Internet, and from friends or relatives.
- DEA Internet drug trafficking initiatives over the past 3 years have identified and dismantled organizations based both in the U.S. and overseas, and arrested dozens of conspirators. As a result of major investigations such as Operations Web Tryp, PharmNet, Cyber Rx, Cyber Chase, and Click 4 Drugs, Bay Watch, and Lightning Strike, tens of millions of dosage units of prescription drugs and tens of millions of dollars in assets have been seized.





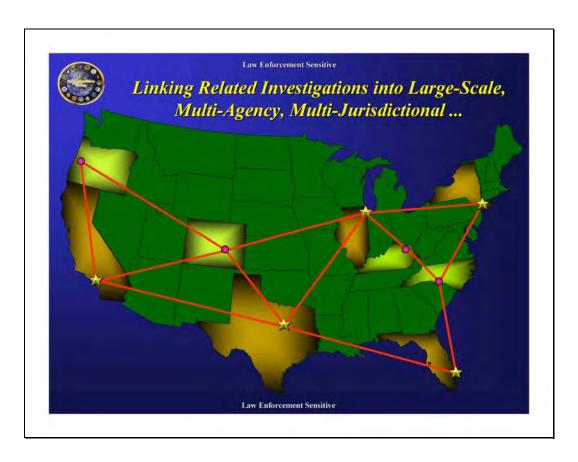


#### OSI's Role

- Proactive Unit that provides investigative direction and analytical support to the field for intercepting Pharmaceutical / Chemical traffickers utilizing the internet.
- Provides domestic and foreign offices with websites, e-mails & telephone numbers associated with identified major drug trafficking organizations. De-confliction.
- Provides case coordination to ensure that multijurisdiction, multi-nation and multi-agency investigations and prosecutions have the greatest disruptive impact on targeted organizations.







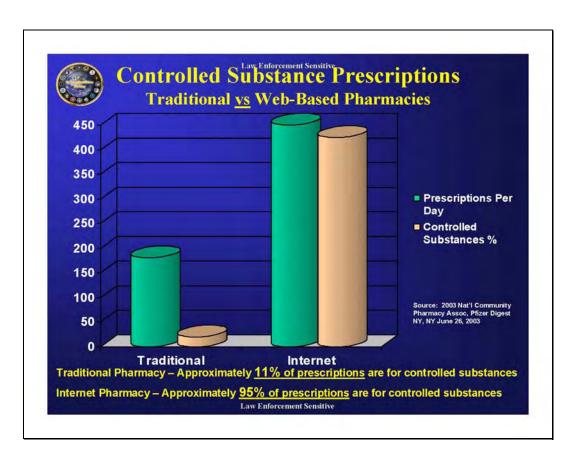


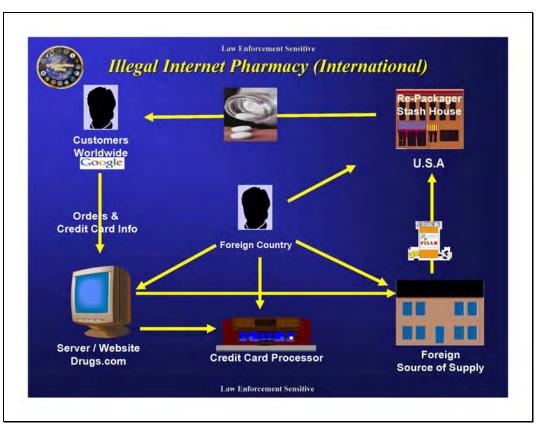




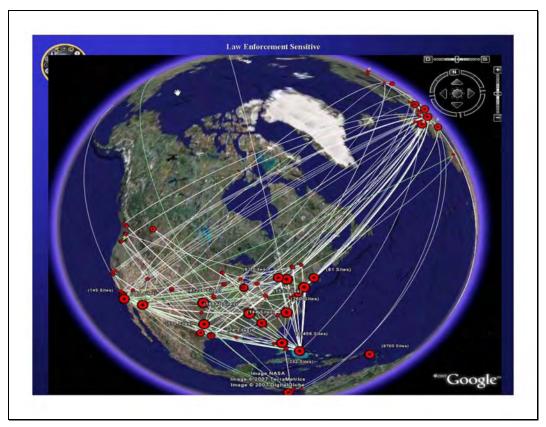






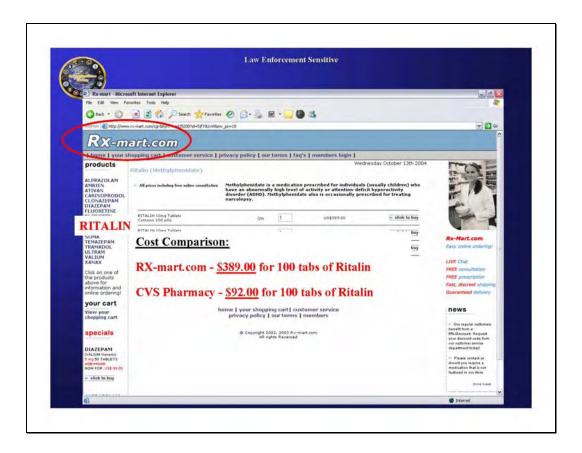


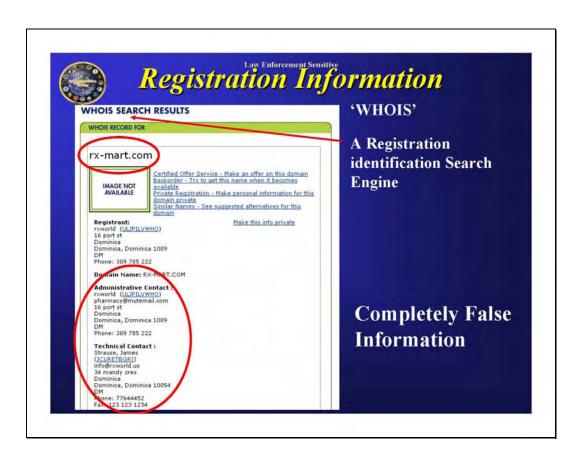


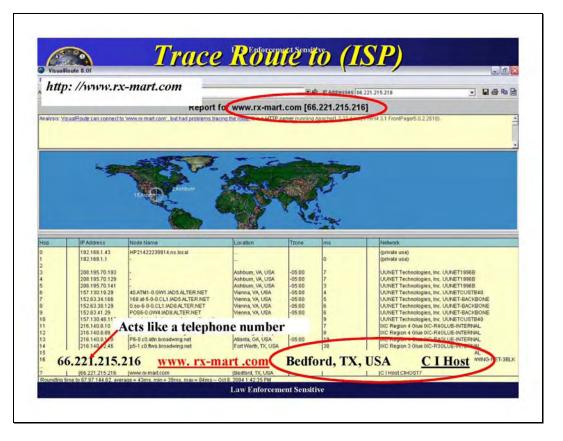




- 1. Identify most significant Domestic / International Targets (Websites)
- 2. Identify Abuse Trends by Region / State
- 3. Identify rogue DEA Registrants
- 4. Identify Importation Trends
- 5. Identify Financial Processing Institutions









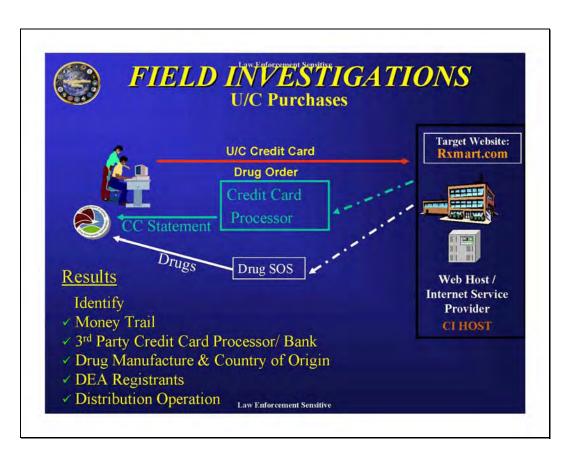
## Internet Protocol Address

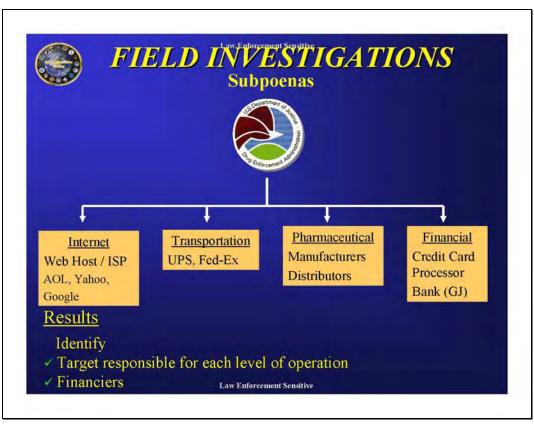
\* IP address - unique numeric address used to identify computers on the Internet. (An IP address acts like a telephone number)

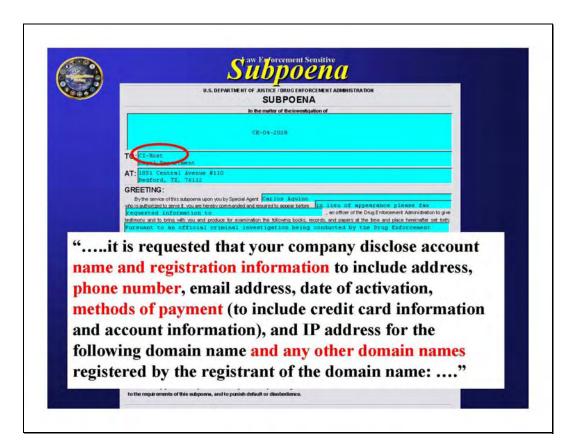
66.221.215.216

\* Every computer accessing the Internet is assigned an IP address by the ISP, so that information sent to/from that computer may be directed properly from the source to the destination.

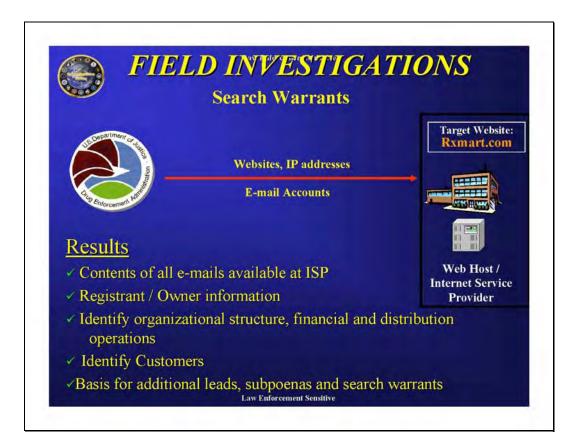














#### U.S. Department of Justice

Drug Enforcement Administration

#### Preservation Letter

Custodian of Records CI-Host 1851 Central Avenue #110 Bedford, TX 76112

Dear Sirs,

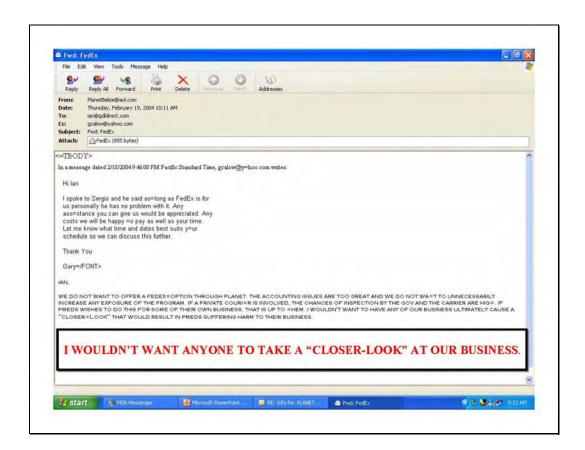
I am writing to confirm our telephone conversation earlier and to make a formal request for the preservation of records and other evidence pursuant to 18 U.S.C. 2703(f) pending further legal process.

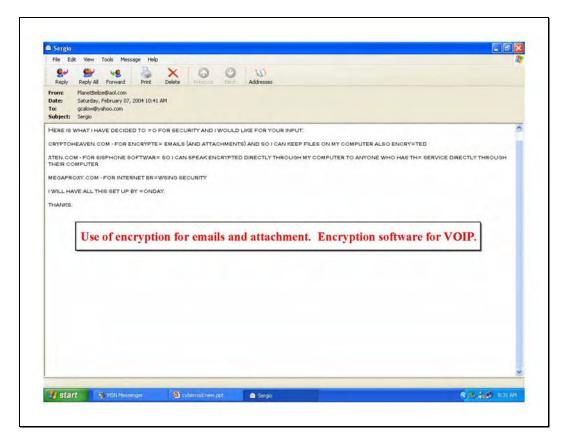
You are hereby requested to preserve, for a period of 90 days, the records described below currently in your possession, including records stored on backup media, in a form that includes the complete record. You also are requested not to disclose the existence of this request to the subscriber or any other person, other than as necessary to comply with this request. If compliance with this request may result in a permanent or temporary termination of service to the accounts described below, or otherwise alert the subscriber or user of the accounts as to your actions to preserve the referenced files and records, please contact me before taking such action.

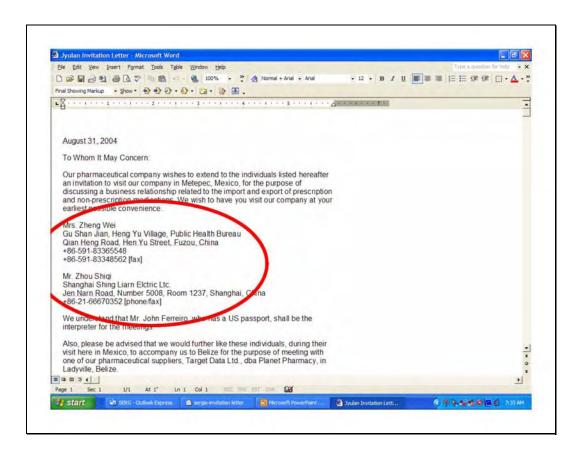
This preservation request applies to the following records and evidence:

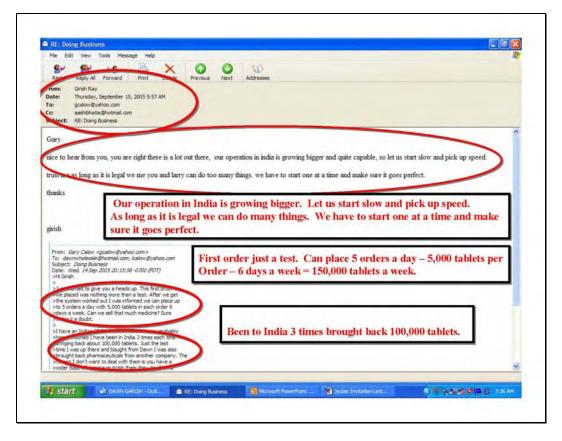
A. All stored electronic communications and other files reflecting and including communications, content and header information to or from the following user accounts at CI-Host, including records stored on backup media.

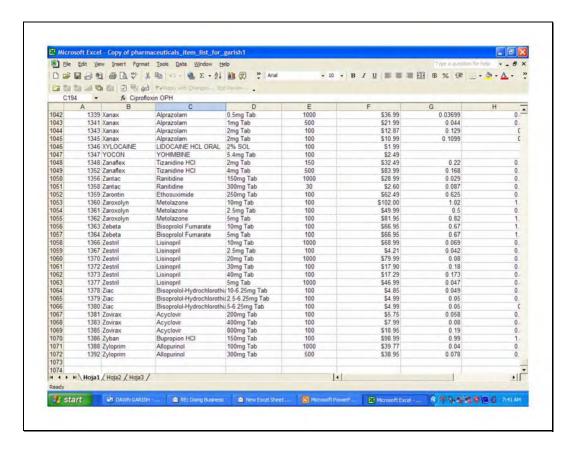
List all accounts: .rx-mart.com , shackcorp.com......

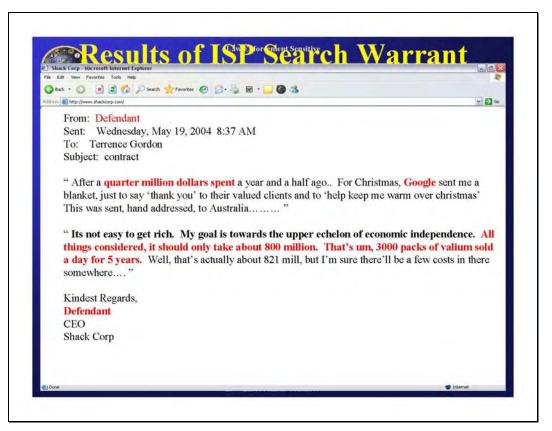


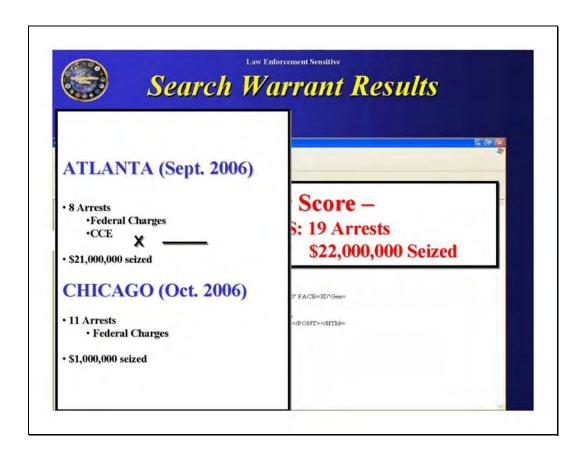


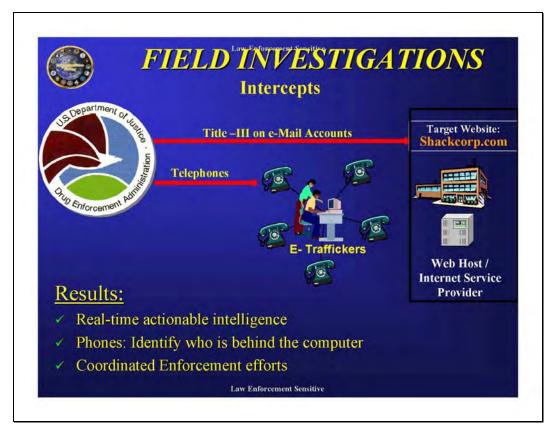












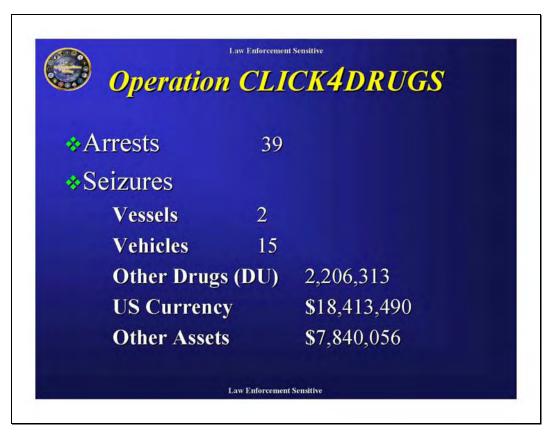








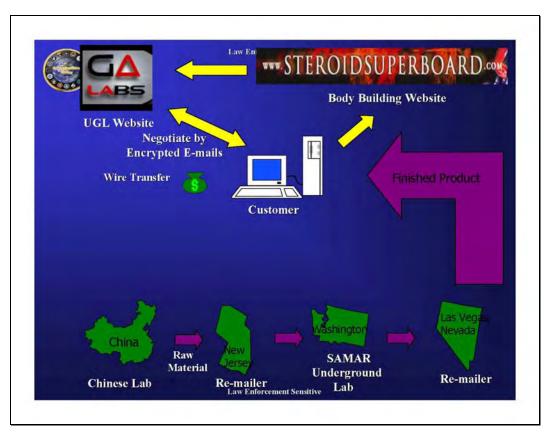












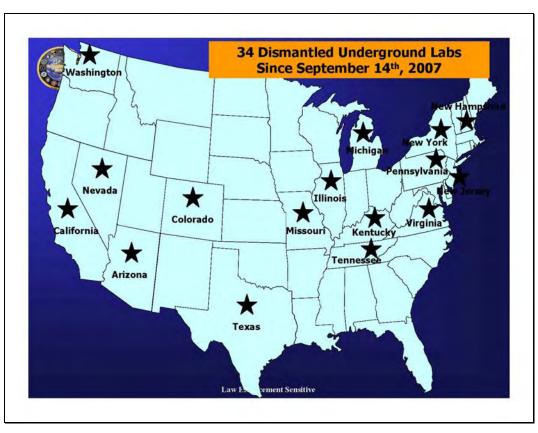




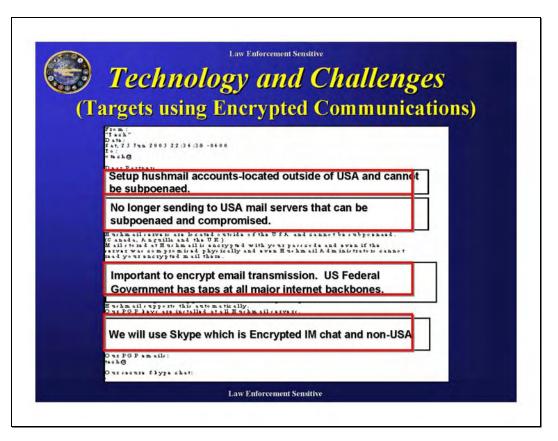














# LEGISLATION

# On-line Pharmacy Consumer Protection Act of 2004 (Pending at DOJ/OLP)

- Website registration / records
- Schedule III V sentencing enhancements

III- 5 to 10 yrs IV 3-5 yrs V 1-3 yrs

- One 'in-person' medical evaluation
- ➤ Website post registrant information
- Seize / Forfeit Websites
- Standardize retention and delivery of Internet based subscriber records

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# TRAINING "EDUCATION

Law Enforcement

- Special Operations Division Internet School
- DOJ / DEA Pharmaceutical Investigation Training
- Advanced National Advocacy Center Training
- Brief On-Line Pharmacy Trafficking Strategy

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### **INDUSTRY**

- ➤ Internet ADS, PopUps Google, Yahoo, AOL, ISP
- Financial PayPal, WorldPay, Visa
- > Transportation- UPS, Airborne, Fed-Ex
- Pharmaceutical / Registrants



- Square Trade Yahoo and Google subscribes
- ➤ Industry Meetings, Screen Customers, Provide Leads

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# DEMAND REDUCTION

## **PUBLIC**

- Develop DEA Teen / Parent Website 2005
  www.dea.gov and www.justthinktwice.com
- Public Service Announcements
- Media Interviews
- > DEA Websites, 1-877-RxAbuse

Law Enforcement Sensitive



# DEMAND REDUCTION

## Nationwide / International

- Coordinated Enforcement Efforts
- **➤** Maximize impact
- > Top to Bottom Strategy-Arrests/Seizures
- Seize Websites- DEA Banners
- **▶** Chat Room Buzz

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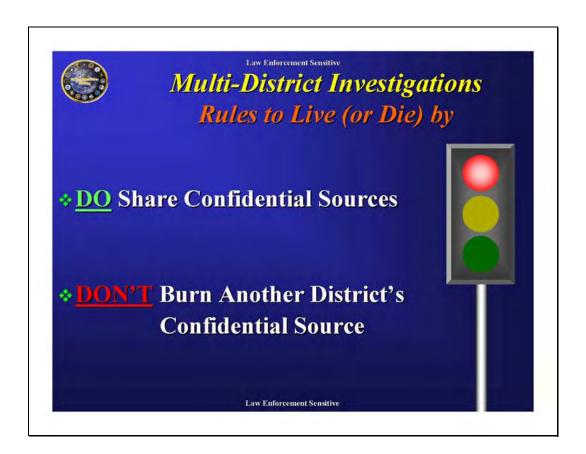
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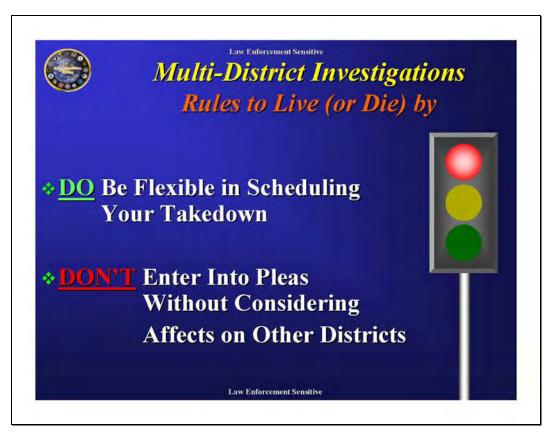
# Multi-District Investigations Rules to Live (or Die) by

- **DO** Forward Information/Leads to Other Districts as Soon as Possible
- DON'T Bring Down Your Investigation Prematurely

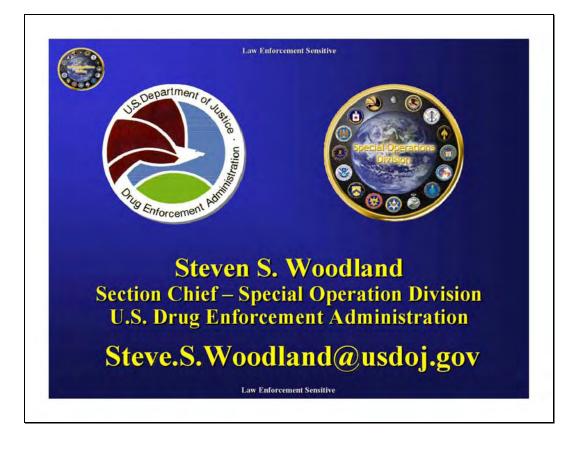


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Professional criminal bosses are called "thieves-inlaw" in Georgia and other former Soviet republics

The institute of "thieves-in-law" was created in 1920-30s to control prisons and political prisoners

# Since 2003 Georgian OC groups have been arrested in several Western European countries:

#### Austrla:

• In June 2005 the Austrian police arrested 41 Georgian citizens for alleged theft charges. In February 2006 police has detained two Georgian citizens suspected of robbery and living in Austria with refugee status. In June 2006 six members of Georgian OC group stole two violins (a Stradivari one worth 2.500.000 euros, and the second one worth 120.000 euros), jewelry, and electronics.

#### Belglum

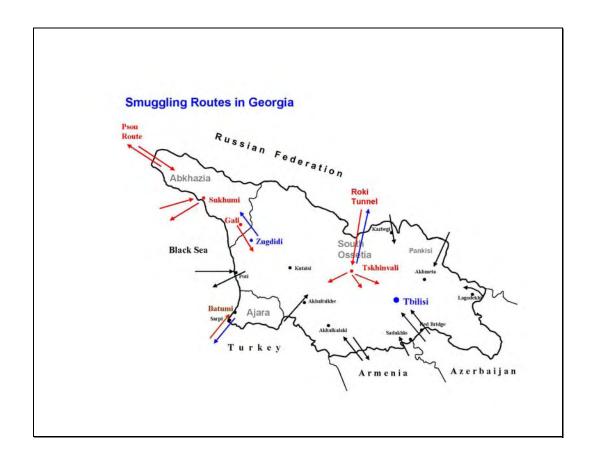
 In May 2005 police detained Georgian OC group which was involved in smuggling of stolen cars, drugs, human trafficking, and racketeering - leader Paata Bakradze, Georgian "thief in law".

#### Germany

 In the beginning of 2007 in Hanouver (Germany) Georgian OC group stole 15 carat blue diamond – leader Giorgi Kartvelishvili.







### Sanctions against the secessionist government of Abkhazia:

On 19 January, 1996 a decision taken by the Council of the Heads of States of the Commonwealth of Independent States on Measures for Settlement of the Conflict in Abkhazia, Georgia, declared, that member-states of the CIS, without consent of the government of Georgia:

- will not exercise trade-economic, financial, transport or other operations with the authorities of the Abkhaz side;
- will not permit the functioning of representations of the authorities of neither the Abkhaz side in their territories, nor the persons in a capacity of official representative of those authorities.

According to this, all import export operations, which are not agreed upon by the Georgian government or did not get its approval, are illegal and contraband trade.

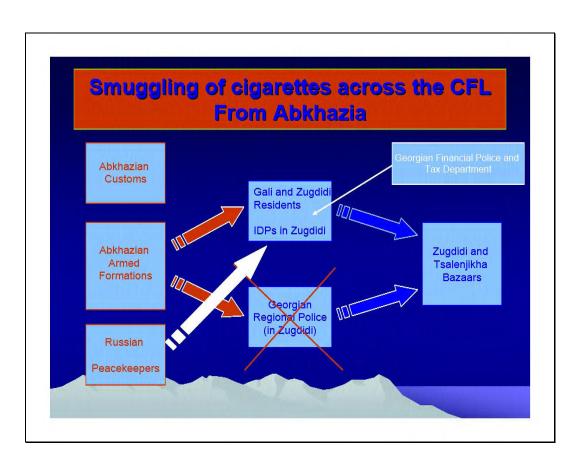
## Who violates sanctions?

- Russian government and private companies;
- Turkish and other foreign private companies;
- Socially vulnerable part of Georgian population, IDPs.
- Before 2004 Georgian guerillas and law enforcement bodies
- Abkhaz de facto law enforcement and border guard
- Russian peacekeepers

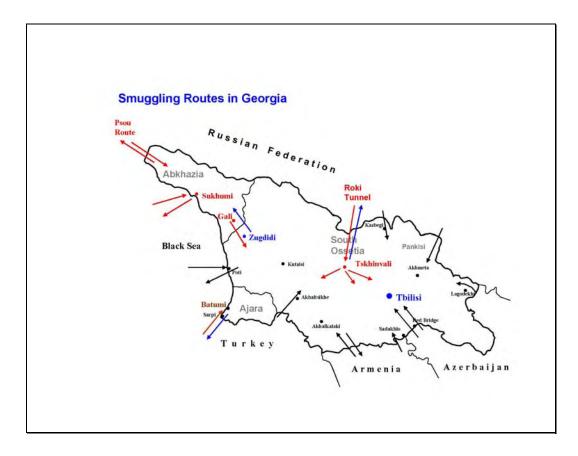


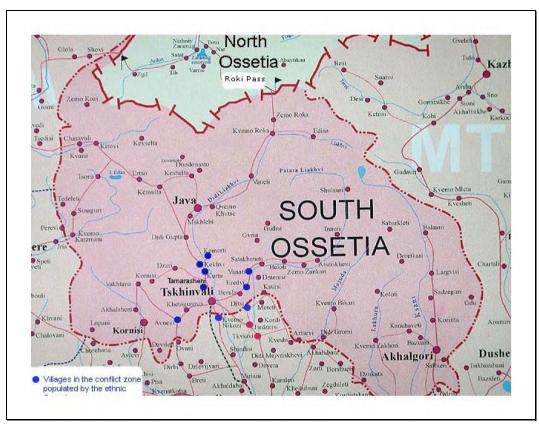








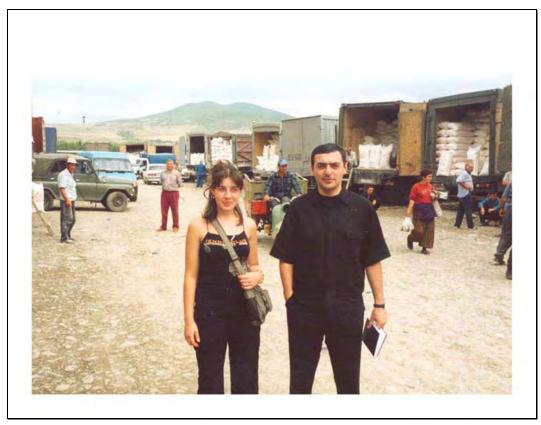


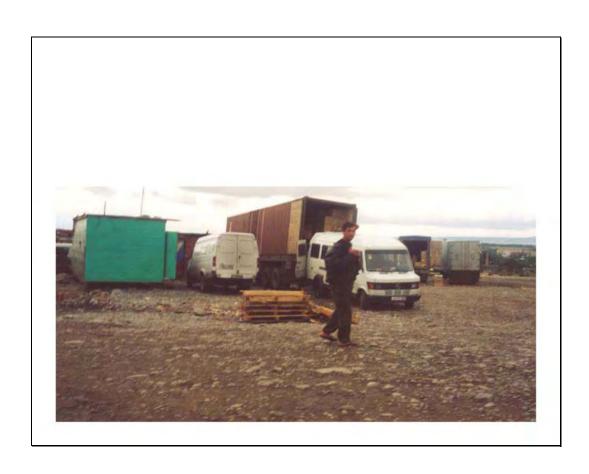


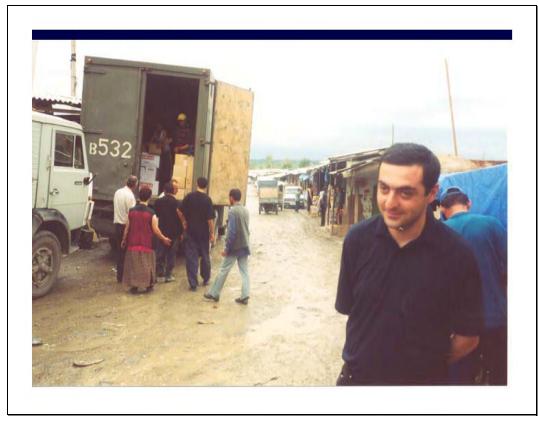


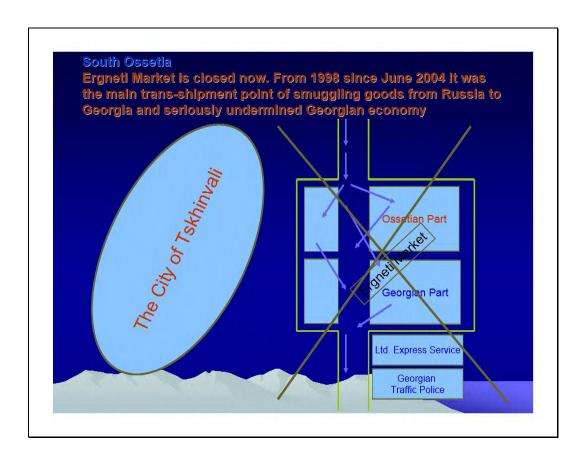








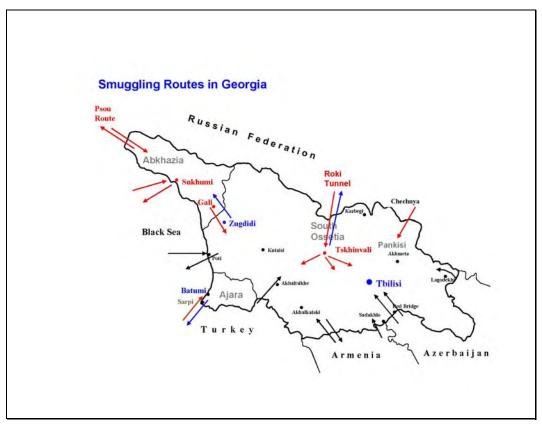


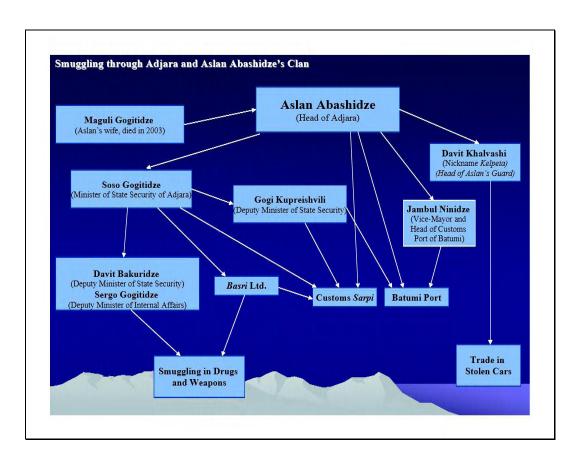


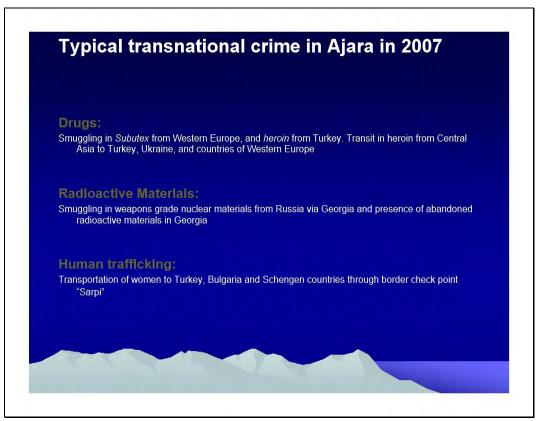
## Typical Crime in Abkhazia & South Ossetia in 2007

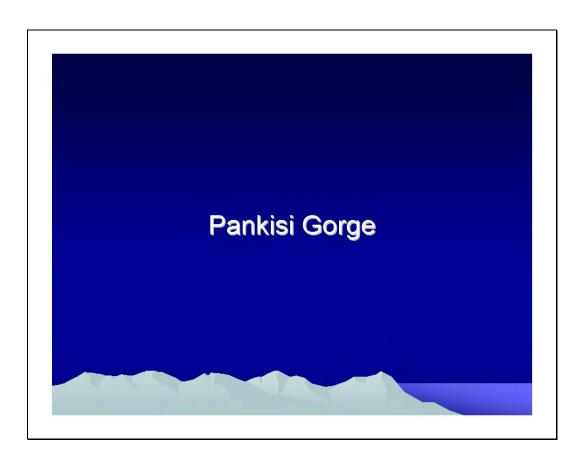
- Terrosit acts, hostage taking, kidnapping;
- Organized crime groups;
- Participation of law enforcement in criminal actions;
- Participation of Russian peacekeepers in smuggling and violence;
- Participation of IDPs in smuggling;
- Illegal crossing of Georgian state border (Russian tourists, government officials, servicemen, and mercenary.)
- Illegal privatization of immovable property of Georgian refugees and IDPs to Russian citizens and private companies;
- Illegal bank operations by Russian banks;
- Illegal maritime communication with Abkhazia;
- Smuggling of weapons from Russia to separatist regimes in Abkhazia and South Ossetia

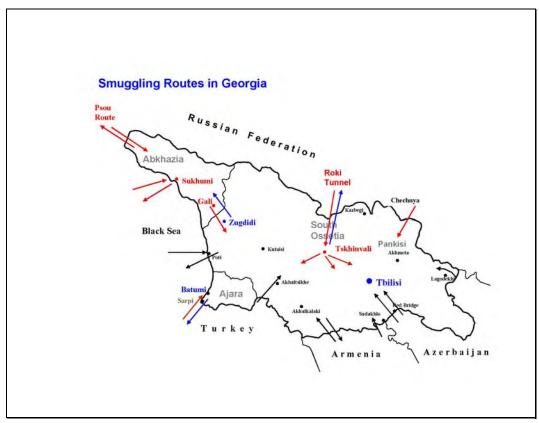












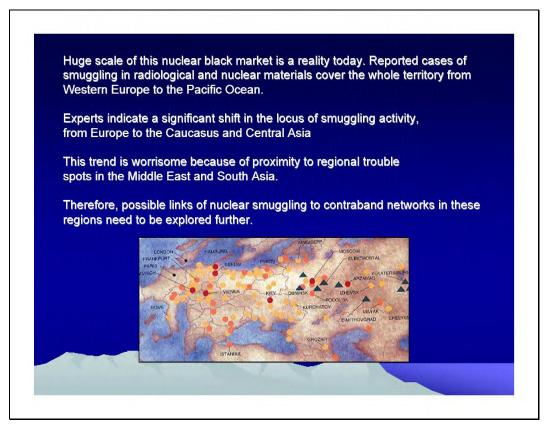
# Pankisi Gorge in 1999-2005

- During the second military campaign in Chechnya in 1999-2000s Russian troops intentionally pushed out Chechens on the territory of Georgia in Pankisi gorge in order to justify Russian military intervention in to Georgia;
- Next step was Russia's request from the Georgian government to permit Russian troops fight Chechen terrorists in Pankisi gorge; Answer No!;
- Russia's pressure & accusations: Georgia terrorist state and heaven for Chechen and international terrorists.
- December 1999 OSCE monitoring on the Chechen part of Georgian-Russian border;
- April 2002. Georgia Train and Equip Program (GTEP). \$64 millions spent. 2500 Georgian counter-terrorist troops trained:
- Russia continues pressure and accusations. On September 11, 2002 President Putin sent a letter to the UN Security Council, the UN Secretary General and the OSCE, informing the world of possible military operations on Georgian territory and confirming orders to the Russian military to start necessary preparations for the attack;
- Under the pretext of cleaning up the Pankisi Gorge of alleged Chechen fighters and of preventing Russian military involvement on its territory, the Georgian government moved troops to the Pankisi Gorge;
- While continuing accusations, Russia put veto and stopped OSCE monitoring of the Chechen part of Georgian-Russian border;

## Typical crime in Pankisi gorge in 1999-2003

- Kidnapping
- Smuggling in drugs (heroin, marijuana)





Since 1997 Georgia cooperates with IAEA on finding and neutralizing abandoned radioactive materials, training of personnel, and equipping border and customs check points.

Georgia signed and ratified Treaty on the Non-Proliferation of Nuclear Weapons and adopted Law on Nuclear and Radiation Security in 1998.

According to the Law, transit of radioactive waste through Georgia is prohibited.

A probability of smuggling in radiological and nuclear materials from or through Georgia is high

## The next factors promote it:

- · Presence of abandoned radioactive materials;
- Weak security of registered radioactive materials;
- · Quality of state border security;
- · Level of education among the population;
- · Level of poverty in the country;
- · Presence of uncontrolled separatists regions.

# Radioactive sources in Georgia

There have been discovered up to 300 abandoned radioactive sources in Georgia after the Soviet collapse

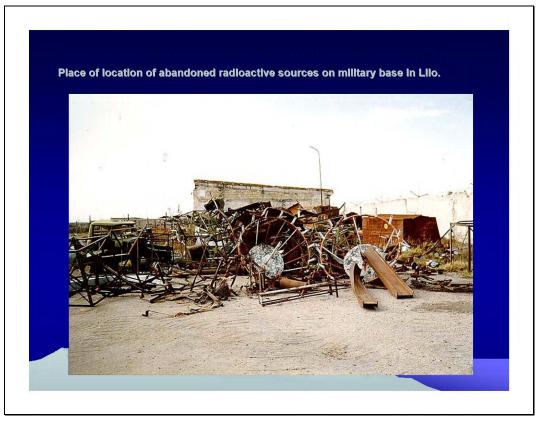
Mostly they are materials which have been abandoned by:

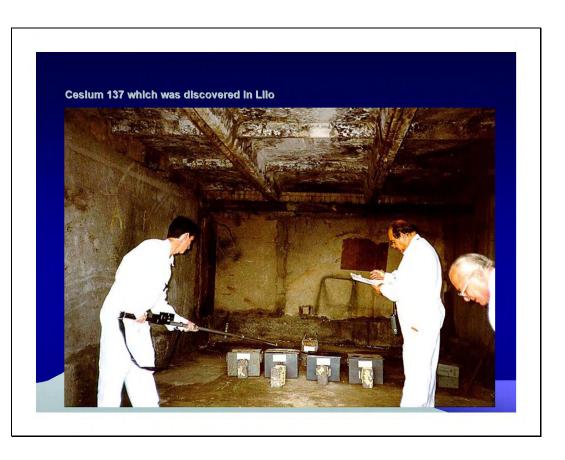
- 1. Soviet and Russian troops which left Georgia's territory;
- 2. Georgian former soviet organizations during industrial construction.

There are also up to 1,500 registered sources in different research and medical organizations which due to poor security and safety conditions are dangerous or may be stolen.







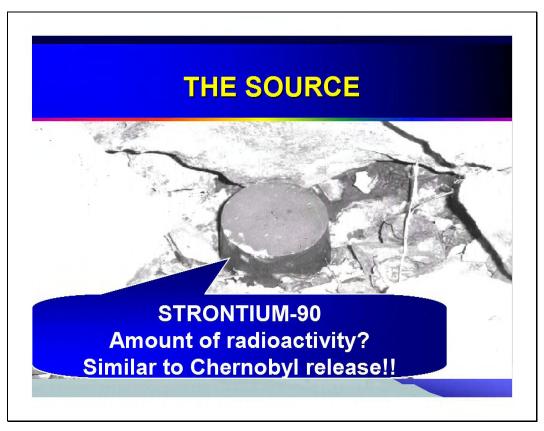






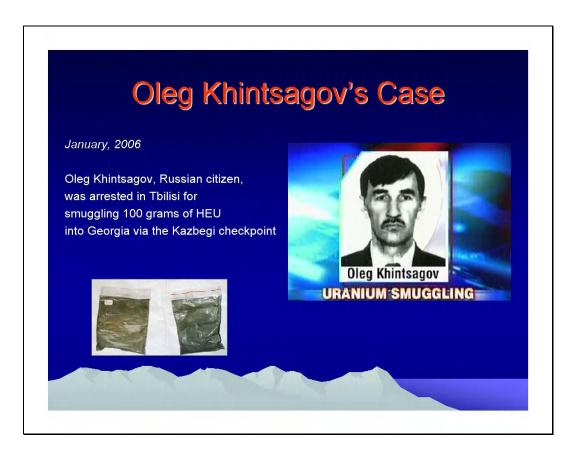






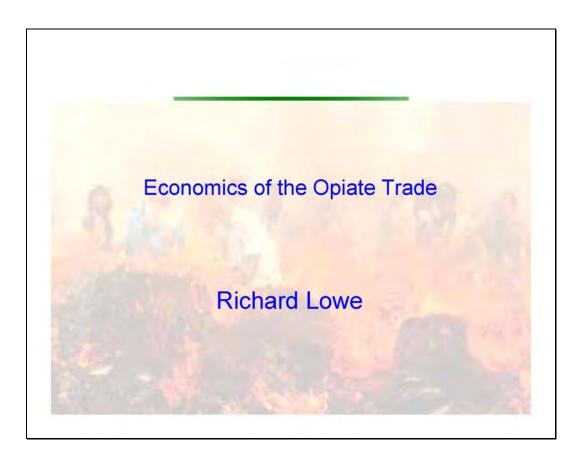
#### Four attempts of smuggling in HEU registered since 2000 in Georgia:

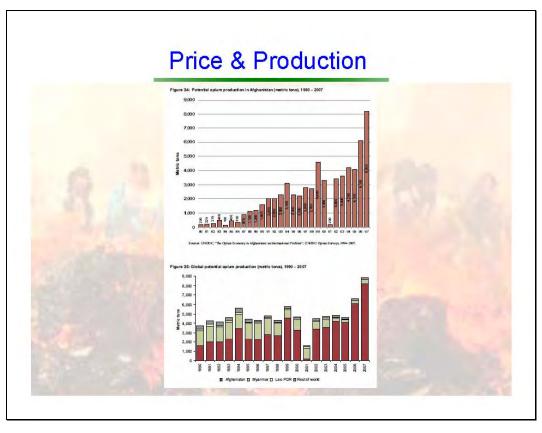
- Batumi case on April 19, 2000 seizure of 0,9 kg of HEU fuel pellets (30% U-235 enrichment). One of persons was ethnic Ossetian from Tskhinvali and he was involved in private business. He was very influential in Tskhinvali region.
- Batumi case on July 24, 2001 arrested four Georgian citizens for attempting to smuggle about two kilograms of uranium 235 to Turkey. The seized material was used as fuel in atomic reactors. One of the four suspects was the captain of a ship, presumably the vessel on which the smugglers hoped to transport the uranium to Turkey.
- Tbilisi case on 16 September 2000 uranium and plutonium have been seized from three suspects who had 5g of uranium 235 and four containers with three grams of plutonium. Two Georgian and one Armenian citizen planned to sell the uranium for \$100,000 and the plutonium for \$750,000.
- Sadakhlo case on June 26, 2003 illegal transportation of 170 grams of weapons grade HEU across the border. The man, Armenian citizen Sergo Mikoyan, said he got the material in Vladikavkaz, Russia.
- Kazbegi case in January, 2006 Russian citizen attempting to smuggle into Georgia 100 grams weapons grade 90% enrichment U 235, for \$1m (£500,000).

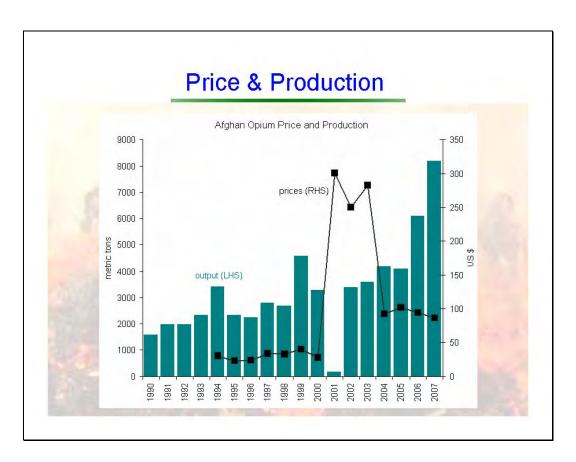


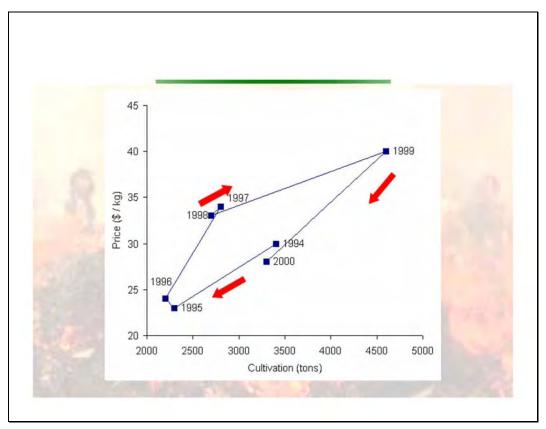


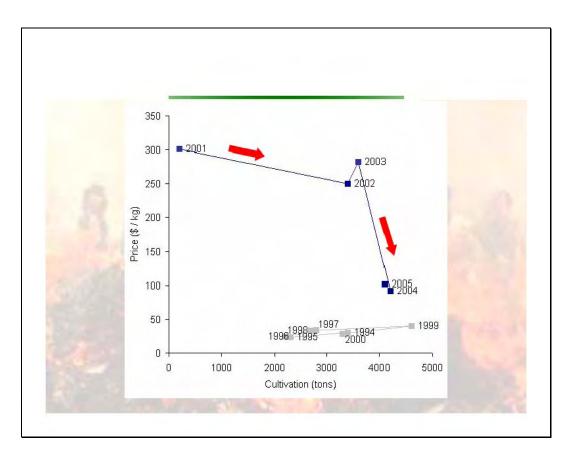
- All ways of nuclear smuggling via Georgia go in a direction from North to the South, from Russia via Georgia to Turkey.
- Only in one case nuclear materials have been imported from Armenia to Georgia, but even in this case it was designated to Turkey.
- In most cases nuclear smugglers have had been detained in Batumi, very close to Georgian-Turkish border.
- In one case nuclear material was designated from Russia via Georgia to Armenia (Sadakhlo case in 2003).
- In two cases (December 2001 and June 2003) Armenian citizens have been involved in smuggling, while in other cases – Georgian and Russian citizens.
- Most cases of detainments are based on operative information and not on alarm systems of nuclear detectors.
- There are five ways of illegal transit of nuclear materials via Georgia which smugglers already used according to reported information and among them North Ossetia and uncontrolled territory of Tskhinvali region / South Ossetia need special attention.

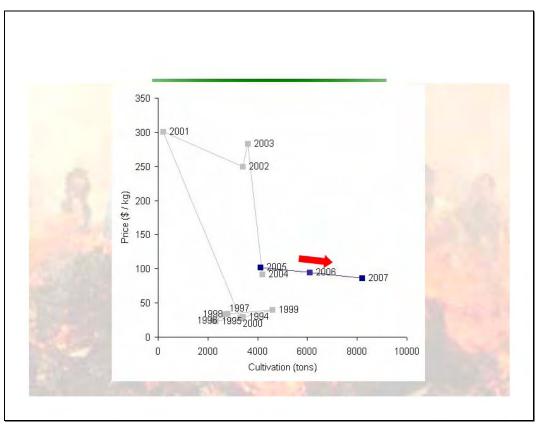


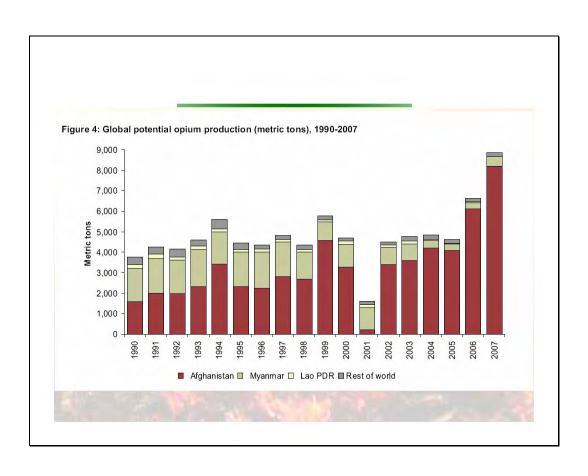


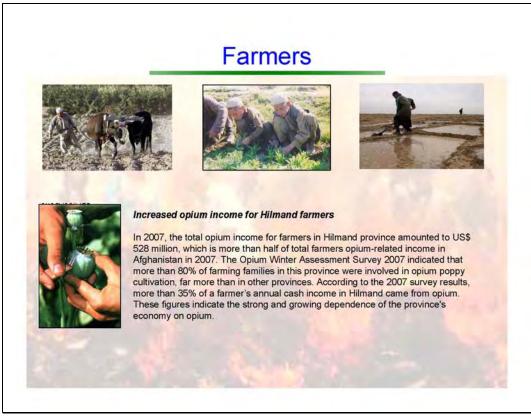






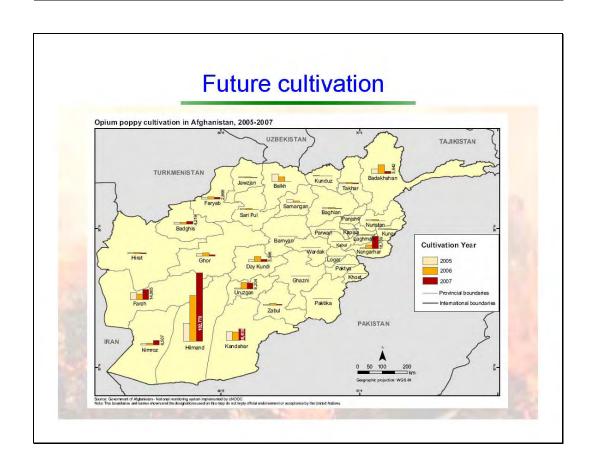


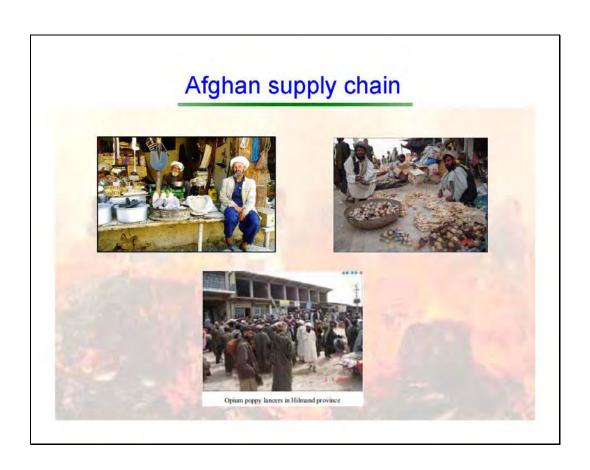


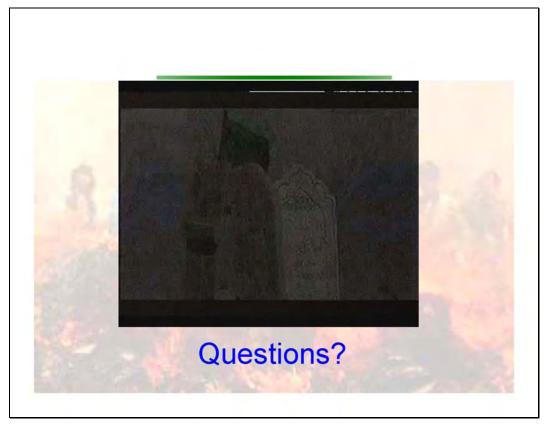


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Dr	100	X.	costs	•
		CX	CUSIS	Э.

	2005	2006	2007
Sample of Land Cultivated	225 ha	225 ha	225 ha
Opium produced	8727.5 kg	8167.5 kg	9225 kg
Wet opium price	\$120 per kg	\$99 per kg	\$77 per kg
Wet opium total (if sold)	\$1,047,300	\$808,583	\$710,325
Number of man days to harvest	24,192	24,192	24,192
Cost of labour if all paid at prevailing rate	\$145,152	\$186,278	\$435,456
Basic net profit	\$902,148	\$622,305	\$274,869









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# Money Laundering: Some Preliminary Empirical Findings

- 1. Introduction
- 2. Illegal (criminal) financial transactions
- 3. Necessity of Money Laundering Activities
- 4. Quantification/Estimation of the Volume of Money Laundering
- 5. Measures against Money Laundering
- 6. Summary and Conclusions

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#### 1. Introduction

- (1) The term "Money Laundering" originates from the US describing the Mafia's attempt to "launder" illegal money via cash-intensive washing salons in the 30s, which where controlled by criminal organizations.
- (2) The IMF estimates, that 2-5% of the world gross domestic product (GDP) stems from illicit (criminal) sources.
- (3) The goal of this lecture is to undertake a first attempt, to shed some light about the size and development of money laundering and its techniques.

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### 2. Illegal (criminal) financial transactions

- (1) Apart from the "official" economy there exists an "Underground Economy", which characterizes an illegal economy including all sorts of criminal activities, which are in conflict with the legal system, e.g. organized crime or drug dealing.
- (2) Opposite to these classical criminal activities, shadow economy activities mean the production of (in principle) legal goods and services with an value added for the official economy and where the illegality comes from avoiding taxes and social security payments and violating labour market regulations.
- (3) Shadow economy and underground (criminal) economy are quite different activities, which can not be summed up to one underground economy because the latter usually produces no positive value added for an economy.

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Table 2.2: Quantification of Money Laundering Volume - Part 1

Origin/Study	Year	Volume (worldwide)					
Worldwide turnover of Organised Crime: Range: 500 billion USD – 2.1 trillion USD							
National Criminal Intelligence Service	1998	1.3 trillion USD					
(NCIS; Washington D.C.; USA)	2001	1.9 trillion USD					
	2003	2.1 trillion USD					
UN-Estimates (New York; USA)	1994/98	700 billion to 1 trillion USD					
International Monetary Fund and Interpol (Washington D.C; USA)	1996	500 billion USD					
Friedrich Schneider (University of Linz)	2001	800 billion USD					
	2002	960 billion USD					
	2003	1.2 trillion USD					
	2004	1.4 trillion USD					
	2005	1.5 trillion USD					
	2006	1.7 trillion USD					

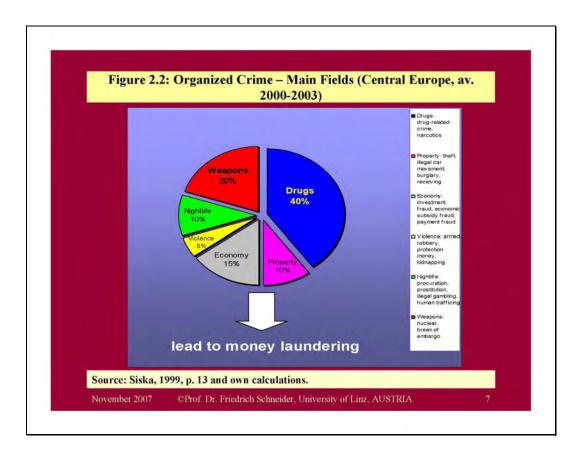
Source: own calculations and reference list.

Worldwide money laundering turnover, as measured by drug total revenue: 400 billion – 2.85 trillion USD							
The Economist (London)	1997	400 billion USD					
	2001	600 billion USD					
Friedrich Schneider (University of Linz)	2001	700 billion USD					
	2002	750 billion USD					
	2003	810 billion USD					
	2004	850 billion USD					
	2005	870 billion USD					
	2006	910 billion USD					
Kerry	1997	420 billion -1 trillion USD					
Michael Schuster	1994	500-800 billion USD					
Walker	1998	2.85 trillion USD					

- → Estimates are afflicted with great uncertainties.
- → Problems due to an ambiguous classification and a small databases regarding direct methods.
- → Dubiously potentiated estimates concerning indirect methods.

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Figure 2.1: Organized Crime and their main areas in Central Europe Organized Crime - Main Fields in Central Europe Percentage (Average 2000 -2003) 40 15 5 Drugs Property Nightlife Weapons Robbery Prostitution Break of Hegal Car Protection Illegal ubsidy Fraud Money Gambling Burglary Kidnapping leads to Money Laundering Source: Siska, 1999, p. 13 and own calculations. November 2007 ©Prof. Dr. Friedrich Schneider, University of Linz, AUSTRIA



## 3. Necessity of Money Laundering Activities

- (1) According to some estimations, the total turnover of organized crime actually reaches figures between 1,200 billion and 2,1 trillion USD in 2003 and the worldwide volume of money laundering "from drug business" obtains 810 billion in 2003.
- (2) Money laundering is necessary, because 2/3 of all illegal transactions are done by cash, as cash leaves no traces on information carriers like documents or bank sheets.

- 4. Quantification/Estimation of the Volume of Money Laundering
  4.1. General Remarks
- (1) Apart from a first major difficulty of diverging definitions of the term "money laundering" on the national and the international level a second one arises, as particularly the transaction-intensive layering stage can lead exceedingly to potential double and multiple counting problems.
- (2) Furthermore many estimates (or guestimates) quite often are made for specific areas (e.g. drug profits) or are based on figures that are wrongly quoted or misinterpreted or just invented without a scientific base!

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- 4. Quantification/Estimation of the Volume of Money Laundering
  4.1. General Remarks (cont.)
- (3) We make a distinction between direct and indirect methods:
- Direct methods focus on recorded ("seized"/confiscated) illegal payments from the public authorities. However, to get an overall/total figure one has to estimate the much bigger (undetected/"Dunkelziffer") volume. Methods, which are used are the discrepancy analysis of international balance of payment accounts, or of changes in cash stocks of national banks.
- Indirect methods try to identify money laundering activities with the help of causes and indicators. First, the various causes (e.g. the various criminal activities) and indicators (confiscated money, prosecuted persons) are identified, and second an econometric estimation is undertaken.

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#### 4. Quantification/Estimation of the Volume of Money Laundering

#### 4.2. Econometric and DYMIMIC Procedures

- (1) In the DYMIMIC estimation procedure money laundering is treated as a latent (i.e. unobservable) variable. This estimation procedure uses various causes for money laundering (i.e. various criminal activities) and indicators (confiscated money, prosecuted, persons, etc.) to get an estimation of the latent variable.
- (2) One big difficulty of this method is, that one gets only relative estimated values of the size of money laundering and one has to use other estimations in order to transform/calibrate the relative values from the DYMIMIC estimation into absolute ones.

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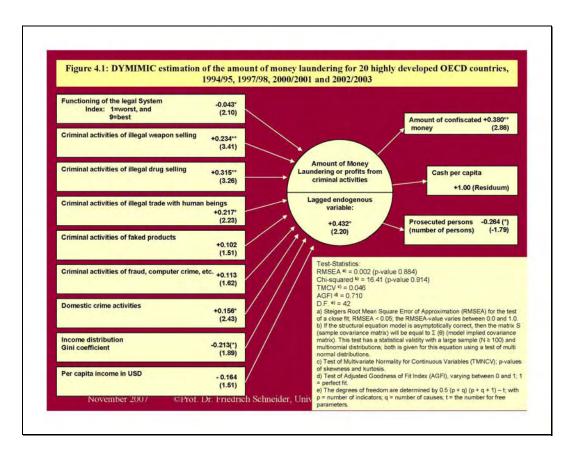
#### 4. Quantification/Estimation of the Volume of Money Laundering

#### 4.2. Econometric and DYMIMIC Procedures - Cont.

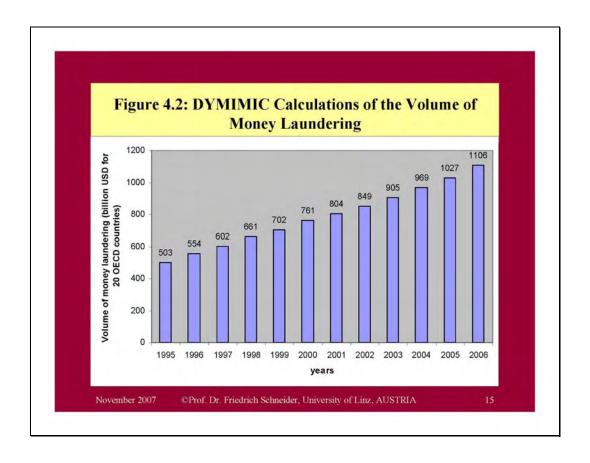
- (1) A DYMIMIC estimation of the amount of money laundering or profits from criminal activities for 20 OECD countries over the years 1994/95, 1997/98, 2000/2001, 2002/2003 and 2003/2004 is done.
- (2) Theoretically we expect that the more illegal (criminal) activities (e.g. dealing with drugs, illegal weapon selling, increase in domestic crimes, etc.) occur, the more money laundering activities will take place, ceteris paribus.
- (3) The more inequal the income distribution and the lower official GDP per capita is, the higher money laundering activities will be, ceteris paribus.
- (4) The better the legal system is functioning the less money will be laundered, ceteris paribus.

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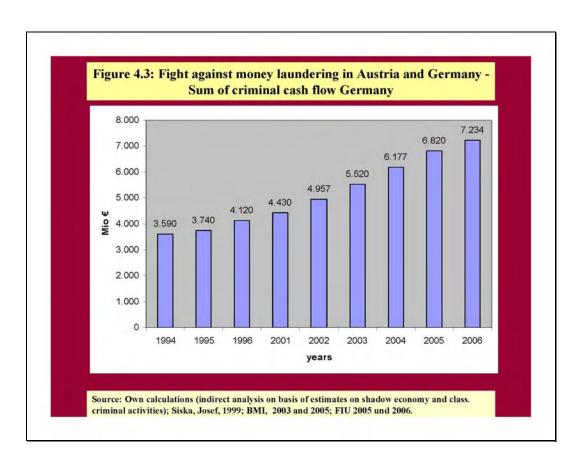
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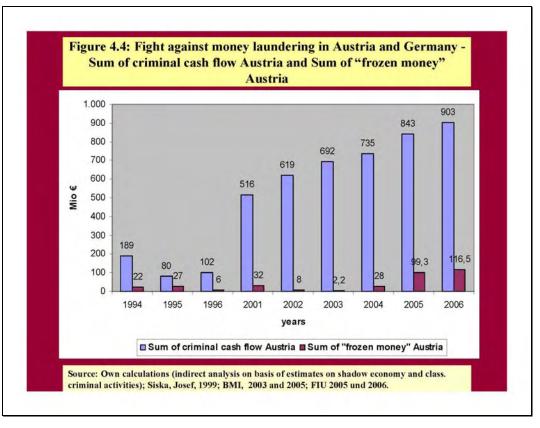


Year Volume of money laundering (billion USD for 20 OECD countries)	
20 OLOD Countries)	ies
1995 503 Australia, Austria, Belgi	um,
1996 554 Canada, Denmark, Gerr	
Finland, France, Greece 1997 602 Britain, Ireland, Italy, J.	
1998 661 Netherlands, New Zeala	nd,
Norway, Portugal, Switz Spain and USA.	erland,
2000 761	
2001 804	
2002 849	
2003 905	
2004 969	
2005 1,027	



	1994	1995	1996	2001	2002	2003	2004	2005	200
Suspicious transaction reports under § 41/1 BWG Austria (cases)	346	310	309	288	215	236	349	417	-
Suspicious transaction reports pursuant to the Money Laundering Act Germany (cases)	2873	2759	3019	7284	8261	6602	8062	9126	
Sum of criminal cash flow Austria	189 Mio €	80 Mio €	102 Mio €	516 Mio €	619 Mio €	692 Mio €	735 Mio €	843 Mio €	903 Mio
Sum of criminal cash flow Germany	3,590 Mio €	3,740 Mio €	4,120 Mio €	4,430 Mio €	4,957 Mio €	5,520 Mio €	6,177 Mio €	7,239 Mio €	7,90 Mio
Sum of "frozen money" Austria	22 Mio €	27 Mio €	6 Mio €	32 Mio €	8 Mio €	2.2 Mio €	28 Mio €	99.3 Mio €	
Charges Austria (§165 StGB)	20	50	13	74	115	112	100	70	
Charges Austria (§278a StGB)	34	27	19	89	132	131	159	165	





4. National estimations of the financial size of organized crime and money laundry Table 4.3: Shadow economy and underground economy in Germany from 1996 to 2006

Year	Germany					
	Shadow economy		Underground economy (typical criminal activity)			
	in % of official GDP	in billion €	in % of official GDP	in billion €		
1996	14.50	263	10.4	189		
1997	15.00	280	11.6	217		
1998	14.80	286	12.8	248		
1999	15.51	308	14.1	280		
2000	16.03	329	16.3	334		
2001	16.00	336	16.9	355		
2002	16.59	350	17.4	371		
2003	17.40	370	18,0	399		
2004	16,40	356	18,8	410		
2005	15,40	346	19,5	425		
2006	15,00	345	20,1	438		

4. National estimations of the financial size of organized crime and money laundry Table 4.4: Shadow economy and underground economy in Italy, France and Great Britain from 1996 to 2006

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	1	taly	Great Britain		Fr	ance
Year	Shadow economy 1)	Underground economy 1)	Shadow economy 1)	Underground economy 1)	Shadow economy 1)	Underground economy 1)
1996	27.0	18.2	13.1	9.4	14.9	8.9
1997	27.3	18.9	13.0	9.8	14.7	9.3
1998	27.8	19.3	13.0	10.2	14.9	9.8
1999	27.1	19.9	12.7	10.4	15.2	10.3
2000	27.2	20.6	12.7	10.6	15.2	10.9
2001	27.0	21.0	12.6	12.5	15.1	11.2
2002	27.0	22.5	12.5	10.9	15.0	11.21
2003	26.1	23.1	12.2	11.3	14.7	12.21
2004	25.2	23.5	12.3	12.1	14.3	13.1
2005	24.4	24.9	12.0	13.1	13.8	14.0
2006	23.2	25.4	11.1	13.7	12.4	14.8

1) in % of official GDP

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4. Quantification/Estimation of the Volume of Money Laundering

4.3. The 10%-Rule of FATF

The FATF (Financial Action Task Force) uses the following rule of thumb:

- (1) On basis of the estimated annual turnovers on retail trade level, the assumption is made that the confiscated amount is 10 per cent of all drugs floating around.
- (2) Knowing that the operating cost quota (relating to sales turnover) is roughly 60 per cent, profits/turnovers of drug trafficking can be estimated: In the year 1997 the FATF "estimated" a total world drug-turnover of approx. 300 billion USD, 120 billion USD profits thereof and 85 billion USD were classified to be relevant for money laundering.

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#### 5. Measures against Money Laundering

#### 5.1. The Financial Action Task Force (FATF)

- (1) The Financial Action Task Force (FATF), an international organization, has the main task to fight against money laundering and terrorism financing, consisting of 33 member countries. The FATF tries to "hunt" the non-cooperative countries with the help of a "name and shame" policy by publishing a "black list".
- (2) Moreover, the FATF is trying to combat money laundering internationally by means of typologies and 40 recommendations (international standards). Currently only Myanmar and Nigeria are still quoted on FATF's black list.

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#### 5. Measures against Money Laundering

#### 5.2. Austria

- (1) The main element of the existing money laundering precautions is formed by the so called "Know your Customer" principle; the FIU (Austrian Financial Intelligence Unit) has to be informed by all affected parties (banks, insurance companies, etc.) as soon as a suspect exceeds standardized limits in all financial business.
- (2) By banning anonymous savings bank books, identifying customers and obliging to store numerous documents etc. obligated parties comply with the "Know Your Customer" principle.

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#### 5. Measures against Money Laundering

#### 5.3. Germany

- (1) In 2002 Germany established a Competence Centre named "Zentralstelle für verfahrensunabhängige Finanzermittlung" to fight money laundering.
- (2) In addition, the control mechanism over financial transactions were extended combined with the establishment of a central database at the "Bundesaufsichtsamt für Kreditwesen" in order to visualize cash flow of terrorism and money laundering organizations.
- (3) The authorization and the activity range of the current supervisory body (eg "Bundesaufsichtsamt für Wertpapierhandel" oder "Bundesaufsichtsamt für Versicherungswesen") was extended.

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#### 6. Summary and Conclusions

#### 6.1. Summary

- (1) First, a differentiation is made between classical shadow economy and classical underground (crime) activities, arguing that on the one side shadow economy activities provide an extra value added of (in principal legal) goods and services, and on the other side typical crime activities produce no positive value added for the official economy.
- (2) Second, the necessity of money laundering is explained as since nearly all illegal (criminal) transactions are done by cash. Hence, this amount of cash must be laundered in order to have some "legal" profit.

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#### 6. Summary and Conclusions

#### 6.1. Summary - Cont.

- (3) With the help of a DYMIMIC estimation procedure, the amount of money laundering are estimated using as causal variables e.g. various types of criminal activities, and as indicators, e.g. confiscated money.
- (4) The volume of laundered money or profits from criminal activities was for these 20 OECD countries in the year 1995 503 billions USD and increased in 2006 to 1,106 billions USD.
- (5) The worldwide money laundering turnover was in 2001 800 billion USD and increased in 2006 to 1,700 billion USD.

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#### 6. Summary and Conclusions

#### 6.2. Conclusions

#### Four preliminary conclusions:

- (1) Money laundering is extremely difficult to tackle. It's defined almost differently in every country, the measures taken against it are different and vary from country to country.
- (2) To get a figure of the extent and development of money laundering over time is even more difficult. This paper tries to undertake some own estimations with the help of a latent estimation procedure (DYMIMIC) and shows that money laundering has increased from 1995 503 billion USD to 1,700 billion USD in 2006 for 20 OECD countries.

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#### 6. Summary and Conclusions

#### 6.2. Conclusions - Cont.

- (3) To fight against money laundering is also extremely difficult, as we have no efficient and powerful international organizations, which can effectively fight against organized crime and money laundering.
- (4) Hence, this paper should be seen as a first start/attempt in order to shed some light on the grey area of money laundering and to provide some better empirical bases or taking more efficient measures against money laundering.

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# Appendix 1: Multiple Indicators, Multiple Causes (MIMIC) approach

The MIMIC approach explicitly considers several causes, as well as the multiple effects of the informal economy.

The methodology makes use of the associations between the observeable causes and the observable effects of an unobserved variable, in this case the informal economy, to estimate the unobserved factor itself.

Formally, the MIMIC model consists two parts:

- The structural equation model describes the "relationship" among the latent variable (informal economy = IE) and its causes.
- The measurement model represents the link between the latent variable IE and its indicators; i.e. the latent variable (IE) is expressed in terms of observable variables.

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# Appendix 1: Multiple Indicators, Multiple Causes (MIMIC) approach

The model for one latent variable (IE) can be described as follows:

 $IE = \gamma' x + \nu$ 

(1) Structural equation model

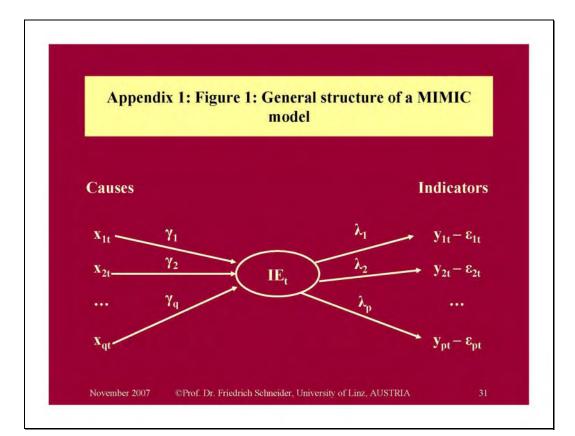
 $\gamma = \lambda IE + \epsilon$ 

(2) Measurement model

where IE is the unobservable scalar latent variable (the size of the informal economy),  $\gamma' = (\gamma_1, ..., \gamma_p)$  is a vector of indicators for IE,  $x' = (x_1, ..., x_q)$  is a vector of causes of IE,  $\lambda$  and  $\gamma$  are the (px1) and (qx1) vectors of the parameters and  $\varepsilon$  and v are the (px1) and scalar errors.

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# Appendix 1: Multiple Indicators, Multiple Causes (MIMIC) approach

Equation (1) links the informal economy with ist indicators or symptoms,

while equation (2) associates the informal economy with ist causes.

Assuming that these errors are normally distributed and mutually uncorrelated with  $var(v) = \sigma^2_v$  and  $cov(\varepsilon) = \Theta_\varepsilon$ , the model can be solved for the reduced form as a function of observable variables by combining equations (1) and (2):

$$\gamma = \pi x + \mu \tag{3}$$

where  $\pi = \lambda \gamma'$ ,  $\mu = \lambda v + \varepsilon$  and  $cov(\mu) = \lambda \lambda' \sigma_v^2 + \Theta_{\varepsilon}$ .

# Appendix 1: Multiple Indicators, Multiple Causes (MIMIC) approach

Because  $\gamma$  and x are observable data vectors, equation (3) can be estimated by maximum likelihood estimation using the restrictions implied in both the coefficient matrix  $\pi$  and the covariance matrix of the error  $\mu$ .

Since the reduced form parameters of equation (3) remain unaltered when  $\lambda$  is multiplied by a scalar and  $\gamma$  and  $\sigma^2$ , are divided by the same scalar, the estimation of (1) and (2) requires a normalization of the parameters in (1), and a convenient way to achieve this is to constrain one element of  $\lambda$  to some pre-assigned value (quite often 1).

Since the estimation of  $\lambda$  and  $\gamma$  is obtained by constraining one element of  $\lambda$  to some arbitrary value, it is useful to standardize the regression coefficients  $^{\wedge}\lambda$  and  $^{\wedge}\gamma$  as follows:

$$^{\lambda s} = ^{\lambda} (^{\sigma_{IE}} / ^{\sigma_{\gamma}})$$
  $^{\gamma s} = ^{\gamma} (^{\sigma_{x}} / ^{\sigma_{IE}})$ 

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# Appendix 1: Multiple Indicators, Multiple Causes (MIMIC) approach

The standardized coefficient measures the expected change in the standard-deviation units of the dependent variable due to a one standard-deviation change fo the given explanatory variable when the other variables are held constant.

Using the estimates of the  $\gamma^s$  vector and setting the error term v to its mean value of zero, the predicted ordinal values for the informal economy (IE) can be estimated by using equation (2).

Then, by using information regarding the specific value of informal activity for some country (if it is a cross country study) or for some point in time (if it is a time series study), obtained from some other source, the within-sample predictions for IE can be converted into absolute series.

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# Iraq 1991-2003: From Totalitarian State to a Corrupt Enterprise

Remarks to the
United Nations Office on Drugs and Crime (UNODC) Technical Seminar
"Countering the Destabilizing Effects of Violent Transnational Crime"
5-6 December 2007, Vienna Austria

Kevin M. Woods Institute for Defense Analyses



# Introduction and Caveats

- All references to Iraq or the Iraqi government are limited to the period 1991- 2003 and the former regime of Saddam Hussein.
- This is not a detailed academic study of Iraq's criminal, social, economic, or cultural dynamics. The case study data is focused on the security dynamics between 1991-2003. Root causes, historical precedent, and related factors are not discussed.
- The opinions in this presentation are those of the presenter and do <u>not</u> represent the positions of the project sponsors, the US Government, or the Institute for Defense Analyses.



## Agenda

- Sources of the Iraqi Perspective
- · Introduction and Caveats
- · Background
- Impact of the Black-Market
- Neo-tribal Policies in Iraq 1996-2003
- · Growth of Para-Militaries
- · Implications

12/10/2007



# Sources of the Iraqi Perspective

- Oral history interviews of Senior members of Saddam Hussein's regime.
- Detailed review of captured documents.
   Screened more than 700,000 Iraqi document folders and over 1,000 media files.





## Background

- Iraq in the 1990s was a fragile state
  - Still recovering from the Iran-Iraq War
  - Tremendous infrastructure damage resulting from 1991 Gulf War
  - Large-scale rebellions in north and south (March-May 1991)
  - UN Security Council Resolution imposed "comprehensive sanctions" on Iraq in 1990. Limited reprieve in 1997 with UN "Oil-for-Food Programme"
- Iraq's regime could not separate its fiscal and economic policies from a war footing
- Ba'ath Party "social contract" collapsing

12/10/2007



# Impact of the Black-Market

- The black-market became the only market under sanctions
- · Middle class disappeared
  - Official annual inflation running at 2,000%
  - Per capita income fell from \$2300 (1991) to \$500 (1996)
- The legacy of the Kuwait occupation
- The "quicksand" of Ba'ath control
- Youth bubble



## Neo-tribal Policies in Iraq

- Prior to 1991 "official" Ba'ath policy did not recognize tribal authority
- After 1991 Saddam instituted dramatic shift in tribal relations
  - Security implications
  - Economic implications
  - Political implications

12/10/2007



## Growth of Para-Militaries

- Iraq used a traditional revolutionary or totalitarian model of security
- · Role of the militias
- The Fedayeen Saddam
  - National security purpose
  - Fanatical discipline
  - Criminal enterprise



# **Implications**

- · Circumstances in Iraq 1991-2003 forced:
  - Legitimization of black-market
  - Diversification of political control
  - Creation of a state "street gang"
- State criminal operations merged (from the bottom up and top down) with traditional criminal enterprises
- · Issues for Iraq and the region
  - Fedayeen Saddam training camps (1995-2003)
  - Regional networks may have been disrupted by not eliminated
  - Criminal Insurgent links

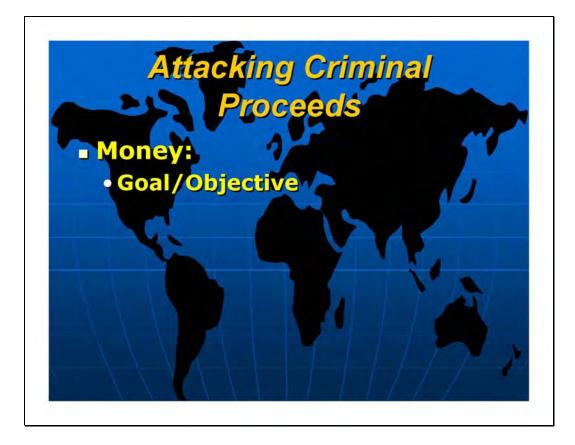


# Commonalities Shared by Transnational Criminal Groups

- Objective: Generation of profit
- Goals:
  - Wealth and power, and/or
  - Finance cause
- Criminality of activities
- Government pursuit
- Few retirement options
  - Prison
  - Death



- Rules are set by needs and negotiation – not science
  - Limit risk/exposure to loss
  - Guarantee revenues at earliest possible point
  - Collateralize service providers
    - Human v. property
    - Losses acceptable with valid explanation, but subject to review
  - Payment in product increases profits and incentive to succeed and minimizes potential losses
  - Trust no one





# Scope of Problem

- National Drug Intelligence Center estimates:
  - Wholesale drug proceeds leaving U.S. to all international destinations
    - \$13.6 \$47.7 Billion/Year (median \$30 BN)
  - Wholesale drug proceeds leaving U.S. to Mexico
    - \$8.3 24.2 Billion/Year (median \$16.25 BN)
  - DEA: @15,000 seizures/\$48,000: average to reach \$16.25 and \$30 BN
    - Amt. per seizure @15,000: \$1.08 MM \$2 MM
    - # seizures needed @ \$48,000: 338.5 M - 625 M

# Why We Must Be Smart

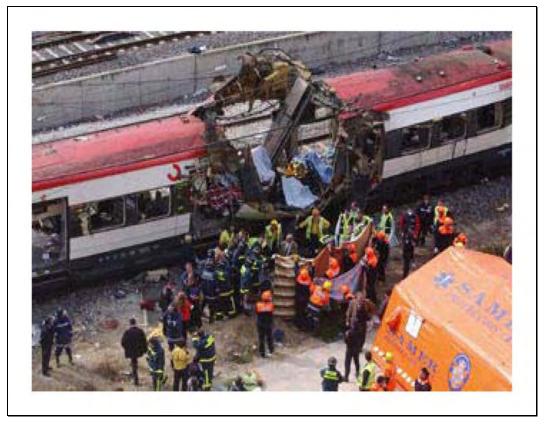
- 2003 drug revenues per 2005
   U.N. World Drug Report:
  - Total: \$322 billion
  - North America: \$142 billion
  - Europe: \$106 billion
- Insufficient resources to address entire problem
- Exploitation of weak regimes
- Ownership issues



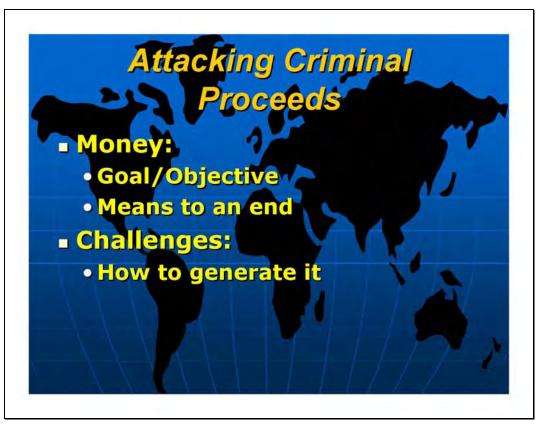












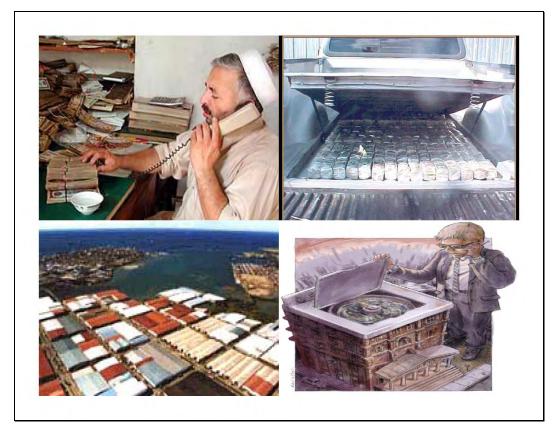
















# Attacking Criminal Proceeds Money: Goal/Objective Means to an end

#### Challenges:

- How to generate it
- How to move it
- How to conceal it
- How to keep it from corrupting the corrupted

# Attacking Criminal Proceeds

#### Confiscation

- Post criminal activity
- Target driven
- Identification of assets
- Historical financial investigation
- Seizure and forfeiture authorities
- Profits
- Low hanging fruit

#### Prevention

- Identification of operational money flow
- Identification of ownership stages
- Identification of vital service providers
- Proactive Interdiction
- Seizure of operational capital
- Identification of command and control



# How Do We Focus Financial Enforcement

- DEA's CN mission: Reduce supply of illegal drugs reaching U.S. consumer market
- What Traffickers do with their money:
  - Produce/Purchase additional drugs
  - Support the infrastructure of DTO
  - Acquire personal assets
  - Keep cash on hand for operations

## DEA Financial Enforcement

- Mission driven
  - Focus on money flow to identify command and control
- Identification and prioritization of threats
  - Identify methodologies
  - Identify vulnerabilities and chokepoints within methodologies
- Development of strategies to address threats
- Development of initiatives to implement strategies
- Use all tools available
- Stress multi-lateral investigations

## Mission Driven ?????

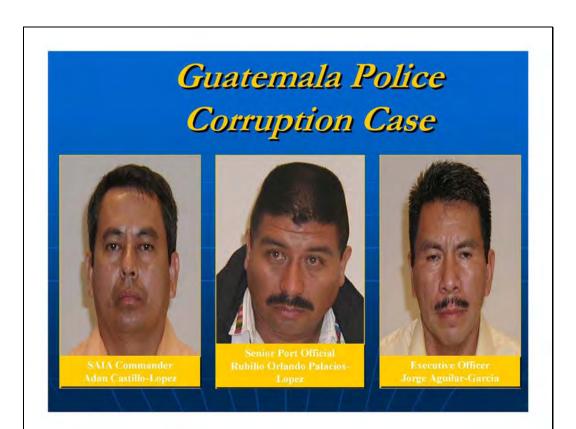
- Extorted victims of FTOs
- Black Market Peso Exchange
  - Prosecutions against buyers of FX
    - Importers
    - Exporters
    - Flight capital
- Sound policy needs to drive good investigations

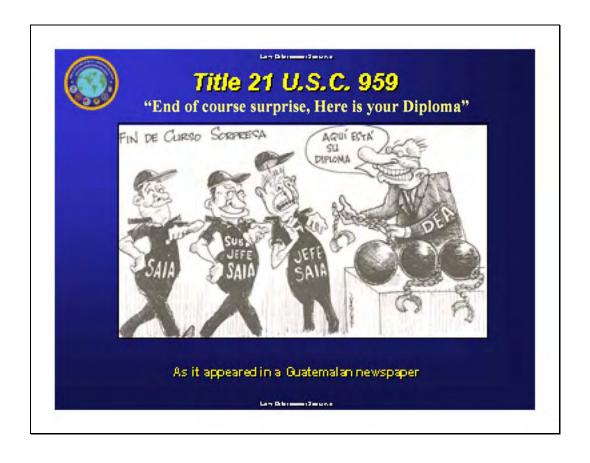
















WORLD NEWS

#### Colombian Army Accused In Massacre of Drug Police

Prosecutor Alleges Soldiers Worked for Trafficker

JAMUNDI, Colombia — About an hour referre dusk, on a dirt road dotted with coun-referre dusk, on a dirt road dotted with coun-ty homes near the western city of Cali, three per per constructions of the per construction of special per construction of the per construc-tion of the period of the period of a psychiat-tic center for a planned raid. Within minutes, all 0 officers in the U.S.-rained unit were dead. An informant who of the police squad to the scene peromising per would find a large stash of occaine was so found dead. When investigators re-rowed his ski mask, they found a bullet hole

The alleged killers were no typical out-ws. They were a platoon of 28 soldiers who aleashed a barrage of some 150 bullets and ven grenades from roadside ditches and om behind bushes, according to a ballistics vestigator.

The alleged killers were no typical outlaws. They were a platoon of 28 soldiers who unleashed a barrage of some 150 bullets and seven grenades from roadside ditches and from behind bushes, according to a ballistics investigator.

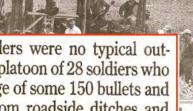
"You could hear the police shouting they had families and begging the soldiers not to shoot," said Arcesio Morales, 56, a patient at the psychiatric center who hid in a ditch during the 30-minute fusillade.

capture of the property of the

ord of hundreds of drug arrests, many of them high-level drug bosses who have been extradited to the United States.

"This is a unit whose training we've in-vested years in," said Naranjo, who led the campaign that dismanifed the Cali drug car-tel in the 1990s. "It's a group that frequently must take lie detector tests and whose mem-bers have even been called upon to testify against other police."









9 December 2006

International Anti-Corruption Day

#### With Corruption Everyone Pays

Nobody needs to be lectured on the evil of corruption. Societies that have massive corruption suffer misery in a thousand ways. The assumption that "free" markets and nonintervention as sole remedies against corruption is simply wrong. Each country produces is own type of corruption and no system is corruption-free. Corruption affects.

every country. Every year, over \$1 trillion is paid in bribes with devastating consequences, particularly in developing countries.

We at the United Nations Office on Drugs and We at the United Nations Ornice on Drugs and

against Corruption 10-14 December 2006

Crime (UNODC) believe that something can be done, Governments, the private sector, NGOs, the media, religious organizations and most importantly the average citizen, all have an important part to play. Corruption affects every country. Every year.

#### **Available Material**

- Brochures
- Posters
- <u>Logos</u>
   <u>Radiospots</u> / cuñas radiales

#### More

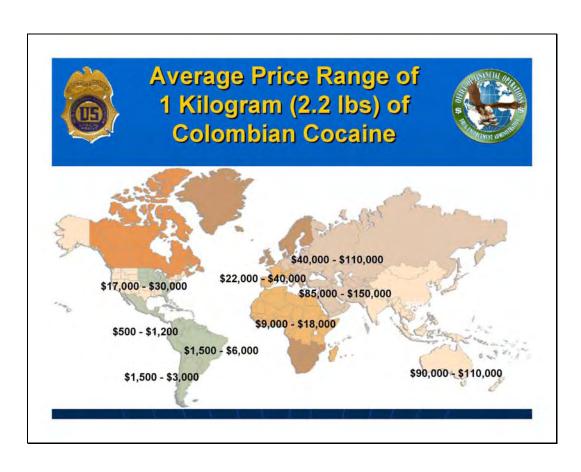
- Anti-Corruption Day <u>basketball clinic</u> in Cape Verde
   <u>Message</u> of UNODC Executive Director Antonio Maria Costa for International Anti-Corruption Day
   <u>First Conference of the States Parties to the UN Convention against Corruption 10-14 December 2006</u>

## Common Needs of Transnational Criminal Groups

- Corruption
- Security
- Communications
- Concealment of operations
- Financial management
- Vital service providers

# DEA Financial Enforcement Program

- Examples of identified financial management threats
  - Foreign Exchange Houses
  - Financial facilitators







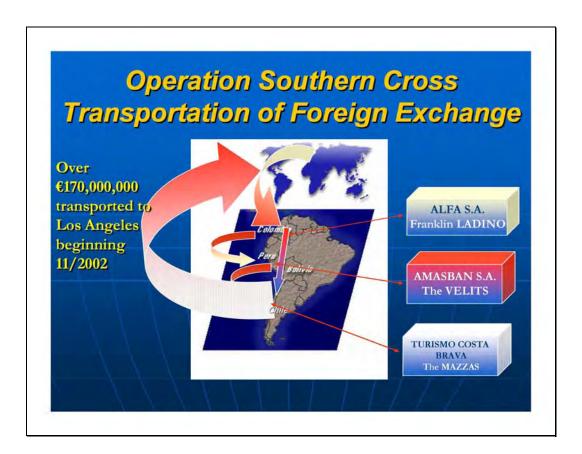


## INVESTIGATIVE ACTIVITY

- DEA Bogotá SIU begins intercepting 2 lines
- Oct, 2004 €800,000 seized at Madrid airport from Bernal organization Spanish authorities begin investigation
- March, 2005 Miami FD U/C "picks-up" €400,000 in Madrid

### INVESTIGATIVE ACTIVITY

- March 6, 2005 Spanish authorities seize €5.4 million from aircraft in Barcelona
- March 22, 2005 Spanish authorities seize 2,000 kilograms of cocaine and arrest 8
- March 23, 2005 Spanish authorities locate money stash house and seize €7.2 million. Also seize bank account with €3 million
- Spanish authorities believe €70 million sent to Mexico in previous 11 months



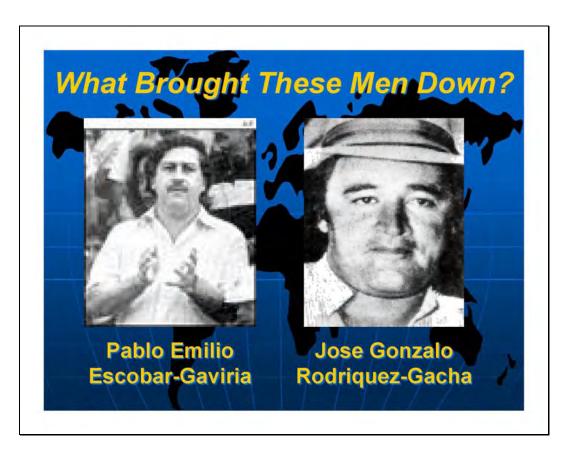


#### **Operation Southern Cross**

- Targeted exchange houses and couriers bringing Euros from Turismo Costa Brava (currency exchange house) in Chile to Los Angeles
- More than \$1 million in Euros per week
- All currency movement declared to authorities
- Picked up by armored car in Miami or Los Angeles
- 2004-2005: TCB declared \$80 million
   Euros purchased; next Casa claimed just
   \$2.5 million

#### **Operation Southern Cross**

- Chilean Investigative Police (PICH) and DEA Chile, Peru, Colombia, New York, Los Angeles, Miami
- Principal arrested 3/31/07 with \$1.9 million in Euros at LAX
- Chile: 7 Arrests, 4 Casas de Cambio and 2 residences valued at \$3.5 million seized
- \$1.9 Million seized from JP Morgan Chase bank account in Michigan
- Transnational strategy for transnational crimes—cooperation is the key

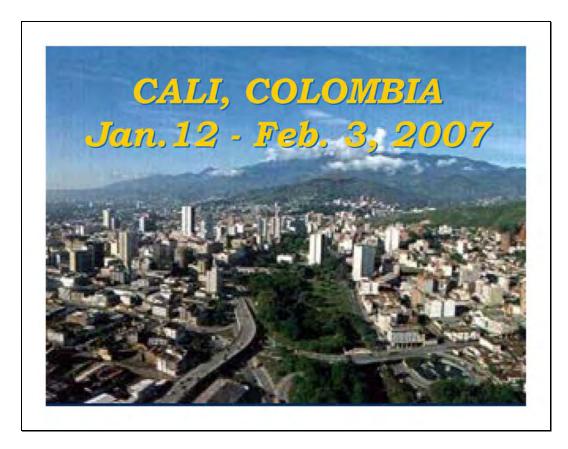


#### Their Financial Facilitators



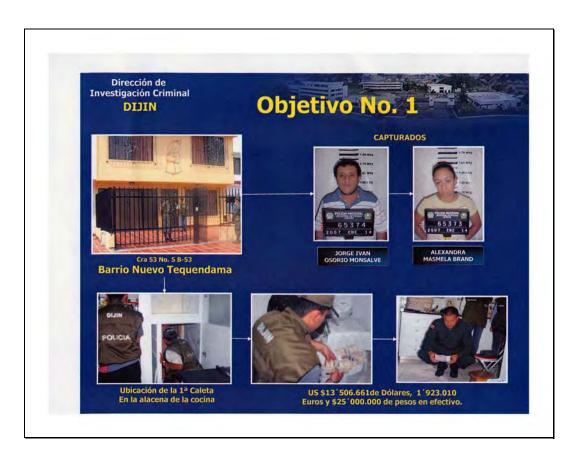
The financial linchpins of the drug organizations

- Mauricio Vives
   Carrillo's records
   identified over \$100
   million of Rodriquez Gacha's assets
- Attacks on Escobar's attorneys and accountants by Los Pepes left him without funds to hide from Colombian and U.S. authorities



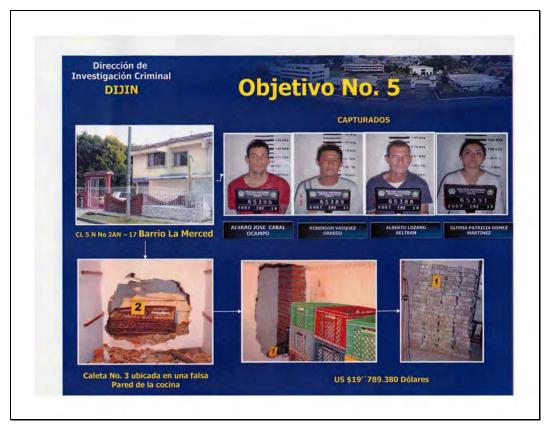












#### Juan Carlos Ramirez-Abadia, A/K/A Chupeta Assets Identified

- \$80 million in cash and gold seized
- Approximately \$700 million in property identified and seized in Colombia
- \$50 million in property seized in Brazil
- Ramirez-Abadia identified and captured in Brazil

# Drug Money Laundering Through Hawala Operator (HO)

- HO accepts financial responsibility for all parties to drug transaction
- HO pays deposit (usually 50%) to SoS on behalf of purchasers
- HO arranges for and pays for transportation of the drugs to the purchaser
- HO meets with HOs in destination and transit countries to arrange for handling of payment for drugs

# Drug Money Laundering Through Hawala Operator (HO)

- HO associates arrange for placement of funds into banking systems through contacts recruited within the banks
- Funds transferred to bank haven country in amounts under threshold reporting requirements using multiple accounts at different banks in nominee names
- Funds, less fee, are delivered to trafficker in currency, to trafficker controlled accounts or for payment of trade goods

# Variables Affecting Transnational Criminal Groups

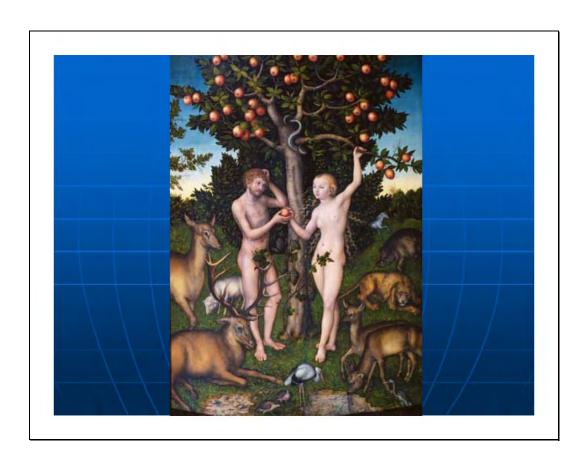
- Area of operation >
- Law enforcement presence and sophistication
- Lifestyle desired
- Legislative/regulatory regimes
- Foreign exchange capabilities
- Access to vulnerable jurisdictions

# Solutions

- Policy and investigations that support mission
- Efficient and effective use of resources
- Intelligence sharing
  - IDEC
- Collaborative efforts
  - Operation Red Wine
- Address corruption

# Solutions

- Get in front of financial technology
  - Prepaid/Stored value cards
  - Mobile wallets
- Promote transparency
  - Aruba example
- Look for system solutions
  - BMPE
  - €500 note
- Set goals





#### Institute for Defense Analyses

4850 Mark Center Drive • Alexandria, Virginia 22311-1882

United Nations Office On Drugs and Crime (UNODC) & U.S. State Department, Bureau of International Narcotics and Law Enforcement

Countering the Destabilizing Effects of Violent Transnational Crime December 5-6, 2007

# Highlights from Counter-Drug Studies – Analytical Perspectives

Arthur Fries afries@ida.org 703-845-2364 703-845-2274 fax

12/10/2007-1



This briefing was assembled and presented under an Institute for Defense Analyses (IDA) task sponsored by the State Department (DOS). The research summarized herein was conducted at IDA under various tasks sponsored by the Office of the Secretary of Defense (OSD) and the Office of National Drug Control Policy (ONDCP). Key IDA researchers that warrant special acknowledgment include Robert Anthony, Barry Crane, Andrew Cseko, Rex Rivolo, and Samir Soneji. Essential data sources include the Drug Enforcement Administration (DEA), Quest Diagnostics, Inc., and ONDCP. Mike Cala (ONDCP) kindly furnished (limited) review comments and specific slides.

The contents of this briefing and any expressed views are solely my responsibility. No official endorsement by DEA, DOS, IDA, OSD, ONDCP, Quest Diagnostics, or UNODC is intended or should be inferred.

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#### **Objectives**



- · Present highlights of counter-drug study analyses
  - Conducted at the Institute for Defense Analyses
  - Beginning in 1993
- · Focus on analytical methods & issues with wide applicability
  - Counter-crime domains
  - Counter-terrorism domains

12/10/2007-3



#### Outline

- Background
- Deterrence Theory
  - Database
  - Results
  - Implications
- · Counter-drug Indicators
  - Databases
  - Analytical objectives
  - STRIDE
    - » Market characterizations
    - » Time series depictions
    - » Correlations
    - » Sensitivity analyses
  - Workforce Drug Testing Data
    - » Time series depictions
    - » Choropleth maps
    - » Correlations



#### **BACKGROUND**

12/10/2007-5



## How To Evaluate the Effectiveness of Counter-Drug Operations?

- · Count Operation Steps Successfully Completed
- Interviews
  - Interdictors
  - Criminals ✓
- Measure Before & After
  - Cultivation
  - Farmland Prices
  - Interdictions
  - Seizures
  - U.S. price ✓
  - U.S. purity ✓
  - − Users



## How To Evaluate the Effectiveness of Counter-Drug Operations?

- Count Operation Steps Successfully Completed X
- Interviews
  - Interdictors
  - Criminals ✓ Rockwell International Special Investigations
- · Measure Before & After
  - Cultivation
  - Farmland Prices
  - Interdictions Seizures STRIDE
  - Seizures
  - U.S. price ✓U.S. purity ✓

12/10/2007-7



#### **DETERRENCE THEORY**

### Rockwell



- · Interview data (1989) from a Coast Guard study
- · Opinions of incarcerated smugglers
- Interviewers
  - Investigative expertise
  - Bilingual
  - Law enforcement & drug interdiction experience
- Smugglers
  - 1 to 10 loads smuggled
  - 20 to 50 years old
  - All levels of education
  - All types of drugs
  - US / Mexican / Colombian origin

12/10/2007-9

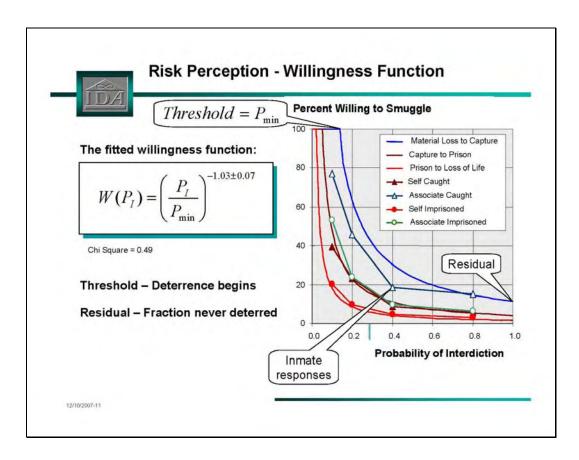


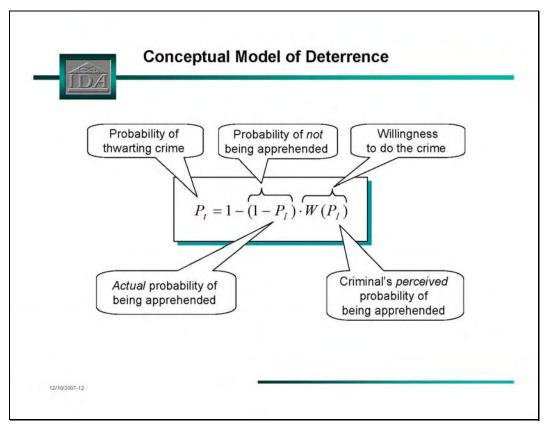
### Rockwell Content

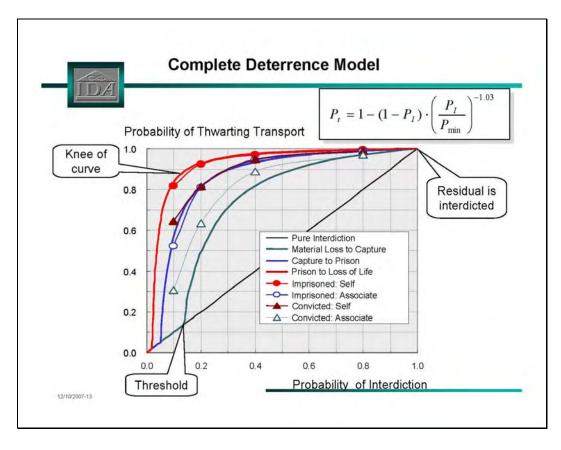
"I would not smuggle drugs into the U.S. if my chances of getting caught (caught and convicted, or caught, convicted, and imprisoned) were . . ."

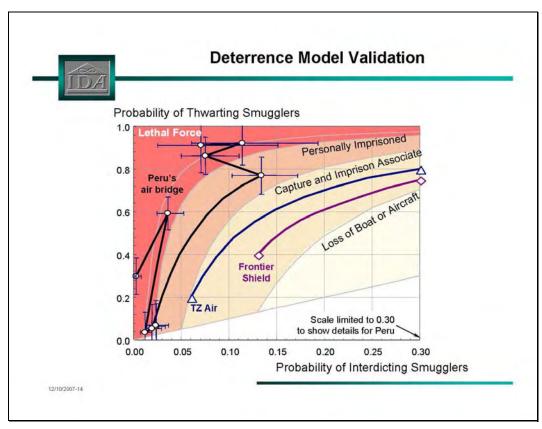
Probability of Interdiction	Imprisoned		Convicted		Caught	
	Self	Associate	Self	Associate	Self	Associate
1 in 10	83	43	72	32	63	21
1 in 5	11	27	16	25	17	29
2 in 6	5	13	9	26	15	25
4 in 5	2	3	4	5	3	3
Certain*	3	6	3	4	6	14
Respondents	104	92	104	92	104	92
No Answer	5	0	5	0	5	0

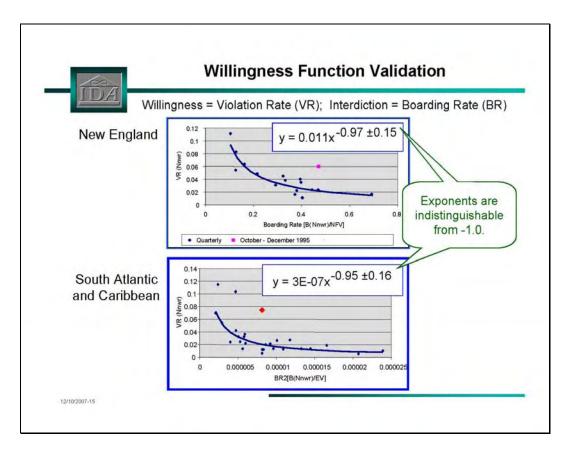
<sup>\*</sup> Note that the last response category combines 1) not willing to smuggle when faced with certain capture and 2) willing even if certain to be captured.

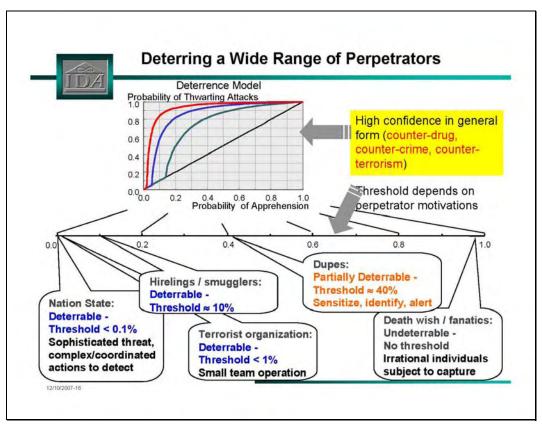












### **Resource Planning**



- Assets
  - Types
    - » Armed helicopters
  - Numbers
    - » Counter-drug
    - » USCG Deepwater study
  - Layered defenses
- · Required System Performance Capabilities
  - Counter-drug

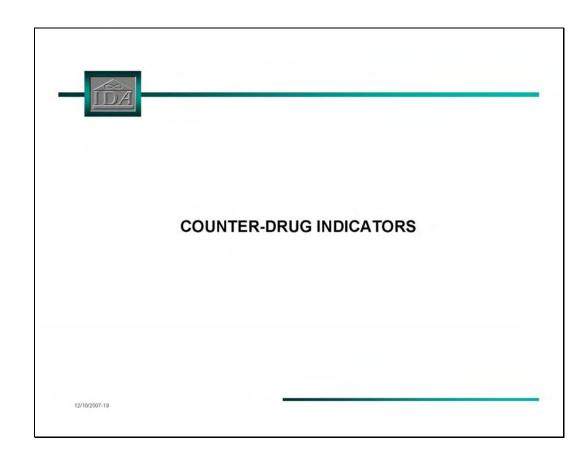
12/10/2007-17

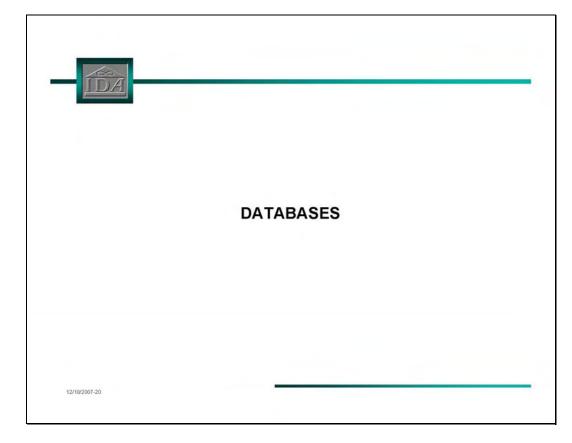
# **Operational Implications**



- $P_i < P_{min}$ 
  - Risks ignored by perpetrators
  - Increasing apprehensions with increasing effort signifies failure to deter
  - Interdictors could surge to search for a deterrence threshold
- $P_{l} \approx P_{min}$ 
  - Perpetrators may exhibit variable behavior
    - » Pulsing attempts
    - » Exploring other means
  - Interdictor surge operations signal to perpetrators that risks have increased to unacceptable levels
- $P_{l} > P_{min}$ 
  - Prompted by an initial surge of law-enforcement activity
  - Sharp decline in would-be perpetrators
    - » May take 2-5 months to set in

  - Fraction of would-be perpetrators actually interdicted flattens out
     Number of apprehensions or hostile casualties may be a misleading MOE
    - » Negative implications of a significant increase in the number of interdictions
      - · Recruitment or other expansion of the pool of would-be perpetrators
      - · Pending collapse of deterrence





### STRIDE



- System to Retrieve Information from Drug Evidence

  - Database beginning in early 1980's
    U.S. Drug Enforcement Administration (DEA)
- Input Sources

  - DEA
     Metropolitan Police of the District of Columbia (MPDC) X
  - Other Federal Police
- Transactions
  - Purchases (now about 5,000 annually) ✓ ✓
    Seizures ✓

  - Free samples

12/10/2007-21



### STRIDE Content

### Drugs

- Cocaine ✓
  - » Powder
  - » Crack
- Heroin
- Marijuana
- Methamphetamine
- Ecstasy
- Others

### **Data Records**

- Date
- Location
- Amount
- Price
- Purity

# Workforce Drug Testing Data



- · Quest Diagnostics, Inc.
- 8.5 Million Tests Annually
  - More with recent LabOne acquisition
  - Pre-employment & Random ✓ & Others
  - Federally Mandated Safety-Sensitive & General Workforce ✓
- Monthly Updates
- · "Drug Testing Index"
  - http://www.questdiagnostics.com/employersolutions/dti archives.html

12/10/2007-23

# Workforce Drug Testing Data Content

Date	Week	ek Zip Testing Work- Type force Drug Group		Drug Group	Cutoff	# Samples	# Positives	
9/1/2006	37	777	PRE-EMPLOY	FMSS	Amphetamines	1000.00	67	1
9/1/2006	37	777	PRE-EMPLOY	FMSS	Cocaine Metabolite	300.00	67	0
9/1/2006	37	777	PRE-EMPLOY	FMSS	Marijuana Metabolite	50.00	67	1
9/1/2006	37	777	PRE-EMPLOY	FMSS	Opiates	2000.00	67	0
9/1/2006	37	777	PRE-EMPLOY	FMSS	Phencylidine	25.00	67	0
9/1/2006	37	777	PRE-EMPLOY	GW	Amphetamines	300.00	5	0
9/1/2006	37	777	PRE-EMPLOY	GW	Amphetamines	1000.00	703	2
9/1/2006	37	777	PRE-EMPLOY	GW	Cocaine Metabolite	300.00	717	0
9/1/2006	37	777	PRE-EMPLOY	GW	Marijuana Metabolite	20.00	13	0
9/1/2006	37	777	PRE-EMPLOY	GW	Marijuana Metabolite	50.00	682	19
9/1/2006	37	777	PRE-EMPLOY	GW	Marijuana Metabolite	100.00	13	0
9/1/2006	37	777	PRE-EMPLOY	GW	Opiates	300.00	75	0
9/1/2006	37	777	PRE-EMPLOY	GW	Opiates	2000.00	642	0
9/1/2006	37	777	PRE-EMPLOY	GW	Phencylidine	25.00	704	0
9/1/2006	37	777	RANDOM	FMSS	Amphetamines	1000.00	80	0
9/1/2006	37	777	RANDOM	FMSS	Cocaine Metabolite	300.00	80	0
9/1/2006	37	777	RANDOM	FMSS	Marijuana Metabolite	50.00	80	2
9/1/2006	37	777	RANDOM	FMSS	Opiates	2000.00	80	0
9/1/2006	37	777	RANDOM	FMSS	Phencylidine	25.00	80	0
9/1/2006	37	777	RANDOM	GW	Amphetamines	300.00	1	0
9/1/2006	37	777	RANDOM	GW	Amphetamines	1000.00	53	0
9/1/2006	37	777	RANDOM	GW	Cocaine Metabolite	300.00	54	2
9/1/2006	37	777	RANDOM	GW	Marijuana Metabolite	20.00	1	0
9/1/2006	37	777	RANDOM	GW	Marijuana Metabolite	50.00	43	1
9/1/2006	37	777	RANDOM	GW	Marijuana Metabolite	100.00	10	2
9/1/2006	37	777	RANDOM	GW	Opiates	300.00	14	1
9/1/2006	37	777	RANDOM	GW	Opiates	2000.00	40	0
9/1/2006	37	777	RANDOM	GW	Phencylidine	25.00	54	0



### **ANALYTICAL OBJECTIVES**

12/10/2007-25



### Potential Uses for STRIDE & GW Data

### STRIDE Alone

- Time series of price & purity ✓
- Investigate effects of supply reduction & law enforcement activities
- Estimate demand functions
- Support estimation of drug consumption levels
- Characterize how drug markets work ✓

#### GW Alone

- Time series & choropleth maps of positivity rates ✓
  - » Down to state & city levels
- Investigate effects of supply reduction & law enforcement activities
  - » Down to state & city levels

### STRIDE & GW Together

- Mutually corroboration of trends & features ✓
- Characterization of market conditions
  - » Demand-driven
  - » Supply-driven

# IDA

### Technical Challenges In Using "Noisy Data"

- · Not Random Or Designed Samples
  - STRIDE buys/seizures & Quest testing are happenstance
- · May Not Be Representative Of Actual Markets
  - Difficult to infer "average U.S." metrics
  - STRIDE
    - » Need actual/estimated frequencies for type & purchase volume
    - » Need geographical interpolations
  - Workforce Drug Testing Data
    - » Need account for non-working population segments
    - » Need geographical interpolations
- Highly Variable Data
  - Location
  - Time
- · Use 'Appropriate' Methodological Tools
  - Portray true trends & features
  - Avoid artificially creating apparent trends & features

12/10/2007-27



### **Analysis Approaches**

- Accurate & Precise Estimates of "U.S. Averages"? X
  - Impracticable/Impossible
  - Unnecessary
- Indicators of Substantial Market Changes? ✓
  - Inform policy makers
  - Guide tactical/strategic initiatives
- Coherent Signals In The Midst Of Massive Noise! ✓
  - Simple, robust methodologies
  - Consistency checks across data subsets
  - Independent corroboration
    - » Related data sets
    - » Physical processes underlying data



### STRIDE MARKET CHARACTERIZATIONS

12/10/2007-29



## STRIDE Data Depictions

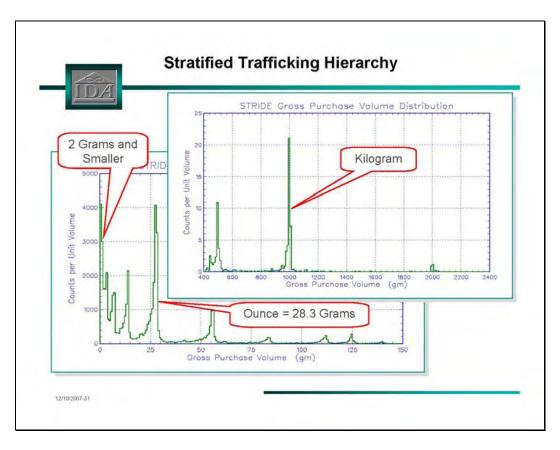
### Quantities

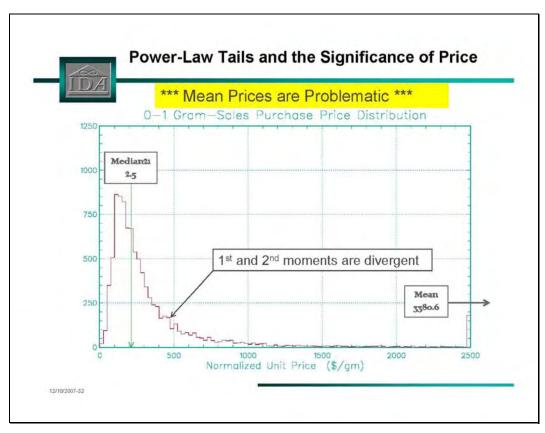
- Price
- Purity
- Normalized Price
  - » Price/Purity
    » 0 Purities?

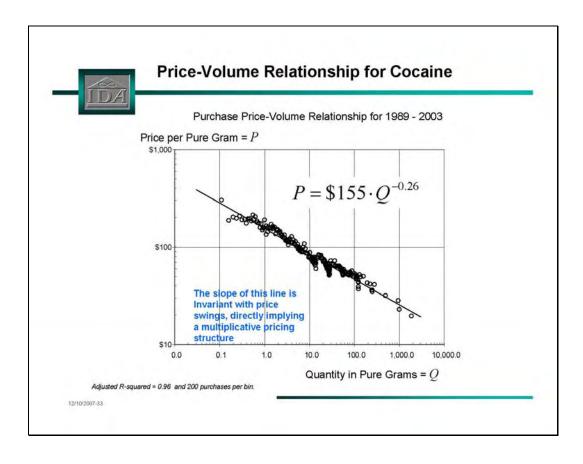
### Data Aggregation

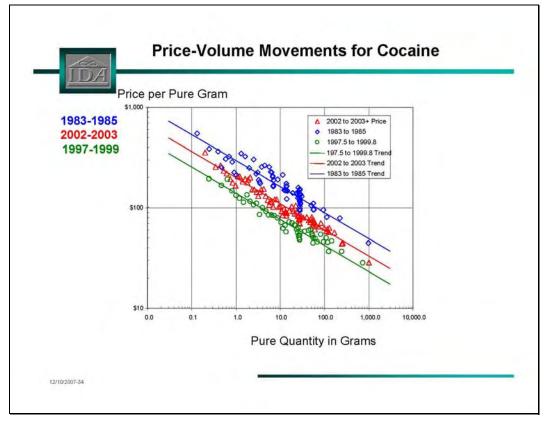
- Across entire U.S.
- Median for each set of 100 "coincident" transactions ✓ ✓

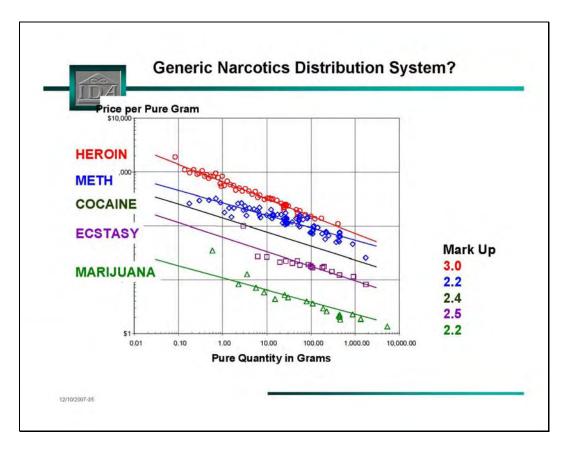
  - Time-coincident for time series
     Quantity-coincident for price-volume plots
- Smoothed depictions
- Monthly median ✓
   NOTE: Data bin sizes should not be too large or too small

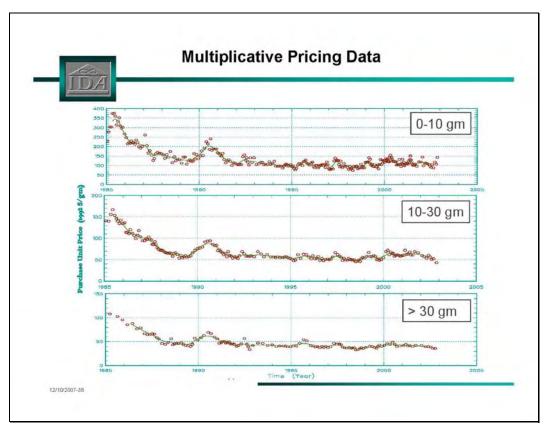


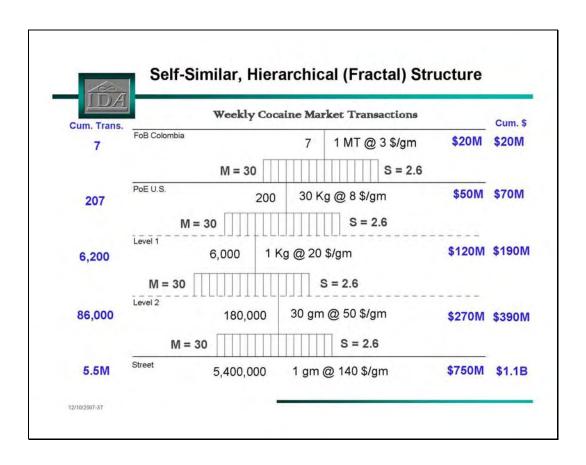


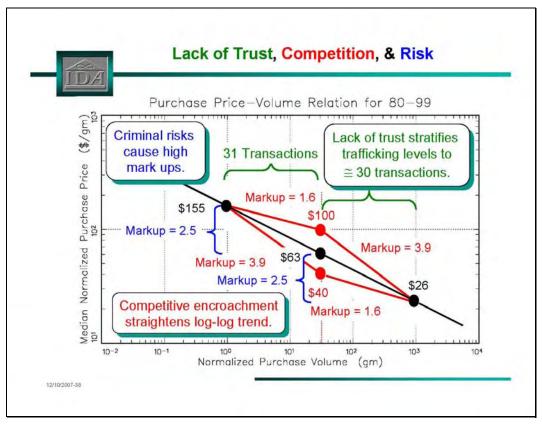


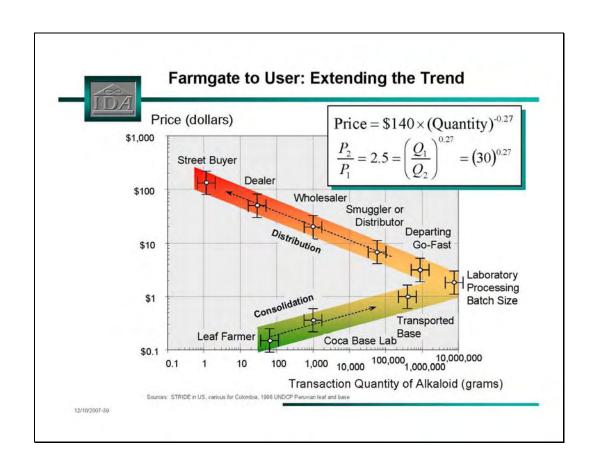






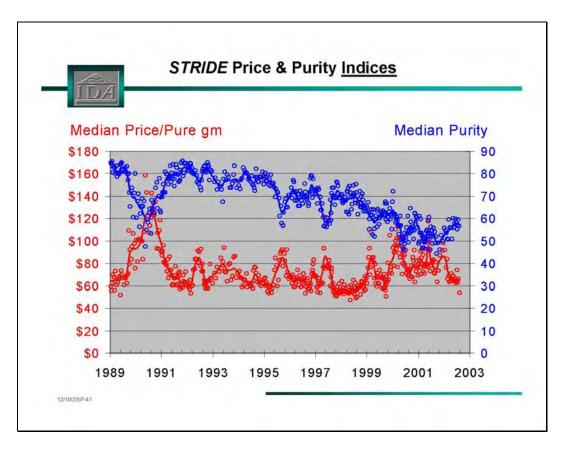


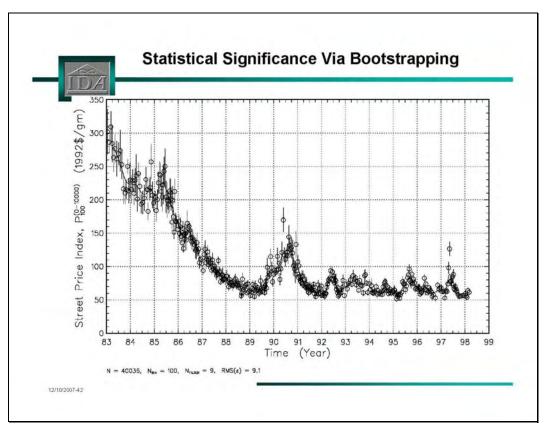


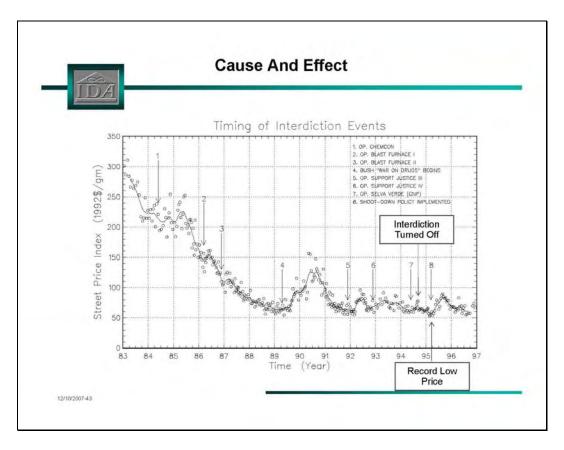


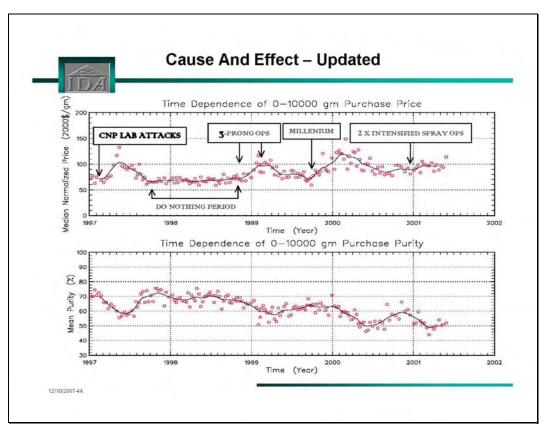


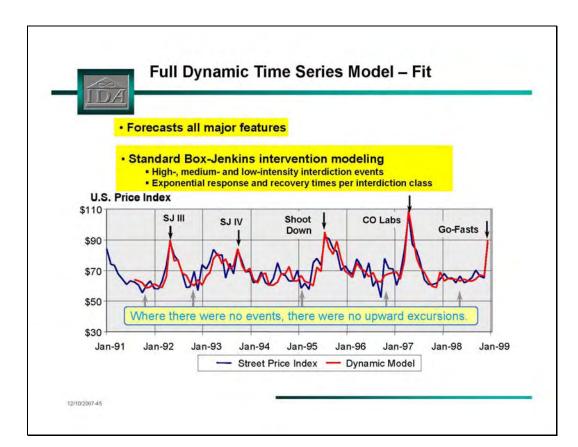
### **STRIDE TIME SERIES**













### Full Dynamic Time Series Model – Conclusions

- Parsimonious fit to index time series
  - Matches all significant peaks
  - Matches period of stability "Floor" of \$55-\$65

  - Stationary and well-behaved residuals
- Logical ordering of estimated index response time lags

  - 5 months for Peru shoot-down events
    4 months for Colombia laboratory attack events
  - 2 months for Caribbean go-fast boat interdiction events
- · Logical ordering of index impact coefficients for Peruvian air interdictions

  - 0 = Low-intensity operations (1 event)
     Medium-intensity operations (2-3 events)
    - < High-intensity operations (≥4 events)
  - Lethal medium-intensity = 5 x Non-lethal medium intensity
- Logical ordering of index recovery times for lethal & non-lethal Peruvian air interdictions

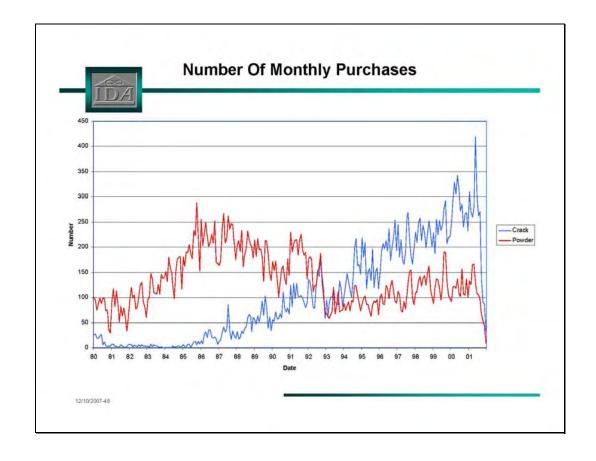
  - 4.5 months vs. 2 months for high intensity operations
     2 months vs. "0" months for medium-intensity operations

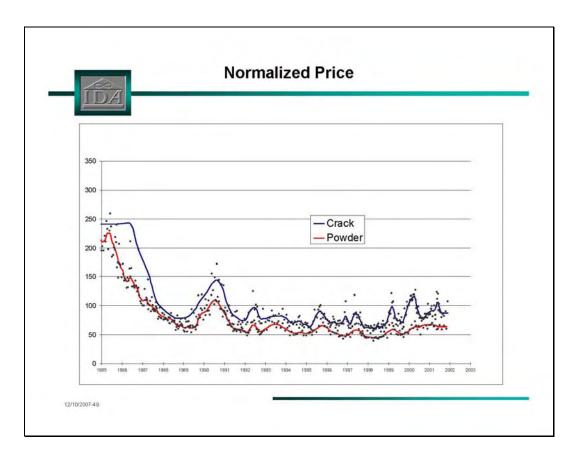


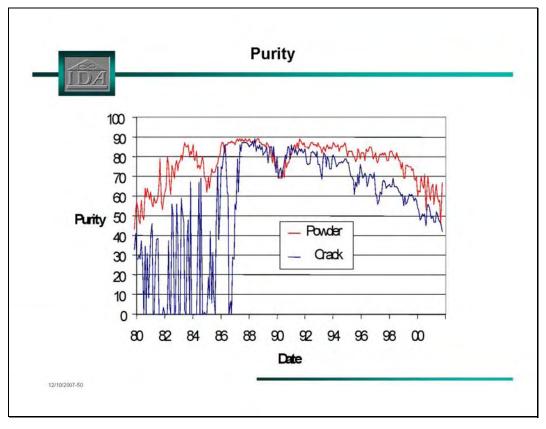
# Empirical Corroboration - Across STRIDE Subsets

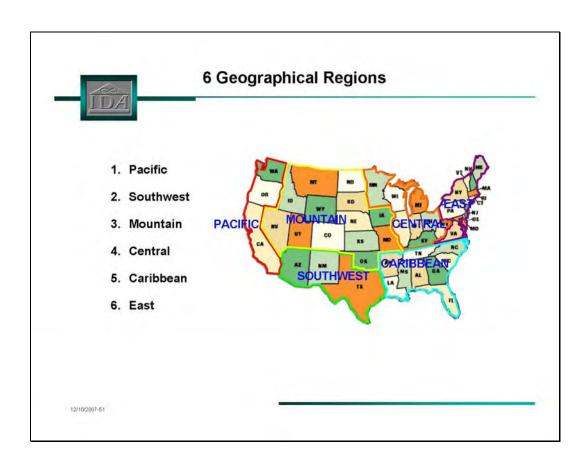
- · By Cocaine Type
  - PowderCrack
- · Across Geographical Regions
  - Caribbean
  - East
  - Southwest
  - Midwest
  - Mountain
  - Pacific
- · By Purchase Volume

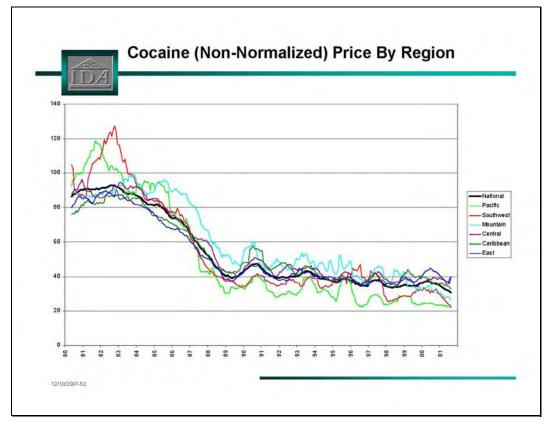
  - < 1 gm 1 10 gm 10 30 gm > 30 gm

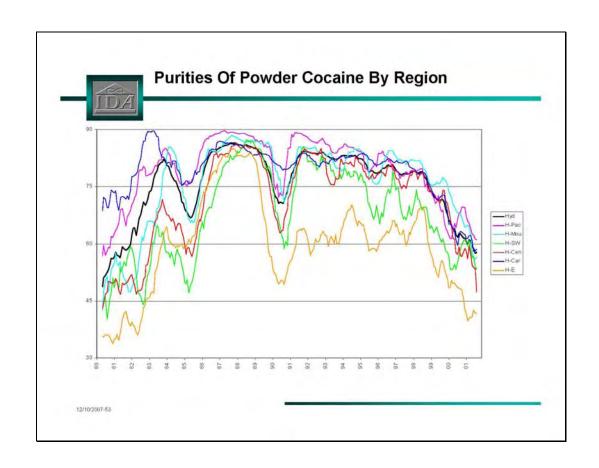








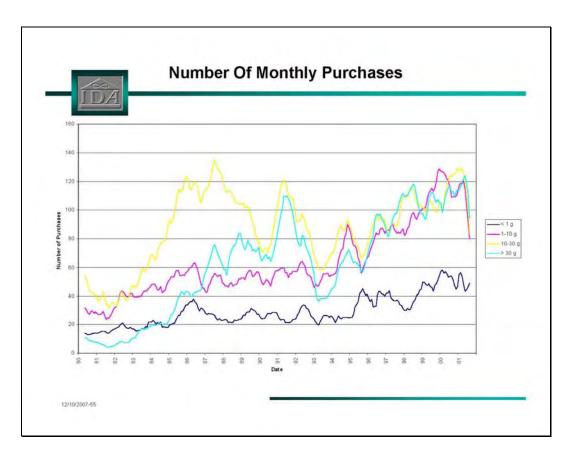


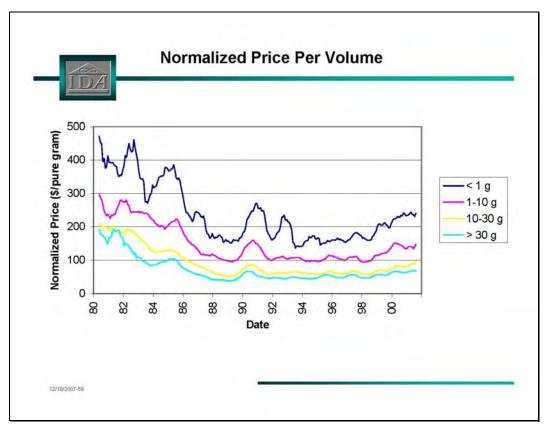


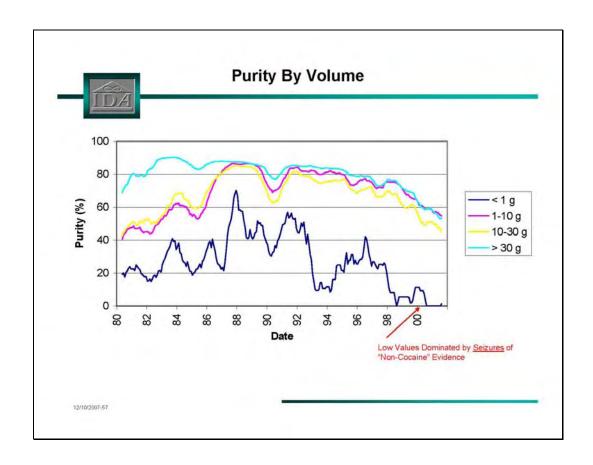


# **4 Purchase Volume Intervals**

- 1. < 1 gm
- 2. 1 10 gm
- 3. 10 –30 gm
- 4. > 30 gm



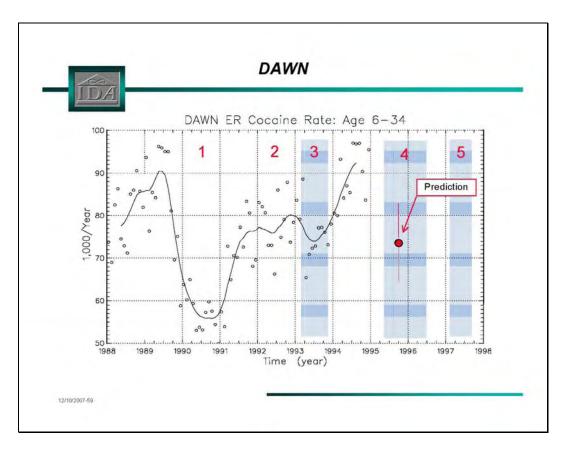


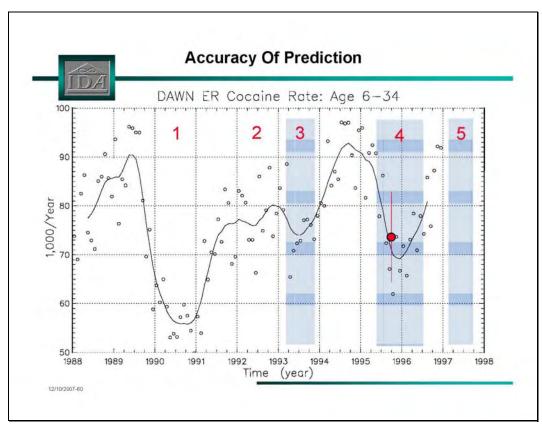


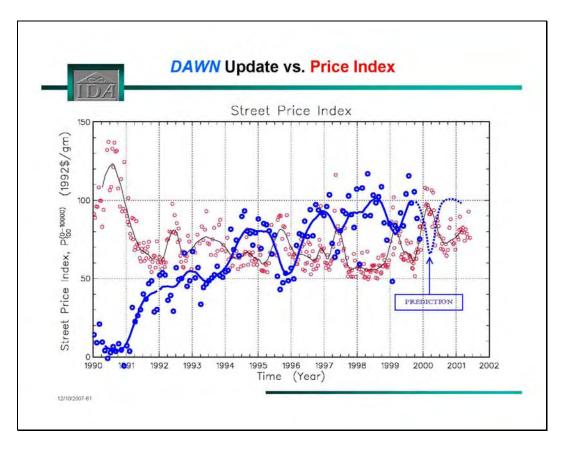
# ÍĎA

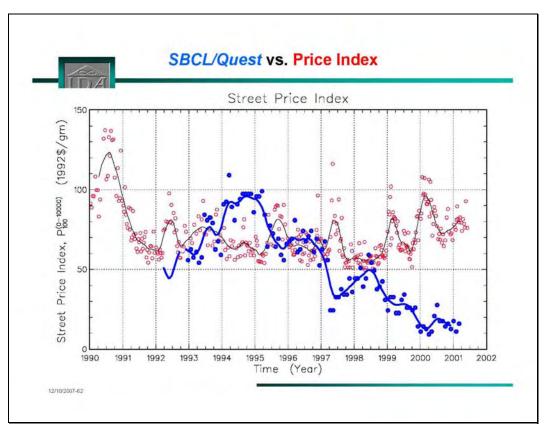
## Empirical Corroboration – Indirect Usage Indicators

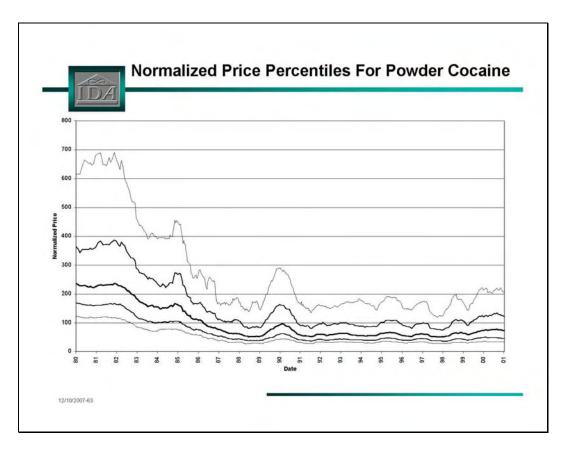
- Drug Abuse Warning Network (DAWN)
  - Number emergency room admittances linked to cocaine at participating hospitals
- Drug Usage Forecasting (DUF), now ADAM
  - Positive test rate from semi-random drug testing on several hundreds of arrestees in select major cities
- · Treatment Episode Data Set (TEDS)
  - Number cocaine treatments delivered by participating treatment centers
- SmithKline Beecham Clinical Laboratories (SBCL) →Quest (1999)
  - Positive test rate for cocaine, encompassing 250,000 800,000 monthly tests covering broad spectrum of American workplace
- · U.S. Navy positive test rates
- · DOJ total arrestees for cocaine & opium possession

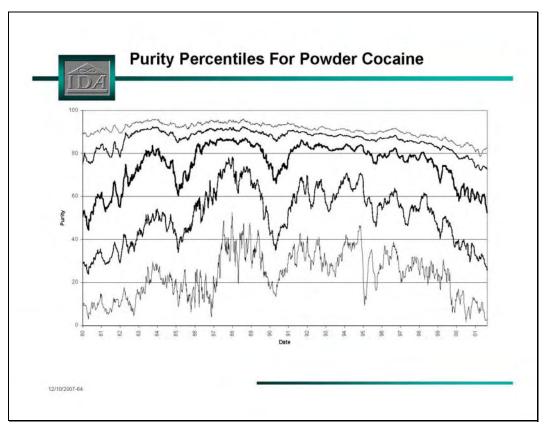








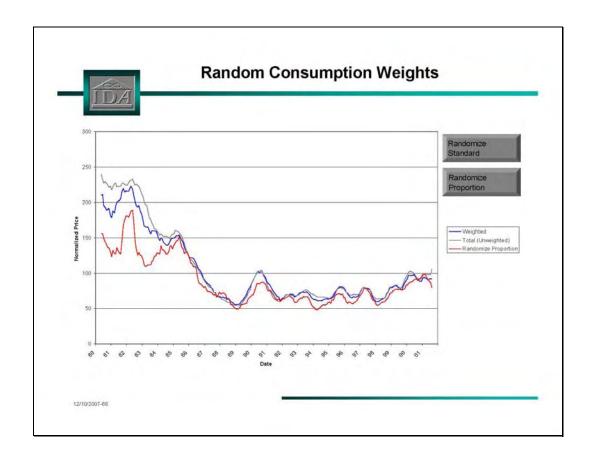


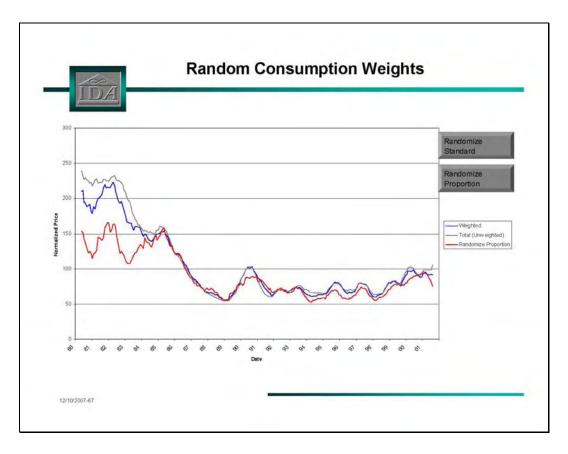


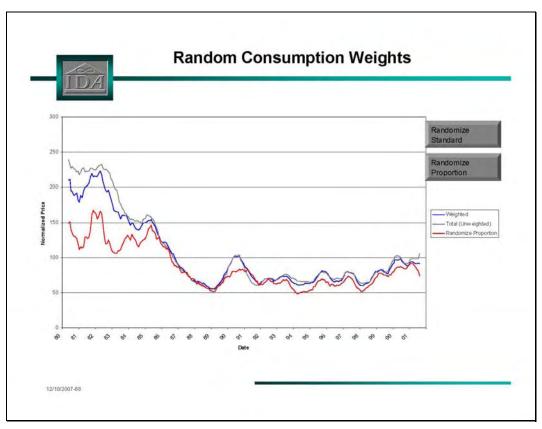


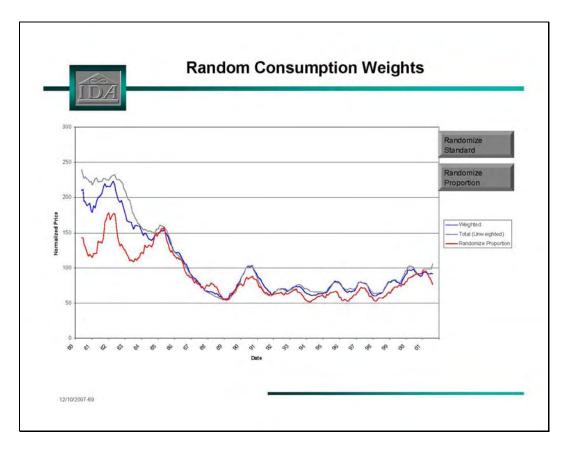
# Sensitivity Analyses – Required Precision?

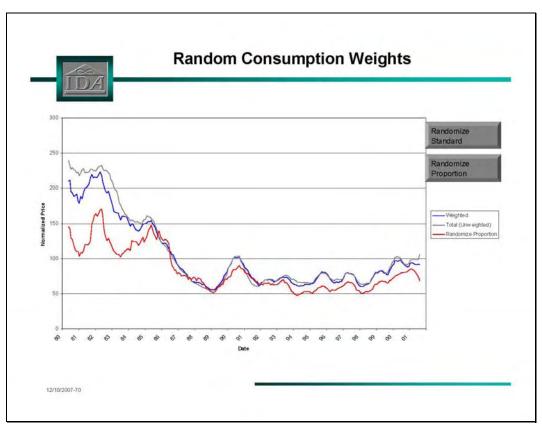
- ONE SIMPLIFIED EXAMPLE
- Consumption Levels
  - Per individual state/DC
  - Random Weights (0 < W < 1)
- Price Data
  - Random multiplication factor (0.5 < F < 1.5)</li>
- · How Much Can Price Index Vary?
  - Insensitive to precise consumption level estimates
  - Insensitive to precise price/purity data

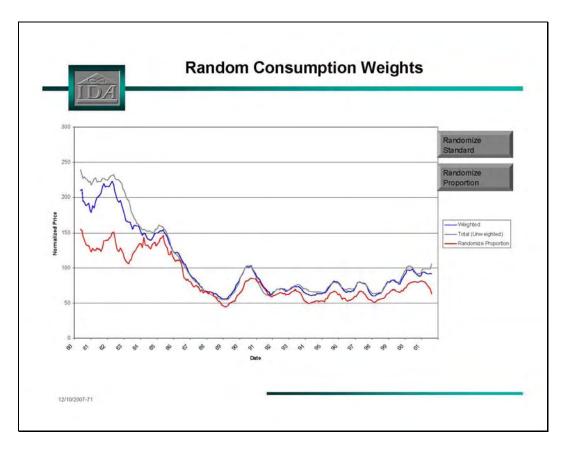


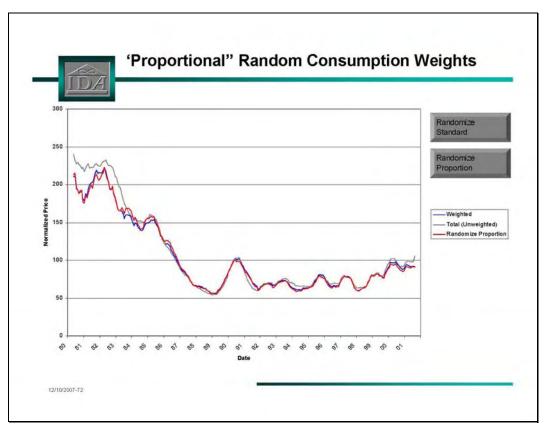


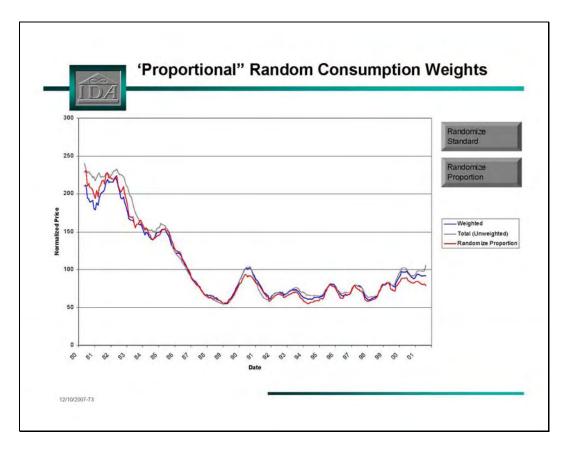


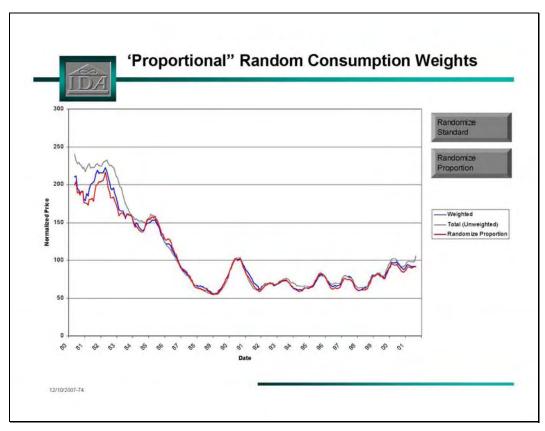


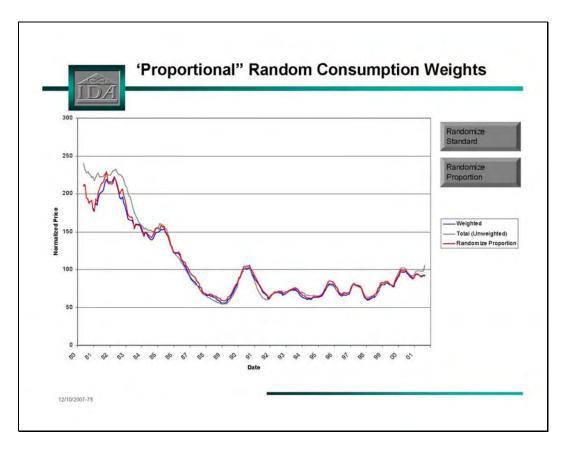


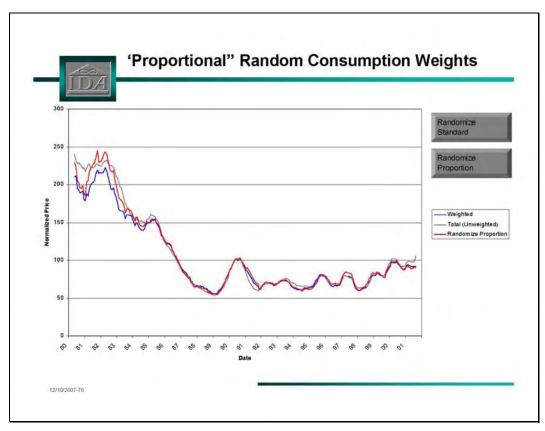


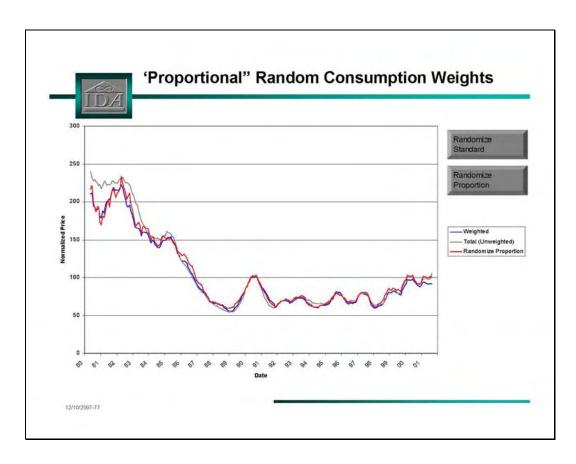


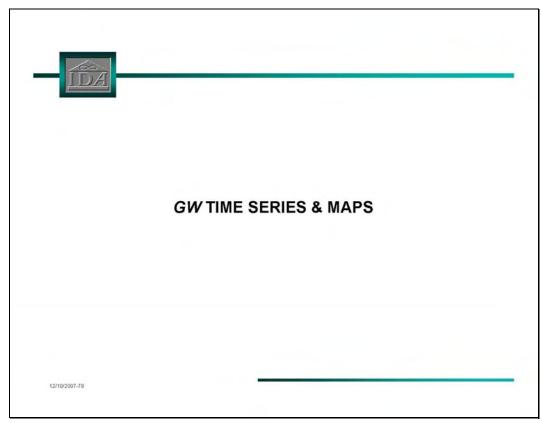


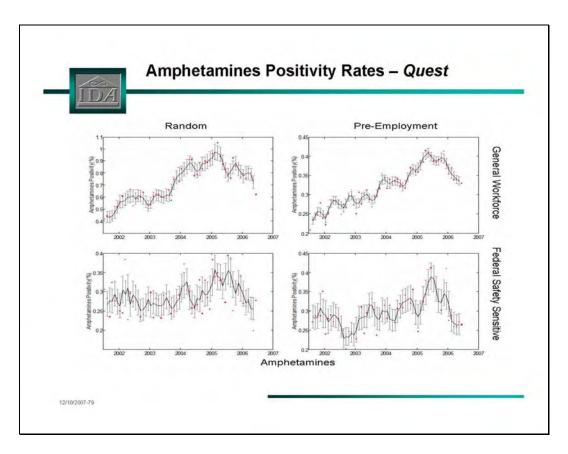


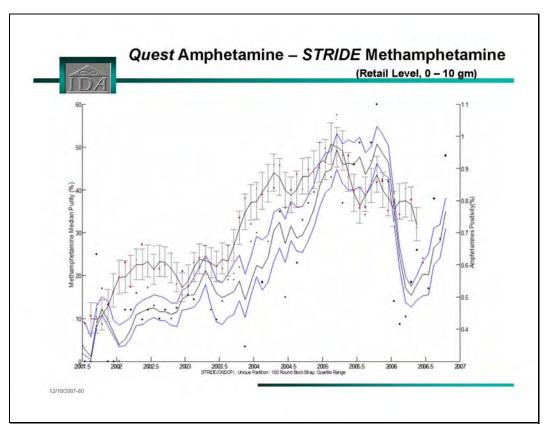


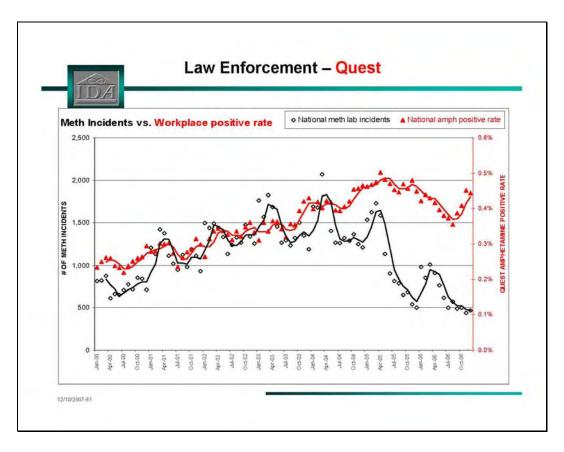


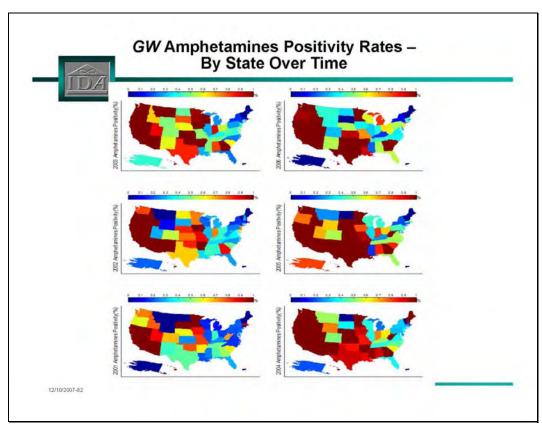


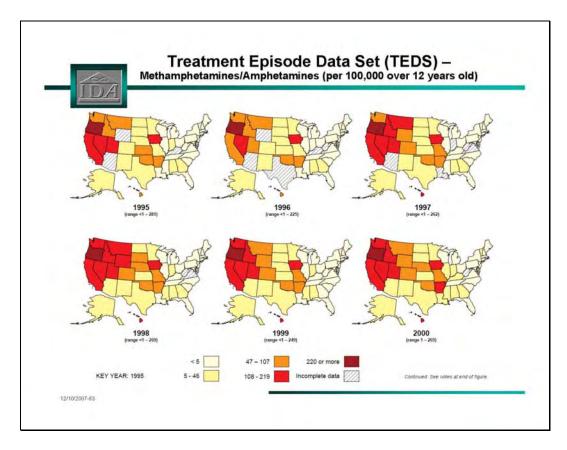


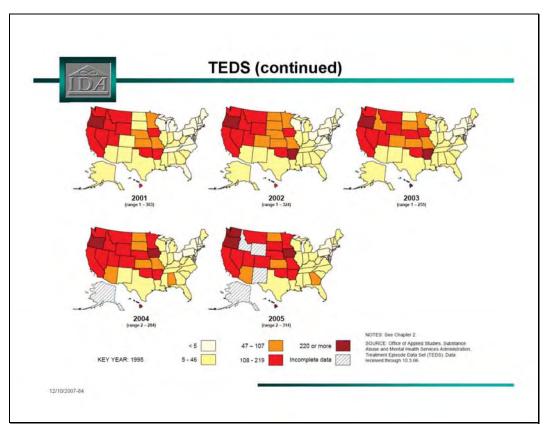


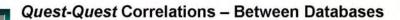












	Ampheta- mines	Cocaine	Marijuana	Opiates	PCP
GW Random to GW Pre-employ	0.85	0.13	0.73	0.18	0.33
GW Random to FMSS Random	0.30	-0.09	0.56	0.05	-0.14
GW Random to FMSS Pre-employ	0.40	0.10	0.61	-0.00	0.32
GW Pre-employ to FMSS Random	0.34	0.09	0.83	0.58	-0.13
GW Pre-employ to FMSS Pre-employ	0.55	0.23	0.90	0.74	0.46
FMSS Random to FMSS Pre-employ	0.39	0.16	0.83	0.59	-0.10

12/10/2007-85

# Quest-Quest Correlations – Between Regions

			MW	NE-S	NE-W	MW-S	W-S	MW-W
	GW	Pre-Employ	0.84	0.84	0.39	0.85	0.58	0.43
Amphetamines	GW	Random	0.28	0.47	-0.04	0.63	0.22	0.10
	FMSS	Pre-Employ	0.20	0.21	0.03	0.33	0.26	0.13
	FIVISS	Random	0.30	0.26	-0.12	0.33	0.08	-11.11
	gw	Pre-Employ	0.49	0.26	0.38	0.01	-0.02	0.53
Cocaine	300	Random	0.00	0.02	0.25	0.01	0.39	-0.08
Cocame	FMSS	Pre-Employ	-0.02	0.30	-0.07	0.17	0.32	0.01
	FINISS	Random	0.03	0.02	0.20	0.33	0.07	-0.04
Marijuana	gw	Pre-Employ	0.84	0.79	0.76	0.89	0.83	0.85
	GW	Random	0.42	0.42	0.29	0.38	0.45	0.27
	FMSS	Pre-Employ	0.75	0.64	0.66	0.80	0,66	0.65
		Random	0.59	0.6a	0.61	0.71	0.71	0.70
	gw	Pre-Employ	0.15	0.54	0.35	0.12	0.53	0.14
Oplates		Random	0.02	0.10	-0.12	0.19	-0.00	0.18
Opiates	FMSS	Pre-Employ	0.21	0.46	0.42	0.16	0.28	0.08
	FWSS	Random	0.36	-0.04	0.36	0.31	0.04	0.28
	gw	Pre-Employ	es.a	0.51	0.47	0.42	0.45	0.64
PCP	300	Random	0.26	0.02	0.01	0.03	0.20	0.16
, ,,	FMSS	Pre-Employ	0.12	0.12	0.26	-0.04	-0.03	0.12
	- 14103	Random	-0.04	-0.02	0.24	0.12	-0.04	0.03

12/10/2007-86

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## **Shadow Economies and** Corruption all over the World: What do we know?

September 2007 © Prof. Dr. Friedrich Schneider, University of Linz / AUSTRIA

- **Introduction: Statements about the Shadow** 1 **Economy and Corruption**
- 2 Some Theoretical Considerations about the **Shadow Economy and about Corruption**
- 3 The Size of the Shadow Economies: **Econometric Estimates and Results for 145** Countries
- The Dynamic Effects of the Shadow Economy 4 on the Official Economy (4.1) and on **Corruption (4.2)**
- 5 **Summary and Conclusions**
- Appendix: Methods to Estimate the Size of the Shadow Economy

September 2007

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- 1 Introduction: Statements about the Shadow Economy and Corruption
- (i) Size and development of the shadow economies as well of corruption are "hot" scientific and political topics around the world.
- (ii) Numerous political statements, that the shadow economy as well as corruption cause severe damages of the "official" economy.
- (iii) "Unfair" (Ruineous) competition between the enterpreneurs in the shadow economy and the official
- (iv) Mostly only one common policy measure: increase effective punishment to get rid of the shadow economy and of corruption.

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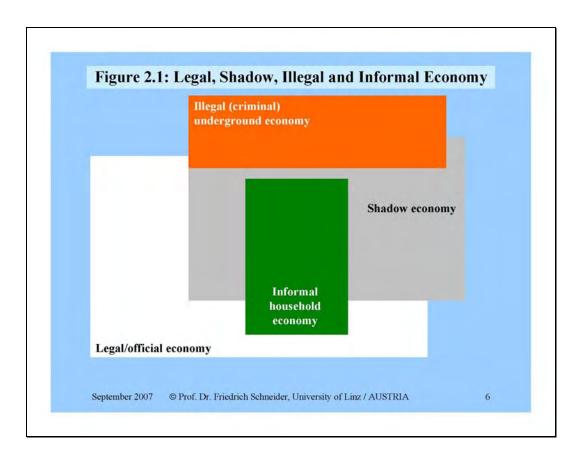
### 2.1. The Definition of the Shadow Economy

- (i) The shadow economy includes all legal production and provision of goods and services that are deliberately concealed from public authorities for the following four reasons:
- (1) To avoid payment of income, value added or other taxes,
- (2) To avoid payment of social security contributions,
- (3) To avoid having to meet certain legal standards such as minimum wages, maximum hours, safety standards, etc., and
- (4) To avoid complying with certain administrative completing procedures. such as statistical questionnaires or other administrative forms.

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## 2.1. The Definition of the Underground and Informal Household Economy

- (ii) Underground (classical crime) activities are all illegal actions that fit the characteristics of classical crime activities like burgarly, robbery, drug dealing, etc.
- (iii) Informal household economy consists of household enterprises that are not registered officially under various specific forms of national legislation.
- (iv) These two sectors ((ii) classical crime and (iii) household production) <u>are not</u> included in the shadow economy activities.

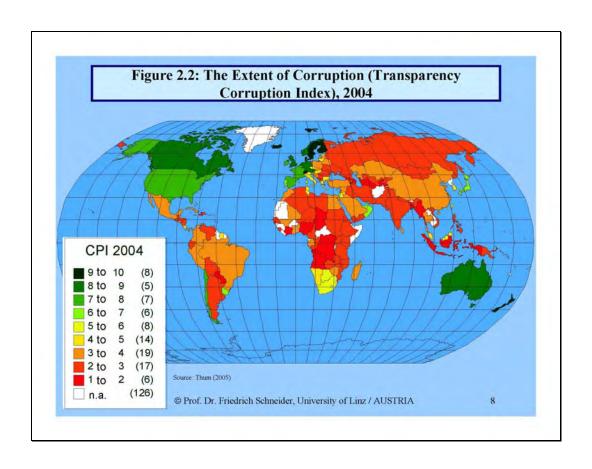


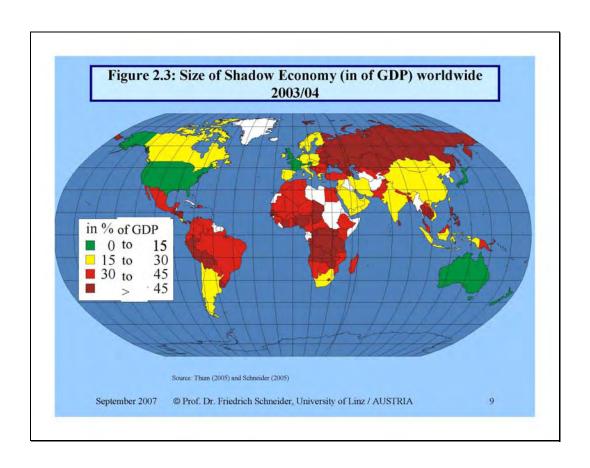
### 2.2. Definition of Corruption

Corruption is commonly defined as the misuse of public power for private benefit.

The term "private benefit" relates to receiving money or valuable assets.

"Public power" is exercised by bureaucrats, appointed to their office, and by politicians.

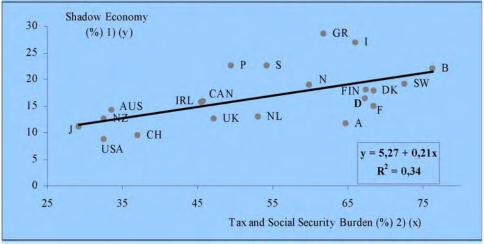




# 2.3. The Main Causes of Determining the Shadow Economy

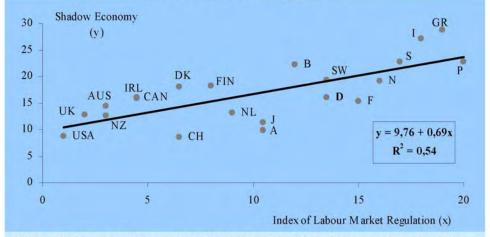
- 1 Tax and Social Security Contribution Burdens
- 2 Intensity of Regulations
- 3 Public Sector Services and Quality of State Institutions

Figure 2.3: Tax and Social Security Burden and the Size of the Shadow Economy in OECD-Countries (in percent of official GDP), Year 2002 1)



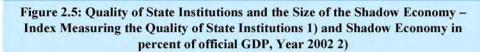
1) Size of the shadow economy, calculated with the DYMIMIC and currency demand method. 2) Total tax and social security burden of single average wage income earner (including social security payments from the employer) + value added tax. Source: OECD, Paris, 2003; Schneider, 2003. and Enste (2003) with own calculations.

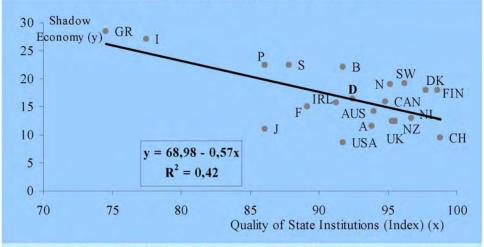
Figure 2.4: Labour Market Regulation and the Size of the Shadow Economy: Rank of the Labour Market Regulations 1) and Size of the Economy in percent of official GDP, Years 1999 and 2000



1) Labour Market Regulations on the basis of OECD calculations. The higher the rank number, the more is the labour market regulated.

Source: OECD, Paris, 1999, 2003.





1) Governance-Index of the Worldbank; 0=lowest quality and 100=hightest quality of state institutions. Source: Worldbank, 2003; Schneider, 2003 and Enste (2003). 2) Size of the shadow economy, calculated with the help of the DYMIMC and currency demand method.

### 2.3. The Main Causes of the Increase of the Shadow Economy

Table 2.1: What are the Main Causes of the Increase of the Shadow Economy?

Factors Influencing the Shadow Economy						
The most important driving forces are:	: Influence on the Shadow Economy (i					
	(i)	(ii)				
(1) Increase of the Tax and Social Security Contribution Burdens	35-38%	45-52%				
(2) Intensity of State Regulations	8-10%	10-15%				
(3) Social Transfers	5-7%	5-8%				
(4) Specific Labor Market Regulations	5-7%	5-8%				
(5) Public Sector Services	5-7%	5-8%				
(6) Tax Morale	22-25%	-				
Overall influence	76-94%	70-90%				

(i) Average values of empirical results of 28 studies.

(ii) Average value of "only" 15 studies.

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# 3.1 The DYMIMIC estimations of the shadow economy for 110 countries

- 3.1.1 Developing Countries
- 3.1.2 Transition Countries
- 3.1.3 OECD Countries

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		N = 480 $D.F.^{5} = 41$	determined by $0.5$ (p + $\alpha$ + 1) – t; with p = number
		$TMNCV^{3} = 0.056$ $AGFI^{4} = 0.721$	between 0 and 1; 1 = per 5) The degrees of freedo
	Test-statistics	RMSE <sup>1)</sup> = 0.0010 <sup>(*)</sup> (p-value = 0.903) Chi-square <sup>2)</sup> = 8.50 (p-value = 0.913)	4) Test of Adjusted Goo Fit Index (AGFI), varying
	per capita	(4.07)	and kurtosis.
	Change of local currency	$\lambda 9 = 0.371**$	for Continuous Variable (TMNCV); p-values of
	Annual rate of GDP	$\lambda 8 = -1$ (Residuum)	normal distributions. 3) Test of Multivariate !
2004/05			tables 3.1-3.3 using a te
1999/00 to 2004/05	Employment quota (in % of population 18-64)	λ7 = -0.603* (-2.86)	multinomial distribution given for a all three equ
over	Indicator Variables	17 - 0.602#	sample ( $N \ge 100$ ) and
Islands		(1.31)	a statistical validity with
Pacific	Lagged endogenous variable	$\lambda 6 = 0.241^{(*)}$	covariance matrix). Thi
West	and the salam (in care)	(-2.21)	to $\Sigma$ ( $\theta$ ) (model implied
Africa, Asia and South	GDP per capita (in US-\$)	λ5 = -0.143*	then the matrix S (samp covariance matrix) will
America,		(4.12)	model is asymptotically
South	Unemployment quota (%)	λ4 = 0.317**	2) If the structural equa
Middle and			value varies between 0.0
countries in	5 least economic freedom)		RMSEA < 0.05; the RM
developing	Foundation: score 1 most economic freedom,	(2.61)	(RMSEA) for test of clo
96	Burden of state regulation (Index, Heritage	$\lambda 3 = 0.274**$	Error of Approximation
shadow economy of	A CONTRACT OF A	(3.01)	1) Steigers Root Mean S
of the shadow	Share of indirect taxation and customs duties (in % of GDP)	$\lambda 2 = 0.234**$	significant at the 90%, 9
of the size		10-30111	t-statistics is statistically
Estimations	(in % of GDP)	(1.70)	parentheses (*); *; ** m
	Share of direct taxation	$\lambda 1 = 0.14^{(*)}$	t-statistics are given in
Table 3.1.1:	Cause Variables	Estimated Coefficients	Notes:

	Cause Variables	Estimated Coefficients	Notes:
DYMIMIC	Share of direct taxation	$\lambda 1 = 0.387**$	t-statistics are given in
of the Shadow	+ share of social security payments (in % of GDP)	(3.03)	parentheses (*); *; ** means the t-statistics is statistically significant at the 90%, 95%, or
Economy of	Share of indirect taxation	$\lambda 2 = 0.294*$	99% confidence level.
25 Central and East	+ customs duties (in % of GDP)	(2.62)	1) Steigers Root Mean Square Error of Approximation
	Burden of state regulation (Index, Heritage	$\lambda 3 = 0.202*$	(RMSEA) for test of close fit;
and Former Soviet Union Countries	Foundation: score 1 most economic freedom, 5 least economic freedom)	(2.56)	RMSEA < 0.05; the RMSEA- value varies between 0.0 and 1.0. 2) If the structural equation
and 3	Unemployment quota (%)	$\lambda 4 = 0.345**$	model is asymptotically correct,
Communist Countries,		(3.21)	then the matrix S (sample covariance matrix) will be equal
a care	GDP per capita (in US-\$)	λ5 = -0.194** (-2.88)	to $\Sigma$ ( $\theta$ ) (model implied covariance matrix). This test has
1999/00 to	Lagged endogenous variable	λ6 = 0.214(*)	a statistical validity with a large
2004/05	Lagged endogenous variable	(1.80)	sample (N ≥ 100) and
	Indicator Variables		multinomial distributions; both is
	Employment quota	λ7 = -0.612**	given for a all three equations in
	(as % of total population 18-64)	(-3.57)	tables 3.1.1-3.1.3 using a test of multi normal distributions.
Α	Annual rate of GDP	λ8 = -1.00 (Residuum)	Test of Multivariate Normality for Continuous Variables     (TMNCV); p-values of skewness
	Change of local currency	$\lambda 9 = 0.406**$	and kurtosis.
	per capita	(3.20)	Test of Adjusted Goodness of Fit Index (AGFI), varying
	Test-statistics	RMSE <sup>13</sup> = 0.0010 <sup>(*)</sup> (p-value = 0.889) Chi-square <sup>2)</sup> = 342.66 (p-value = 0.701) TMCV <sup>3)</sup> = 0.084	between 0 and 1; 1 = perfect fit.  5) The degrees of freedom are
	1 est-statustics	$AGFI^{(i)} = 0.682$ N = 140	determined by 0.5 $(p + q) (p + q + 1) - t$ ; with $p =$ number of
		N = 140 D.F. <sup>5)</sup> = 34	indicators; q = number of causes

able 3.1.3: DYMIMIC	Cause Variables	<b>Estimated Coefficients</b>
Estimation of the hadow Economy of 21	Share of direct taxation	$\lambda 1 = 0.384**$
ighly developed OECD Countries, years	(in % of GDP)	(3.06)
1990/91 to 2004/05-	Share of indirect taxation	$\lambda 2 = 0.196(*)$
PART 1	(in % of GDP)	(1.84)
	Share of social security contribution	$\lambda 3 = 0.506**$
	(in % of GDP)	(3.86)
	Burden of state regulation (index of labour	$\lambda 4 = 0.213(*)$
	market regulation, Heritage Foundation, score 1 least regular, score 5 most regular)	(1.96)
	Quality of state institutions (rule of law,	$\lambda 5 = -0.307**$
	World Bank, score -3 worst and +3 best case)	(-2.61)
	Tax morale (WUS and EUS, Index, Scale tax	$\lambda 6 = -0.582**$
	cheating always justified =1, never justified =10)	(-3.66)
	Unemployment quota (%)	$\lambda 7 = 0.324**$
		(2.61)
	GDP per capita (in US-\$)	$\lambda 8 = -0.106**$
		(-3.04)
	Lagged endogenous variable	$\lambda 9 = -0.165^{(*)}$
September 2		(-1.66)

Table 3.1.3: DYMIMIC Estimation of the Shadow Economy of 21 highly developed OECD Countries, years 1990/91 to 2004/05 – PART 2

Indicator Variables	Estimated Coefficients				
Employment quota	λ10= -0.626**				
(in % of population 18-64)	(-2.72)				
Average working time (per week)	$\lambda 11 = -1.00 $ (Residuum)				
Annual rate of GDP (adjusted for the mean	$\lambda 12 = -0.274**$				
of all 22 OECD countries)	(-3.03)				
Change of local currency	$\lambda 13 = 0.312**$				
per capita	(3.74)				
	$RMSE^{1)} = 0.0016* (p-value = 0.903)$				
Carl Carlo	Chi-square <sup>2)</sup> = $26.43$ (p-value = $0.906$ )				
Test-statistics	$TMCV^{3)} = 0.049$				
10000000	$AGFI^{4)} = 0.763$				
	N = 168				
	D.F. <sup>5)</sup> = 67				

t-statistics are given in parentheses (\*); \*; \*\* means the t-statistics is statistically significant at the 90%, 95%, or 99% confidence level. 1) Steigers Root Mean Square Error of Approximation (RMSEA) for test of close fit; RMSEA < 0.05; the RMSEAvalue varies between 0.0 and 1.0.
2) If the structural equation model is asymptotically correct, then the matrix S (sample covariance matrix) will be equal to  $\Sigma$  ( $\theta$ ) (model implied covariance matrix). This test has a statistical validity with a large sample ( $N \ge 100$ ) and multinomial distributions; both is given for a all three equations in tables 3.1.1-3.1.3 using a test of multi normal distributions. 3) Test of Multivariate Normality for Continuous Variables (TMNCV); p-values of skewness and kurtosis 4) Test of Adjusted Goodness of

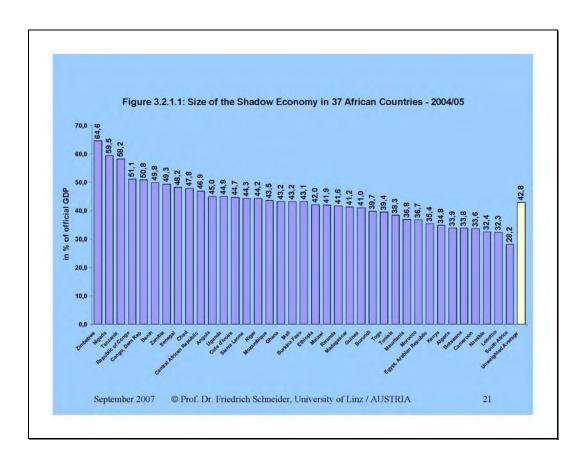
Fit Index (AGFI), varying between 0 and 1; 1 = perfect fit. 5) The degrees of freedom are determined by 0.5 (p + q) (p + q)+1)-t; with p = number of indicators; q = number of causes; t = the number for free

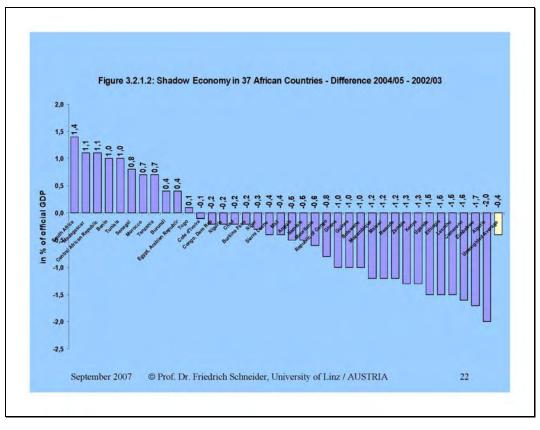
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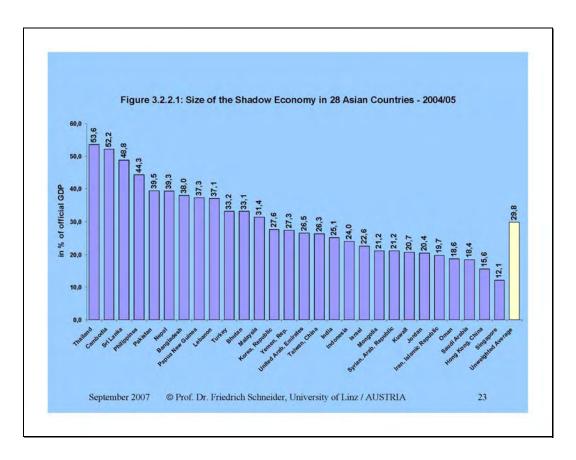
© Prof. Dr. Friedrich Schneider, University of Linz / AUSTRIA parameters.

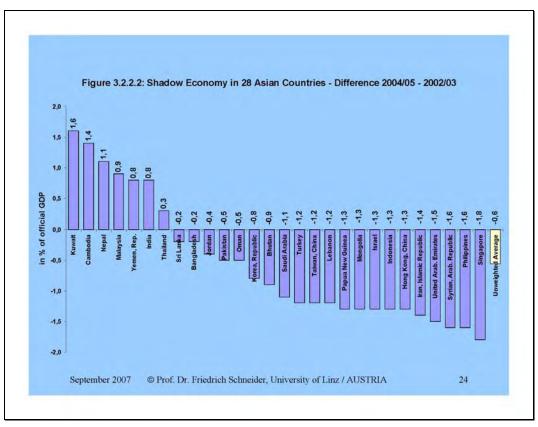
### 3.2 The Size of the Shadow Economies all over the **World - Findings for 145 Countries**

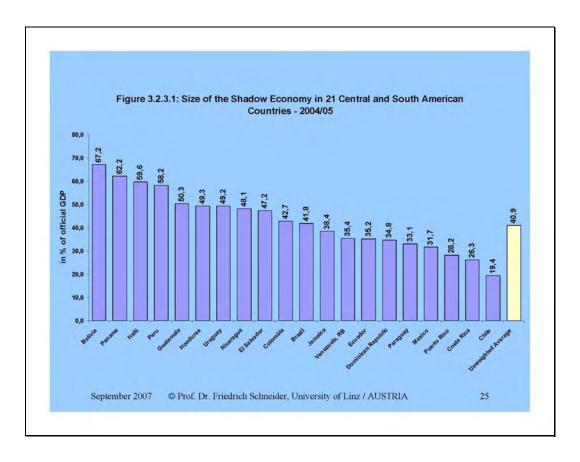
- 3.2.1 Developing Countries (Africa, Asia, South and Middle America)
- 3.2.2 Transition Countries (European and Former **Sowjet Union Nations)**
- 3.2.3 Highly Developed OECD Countries

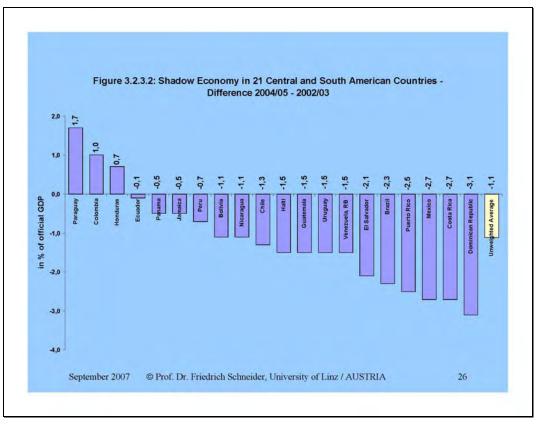


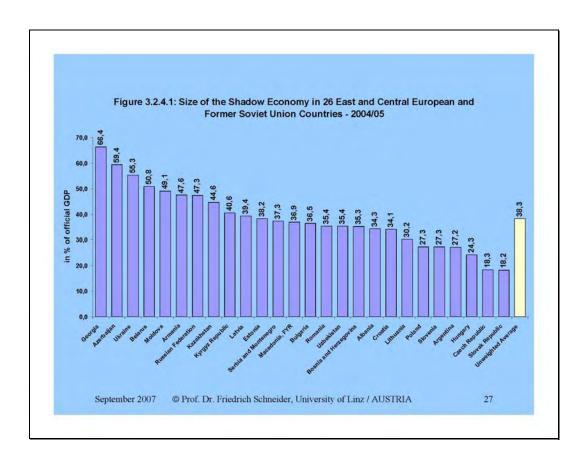


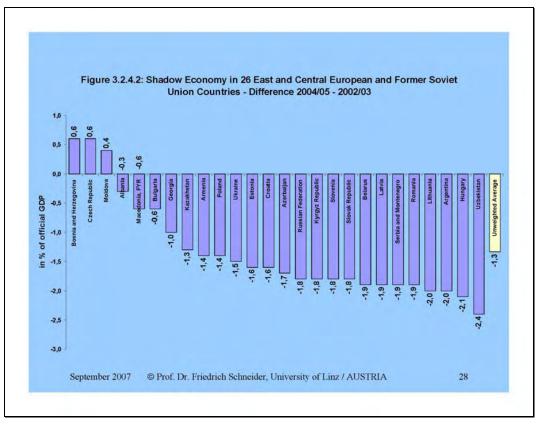










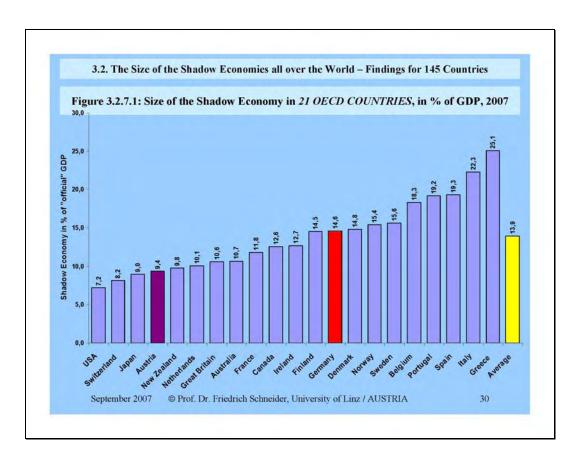


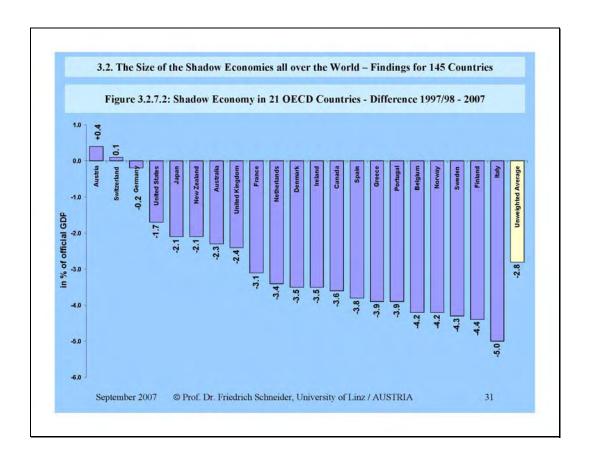
3.2. The Size of the Shadow Economies all over the World – Findings for 145 Countries

Table 3.2.1: The Size of the Shadow Economy of 21 OECD Countries over time

	1989/90	1990/93	1994/95	1997/98	1999/2000	2001/2002	2002/2003	2004	2005	2006	2007 1)
Australia	10.1	13.0	13.5	14.0	14,3	14,1	13,5	13,2	12,6	11,4	11,7
Austria	6.9	7.1	8.6	9.0	9,8	10,6	10,9	11,0	10,3	9,7	9,4
Belgium	19.3	20.8	21.5	22.5	22,2	22	21,0	20,7	20,1	19,2	18,3
Canada	12.8	13.5	14.8	16.2	16	15,8	15,2	15,1	14,3	13,2	12,6
Denmark	10.8	15.0	17.8	18.3	18	17,9	17,3	17,1	16,5	15,4	14,8
Finland	13.4	16.1	18.2	18.9	18,1	18	17,4	17,2	16,6	15,3	14,5
France	9.0	13.8	14.5	14.9	15,2	15	14,5	14,3	13,8	12,4	11,8
Germany	11.8	12.5	13.5	14.9	16	16,3	16,8	16,2	15,6	15,0	14,7
Great Britain	9.6	11.2	12.5	13.0	12,7	12,5	12,2	12,3	12,0	11,1	10,6
Greece	22.6	24.9	28.6	29.0	28,7	28,5	28,2	28,1	27,6	26,2	25,1
Ireland	11.0	14.2	15.4	16.2	15,9	15,7	15,3	15,2	14,8	13,4	12,7
Italy	22.8	24.0	26.0	27.3	27,1	27	25,7	25,2	24,4	23,2	22,3
Japan	8.8	9.5	10.6	11.1	11,2	11,1	10,8	10,7	10,3	9,4	9,0
Netherlands	11.9	12.7	13.7	13.5	13,1	13	12,6	12,5	12,0	10,9	10,1
New Zealand	9.2	9.0	11.3	11.9	12,8	12,6	12,3	12,2	11,7	10,4	9,8
Norway	14.8	16.7	18.2	19.6	19,1	19	18,4	18,2	17,6	16,1	15,4
Portugal	15.9	17.2	22.1	23.1	22,7	22,5	21,9	21,7	21,2	20,1	19,2
Spain	16.1	17.3	22.4	23.1	22,7	22,5	22,0	21,9	21,3	20,2	19,3
Sweden	15.8	17.0	19.5	19.9	19,2	19,1	18,3	18,1	17,5	16,2	15,6
Switzerland	6.7	6.9	7.8	8.1	8,6	9,4	9,4	9,4	9,0	8,5	8,2
USA	6.7	8.2	8.8	8.9	8,7	8,7	8,4	8,4	8,2	7,5	7,2
Average	13.2	14.3	15.7	16.7	16,8	16,7	16,3	16,1	15,6	14,5	13,9

Sources: Currency demand and DYMIMIC approach, own calculations. 1) Preliminary values.





### 4.1 The Dynamic Effects of the Shadow Economy on Official Economy

### **Hypothesis 1**

Adam and Ginsburgh (1985), Schneider (2002) and Bhattacharaya (2000) focus on the interactions of the shadow economy with "official" economy in highly developed countries. They find a *positive relationship* between the growth of the shadow economy and the "official" one.

### Hypothesis 2

Loayza (1996) argues that a *substantial reduction* of the shadow economy in developing countries leads to a significant increase in tax revenues and therefore to a greater quantity and quality of public goods and services, which ultimately can stimulate economic growth. Hence he postulates a *negative relationship*.

#### 4.1 The Dynamic Effects of the Shadow Economy on Official Economy

Conclusion  $\rightarrow$  Hypothesis 3: (1) Considering both lines of theoretical argumentation, the effects of an increase of the shadow economy on "official" economic growth may be different with respect to the developing stage of a country.

- (2) On the one side in highly developed countries individuals/entrepreneurs are overburdened by tax and state regulation so that a rising shadow economy increases the official one because additional value added is created and additional income (earned in the shadow economy) is spent in the official economy.
- (3) On the other side in developing countries a rising shadow economy leads to a considerable erosion of the tax base with the consequence of a lower provision of public infrastructure and basic public services (e.g. an inefficient juridical system) and with the final consequence of lower official growth.

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#### 4.1 The Dynamic Effects of the Shadow Economy on Official Economy

### **Empirical Results**

4.1.1 109 Developing and Developed Countries

```
"Official" economic growth = a1 (shadow economy industrialized countries) +
```

a2 (shadow economy developing countries) +

a3 (openness) +

a4 (inflation rate industrialized countries) +

a5 (inflation rate developed countries) +

a6 (government consumption) +

a7 (lagged GDP per capita growth rate) +

a8 (total population) +

a9 (capital accumulation rate) +

a10 (constant)  $+ \varepsilon_{it}$ 

with the expected signs = 
$$a1 > 0$$
,  $a2 < 0$ ,  $a3 > 0$ ,  $a4 < 0$ ,  $a5 < 0$ ,  $a6 < 0$ ,  $a7 > 0$ ,  $a8 > 0$ ,  $a9 > 0$ 

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GDP per capita Growth Rate						
Dependent Variable Annual GDP per capita Growth Rat						
stimated Coefficients:						
0.077** (2.63)						
-0.052** (2.37)						
0.012** (2.14)						
0.023 (1.32)						
-0.021** (4.10)						
-0.181** (3.23)						
0.154** (3.06)						
0.000036** (2.07)						
0.019* (1.88)						
0.062** (4.13)						
104						
0.347						
0.266						
0.417						
94.63 (0.000)						

Absolute value of z-statistics in parentheses \* significant at 10%; \*\* significant at 5%. Random effects GLS-regression; yearly data. Hausmann Test over random versus fixed effects:  $CHI^2=10.89$ , Prob=0.2834

### 4.1 The Dynamic Effects of the Shadow Economy on Official Economy

#### 4.1.2 21 OECD countries

"Official" growth (annual GDP per capita) = a1 (trendvariable) +

a2 (shadow economy) +

a3 (openness) +

a4 (capital accumulation rate) +

a5 (annual FDY growth rate) +

a6 (ann. labor force growth r.) +

a7 (constant) ε<sub>it</sub>

For the signs we expect

a1 > < 0, a2 > 0, a3 > 0, a4 > 0, a5 > 0, a6 > 0.

Table 4.2: Growth equation for 21 OECD Countries 1990-2000; results of a Panel regression				
Dependent Variables	Annual GDP per capita Growth Rate			
Explanatory Variables:	Estimated coefficients			
Trend Variable	-0.003** (3.36)			
Shadow Economy	0.078** (2.05)			
Openness	0.016** (2.47)			
Capital Accumulation Rate	0.127** (3.47)			
Annual FDI Growth Rate	0.004** (2.49)			
Annual Labour Force Growth Rate	0.951** (2.44)			
Constant	6.206** (3.36)			
Number of Countries	21			
Overall R-Squared	0.370			
Within R-Squared	0.213			
Between R-Squared	0.716			
Wald-Chi <sup>2</sup>	51.10 (0.000)			

Absolute value of z-statistics in parentheses

\*\* significant at 5%; Random effects GLS-regression; yearly data. Hausmann Test over random versus

### 4.1 The Dynamic Effects of the Shadow Economy on Official Economy

### 4.1.3 21 Transition and Developing Countries

"Official" growth (ann. GDP per capita) = a1 (shadow ec. transition countr.)

a2 (shadow economy developing countries)

a3 (foreign direct investment lagged)

a4 (inflation rate other countries)

a5 (inflation rate transition countries)

a6 (government consumption)

a7 (lagged annual GDP per capita)

a8 (growth rate)

a9 (population rate)

a10 (capital accumulation rate)

all (constant)

For the signs we expect: a1 > 0, a2 < 0, a3 > 0, a4 < 0, a5 < 0, a6 < 0,

a7 > 0, a8 > 0, a9 > 0, a10 > 0.

<sup>\*</sup> significant at 10%;

Table 4.3: Results of the Panel Regression; Time period 1990-2000, 75  Transition and Developing Countries						
Dependent Variable Annual GDP per capita Growth Rate						
Independent Variables:	Estimated Coefficients:					
Shadow Economy Transition Countries	0.099** (3.80)					
Shadow Economy Developing Countries	-0.045** (-2.36)					
FDI lagged	0.00049 (0.05)					
Inflation Rate Other Countries	0.0263 (1.28)					
Inflation Rate Transition Countries	-0.021** (-3.69)					
Government Consumption	-0.184** (3.25)					
Lagged Annual GDP per Capita Growth Rate	0.154** (3.06)					
Total Population	0.000036* (1.80)					
Capital Accumulation Rate	0.015 (1.42)					
Constant	0.067** (5.00)					
Number of Countries	75					
Overall R-Squared	0.3211					
Within R-Squared	0.263					
Between R-Squared	0.443					
Wald-CHI <sup>2</sup>	73.89 (0.000)					
Wald-CHI <sup>2</sup>						

Absolute value of z-statistics in parentheses \* significant at 10%; \*\* significant at 5%. Random effects GLS-regression; yearly data. Hausmann Test over random versus fixed effects:  $CHI^2(9) = 9.46 \; (0.253)$ 

#### 4.2 Relationship between Shadow Economy and Corruption

### Hypotheses about the Interaction between Corruption and the Shadow Economy

Theoretically, corruption and the shadow economy can be either complements or substitutes:

- (1) The model of Dreher et. al (2004) and Rose-Ackermann (1997) show that corruption and shadow economy are substitutes in the sense that the existence of the shadow economy reduces the propensity of officials to demand grafts.
- (2) To the contrary Johnson et al. (1997) and Thum (2005) model corruption and the shadow economy as complements.
- (3) Hindriks et al. (1998) also conclude that the shadow economy is a complement to corruption, as the tax payer colludes with the inspector so that the inspector underreports the tax liability of the tax payer in exchange for a bribe.
- (4) Dreher and Schneider (2006) hypothesize: <u>Hypothesis 1:</u> In low income countries, shadow economy activities and corruption are complements. <u>Hypothesis 2:</u> In high income countries, shadow economy activities and corruption are substitutes.

Table 4.4: Empirical Findings of the Relationship between Shadow Economy and Corruption -**Review Table** 

Dependent Variable:	Shadow Economy			Corruption			
Independent Variable:		Corruption		Shadow Economy			
	All	Low	High	All	Low	High	
ICRG index of corruptio	n						
OLS	1.88 (1.20)	3.57 (1.34)	-0,84 (0.97)	0.00 (0.41)	0.01 (1.14)	-0.07 (3.57***)	
Robust regression	1.32 (0.82)	-		0.00 (0.43)	-	-	
IV, set 1	3.72 (1.17)	3.12 (0.86)	5.41 (1.40)	-0.03 (1.28)	-0.01 (0.42)	-0.09 (1.57)	
IV, set 2	-4.04 (1.33)	5.14 (0.78)	-1.85 (1.91*)	-0.02 (0.66)	-0.02 (0.46)	-0.11 (1.45)	
Panel, fixed effects	1.34 (2.63**)	1.36 (1.42)	-0.69 (1.98**)	0.09 (2.88***)	0.10 (2.77***)	0.09 (0.76)	
Panel, random effects	1.59 (4.81***)	-		0.02 (2.64***)	-	-	
Panel IV	3.46 (3.48***)	-	-	0.01 (0.12)	-	-	
TI index of corruption							
OLS	-	-		+	-	-0.06 (2.35**)	
World Bank Index of cor	ruption						
OLS	-	-		-	-	-0.01 (2.76**)	
DKM index of corruption	n						
OLS	-	-		0.04 (1.77*)	0.06 (2.49**)	-0.10 (1.50)	

<sup>\*</sup> denotes significant at 10% level; \*\* significant at 5% level; \*\*\* significant at 1% level Source: Dreher and Schneider (2006), table 12.

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Table 4.5: Beta coefficients for OLS regressions of the Relationship between the Shadow Economy and Corruption

Dependent Variable	Shadow Economy		Corruption				
Independent Variable	Corru	ption	Shadow Economy				
	All	High	All	Low	High		
ICRG index of corruption							
Cross Section		-	-	-	-0.47 (3.57***)		
Panel, fixed effects	0.12 (2.63**)	-0.10 (1.98**)	0.98 (2.88***)	1.32 (2.7***)	1-0		
Panel, random effects	0.10 (4.81***)	-	0.16 (2.64***)	-	-		
TI index of corruption							
Cross Section	-	-	4	-	-0.25 (2.35**)		
World Bank Index of corru	ption						
Cross Section		-			-0.17 (2.76**)		
DKM index corruption							
Cross Section			0.29 (1.77*)	0.36 (2.49**)	-		

Notes:
\* denotes significant at 10% level; \*\* significant at 5% level; \*\*\* significant at 1% level

#### 5. Summary and Conclusions

Table 5.1: Average Size of the Shadow Economy for Various Groups of Countries

Countries/Year	Average Size of the Shadow Economy – Value added in % of official GDP using DYMIMIC and Currency Demand method (Number of Countries)						
Mostly developing countries:	1999/2000	2000/2001	2002/2003	2003/2004	2004/2005		
Africa	41.3	42.3	43.2	43.2	42.8		
	(37)	(37)	(37)	(37)	(37)		
Central and South America	41.1	42.1	43.4	43.0	42.2		
	(21)	(21)	(21)	(21)	(21)		
Asia	28.5	29.5	30.4	30.3	29.8		
	(28)	(28)	(28)	(28)	(28)		
Transition countries	38.1	39.1	40.1	39.5	38.8		
	(25)	(25)	(25)	(25)	(25)		
Highly developed OECD Countries	16.8	16.7	16.3	15.6	14.8		
	(21)	(21)	(21)	(21)	(21)		
South Pacific Islands	31.7	32.6	33.4	32.8	32.1		
	(10)	(10)	(10)	(10)	(10)		
Communist Countries	19.8 (3)	21.1	22.3	22.3	22.0 (3)		
Unweighted Average over 145 Countries	33.6	34.5	35.2	34.9	34.3		

Source: Own calculations

### 5. Summary and Conclusions

Finally to conclude - what do we really know?

- (1) A shadow economy is a complex phenomenon, which is "present" overall in the world with an average size of 34.3% of off. GDP for 145 countries (unweighted average) for 2004/2005. The worldwide extend of corruption was 1,0000 bill.\$ in 2004 (Kaufmann, World Bank, 2005).
- (2) People engage in shadow economic activities for a variety of reasons among most important, are government actions, most notable taxation, social security contributions and regulation.
- (3) A government aiming to decrease shadow economic activities has to first and foremost analyze the complex and frequently contradictory relationships among consequences of its own policy decisions. Hence, it should also make great efforts to legalize shadow economy activities with the help of economic incentives.

### 5. Summary and Conclusions

- (4) From a public choice perspective a government may not have an interest to reduce the shadow economy due to the facts, that
  - (i) tax losses may be moderate as at least 2/3 of the income earned in the shadow economy is immediately spend in the official economy,
  - (ii) income earned in the shadow economy increases the standard of living at least of 1/3 of the working population, and
  - (iii) people who work in the shadow economy have less time for other things like to go on demonstrations, etc.

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### 5. Summary and Conclusions

- (5) In highly developed OECD and in transition countries a shadow economy is welfare increasing in developing countries welfare decreasing.
- (6) In summary there is empirival evidence that going underground is an alternative preliminary to corruption in high income countries (substitutive relationship) while corruption and the shadow economy are complements in countries with low and middle income.

However, the results depend to some extent on how the regressions are specified and how corruption is measured.

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- 6 Appendix: Methods to Estimate the Size of the Shadow Economy
  - 6.1 Direct Approaches
  - 6.2 Indirect Approaches
  - 6.3 The Model/Latent Estimation Approaches

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- 6. Appendix: Methods to Estimate the Size of the Shadow Economy
- 6.1 Direct Approaches
- 6.1.1 Survey-method
- 6.1.2 Tax-auditing-method
- 6.1.3 Empirical results of Questionnaires for Germany
- 6.1.4 Empirical results of Questionnaires for Austria

These micro approaches employ either well designed surveys and samples based on voluntary replies or tax auditing and other compliance methods.

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### 6.1.3: Empirical Results of Questionnaires for Germany

Table 6.1: Do you regularly work in the shadow economy? (yes or no)? Germany, 2007

(1) Do you work regularly in the shadow economy?	Values in percent		
No	77,3		
Yes	20,7		
177	(25% male, 16%		
A	female)		
No answer	2		
(2) Do you regularly demand shadow economy activities?	Values in percent		
No	69,2		
Yes	30,8		
	(35.4% male, 26.5%		
	female)		

Representative questionnaire, Germany, January 2007 Source: IDW Koeln, Germany

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### 6.1.3: Empirical Results of Questionnaires for Germany

Table 6.2: Reasons, why shadow economy activities are demanded, Germany, 2007

Reasons why shadow economy activities are demanded			
(1) One saves money – or they are much cheaper than the official ones	90%		
(2) The tax and social security burden is much too high	73%		
(3) Due to the high labour costs in the official economy one would not demand these activities (extreme assumption: no shadow economy - 22% demand in the official economy; 30% do-it-themselves; and 48% no demand at all!)	68%		
(4) The firms offer them themselves	52%		
(5) It's so easy to get quick and reliable workers	31%		

Representative questionnaire, Germany, January 2007, Source: IDW Koeln

### 6.1.3: Empirical Results of Questionnaires for Germany

Table 6.3: Hourly wage rates of shadow economy activities in Germany, 2004

Activity/Worker	Town/Region	Wage rate in the shadow economy (in €)	Wage rate in the official economy (in €)	
Painter	Berlin München Rhein/Rhur	10 - 17 9 - 15 10 - 12	42	
Mechanics	Hamburg Berlin München	13 – 23 15 – 19 15 – 23	58	
Cost of a household moving (distance 300km)	Berlin München Rhein/Rhur	300 - 380 400 - 450 350 - 420	1.800	

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### 6.1.3: Empirical Results of Questionnaires for Germany

Values/Attitudes of the German population regarding shadow economy Table 6.4: Question: What are "Kavaliersdelikte" (neglegible delicts)?

Statement	German Population (in % Yes)						
	May 1996	May 1998	May 2001	Nov./ Dec. 2002	Nov./Dec. 2003		
To demand activities in the shadow economy	55	64	60	68	67		
To drive too fast	42	43	44	45	46		
To undertake oneself shadow economy activities	36	41	33	36	38		
Stealing a newspaper from a box	28	29	31	30	28		
Not to send children to school	25	27	24	18	16		
Not to be honest with the tax declaration	22	22	18	-	18		
Not to go to work (make "blue" on a Monday)	18	17	16	13	12		
To drive drunken	9	4	7	3	4		

### 6.1.3: Empirical Results of Questionnaires for Germany

## Values/Attitudes of the German population regarding shadow economy Table 6.5: Statements about the shadow economy

Statement	German Population (in % Yes)					
	May 1996	May 1998	May 2001	Nov./ Dec. 2002	Nov./Dec. 2003	
Without shadow economy earnings one cannot keep up the standard of living		69	69	70	71	
It's the state/government own fault that the shadow economy is so popular and large, because the tax and social security burden is too high	63	67	57	66	67	
In the last 2-3 years I have demanded shadow economy activities	26	38	34	36	39	
Due to shadow economy activities the state looses a great amount of tax revenues and social security payments	29	25	30	28	26	
In the neighbourhood one observes a lot of shadow economy activities		-	24	28	32	
I think, shadow economy workers should be reported to the authorities and prosecuted		4	6	3	3	
If a shadow economy worker is detected he should be punished severely (high financial fines)	7	4	5	7	3	

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## Table 6.6: A comparison of Size of the German Shadow Economy using the survey and the DYMIMIC-method, year 2006

Various kinds of shadow economy activities/values	Shadow Economy in % of official GDP	Shadow Econo my in bill. Euro	Fictive jobs (full time equivalent) millions	% share of the overall shadow economy
Shadow economy activities from labour (hours worked)	5.0 - 6.0	117 – 140	2.1 – 2.4	33 – 40
+ Material (used)	3.0 - 4.0	70 - 90	1.2 - 1.5	20 - 25
+ Illegal activities (goods and services)	4.0 - 5.0	90-117	1.5 - 2.1	25 - 33
+ already in the official GDP included illegal activities	1.0 – 2.0	23 – 45	0.4 - 0.8	7 - 13
Sum (1) to (4)	13.0 – 17.0	300 – 392	5.2 – 6.8	85 – 111
Overall (total) shadow economy (estimated by the DYMIMIC and calibrated by the currency demand procedure)	15.0	340	6.0	100

Source: Enste/Schneider (2006) and own calculations.

6.1.4. Some remarks when comparing the values from the survey method with the total value added in the shadow economy sector achieved by the DYMIMIC method.

The rather large difference can be "explained" with the following facts:

- 1. Table 6.6 contains earnings and not the value added of the shadow economy. This means material is not considered.
- 2. Demanders are overwhelmingly households, the whole sector of the shadow economy activities between firms (which are especially a problem in the construction and craftsmen sectors) is not considered.
- 3. All foreign shadow economy activities are not considered.
- 4. The amount earned in the shadow economy, hourly wage rate and hours worked per year vary considerably.

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6. Appendix: Methods to Estimate the Size of the Shadow Economy

### 6.2 Indirect Approaches

These approaches, which are also called "indicator" approaches, are mostly macroeconomic ones and use various (mostly economic) indicators that contain information about the development of the shadow economy (over time).

- 6.2.1 The Discrepancy between National Expenditure and Income Statistics
- 6.2.2 The Discrepancy between the Official and Actual Labor Force
- 6.2.3 The Transactions Approach
- 6.2.4 The Currency Demand Approach
- 6.2.5 The Physical Input (Electricity Consumption) Method

### 6.3 The Model/Latent Estimation Approach

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6. Appendix: Methods to Estimate the Size of the Shadow Economy

### 6.2.4. The Currency Demand Approach

The basic regression equation for the currency demand, proposed by Tanzi (1983), is the following:

ln (C / M2)t = bO + b1 ln (1 + TW)t + b2 ln (WS / Y)t + b3 ln Rt + b4 ln (Y / N)t + ut

with b1 > 0, b2 > 0, b3 < 0, b4 > 0

where

In denotes natural logarithms,

C/M2 is the ratio of cash holdings to current and deposit accounts,

TW is a weighted average tax rate (as a proxy changes in the size of the shadow economy),

WS / Y is a proportion of wages and salaries in national income (to capture changing payment and money holding patterns),

R is the interest paid on savings deposits (to capture the opportunity cost of holding cash), and

Y / N is the per capita income.

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6. Appendix: Methods to Estimate the Size of the Shadow Economy - The Currency Demand Approach Cont.

The most commonly raised objections (criticism) against the current demand approach are:

- (1) Not all transactions in the shadow economy are paid in cash. The size of the total shadow economy (including barter) may thus be larger.
- (2) Most studies consider only one particular factor, the tax burden, as a cause of the shadow economy. If other factors also have an impact on the extent of the hidden economy, the shadow economy may be higher.
- (3) Blades and Feige, criticize Tanzi's studies on the grounds that the US dollar is used as an international currency, which has to be controlled.

6. Appendix: Methods to Estimate the Size of the Shadow Economy - The Currency Demand Approach Cont.

The most commonly raised objections (criticism) against the current demand approach are:

- (4) Another weak point is the assumption of the same velocity of money in both types of economies.
- (5) Ahumada, Alvaredo, Canavese A. and P. Canavese (2004) show, that the currency approach together with the assumption of equal income velocity of money in both, the reported and the hidden transaction is only correct, if the income elasticity is 1. As this is for most countries not the case, the calculation has to be corrected.
- (6) Finally, the assumption of no shadow economy in a base year is open to criticism.

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6. Appendix: Methods to Estimate the Size of the Shadow Economy - The DYMIMIC approach

6.3. The Model (Latent) Estimation (DYMIMIC) approach

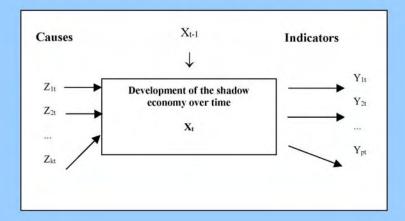
The DYMIMIC (dynamic multiple-indicators multiple-causes) model consists of two parts:

- 1. The measurement model links the unobserved variables to observed indicators.
- 2. The structural equations model specifies causal relationships among the unobserved variables.
- 3. In this case, there is only one unobserved variable, the size of the shadow economy.
- Shadow Economy will be influenced by a set of indicators for the shadow economy's size, thus capturing the structural dependence of the shadow economy on variables that may be useful in predicting its movement and size in the future.

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6. Appendix: Methods to Estimate the Size of the Shadow Economy - The DYMIMIC approach

Figure 6.1: Development of the shadow economy over time



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6. Appendix: Methods to Estimate the Size of the Shadow Economy – The DYMIMIC approach

# 6.3.1. The Model Approach: Some Causes of the Shadow Economy:

- (i) The burden of direct and indirect taxation (including social security payments), both actual and perceived: a rising burden of taxation provides a strong incentive to work in the shadow economy.
- (ii) The burden of regulation as proxy for all other state activities: increases in the burden of regulation give a strong incentive to enter the shadow economy.
- (iii) The "tax morality" (citizens' attitudes toward the state), which describes the readiness of individuals (at least partly) to leave their official occupations and enter the shadow economy: a declining tax morality increase the size of the shadow economy.

6. Appendix: Methods to Estimate the Size of the Shadow Economy - The DYMIMIC approach

### 6.3.2. Some Indicators of the shadow economy:

- A change in the size of the shadow economy is reflected in the following indicators:
- (i) Development of monetary indicators: if activities in the shadow economy rise, additional monetary transactions are required.
- Development of the labor market: increasing participation of workers in the hidden sector results in a decrease in participation in the official economy.
- (iii) Similarly, increased activities in the hidden sector may be expected to be reflected in shorter working hours in the official economy.

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6. Appendix: Methods to Estimate the Size of the Shadow Economy - The DYMIMIC approach

### The main objections against the DYMIMIC approach are:

- (1) instability in the estimated coefficients with respect to sample size changes and alternative specifications
- (2) the reliability and selection of "causes" and "indicators" in explaining the variability of the shadow economy, and
- (3) Problem that one obtains only relative values of the SE and one has to use another method to calibrate these values into absolute ones!

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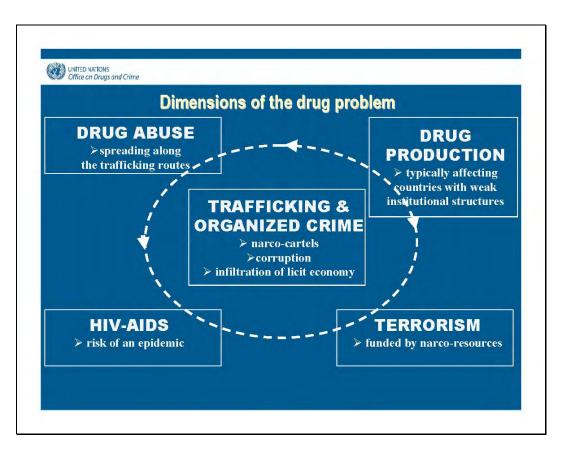
6. Appendix: Methods to Estimate the Size of the Shadow Economy

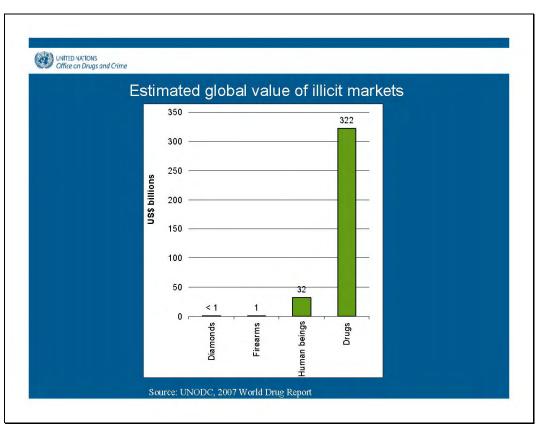
- 6.4. Some more general weaknesses of the different methods to estimate the shadow economy:
- 1. Surveys
  - (1) Quite often only households or only partly firms are considered
  - (2) Non-responses and/or incorrect responses
- 2. Estimations of national account statisticians (quite often the discrepancy method):
  - (1) Combination of meso estimates/assumptions
  - (2) Often not published
  - (3) Documentation and procedures often not public
- 3. Monetary and/or electricity methods:
  - (1) Some estimates are very high
  - (2) Are the assumptions plausible?
  - (3) Breakdown by sector or industry possible?
- 4. DYMIMIC method
  - (1) only relative coefficients, no absolute values
  - (2) estimations quite often highly sensitive with respect to changes in the data and specifications.

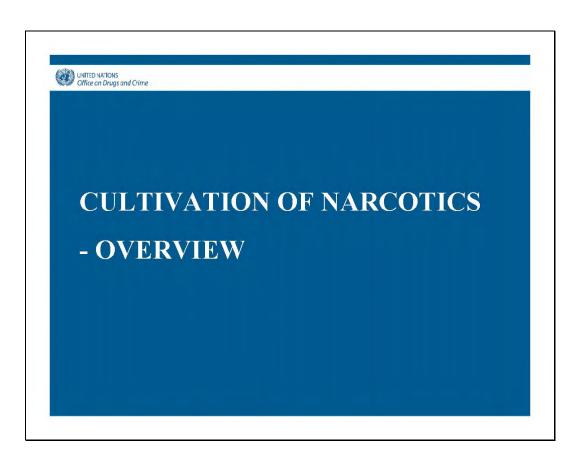
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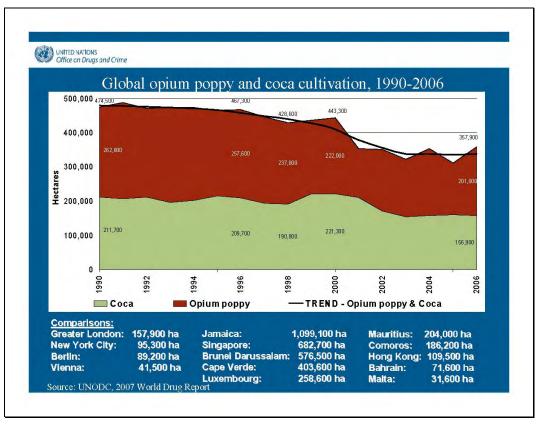
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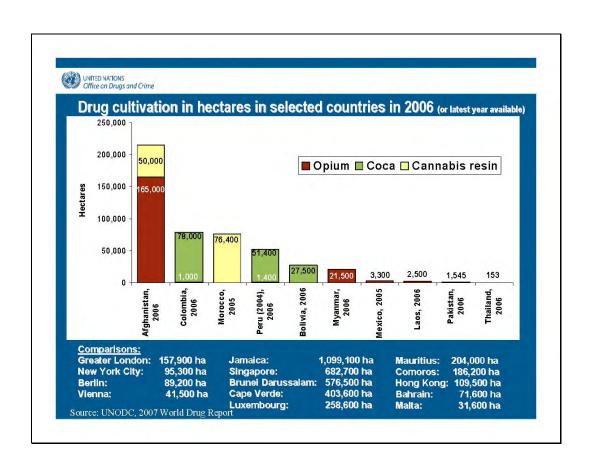
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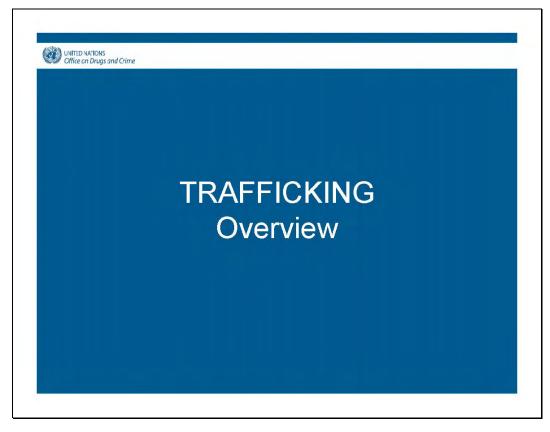


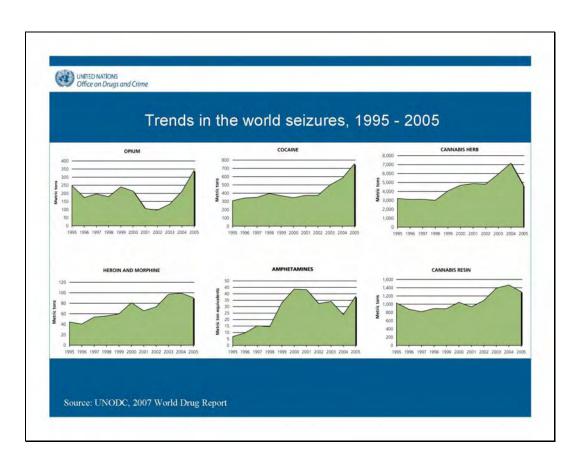


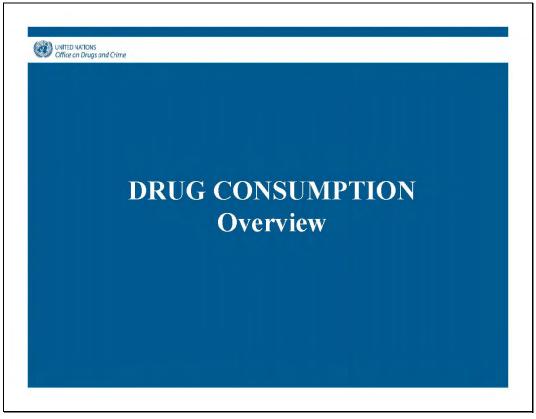


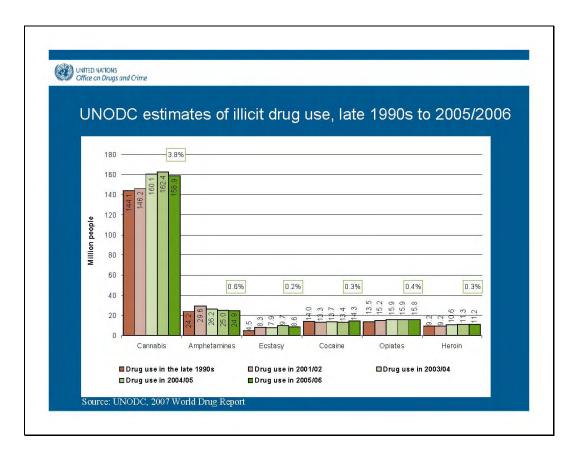


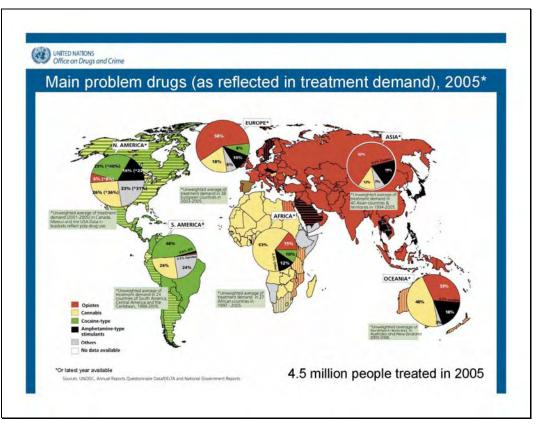




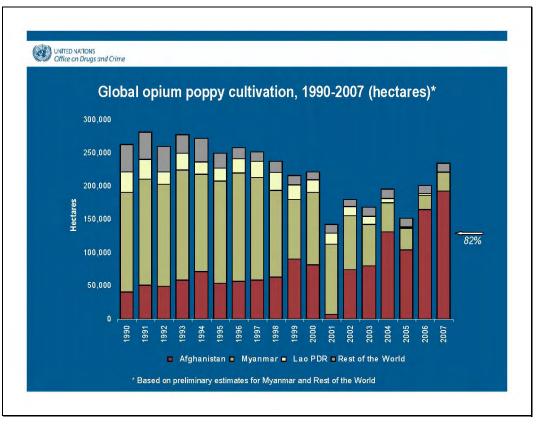


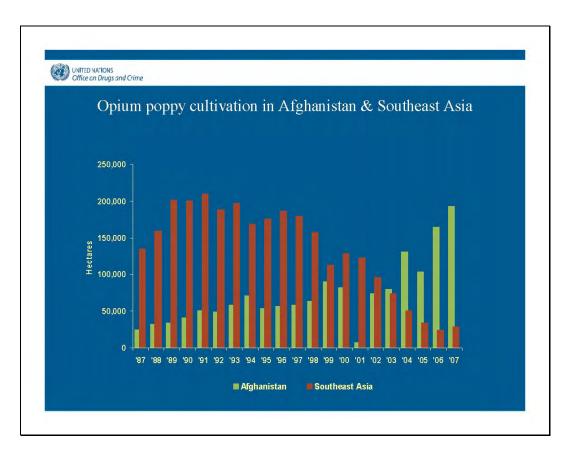


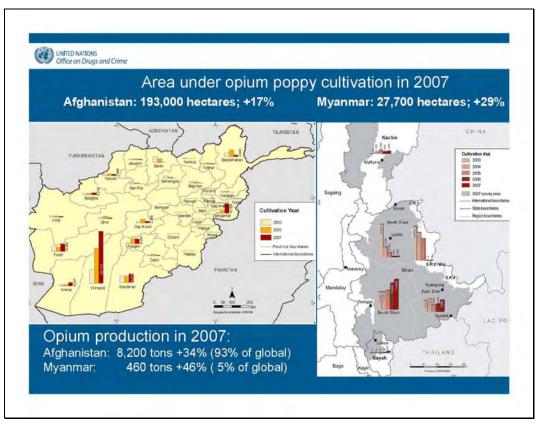


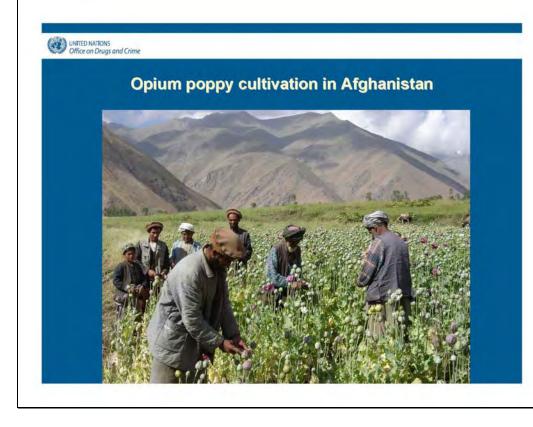














# Survey methodology in 2007

## Satellite survey:

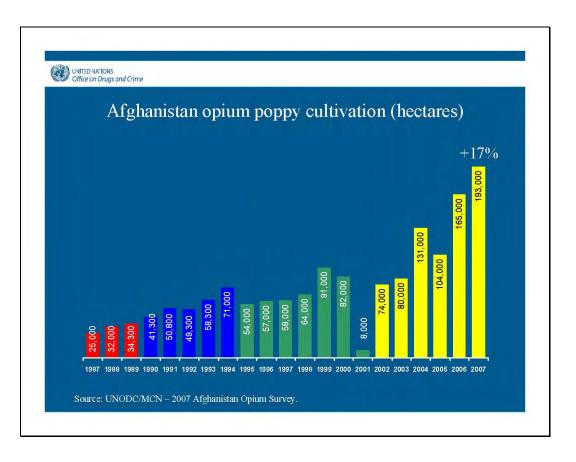
- 24 provinces covered (up from 19 provinces in 2006)
- 118 survey blocks of 10 km x 10 km covered with total of 236 images
- Very high resolution satellite images used (IKONOS)

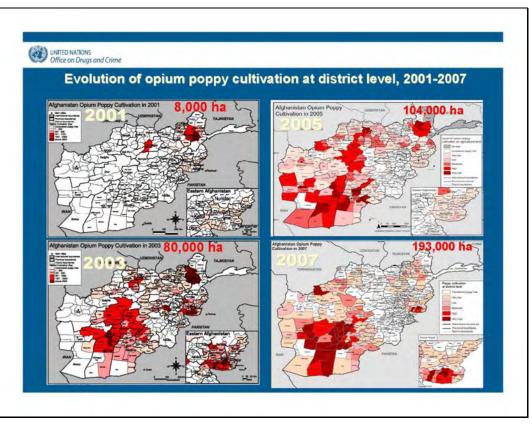
### Village survey:

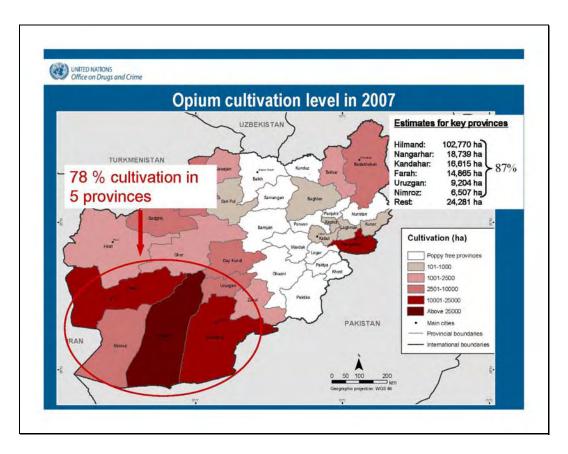
- · All 34 provinces covered
- 126 surveyors
- 1,506 villages visited
- 1,506 village headmen and 3,012 farmers interviewed

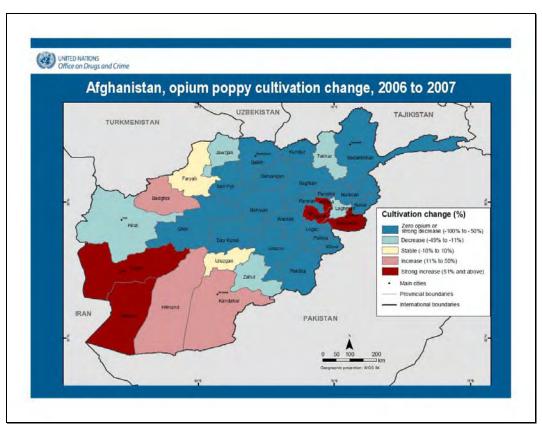
### **Eradication verification survey:**

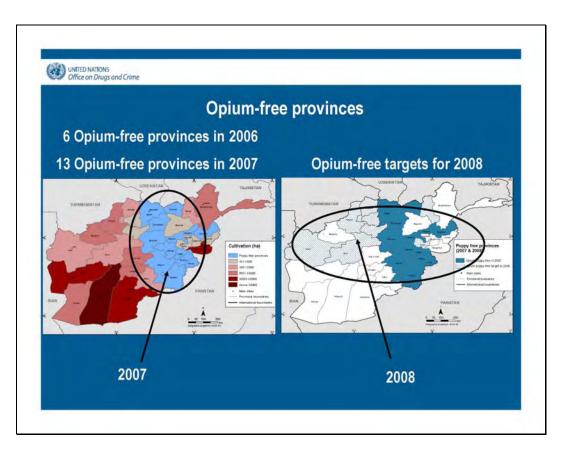
- All 26 provinces with Governor-led eradication covered
- 24,864 fields in 2,109 villages visited
- 107 eradication verifiers and 15 eradication survey coordinators

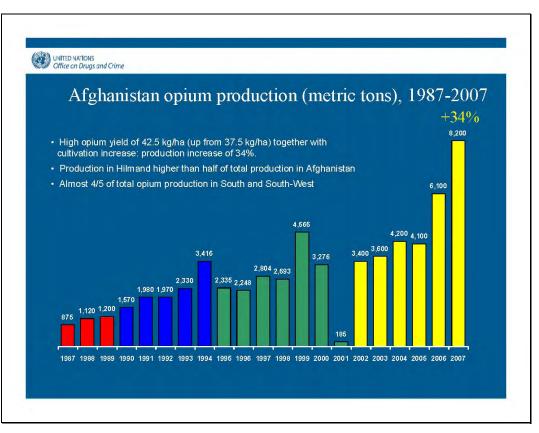


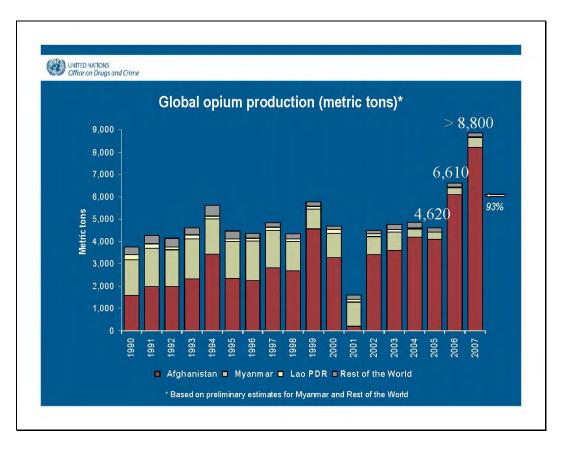


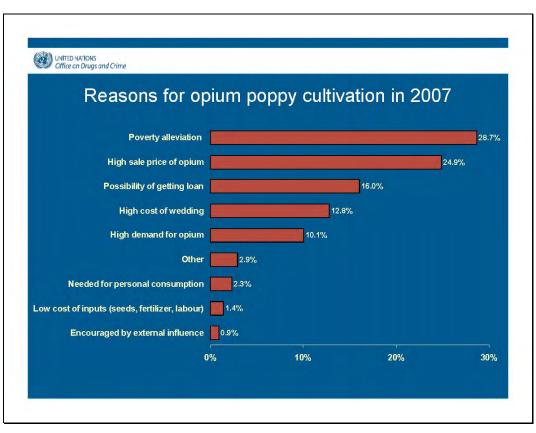


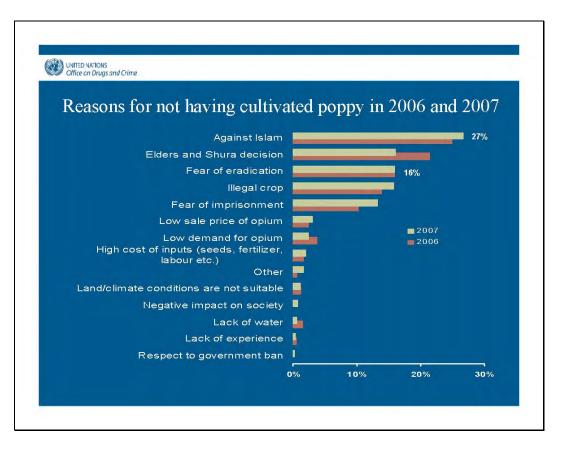


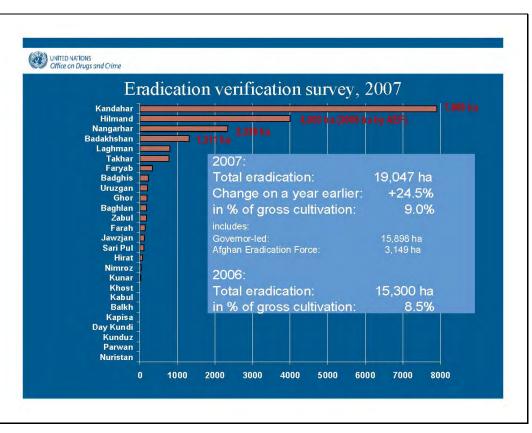


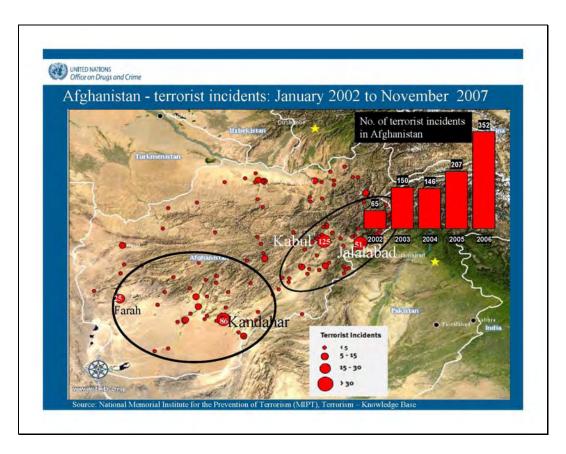


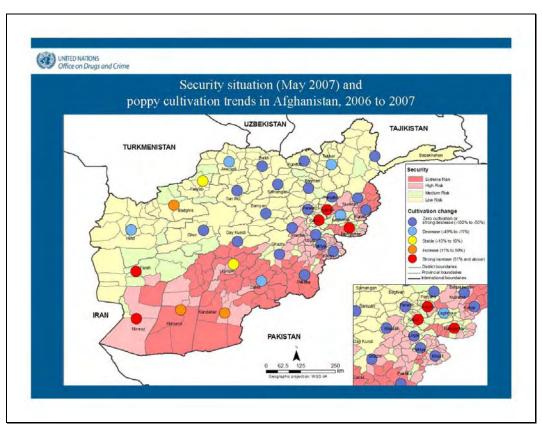


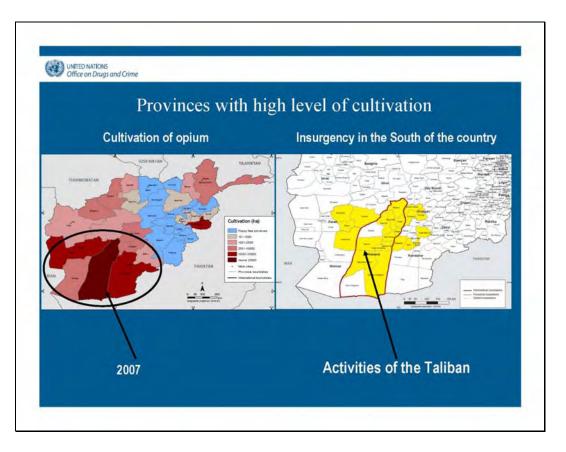


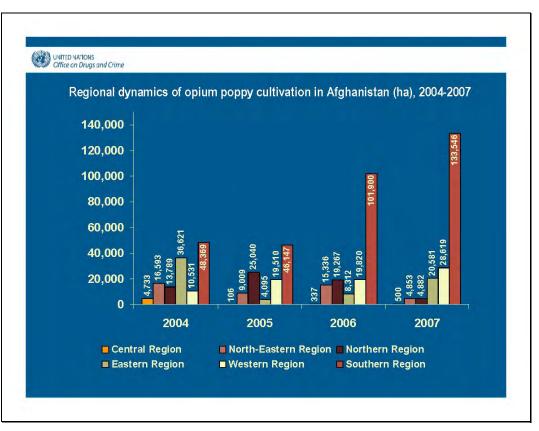


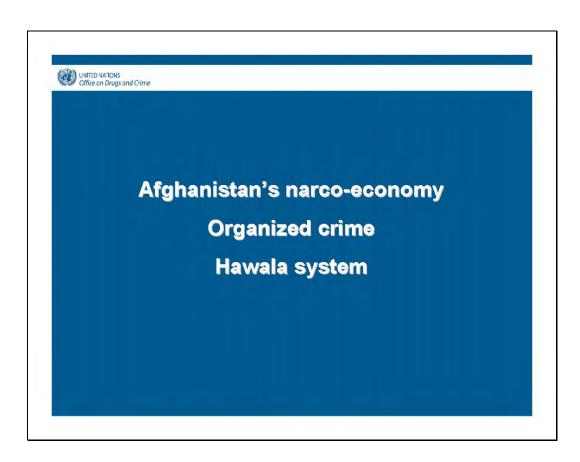


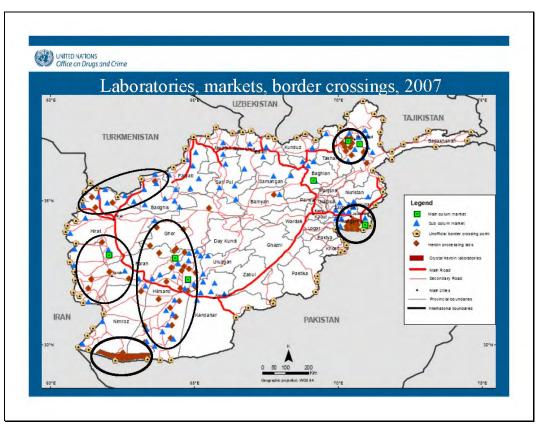




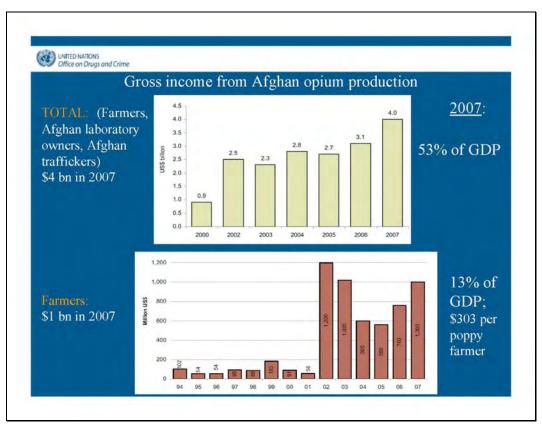


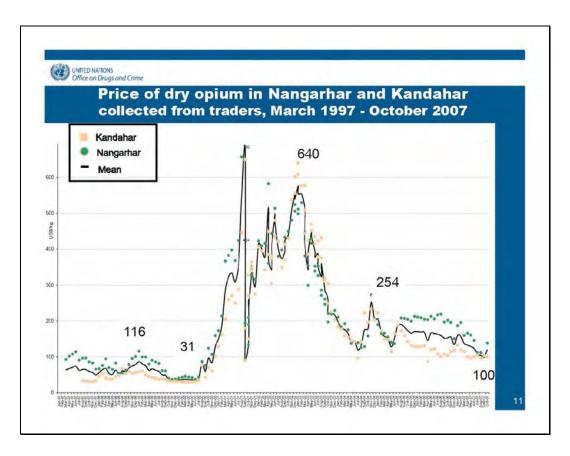


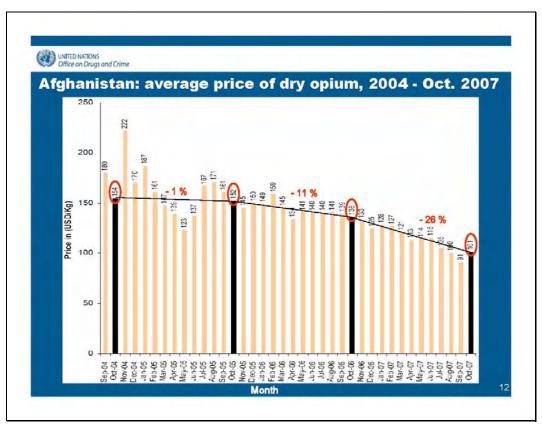


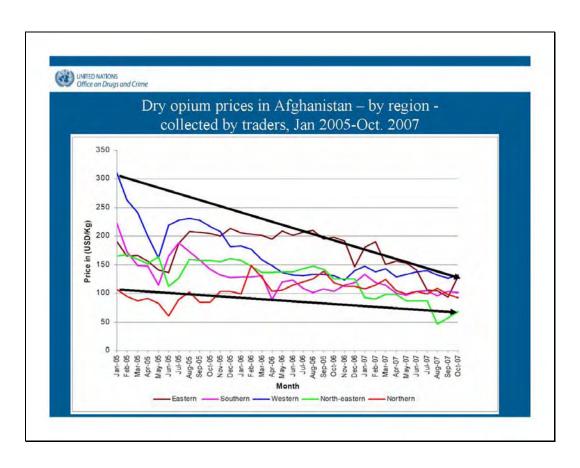


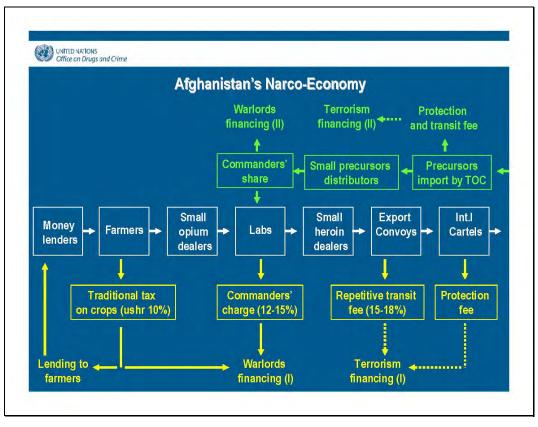








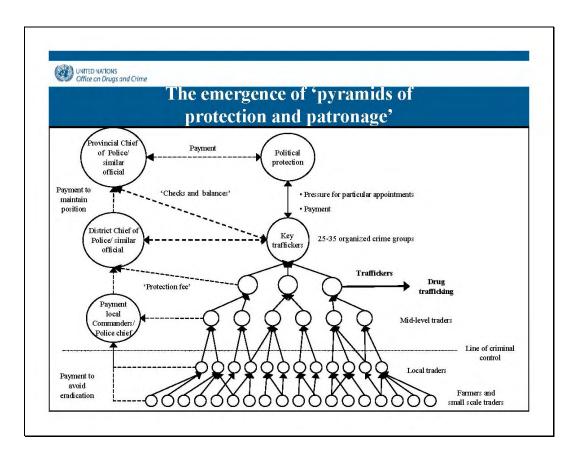






# Organized Crime in Afghanistan (2006)

- There are signs that Afghanistan's highly fragmented opium industry is beginning to move towards 'concentration' and 'vertical integration', with increased involvement by organized crime. Small-scale drug trade continues to exist, but a concentration process is underway with 25-35 major criminal drug trafficking organisations emerging;
- The locus of criminal control of drug trafficking is now in the south of Afghanistan where approximately 15 major drug trafficking organizations are said to be active;
- Organized crime groups are often involved in a variety of other crimes as well.
- Specialized financial services ('hawala system') facilitate criminal operations; Dubai and cities in Pakistan are major transaction centers;
- Police structures at all levels are targeted by key organized crime groups (corruption), so that there are close ties to the police to provide protection for criminal activities.





#### Trafficking patterns / structure in Helmand (2005)

Proportion in Afghan opium production: 18% in 2004 (740 tons)

27% in 2005 (1,100 tons)

Small traders: usually owning a shop dealing in fabric or household consumption goods.

Large traders: usually large land owners, several houses; luxurious cars; sometimes dealers in motorbikes and imported cars; often undertook haj (pilgrimage to Mecca).

	Peak monthly trade per trader	trade per	Number of traders	Total annual trade	Traded volume (based on production in Helmand and links to other provinces)
Helmand					
Small traders	10-15 kg	0.1-0.2 tons	1000-1500	100-300 tons	1.0
Large traders	0.5-1 tons	2-5 tons	300-500	600-2500 tons	~ 2000

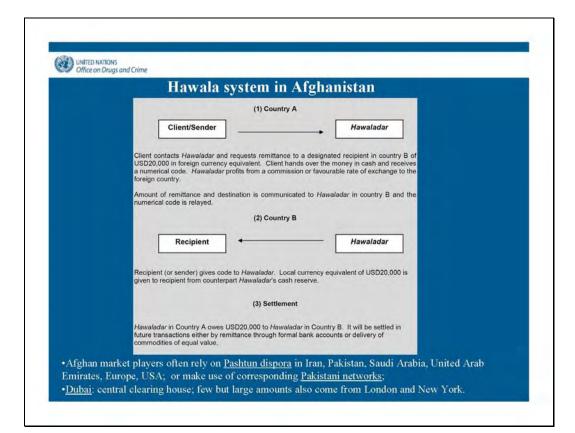
~10-30% of local production bought by small traders;

~ 90% of total trafficking in hands of large traders

Allegations of police confiscating opium from small traders to sell it to large traders

Allegations of the use of police forces to damage rival networks

Source: Afghanistan Research and Evaluation Unit (AREU), Opium Trading Systems in Helmand and Ghor, January 2006 (based on 39 interviews with traders)





# Hawala system in Afghanistan (2005)

Centers studied (March-July 2005): Lashkar Gah and Sangin (Helmand)

Kandahar (Kandahar)

Herat (Herat)

Faizabad (Badakhshan) Peshawar (Pakistan)

Estimate: some 900 significant *Hawala* shops in Afghanistan (info from 54 Hawala dealers)

Estimated volume of money (in billion US\$) entering the Hawala system in Afghanistan 2004/2005)

Source	USDbn	
Opium trade	2.7	
Unofficial trade through ATT*	1.1	
UN agencies**	0.5	
Diaspora investment***	0.3	
NGOs****	0.2	
TOTAL:	4.8	



### Money flows (2005)

(based on interviews with 54 hawaladars, March-July 2005)

#### Within Afghanistan:

- from Helmand/Kandahar to northern Afghanistan (Balkh)
- from Helmand/Kandahar to Ghor
- $\bullet$  from Nangarhar to Helmand/Kandahar

smaller amounts:

• From Nangarhar and Kandahar to north-western Afghanistan (Badakshan)

#### Outside Afghanistan:

- from Pakistan (Peshawar, Quetta, Karachi) to Afghanistan (mainly southern and eastern Afghanistan)
- from United Arab Emirates to Afghanistan (mainly southern and western Afghanistan)
- from Iran to Afghanistan (mainly western and southern Afghanistan)
- from Tajikistan to Afghanistan (mainly north and north-western Afghanistan)

Significant proportions of the funds enter Afghanistan in the form of imported goods;

Some funds remain in Pakistan and in the United Arab Emirates and are re-invested there.



# Hawala centers: southern Afghanistan (2005)

Helmand province (US\$0.8 bn drug funds laundered) Kandahar province:

•Lashkar Gah: 14 major drug money launderers

·Sangin: 15 major drug money launderers

•Dishaw district border area (Baramcha)

•Musa-Qala district centre ·Grishak district centre

Annual turnover (based on 7 interviews) in

Lashkar Gah and Sangin: Mean: US\$ 26 million Range: 2.5 - 126.0

Drug turnover per Hawala dealer (based on 7

interviews):

Mean: US\$17 million

in% 68%

Range: 0.5%-92%

•Kandahar city: 25 major drug money

launderers

Annual turnover (based on 3 interviews) in

Kandahar

Mean: US\$ 16 million

Range: 6 - 32

Drug turnover per Hawala dealer (based

on 3 interviews):

Mean: US\$5.5 million

in % 34% Range: 14%-82%

South (10 interviews): annual per capita turnover: US\$23 mio; drug related: US\$14 (60%)

80-90% of hawala dealers are involved in drug money laundering; currency used: Pakistani Rupee; transfers mainly via Quetta (Pakistan) and Dubai where Turkish traffickers would deposit money.

#### in the East:

Peshawar (Pakistan):

Estimated number of Hawala dealers: 200-300, including

10-15 significant ones



# Hawala centers: western and north-eastern Afghanistan (2005)

#### Herat province (west):

•Herat (based on interviews with 11 Hawala dealers)

Size of hawaladar	No of hawaladars	Monthly average (USDm)	Annual total (USDm)	Annual average (mio US\$)
Large	3	6.0	216	72
Medium	50	1.0 - 2.0	600 - 1,200	18
Small	100	0.2	240	2.4
Total:	~150	0.6 - 0.9	1,056 - 1,656	9

Funds/goods from Dubai, Iran, Turkmenistan, Uzbekistan

30% drug related (US\$3 mio)

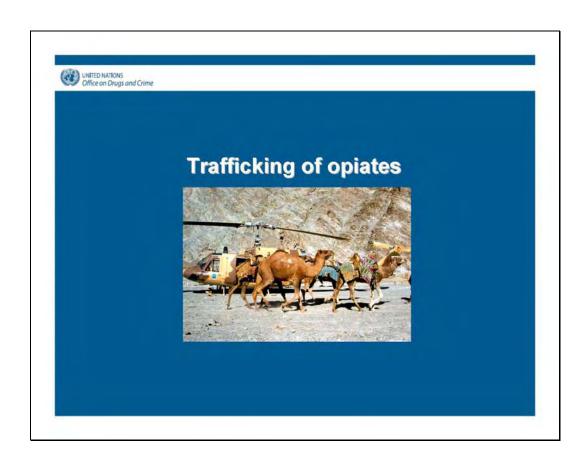
#### Badakshan (north-east):

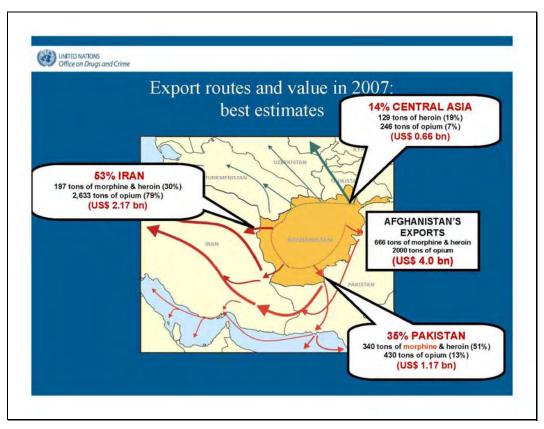
• Faizabad (based on interviews with 6 Hawala dealers)

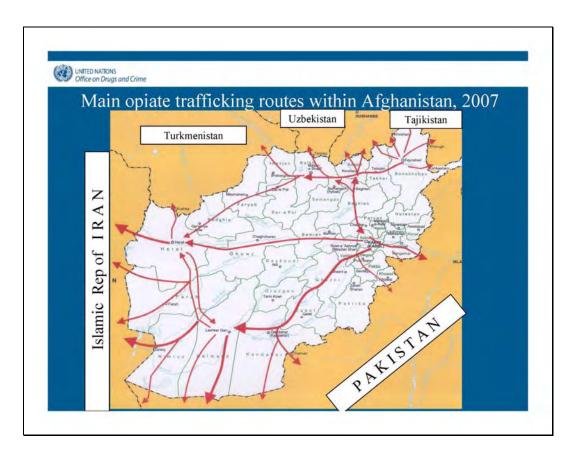
Size of hawaladar	No of hawaladars	Monthly average (USDm)	Annual total (USDm)	Annual average (mio US\$)
Large	1	5.0	60	60
Medium	3	1.5	54	18
Small	2	1.0	24	12
Total:	6	1.9	138	23

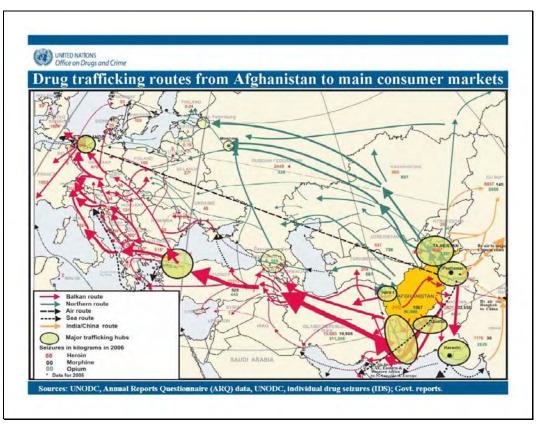
Funds from Peshawar and Jalalabad (via Kabul) and Tajikistan

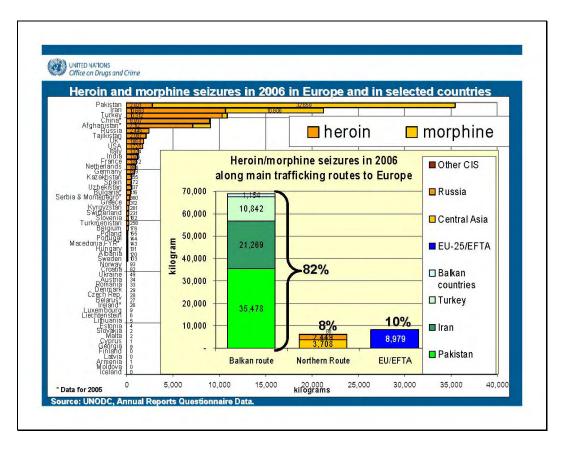
Drug related: up to 100%; strong variations

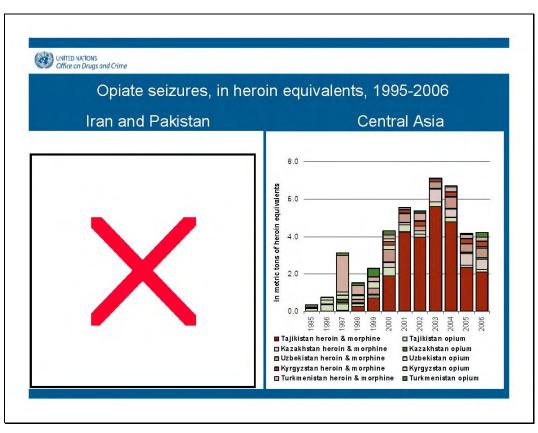


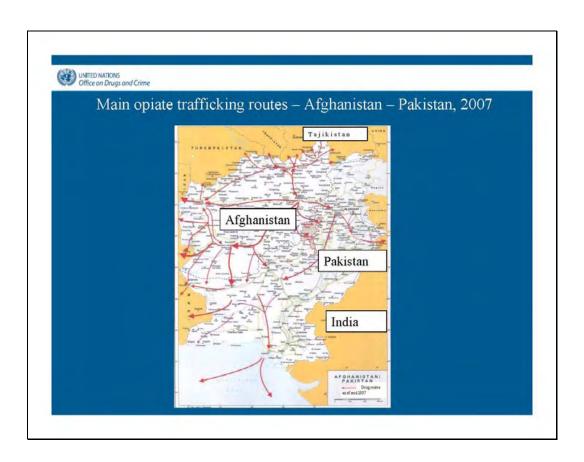


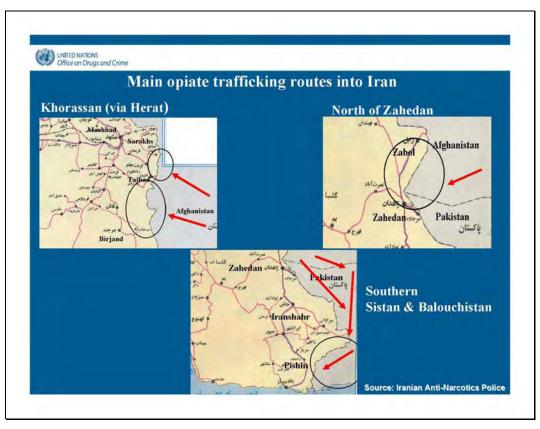




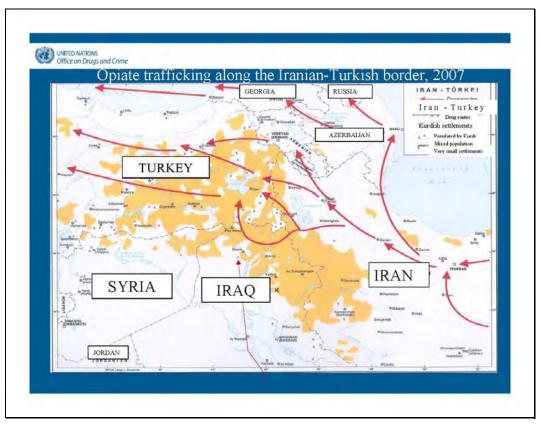


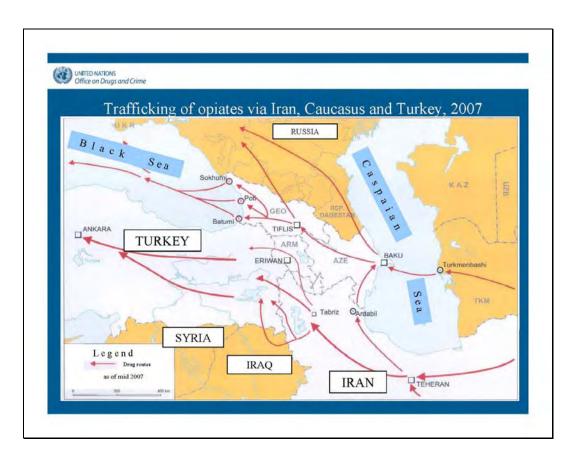


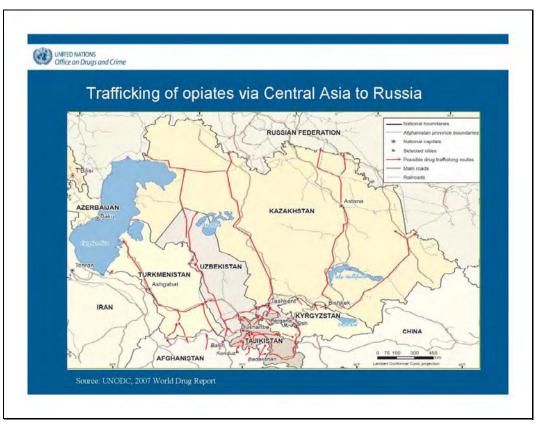


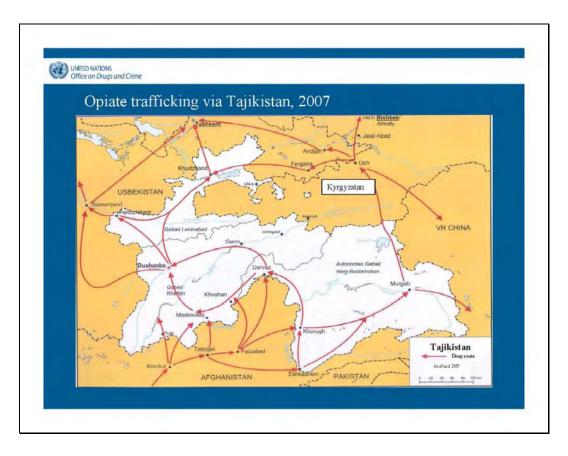


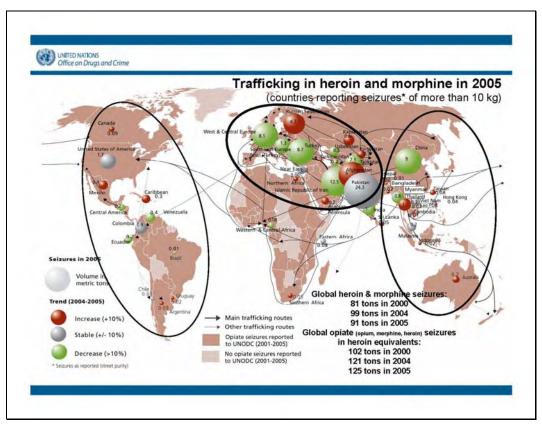


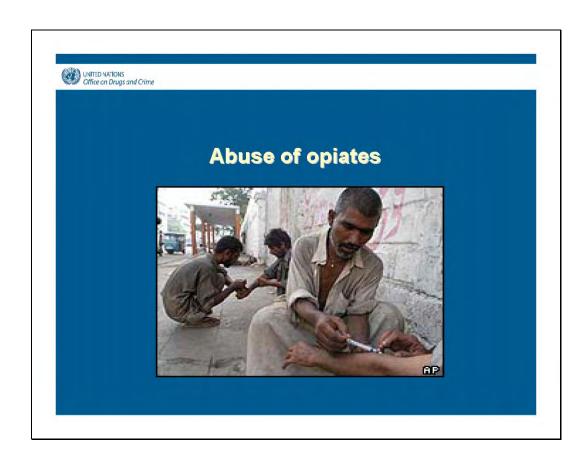


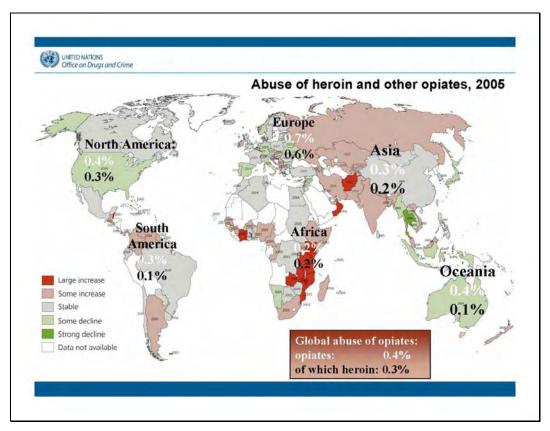


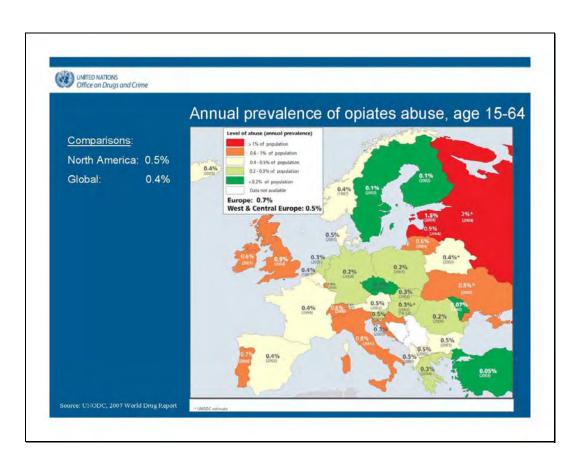


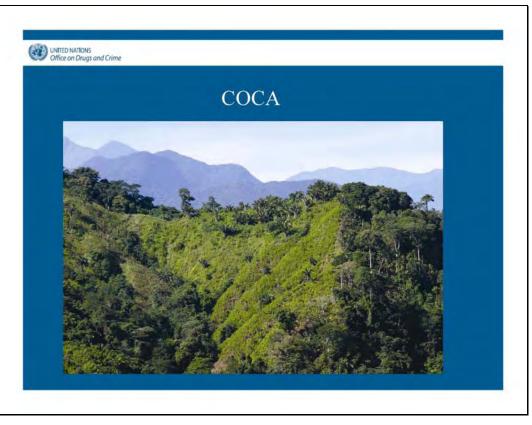


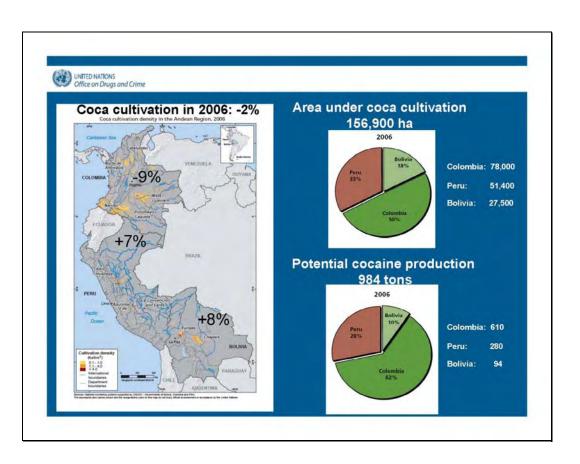


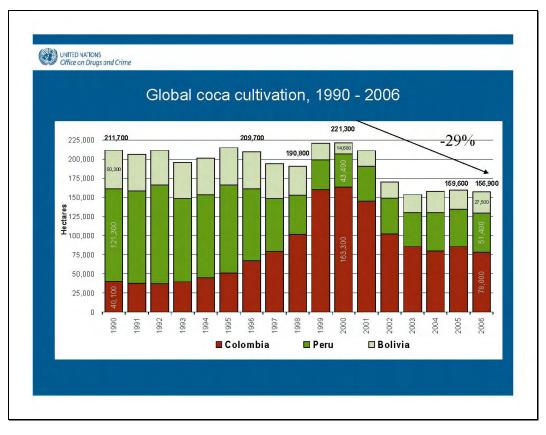


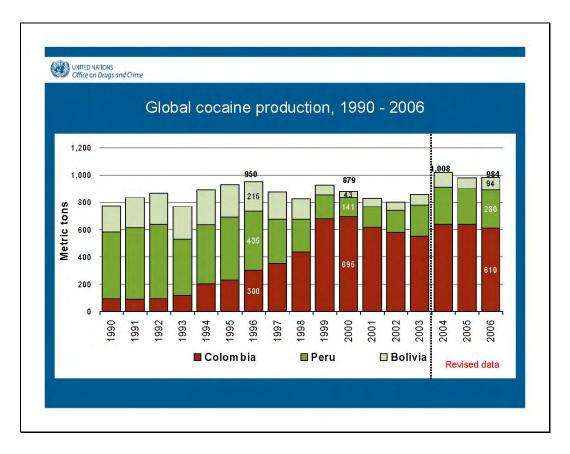


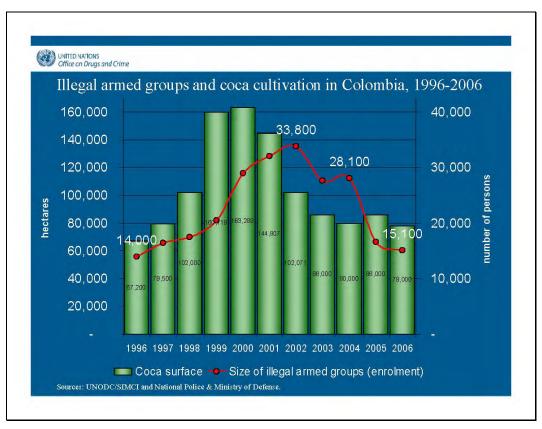


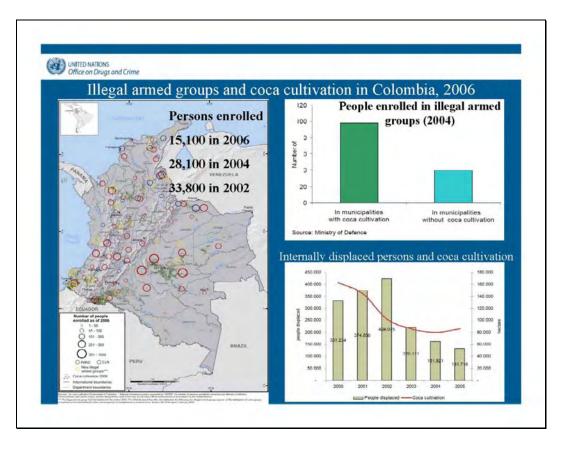


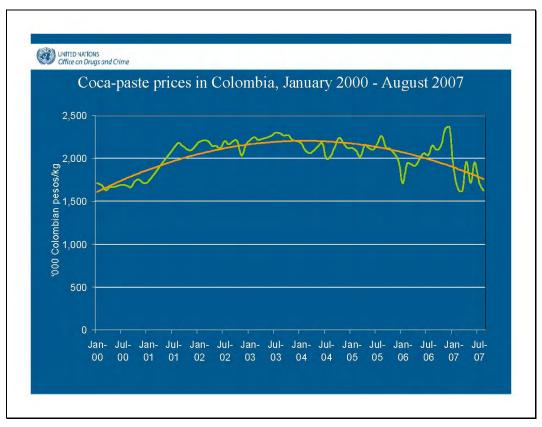


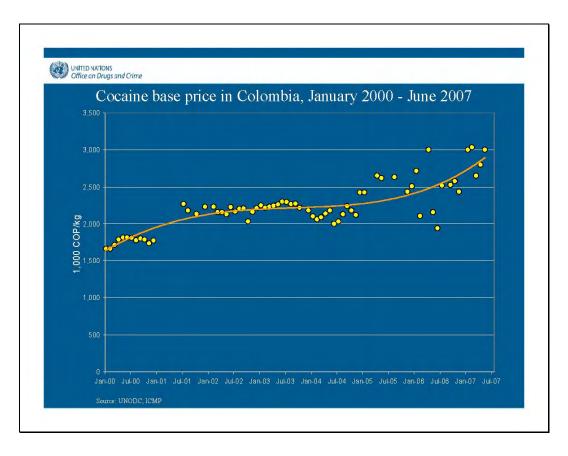


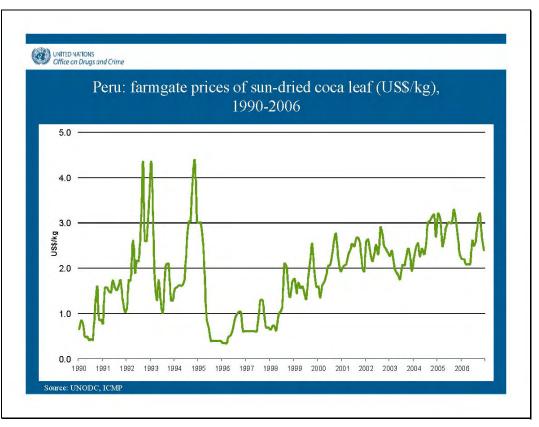


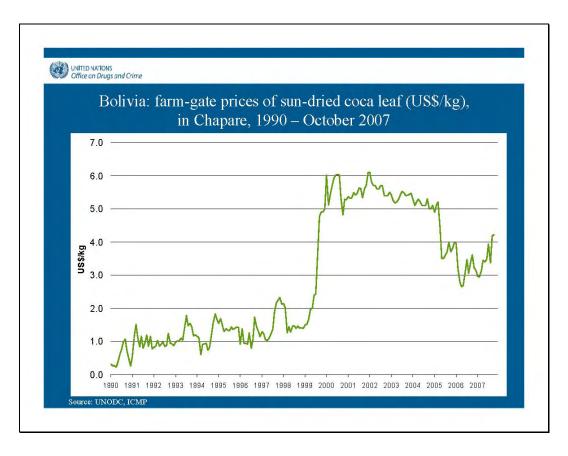


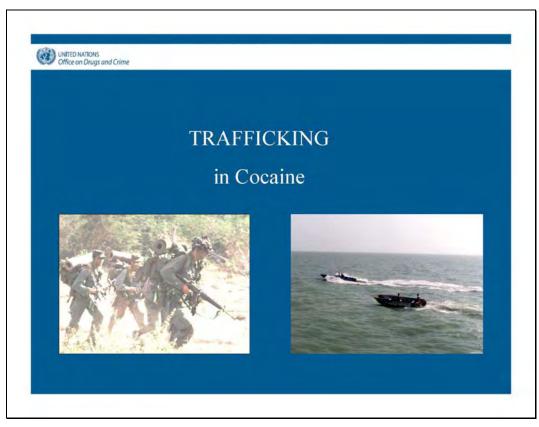


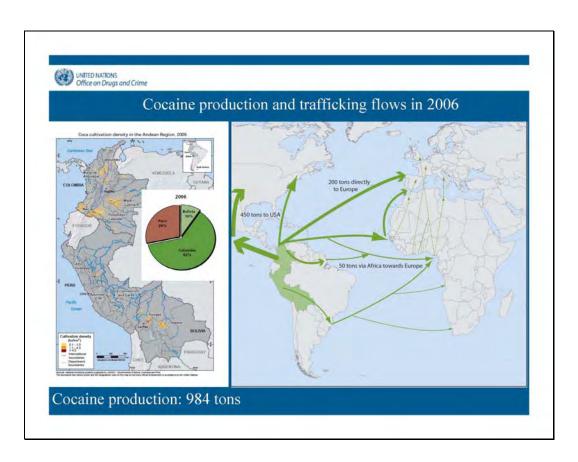


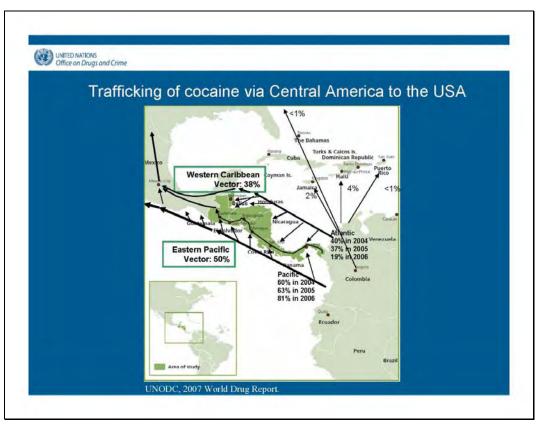


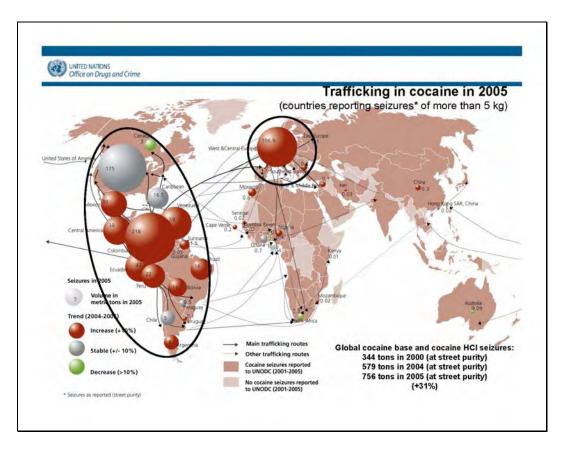


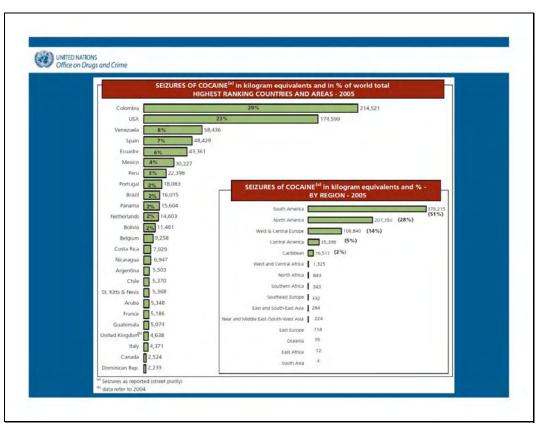


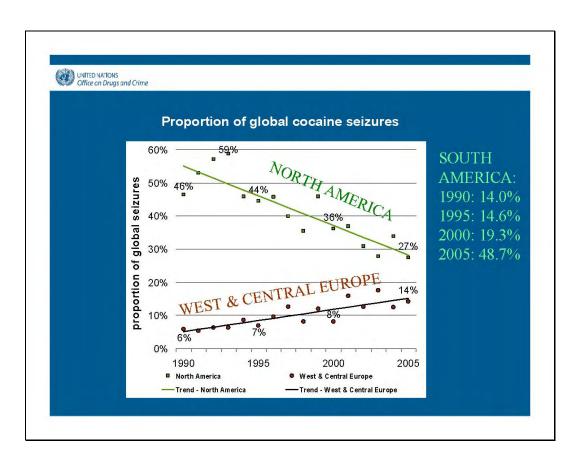


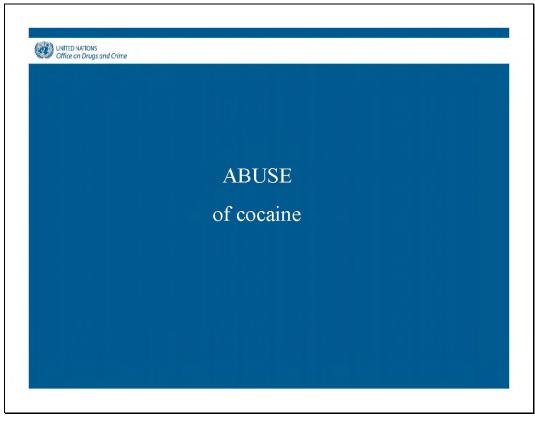


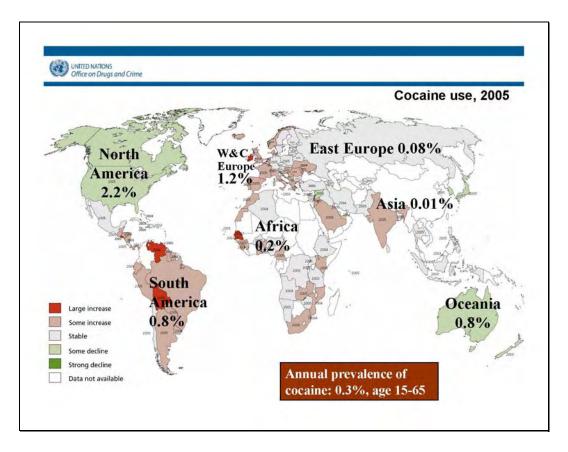


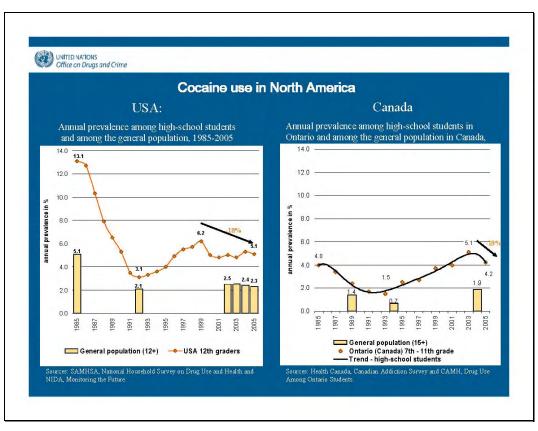


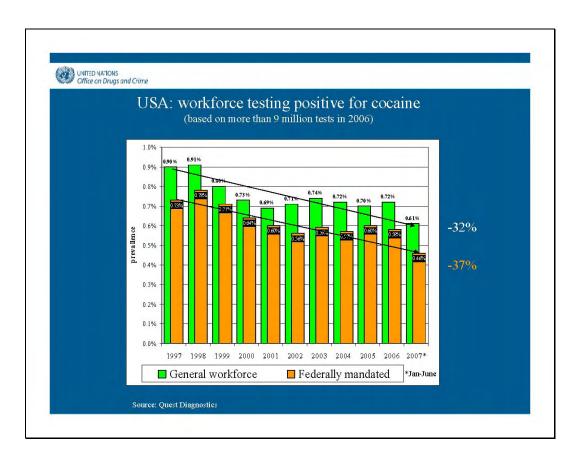


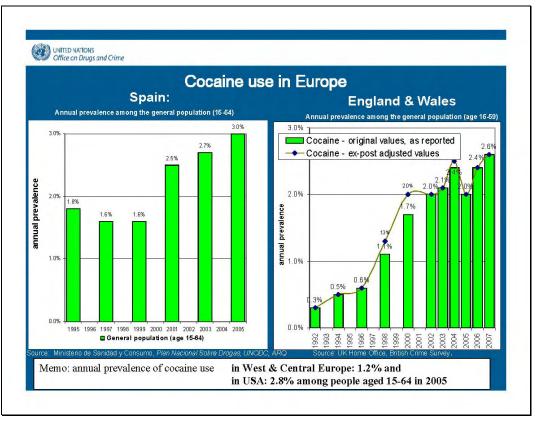


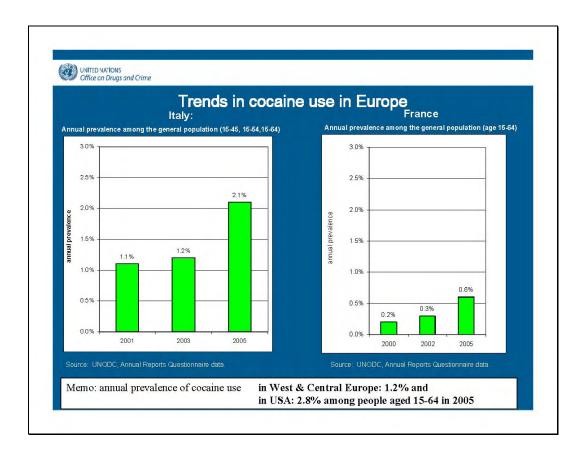








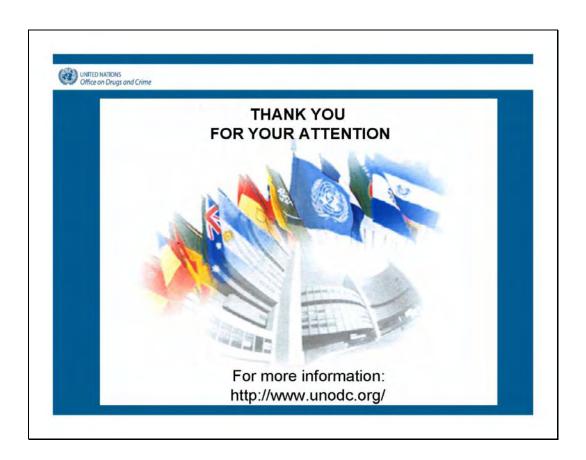






# Conclusions

- Links between drug production, trafficking, corruption, organized crime and insurgency, which mutually reinforce each other;
- System must be looked at in holistic way; partial interventions can create problems elsewhere;
- Need for more research to better understand the functioning of the system and device appropriate policies;
- Need for stronger international exchange of information, coordination and cooperation.





#### **UNODC Technical Seminar**

Countering the Destabilizing Effects of Violent Transnational Crime

Questions and Way Forward

**5-6 DECEMBER 2007** 

1



# Comments/Questions - Presentations

- Criteria for alliances (criminal enterprises/terrorist organizations) is not only that cooperation must be <u>mutually beneficial</u> but also <u>must not undermine</u> either group's operations.
  - In terms of interdicting organizational alliances, how do we identify/affect the cost-benefit analysis?
  - Is there a way to increase the costs of alliance to one or both parties?
- Network transformation (criminal enterprise → insurgency [vv])
  may require/involve the acquisition and/or development of
  specific capabilities, resources, etc. to create "full-service"
  networks
  - Can we identify gaps in targeted networks (i.e. money laundering sources, documentation acquisition, drug operations, geographic reach, etc.)? Who has the resources to do this?
  - Should we establish watch lists of organizational capabilities/gaps?
  - Can we identify viable acquisitions i.e. are there capabilities/cells (e.g. documentation manufacturers) available for purchase/integration?
  - Can we interdict the integration/acquisition of certain types of operations/cells into established networks? How?



# Comments/Questions - Presentations

- · Network shift from "corporate" to "franchise" model
  - How does this impact counter-network operations/strategies?
  - Can we exploit the more distributed environment (i.e. financial transfers, command/control, etc.)? Or is this more of a whack-a-mole strategy?
- · Delineation of illicit/licit operations and provision of safety nets
  - How do we clearly distinguish between legitimate social services vs. illicit activities? Can we?
  - If we inadvertently cut off funding for legitimate activities (while targeting illicit operations), how do we ensure continuity of services to general population?
  - How do we not alienate/disenfranchise population we are trying to affect in countering criminal enterprises/terrorist organizations?

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#### Comments/Questions - Presentations

- Environment i.e. stable/unstable/transitional states determines ability to craft counter-network operations is dependent on the
  - Should we create multi-layer strategies based on the state model?
     Assuming in stable/unstable societies, a criminal enterprise/terrorist organization's goal would be either regime change/perpetuation of instability?
  - In a transitional state where the goal may not be to perpetuate instability, can we exploit competition for profit/power of the competing interests?
- Nature of group determines parameters of counter network operations
  - Are there certain characteristics of groups which effect how resources/efforts should be directed?
  - Do we want to encourage groups to coalesce b/c it is easier to take down a more centralized organization vs. disparate cells – i.e. is the whack-a-mole strategy?
  - Is it easier to identify/counter criminal activities than terrorist organizations?

4



# Comments/Questions - Presentations

- Reemergence of "groups" creates identity and establishes purpose in an increasingly globalized, dispersed world
  - What are the connotations of the emergence of new groups?
  - How do states encourage "identity" without

#### Inform public perceptions

- What is the effect of criminalizing an organization's activities (i.e. Balkan mothers offended by children's actions not ideological bent) on the local populace (i.e. more/less support to law enforcement/security initiatives?
- Can we manipulate perception (i.e. farmers better off adopting a new crop that fearing Taliban/FARC payback?)
- Can we affect the public view of motivational legitimacy?

#### · Human rights concerns vs. counter-network operations

- How do we effectively work with NGOs, other organizations after designation (or efforts to designate) criminal enterprise (s)?
- How do we ensure legitimate HR concerns are met while conducting counter-network operations?
- How do we evaluate trade-offs i.e. provide economic opportunity and supplement HR activities to forgo illegal operations?

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#### Comments/Questions - Presentations

#### Adaptation

– How have networks adapted to interdiction efforts (i.e. what lessons learned have FARC internalized)?

#### Lessons learned analyses

– What can we learn from analyzing lessons learned through the enemy's own words, sources, changing TTPs, etc. (or other foreign sources)?

#### · Consumption - changing supply/demand

- Can we do more to affect networks (i.e. narco-traffickers in Colombia, West Africa) by plugging demand?
- How do we affect demand particularly in Europe?

#### · Precursors as a supply side indicator

- How do we track precursor shipments (counter drug flow analyses)?
- Can we affect drug supplies by interdicting precursor chemicals?

#### · Operationalizing quantitative models

- How do we apply quantitative research on network operations/characteristics to tactical operations?
- Can we fine-tune models to better support future operational initiatives?

6



# Research Deficits

- Effects of criminalizing terrorist organizations
  - Targeting
  - Legal implications
  - Perception
  - Metrics
- · Case studies developing effective countermeasures
  - Terrorist network evolution A-Z (Tamil Tigers LTTE)
  - Ideological network to criminal enterprise evolution
  - Criminal enterprise/terrorist network evolution to legitimate commercial/political force
- · Socio-cultural implications of counter-network activities
  - Effect on societal networks
  - Affiliations (i.e. tribal relations)
  - Cultural biases
  - Legal restrictions

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# Way Forward

- · Community of experts
  - Identify body of specialists (social, political, LEF, economic, etc.)
    - · Recommend who you know to establish network
  - Create a collaborative forum, drawing on UNODC networks
    - · Is this a website? Annual meetings in person or remote?
- · Correlate/coordinate qualitative/quantitative data
  - Develop a "whole picture" approach by linking statistics with contextual analysis (i.e. what makes Iraq different from Afghanistan from Colombia in terms of evaluating counter-network efforts?)
  - Produce analytical/operational assessments
- Support policy-makers
  - Identifying gaps (intelligence, expertise, etc.)
  - Making recommendations -
    - · Going beyond the academic solution, how do we affect policy changes?
  - Resource allocation
    - · Cost-benefit analysis of counter-network activity
    - · Improvement of counter-network intelligence/analysis capabilities
- Support field operations
- Create best practices



# Way Forward

#### · Identification & Intelligence

- HUMINT we have to work with the filth to get the dirt?
- Collaboration/coordination

#### Targeting

- Develop new metrics
- Add to collective knowledge and investigative value

#### · Interdiction/Disruption

- Identify TTPs and adaptations proactive vs. reactive
- Target supply chain (precursors, someone needs to be selling submarines to FARC, etc...)

#### Network Evolution

- Identify critical requirements/vulnerabilities
- Assess timeline (evolution/interdiction/reconstitution)
- Evaluate environmental causes that allow/spur evolution
- Reconstitution

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# Way Forward

#### Making Matters Worse

- To do no harm what are we doing that is perpetuating network evolution and/or the spread of criminal activities and/or terrorist networks?
  - Media
  - Academics
  - · Lack of coordination
  - · Cultural hang-ups?



# Reconstitution: Enabling the rebuilding of violent criminal organizations

December 6, 2007 Dr. Barry Crane Dr. Amy Alrich Dr. Richard White

Institute for Defense Analyses 4850 Mark Center Drive Alexandria, Virginia

UNCLASSIFIED



Conditions for criminal groups to flourish and, facing interdiction, reconstitute

- Ineffective political/legal environment: Instability, lawlessness, weak government apparatus, corrupt officials/courts, decentralization
- Accommodating physical environment: porous borders, ungoverned spaces provide sanctuary
- Unstable economy: weak economic infrastructure, reliance on limited natural resources as basis for GDP
- Supporting social circumstances: poverty, high unemployment, potential for ideological radicalism, limited skill set upon which population can rely to generate income, limited economic opportunities; cooperative population (through coercion or cooptation)



# **Reconstitution? Some questions to resolve**

- Reconstitution of a criminal enterprise (reconstructing operations as a response to some interdiction and intervention)
- The reconstitution is a response to an unanticipated crisis or upheaval.
  - A lethal intervention causing a critical loss of personnel
  - Arresting key individuals at some stage of the operation
  - Significant loss of property or equipment
- Reconstitution occurs because the intervention is invariably "tactical" or short-term in nature. Criminals then seek a new activity with less risk.
  - How long does it take them to reestablish the activity? At what level?
  - What effect does it have on the whole enterprise?
  - How do they reconstitute? Same organizational model?
    - Let "contracts" to adapt? Chose the winners to continue.
    - · What kinds of losses can be tolerated?
  - What kinds of external metrics can be used?

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# Some observations about reconstitution

#### Means to prevent reconstitution?

- Restoring security and rule of law
  - Remove corruption
  - · Improve professional capabilities
  - · Indict insurgents for criminal activities
- Remove the legitimacy of the criminal/insurgent group
  - · Limit recruiting capacity of the insurgents, and
  - Remove the support of local citizens.
- Removing illicit income and resources
  - · Removes lots of resources for the insurgent and his supporters.
  - Accomplished with cocaine in Peru in 1996 and led to five straight years of reduced illicit cultivation.
    - Price collapse occurred from interdiction
    - Removed 75% of the illicit economy
  - · Interdicted a critical part of supply chain
- Concepts for Afghanistan
  - · Ruin opium price because of opium overproduction
  - Combined law enforcement and military operations to remove the middlemen in the drug trafficker organization
  - · Enemy combatants mixed with criminal; need to sort these out
  - Successful eradication campaigns occurred only after the commodity price was driven to very low values, even below cost, not before.



# **IDA** Observations about Afghanistan

The insurgency has become a perpetual motion machine, – funded by drugs – recruiting, training, equipping new fighters, corrupting regional officials, destabilizing central government.

- During ISAF/coalition presence, opium poppy resurgence resulted in annual production of 5,000-6,000 MT of opium, either consumed or turned into the 600 MT of heroin, 90% of world consumption, generating an underlying illicit \$3 billion, about 35% of total Afghan GDP.
  - Taliban, AQ elements, warlords have ability after spring/summer fighting, to bring in new weapons/recruits, and be ready to go again next spring.
- Objectives achieved only when all 5 strategy pillars have been reached and Afghan government can be considered self-sustaining.
  - The \$3 billion generated by the drug trade is used to undermine U.S. and NATO objectives for stabilization and rebuilding of Afghanistan.
- Winning will only be possible if U.S. military forces join prevent reconstitution.

# Additional Related Materials

#### **Universal Patterns in Modern Conflicts**

Talk given at Georgetown University, November 30, 2007

Michael Spagat, Department of Economics, Royal Holloway College, University of London

There are many people involved in this research:

University of Miami: Universidad de Los Andes:

Neil Johnson Juan Camilo Bohorquez

Alvaro Moreno

Oxford University: Elvira Restrepo

Sean Gourley Juan Pablo Calderon

Alex Dixon Roberto Zarama

CERAC and Universidad Javeriana: Jorge Restrepo

Is there a common structure of modern warfare that remains more or less constant across diverse wars?

Aside from the inherent interest of this question, the answer can have important implications for the practical conduct of war, including medical and insurance planning.

What is the relationship between terrorism and modern warfare?

The distinction between the two is often blurred, e.g., in the concept of the "war on global terrorism". But there does appear to be a real relationship between the two and knowledge of its nature will be very welcome.

We find remarkable regularities and similarities in the size distribution of violent events in large number of modern conflicts: Colombia, Iraq, Afghanistan, Indonesia, Peru, Israel-Palestine, Northern Ireland, Casamance (Senegal), Sierra Leone, Uganda and El Salvador.

We organize and explain these findings for modern conflicts with a model of the coalescence and fragmentation of insurgent groups.

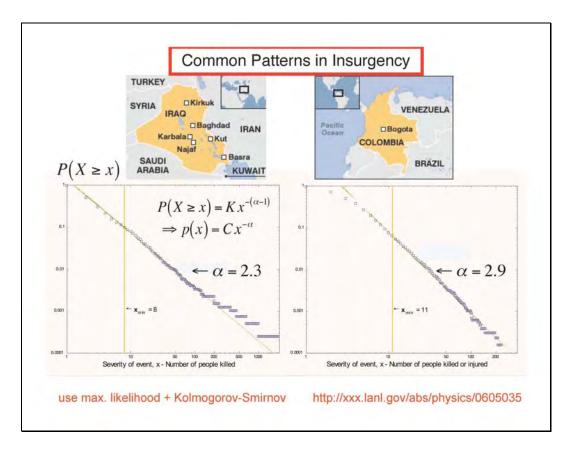
One can learn about the nature of an insurgency from studying the size distribution of casualties that it throws up.

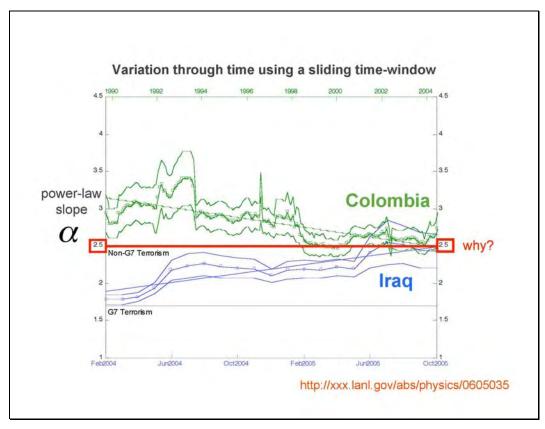
Our findings greatly resemble those of Clauset, Young and Gleiditsch (2007) on the size distribution of casualties in terrorist attacks.

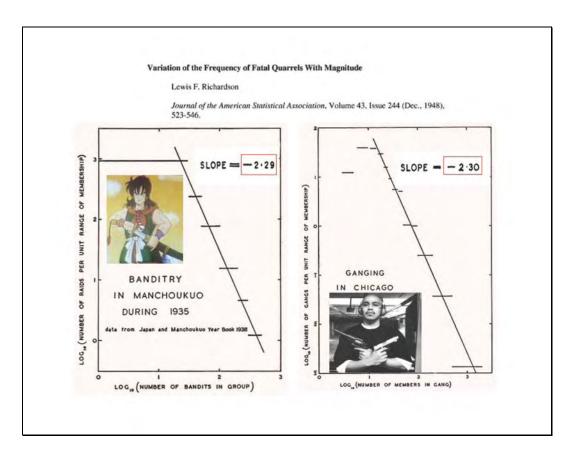
The links between terrorism and insurgency deserve deeper study.

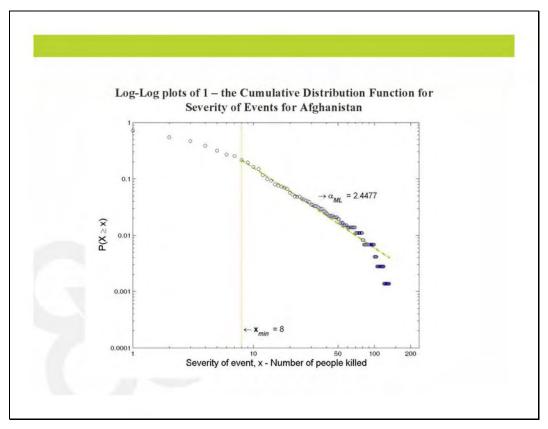
We also find striking similarities in the timing of violent events across four modern conflicts: Colombia, Iraq, Afghanistan and Peru.

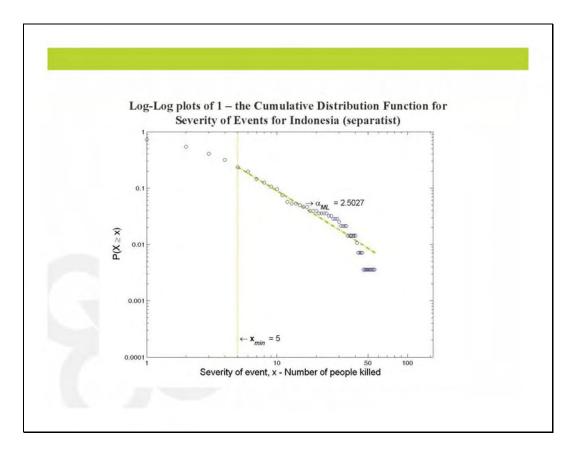
It seems that there are common and predictable patterns to the way that humans wage war that transcends particularities of time and place.

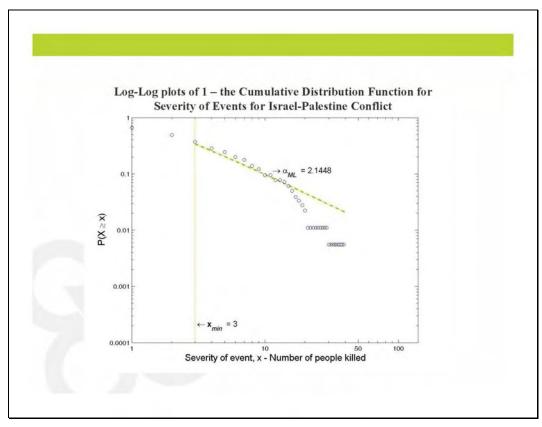


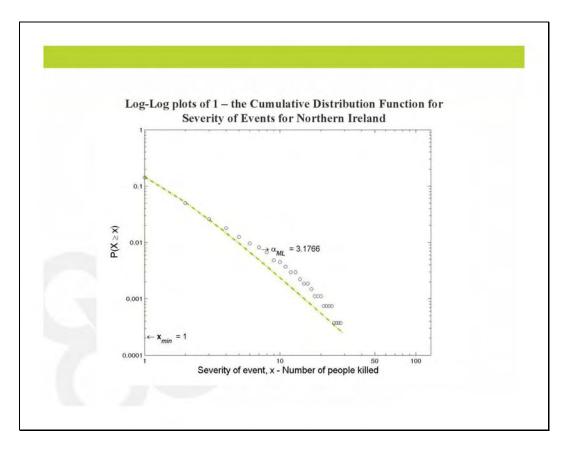


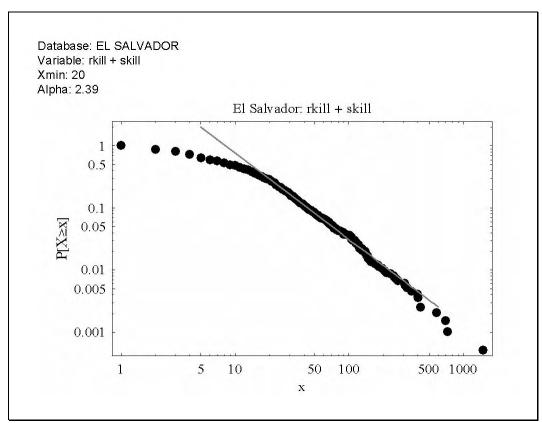


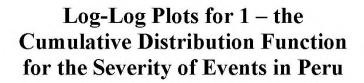


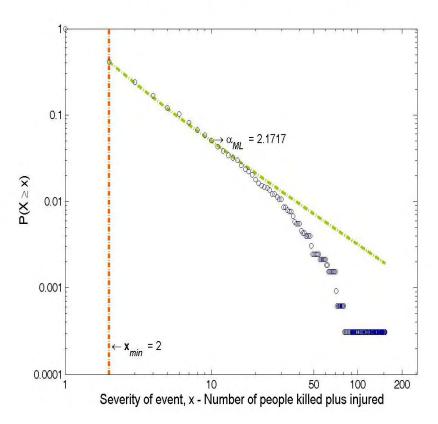


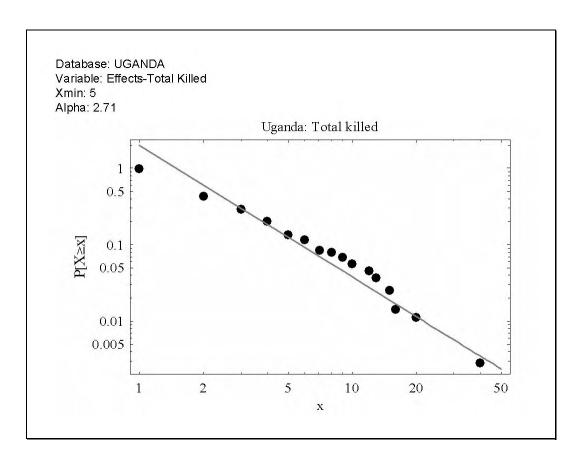


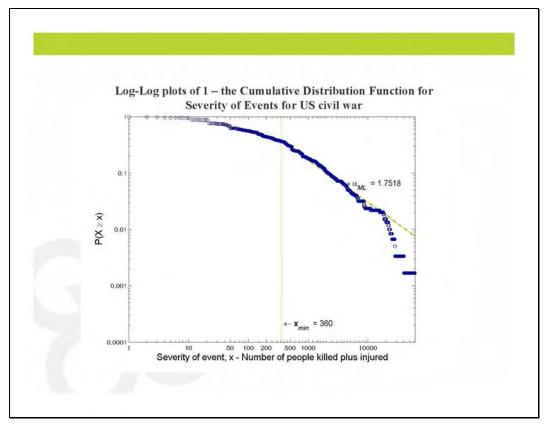


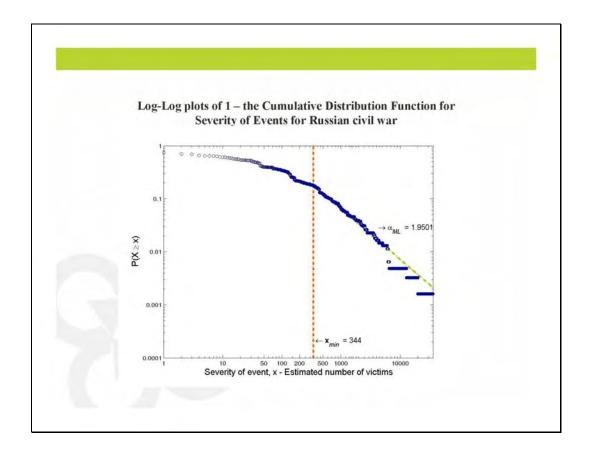


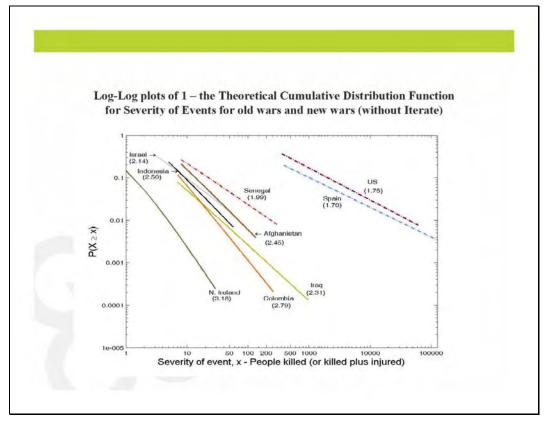


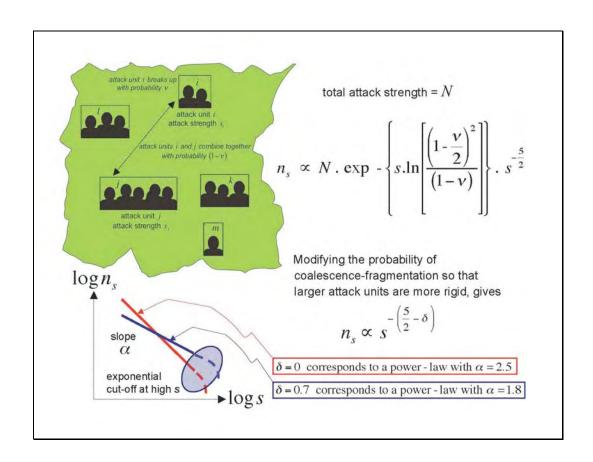












#### Conclusion

We find extraordinary similarities in the size distribution of violent events and the timing of insurgent/guerrilla attacks in Iraq and Colombia.

Iraq and Colombia differ strongly in a number of highly visible ways.

- Colombia has "rough terrain", i.e., extensive mountains and jungles, completely contrary to Iraqi geography.
- Iraq has strong ethnic/religious cleavages, completely unlike Colombia.
- The ideologies of Colombia's insurgent groups, more or less Marxism, differ strongly from the ideologies of the insurgent groups in Iraq.

But a common underlying logic renders both conflicts structurally almost identical along two key dimensions. Moreover, we get strikingly similar patterns on the size distribution of events for Afghanistan, Indonesia, Israel-Palestine, Nothern Ireland, Senegal (Casamance), Sierra Leone, El Salvador, Uganda and Peru, i.e., there seems to be a very reliable pattern to modern insurgency.

These patterns are also very similar to the size distribution of casualties in terrorist events.

So "Modern War" seems to be a valid category of analysis.

Geography, ethnicity, religion and ideology are not unimportant - various wars and global terrorism do differ and good analysis must make reference to local specifics.

But there seems to be an underlying logic to insurgency and terrorism that should be central to the study of modern conflict.

There is a potentially high payoff to in-depth, micro-level studies of individual wars combined with comparative work ranging across these wars and terrorism.

# TOWARDS COMPUTATIONAL MODELS OF VIOLENT ACTIONS

Neil F. Johnson, Juan Camilo Bohórquez, Juan Pablo Calderón, Roberto Zarama

# The "WHAT, WHEN and WHERE" of insurgency

Our earlier work looked at:

SIZE of violent events (i.e. clashes, attacks)

Our recent work looks at:

TIMINGS & LOCATION of violent events

Our present work uses our agent/network models to look at:

DURATION: how long might a given conflict last and how might this duration be altered?

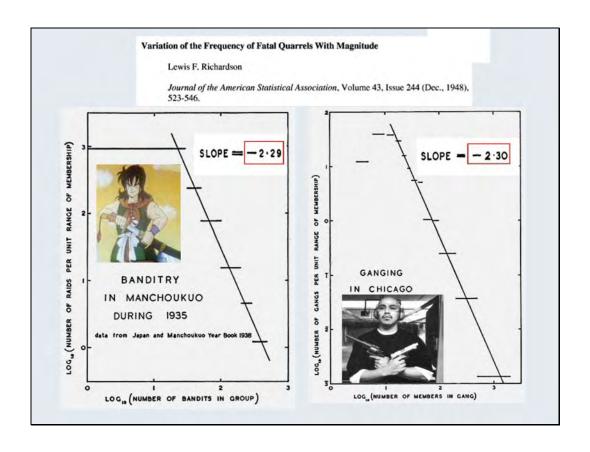
PREDICTABILITY: when and where are future events most likely to occur? INTERVENTION: what are the likely effects of different intervention schemes, changes in troop numbers etc.?

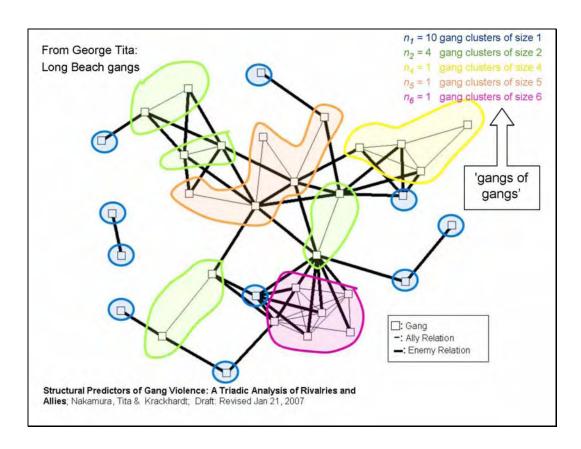
N. Johnson, JC. Bohorquez, J. Calderón, R. Zarama

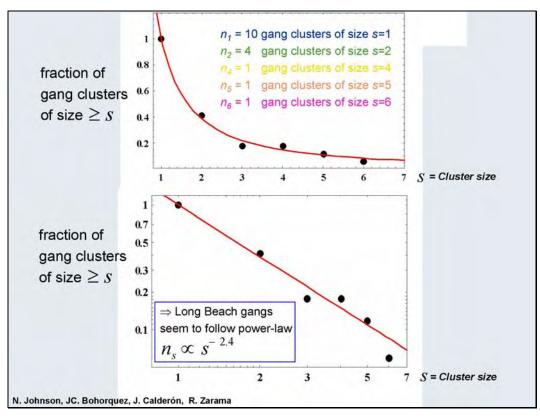
# Work in progress ....

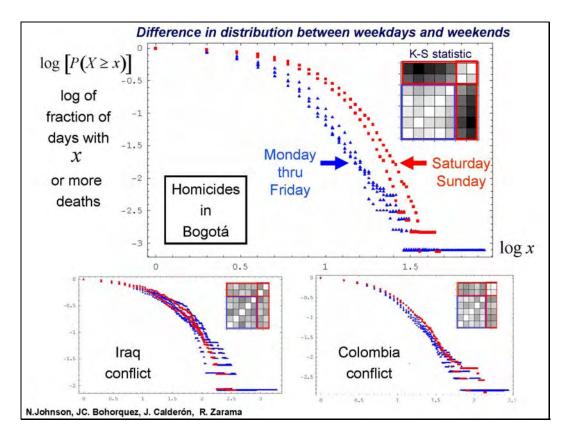
- Understanding the role of factions/cliques in insurgent groups:
   Relationship to crime gangs, online war-gaming etc.
   Is an insurgent group/cluster more like a 'team' (i.e. complementary characteristics) or a 'family' (i.e. similar characteristics)
- · Predictability using binary-coding of event data
- Can spread of conflict be modeled like spread of disease: vaccination, repeated infection, immunity..?

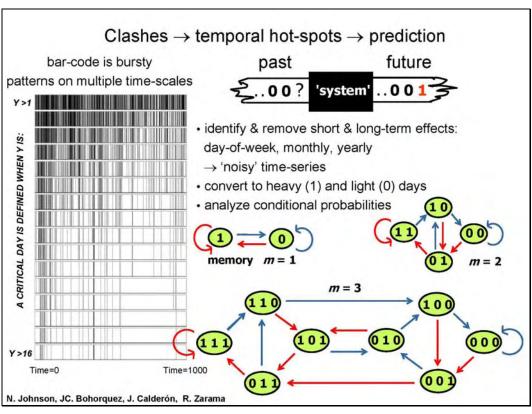
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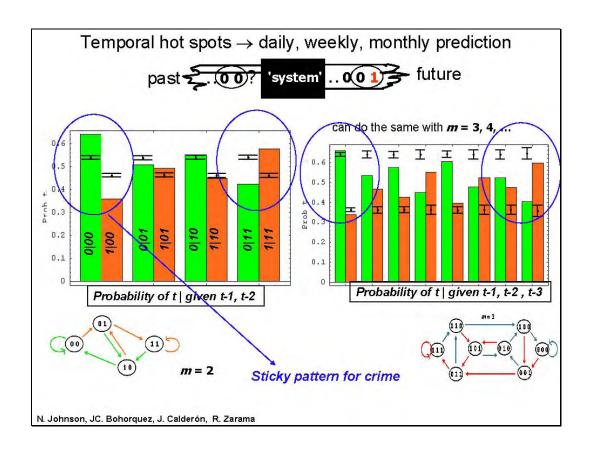












What type of models can explain this observed patterns?

How can we extend our current models?

N. Johnson, JC. Bohorquez, J. Calderón, R. Zarama

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